



ECONOMIC INDICATORS

A QUARTERLY REPORT

4TH QUARTER OF 2019



DEPARTMENT OF COMMERCE
COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS
CENTRAL STATISTICS DIVISION
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MESSAGE FROM THE SECRETARY

We are pleased to present the Economic Indicators, depicting the social and economic conditions of the Commonwealth of the Northern Mariana Islands (CNMI), covering October through December of 2019.

This publication is made possible by data researched and tabulated under the Central Statistics Division, Department of Commerce, and with contributions from other CNMI Government departments and agencies, as well as inputs from private organizations.

Prior reports published by the Department of Commerce may be accessed at:

www.commerce.gov.mp

We are committed to providing you, the public, business community, and leaders of the CNMI this quarterly issue for whatever purpose it may serve you. Moreover, we are grateful to all those who contributed to the successful compilation of this report and look forward to working closely together to ensure that future issues are published on time. We invite and welcome any suggestions or comments that may improve our quarterly publications. Please send your thoughts to our office.

Certain data in this report were not available from our sources, but we are confident such will be provided in the coming quarters.

Si Yu'us Ma'ase,

Mark O. Rabauliman
Secretary of Commerce

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Banking Activity

Source: Banking Section, Department of Commerce; Values are rounded to the Hundredths.

Note: *Includes Cashiers Checks

Table 1

Banking Activity (US \$ Millions)	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Deposits	450.60	445.42	454.54	461.90	512.32	583.32	632.96	714.33	867.80	928.39	913.01	873.27
% Change From Previous Year	-15.17%	-1.15%	2.05%	1.62%	10.92%	13.86%	8.51%	12.86%	21.48%	6.98%	-1.66%	-4.35%
Demand	135.56	144.41	174.12	171.26	198.10	227.58	259.07	334.63	411.07	429.90	461.92	414.55
Savings	117.86	151.85	157.17	179.79	201.35	227.38	253.70	270.94	311.03	347.51	323.33	304.61
TCD	197.18	149.16	123.25	110.86	112.87	128.36	120.19	108.76	145.70	150.98	127.75	154.12
Loans	141.25	127.71	117.03	141.99	142.78	151.90	164.85	183.12	199.67	211.04	236.91	272.03
% Change From Previous Year	-12.60%	-9.59%	-8.37%	21.33%	0.55%	6.39%	8.53%	11.08%	9.04%	5.69%	12.26%	14.82%
Commercial	45.64	41.19	40.04	36.14	38.03	41.23	41.40	40.80	40.43	41.20	58.58	88.12
Consumer	56.06	50.04	44.02	50.76	52.65	64.03	80.57	103.74	124.72	139.57	150.74	159.33
Real Estate	39.55	36.48	32.97	55.09	52.10	46.64	42.88	38.58	34.52	30.26	27.59	24.59
Loan to Deposit Ratio	31.35%	28.67%	25.75%	30.74%	27.87%	26.04%	26.04%	25.64%	23.01%	22.73%	25.95%	31.15%

Table 2

Banking Activity (US \$ Millions)	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Deposits	526.57	511.90	514.26	531.20	515.53	478.85	446.34	450.60	450.23	467.74	461.12	445.42
% Change From Previous Quarter	1.67%	-2.79%	0.46%	3.29%	-2.95%	-7.12%	-6.79%	0.95%	-0.08%	3.89%	-1.42%	-3.40%
Demand	156.02	142.80	143.39	156.85	152.14	144.68	140.24	135.56	134.98	131.79	130.64	144.41
Savings	152.29	149.52	141.85	143.25	133.63	131.00	114.10	117.86	129.10	139.40	148.23	151.85
TCD	218.26	219.59	229.02	231.10	229.76	203.17	192.00	197.18	186.15	196.55	182.25	149.16
Loans	174.14	170.96	167.58	161.61	156.72	149.14	144.65	141.25	136.42	134.26	129.06	127.71
% Change From Previous Quarter	-3.69%	-1.82%	-1.98%	-3.56%	-3.03%	-4.84%	-3.01%	-2.35%	-3.42%	-1.58%	-3.87%	-1.05%
Consumer	71.71	71.05	68.95	65.30	62.34	60.07	58.16	56.06	53.77	52.16	50.29	50.04
Real Estate	45.32	43.87	42.74	42.33	41.75	40.99	40.62	39.55	38.58	37.99	36.69	36.48
Commercial	57.10	56.04	55.89	53.97	52.64	48.08	45.88	45.64	44.06	44.12	42.08	41.19
Loan to Deposit Ratio	33.07%	33.40%	32.59%	30.42%	30.40%	31.15%	32.41%	31.35%	30.30%	28.70%	27.99%	28.67%

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Deposits	460.11	454.66	452.70	454.54	464.43	446.81	474.10	461.90	491.52	493.69	509.11	512.32
% Change From Previous Quarter	3.30%	-1.18%	-0.43%	0.41%	2.17%	-3.79%	6.11%	-2.57%	6.41%	0.44%	3.12%	0.63%
Demand	151.30	150.19	163.48	174.12	177.61	168.57	176.30	171.26	188.91	190.75	198.98	198.10
Savings	157.73	149.93	158.35	157.17	161.53	159.40	176.90	179.79	186.99	187.40	194.34	201.35
TCD	151.08	154.54	130.87	123.25	125.29	118.84	120.89	110.86	115.62	115.54	115.79	112.87
Loans	125.28	125.01	122.15	117.03	119.54	116.15	115.23	141.99	138.80	136.88	137.15	142.78
% Change From Previous Quarter	-1.90%	-0.22%	-2.29%	-4.19%	2.15%	-2.84%	-0.79%	23.23%	-2.25%	-1.38%	0.19%	4.11%
Consumer	49.48	50.31	48.74	44.02	47.63	46.32	46.35	50.76	45.06	45.29	45.79	52.65
Real Estate	35.50	33.77	33.57	32.97	32.33	31.32	30.49	55.09	56.32	54.70	53.33	52.10
Commercial	40.30	40.93	39.84	40.04	39.58	38.52	38.39	36.14	37.42	36.88	38.02	38.03
Loan to Deposit Ratio	27.23%	27.50%	26.98%	25.75%	25.74%	26.00%	24.31%	30.74%	28.24%	27.73%	26.94%	27.87%

Banking Activity

Source: Banking Section, Department of Commerce; Values are rounded to the Hundredths.

Note: *Includes Cashiers Checks

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Deposits	529.83	551.87	590.08	583.32	584.17	579.04	598.62	632.96	659.28	687.78	685.84	714.33
% Change From Previous Quarter	3.42%	4.16%	6.92%	-1.15%	0.15%	-0.88%	3.38%	5.74%	4.16%	4.32%	-0.28%	4.15%
Demand	207.39	210.13	210.81	227.58	217.67	229.96	237.02	259.07	264.85	276.97	288.39	334.63
Savings	206.41	214.59	224.46	227.38	230.91	230.30	236.39	253.70	269.38	275.08	276.93	270.94
TCD	116.03	127.15	154.81	128.36	135.59	118.78	125.21	120.19	125.05	135.73	120.52	108.76
Loans	141.76	143.39	144.05	151.90	151.55	155.81	158.65	164.85	169.06	168.57	173.67	183.12
% Change From Previous Quarter	-0.71%	1.15%	0.46%	5.45%	-0.23%	2.81%	1.82%	3.91%	2.55%	-0.29%	3.03%	5.44%
Consumer	54.29	57.63	60.44	64.03	67.65	71.33	74.9	80.57	85.32	88.5	93.84	103.74
Real Estate	50.49	49.32	47.86	46.64	45.64	44.42	43.78	42.88	41.3	40.29	39.48	38.58
Commercial	36.98	36.44	35.75	41.23	38.26	40.06	39.97	41.4	42.44	39.78	40.35	40.8
Loan to Deposit Ratio	26.76%	25.98%	24.41%	26.04%	25.94%	26.91%	26.50%	26.04%	25.64%	24.51%	25.32%	25.64%

Banking Activity (US \$ Millions)	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Deposits	763.86	507.75	873.83	867.8	986.59	969.3	978.18	928.386	970.966	936.809	921.872	913.006
% Change From Previous Quarter	6.93%	-33.53%	72.10%	-0.69%	13.69%	-1.75%	0.92%	-5.09%	4.59%	-3.52%	-1.59%	-0.96%
Demand	350.53	253.3	415.88	411.07	485.98	459.52	439.93	429.899	477.766	445.564	448.276	461.924
Savings	294.8	195.84	316	311.03	352.4	332.71	353.29	347.509	341.377	346.087	329.562	323.331
TCD	118.53	58.61	141.95	145.7	148.21	177.07	184.96	150.978	151.823	145.158	144.034	127.751
Loans	186.38	119.45	194.07	199.67	201.46	203.85	205.52	211.035	218.364	222.526	224.859	236.909
% Change From Previous Quarter	1.78%	-35.91%	62.47%	2.89%	0.90%	1.19%	0.82%	2.68%	3.47%	1.91%	1.05%	5.36%
Consumer	109.59	57.36	119.4	124.72	128.82	133.12	134.99	139.573	142.682	145.437	146.351	150.735
Real Estate	37.18	30.79	35.26	34.52	33.54	31.86	30.69	30.261	29.525	29.529	28.358	27.593
Commercial	39.61	31.3	39.41	40.43	39.1	38.87	39.84	41.201	46.157	47.56	50.15	58.581
Loan to Deposit Ratio	24.40%	23.53%	22.21%	23.01%	20.42%	21.03%	21.01%	22.73%	22.49%	23.75%	24.39%	25.95%

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly			
	2019.1	2019.2	2019.3	2019.4
Deposits	934.439	936.488	891.167	873.274
% Change From Previous Quarter	2.35%	0.22%	-4.84%	-2.01%
Demand	432.941	437.544	414.47	414.551
Savings	374.976	367.68	308.827	304.607
TCD	126.522	131.264	167.87	154.116
Loans	249.991	259.823	262.606	272.027
% Change From Previous Quarter	5.52%	3.93%	1.07%	3.59%
Consumer	155.345	157.462	156.997	159.326
Real Estate	26.411	25.812	24.957	24.585
Commercial	68.235	76.549	80.652	88.116
Loan to Deposit Ratio	16.48%	12.18%	5.36%	9.25%

Banking Activity

Source: Banking Section, Department of Commerce; Values are rounded to the Nearest Hundredths.

Note: *Includes Cashiers Checks

Figure 1

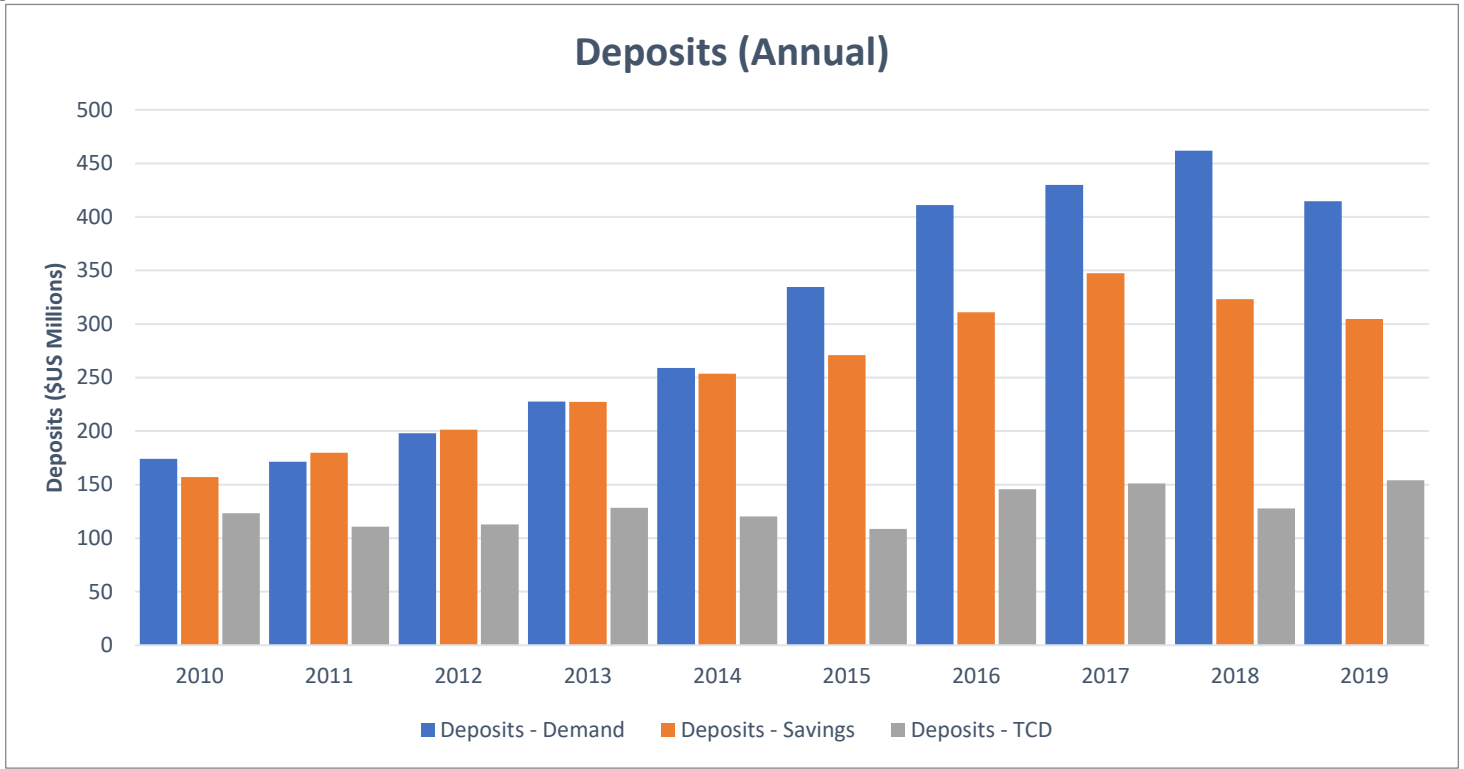
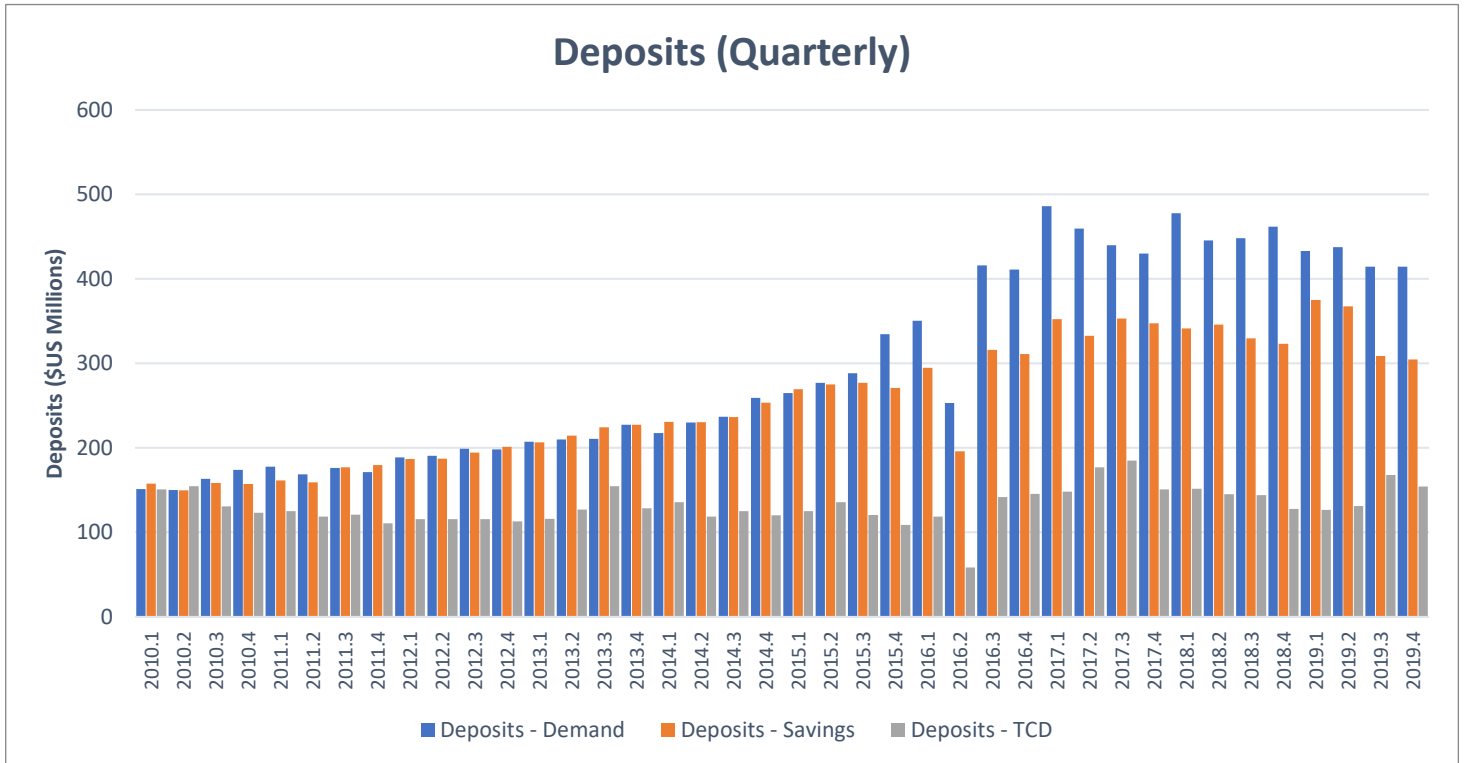


Figure 2



Banking Activity

Source: Banking Section, Department of Commerce; Values are rounded to the Hundredths.

Note: *Includes Cashiers Checks

Figure 3

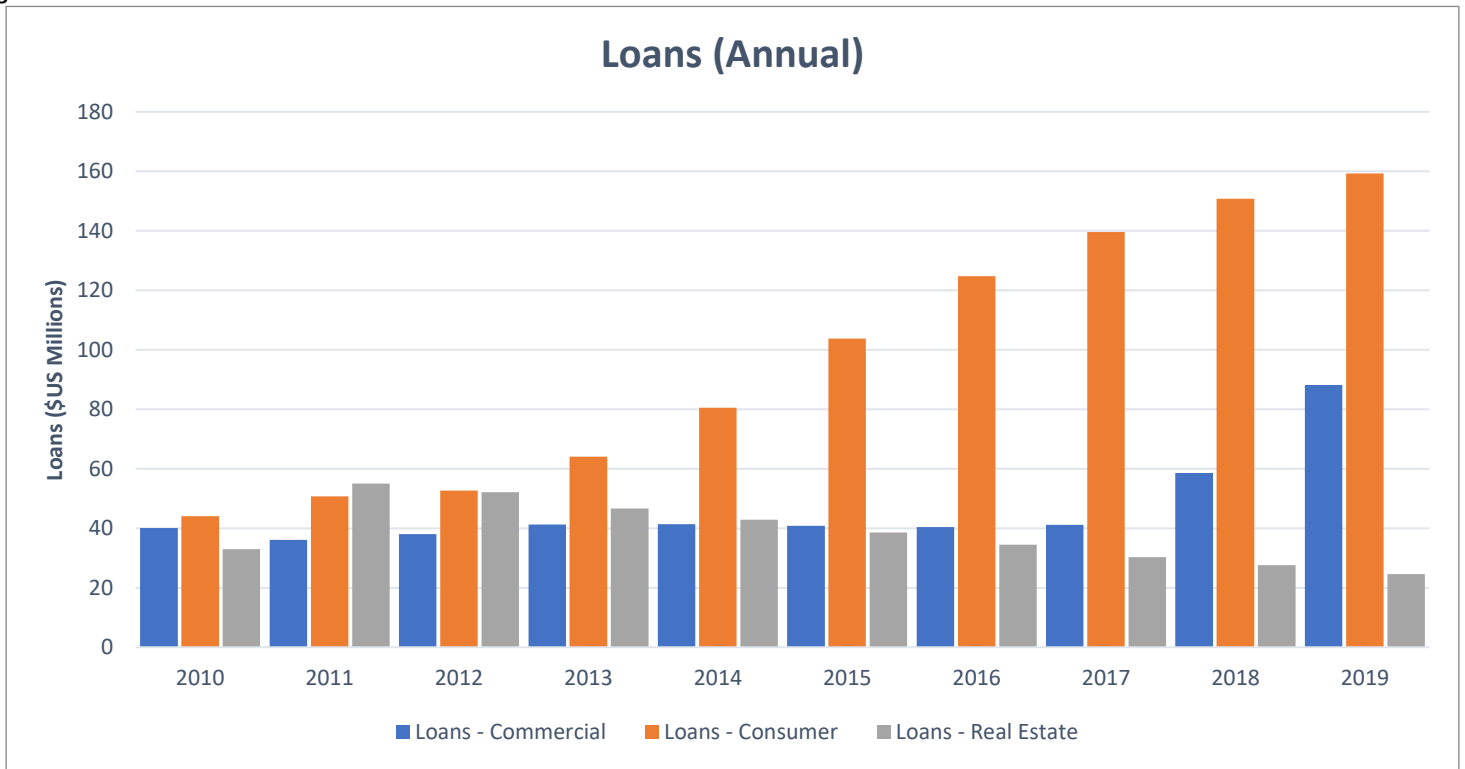
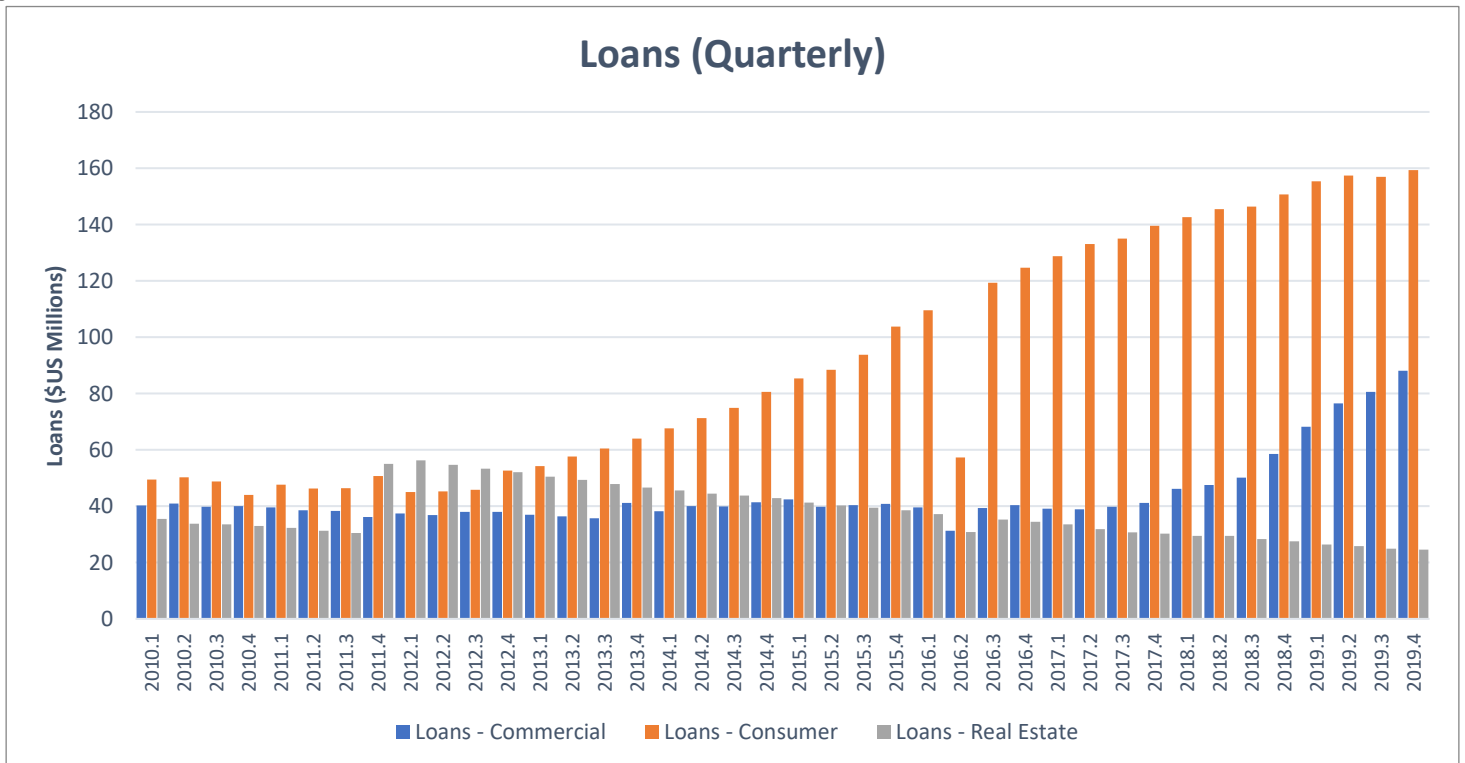


Figure 4



Remittances

Source: Banking Section, Department of Commerce; Values are rounded to the Hundreth

Table 3

Remittances	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Remittances (US \$ Millions)	76.77	64.75	66.25	61.10	60.90	64.10	63.99	68.57	74.17	96.82	94.98	96.76
% Change to Previous Year	-17.98%	-15.66%	2.32%	-7.78%	-0.33%	5.25%	-0.17%	7.16%	8.17%	30.54%	-1.90%	1.87%

Table 4

Remittances	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Remittances (US \$ Millions)	25.44	21.98	21.90	24.28	20.84	19.71	19.06	17.17	16.05	16.20	15.90	16.60
% Change to Previous Quarter	-7.82%	-13.59%	-0.38%	10.88%	-14.18%	-5.41%	-3.32%	-9.93%	-6.51%	0.95%	-1.86%	4.40%

Table 4 - Continued

Remittances	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Remittances (US \$ Millions)	16.30	16.10	17.40	16.45	15.20	14.50	15.00	16.40	15.80	15.20	14.50	15.40
% Change to Previous Quarter	-1.81%	-1.23%	8.07%	-5.44%	-7.62%	-4.61%	3.45%	9.33%	-3.66%	-3.80%	-4.61%	6.21%

Table 4 - Continued

Remittances	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Remittances (US \$ Millions)	15.30	15.20	16.40	17.20	15.56	15.95	15.74	16.74	16.28	17.28	16.80	18.21
% Change to Previous Quarter	-0.65%	-0.65%	7.89%	4.88%	-9.53%	2.51%	-1.32%	6.35%	-2.75%	6.14%	-2.78%	8.39%

Table 4 - Continued

Remittances	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Remittances (US \$ Millions)	16.99	18.10	18.85	20.23	18.86	30.68	26.31	20.97	19.79	22.54	27.11	25.55
% Change to Previous Quarter	-6.70%	6.53%	4.14%	7.32%	-6.77%	62.67%	-14.24%	-20.29%	-5.64%	13.89%	20.29%	-5.73%

Table 4 - Continued

Remittances	Quarterly			
	2019.1	2019.2	2019.3	2019.4
Remittances (US \$ Millions)	24.43	23.82	24.98	23.53
% Change to Previous Quarter	-4.38%	-2.53%	4.88%	-5.80%

Remittances

Source: Banking Section, Department of Commerce; Values are rounded to the Hundreth

Figure 5

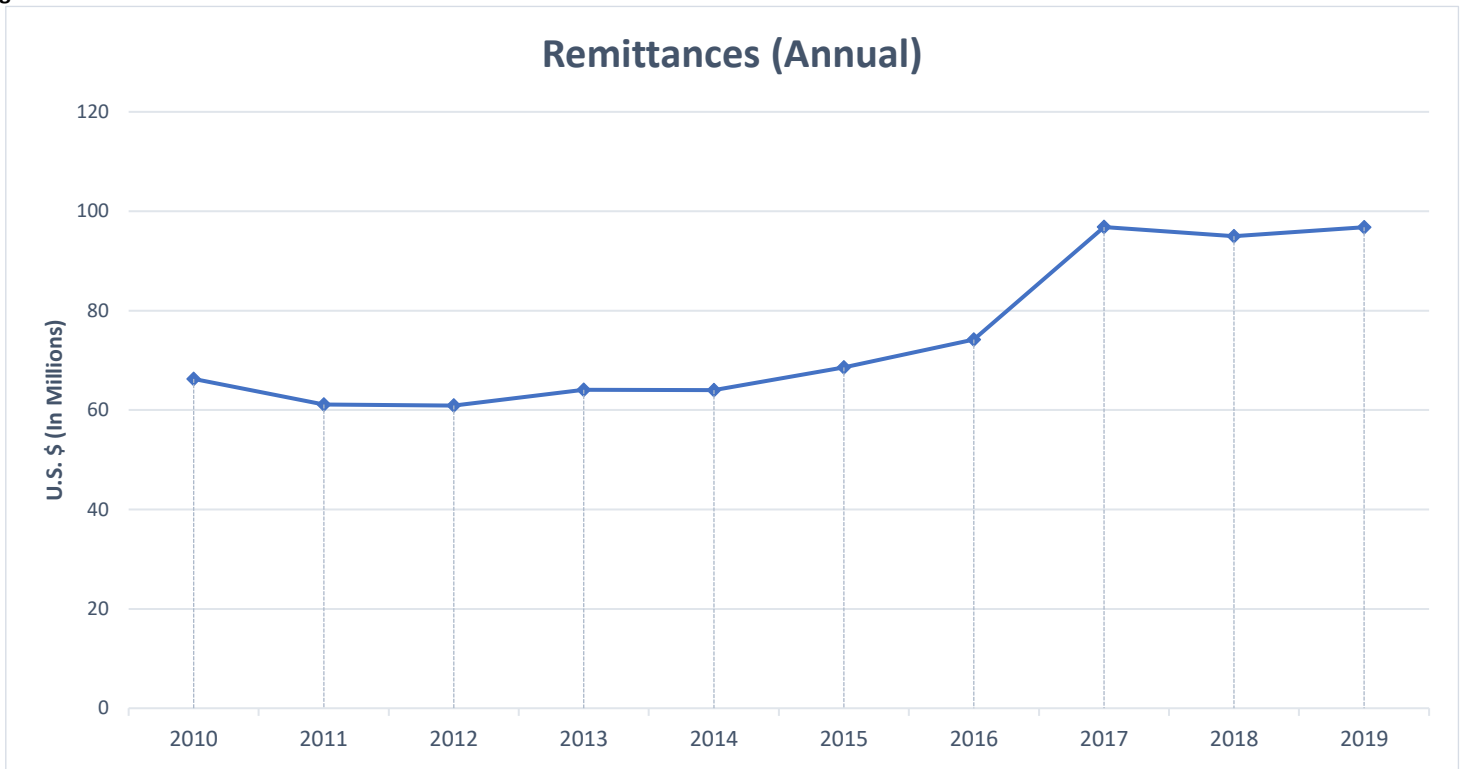
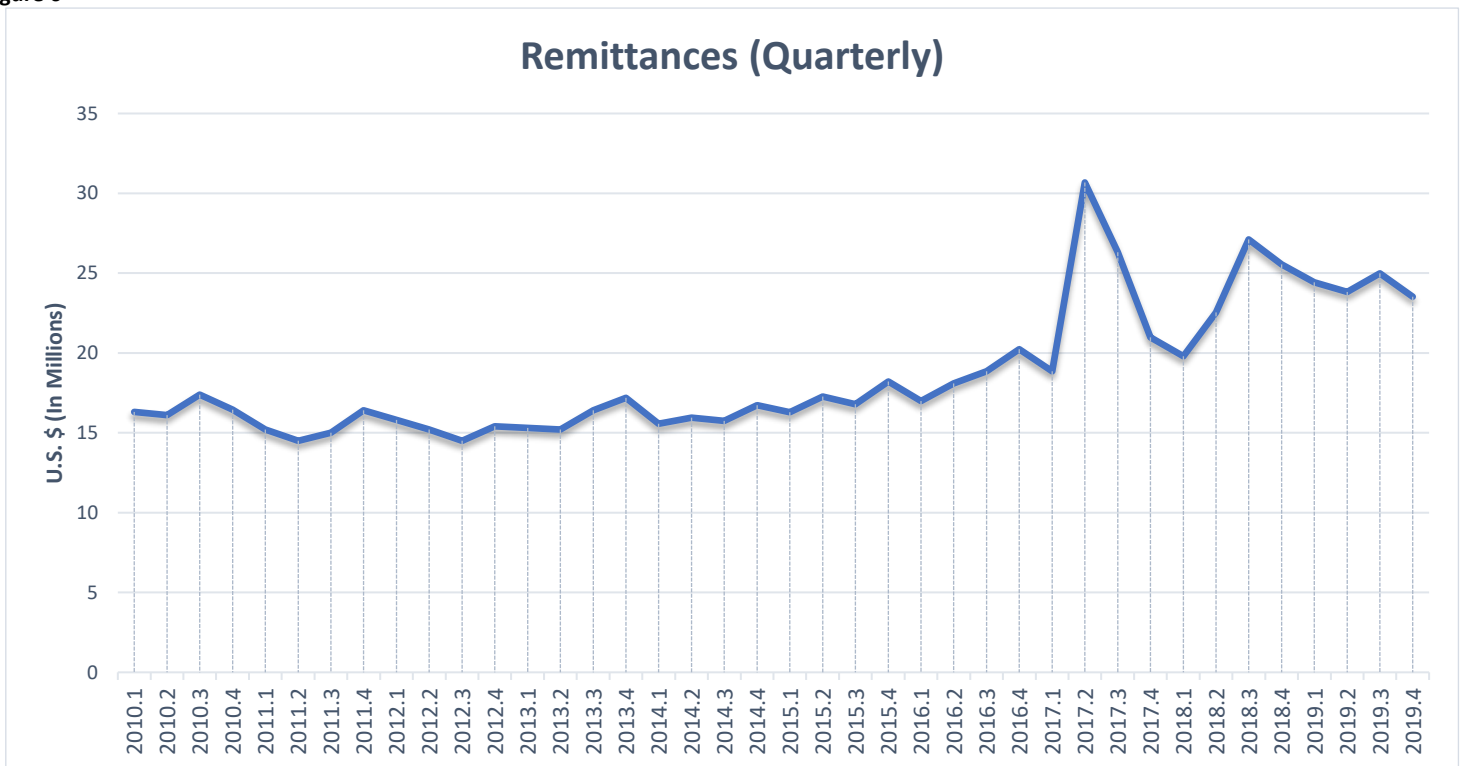


Figure 6



Auto Sales

Source: Commonwealth Auto Dealer's Association (CADA)

Table 5

Auto Sales	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Units Sold	966	849	881	728	892	1,257	1,656	2,102	2,503	2,535	2,295	2,257
% Change From Previous Year	-12.26%	-12.11%	3.77%	-17.37%	22.53%	40.92%	31.74%	26.93%	19.08%	1.28%	-9.47%	-1.66%
New	595	469	602	454	626	1,041	1,465	1,902	2,177	2,166	1,836	1,727
Used	371	380	279	274	266	216	191	200	326	369	459	530

Table 6

Auto Sales	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Units Sold	275	261	288	277	300	226	252	188	203	203	235	208
% Change From Previous Quarter	8.70%	-5.09%	10.34%	-3.82%	8.30%	-24.67%	11.50%	-25.40%	7.98%	0.00%	15.76%	-11.49%
New	181	157	157	137	190	155	155	95	95	101	139	134
Used	94	104	131	140	110	71	97	93	108	102	96	74

Table 6 - Continued

Auto Sales	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Units Sold	256	195	236	194	192	179	155	202	214	219	212	247
% Change From Previous Quarter	23.08%	-23.83%	21.03%	-17.80%	-1.03%	-6.77%	-13.41%	30.32%	5.94%	2.34%	-3.20%	16.51%
New	182	128	153	139	131	102	87	134	150	156	151	169
Used	74	67	83	55	61	77	68	68	64	63	61	78

Table 6 - Continued

Auto Sales	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Units Sold	282	280	308	387	355	390	437	474	434	487	552	629
% Change From Previous Quarter	14.17%	-0.71%	10.00%	25.65%	-8.27%	9.86%	12.05%	8.47%	-8.44%	12.21%	13.35%	13.95%
New	218	235	258	330	323	345	376	421	369	442	507	584
Used	64	45	50	57	32	45	61	53	65	45	45	45

Table 6 - Continued

Auto Sales	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Units Sold	604	643	648	608	681	642	624	588	565	537	515	678
% Change From Previous Quarter	-3.97%	6.46%	0.78%	-6.17%	12.01%	-5.73%	-2.80%	-5.77%	-3.91%	-4.96%	-4.10%	31.65%
New	549	547	545	536	599	537	538	492	467	407	402	560
Used	55	96	103	72	82	105	86	96	98	130	113	118

Table 6 - Continued

Auto Sales	Quarterly			
	2019.1	2019.2	2019.3	2019.4
Units Sold	556	527	568	606
% Change From Previous Quarter	-17.99%	-5.22%	7.78%	6.69%
New	443	420	402	462
Used	113	107	166	144

Auto Sales

Source: Commonwealth Auto Dealer's Association (CADA)

Figure 7

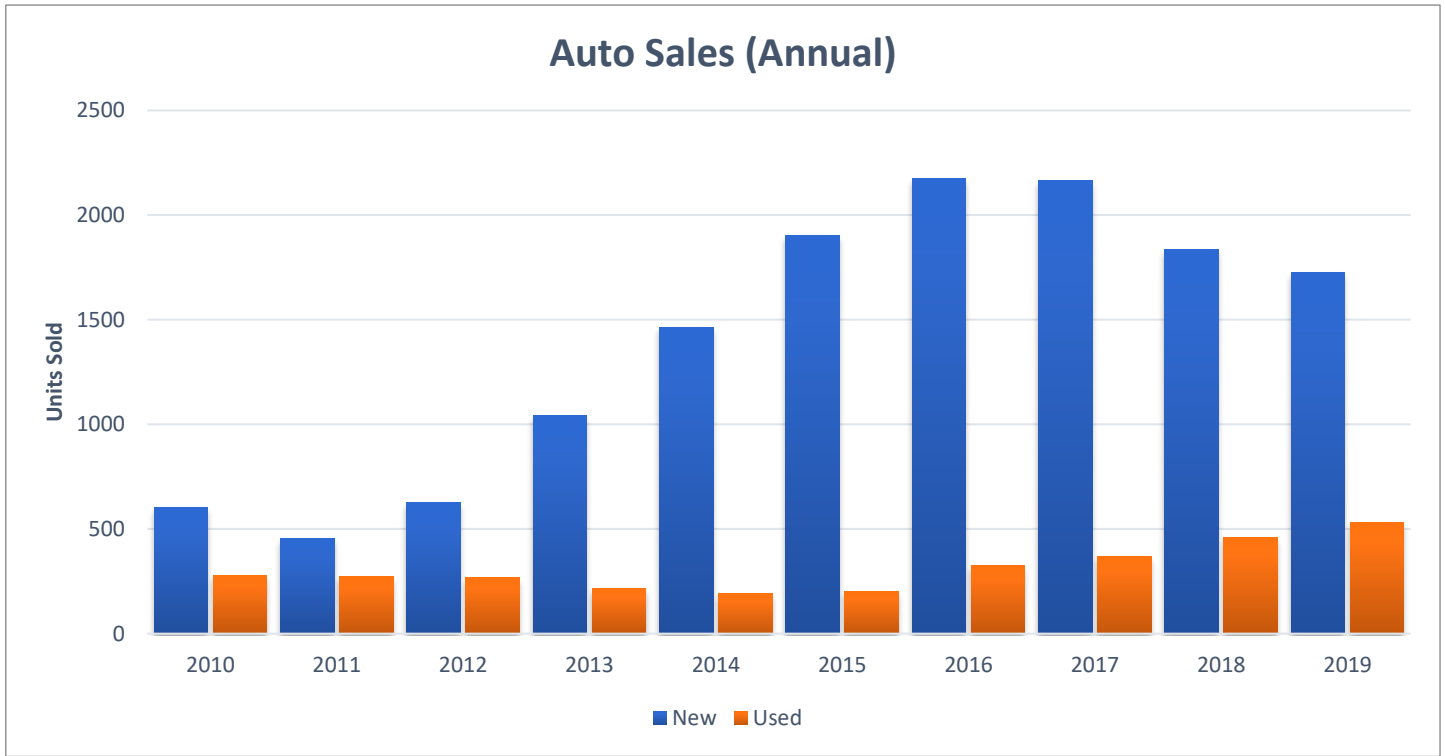
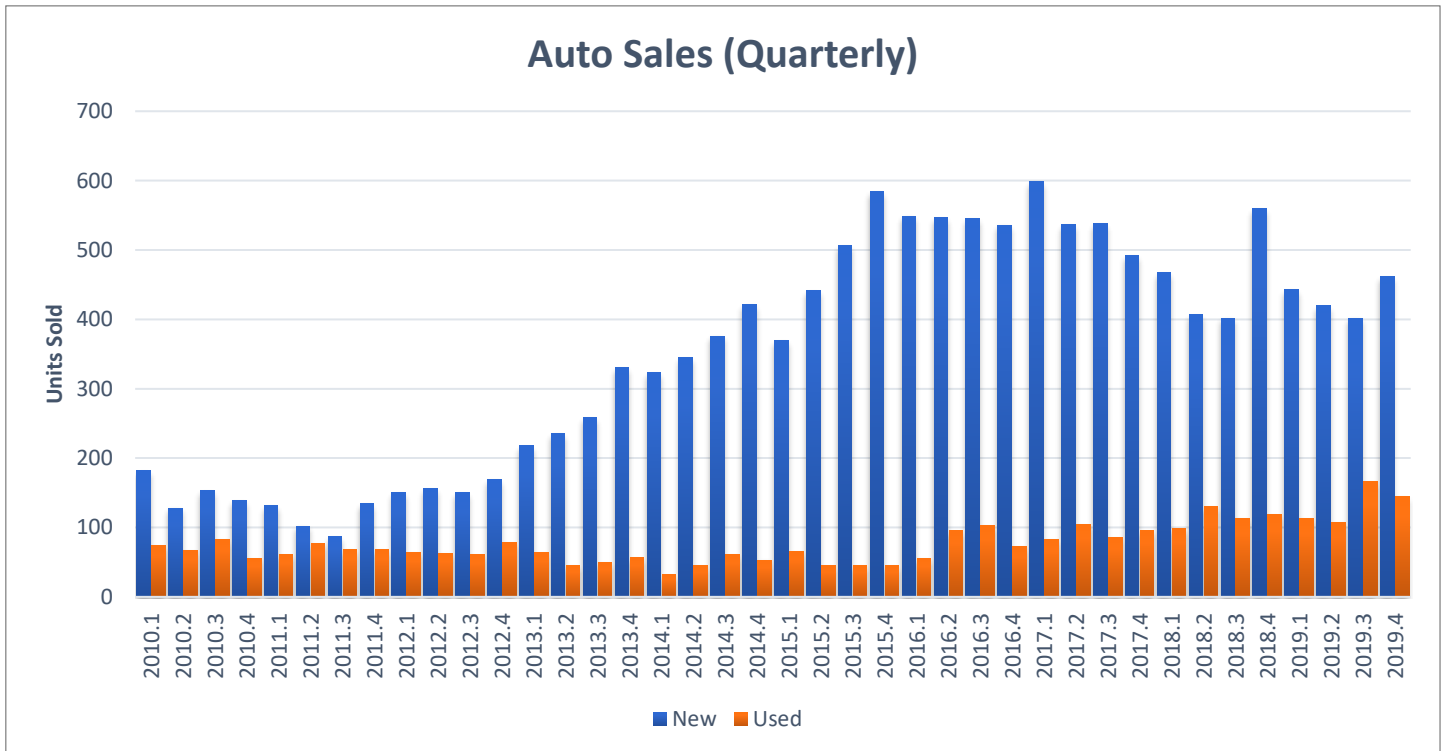


Figure 8



Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 7

Visitor Arrivals	Year											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Total	397,271	353,956	379,091	342,117	401,289	438,908	459,280	478,592	501,490	653,150	607,591	487,008
% Change from Previous Year	2.06%	-10.90%	7.10%	-9.75%	17.30%	9.37%	4.64%	4.20%	4.78%	30.24%	-6.98%	-19.85%
Japan	213,299	191,111	185,032	142,946	153,259	141,747	109,793	80,832	62,120	52,227	39,238	17,121
Korea	111,116	89,132	115,811	107,503	129,394	139,958	142,081	182,622	200,875	333,069	295,260	249,211
U.S. & Guam*	31,064	29,259	27,126	23,980	21,994	21,235	20,445	19,968	22,448	24,546	24,884	23,753
Guam	19,272	18,116	17,084	15,450	14,319	13,711	11,879	-	13,932	16,018	14,566	14,203
U.S.	11,792	11,143	10,042	8,530	7,675	7,524	8,566	19,968	8,516	8,528	10,318	9,550
China/Hong Kong*	26,878	29,814	41,992	57,351	86,666	117,713	171,219	187,883	208,248	234,135	240,219	188,489
China	26,878	29,814	41,992	55,346	86,119	116,967	170,121	186,509	206,538	229,389	236,577	185,526
Hong Kong	-	-	-	2,005	547	746	1,098	1,374	1,710	4,746	3,642	2,963
Russia	6,814	6,222	4,391	5,276	6,282	12,493	11,200	2,405	1,796	2,130	1,850	1,031
Philippines	1,780	1,591	703	544	528	649	694	732	999	969	810	760
Others*	6,320	6,827	4,036	4,517	3,166	5,113	3,848	4,150	5,004	6,074	5,330	6,643
Others	6,036	6,409	3,828	4,403	3,052	5,113	3,848	4,150	4,287	5,021	4,402	5,655
Taiwan	284	418	208	114	114	-	-	-	717	1,053	928	988

Table 8

Visitor Arrivals	Quarter											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total	109,643	85,368	99,629	94,621	110,690	93,939	97,160	95,482	107,434	73,764	99,128	73,630
% Change from Previous Quarter	8.86%	-22.14%	16.71%	-5.03%	16.98%	-15.13%	3.43%	-1.73%	12.52%	-31.34%	34.39%	-25.72%
Japan	62,662	45,501	49,014	42,932	57,099	48,080	53,871	54,249	63,429	38,199	54,690	34,793
Korea	23,945	22,900	30,157	31,319	29,512	28,284	27,595	25,725	22,513	19,868	24,889	21,862
U.S. & Guam*	6,468	7,210	6,565	7,606	8,800	8,159	7,634	6,471	7,945	7,007	7,544	6,763
Guam	4,487	4,944	4,475	4,878	4,941	5,249	4,614	4,468	4,041	4,833	4,676	4,566
U.S.	1,981	2,266	2,090	2,728	3,859	2,910	3,020	2,003	3,904	2,174	2,868	2,197
China/Hong Kong*	12,750	6,141	11,288	10,152	11,667	4,391	4,885	5,935	8,747	3,792	9,385	7,890
China	12,750	6,141	11,288	10,152	11,667	4,391	4,885	5,935	8,747	3,792	9,385	7,890
Hong Kong	-	-	-	-	-	-	-	-	-	-	-	-
Russia	974	743	860	1,094	1,748	1,588	1,747	1,731	2,352	1,396	1,322	1,152
Philippines	1,592	1,840	1,033	560	370	610	420	380	322	507	360	402
Others*	1,252	1,033	712	958	1,494	2,827	1,008	991	2,126	2,995	938	768
Others	1,128	806	671	905	1,407	2,755	942	932	2,020	2,978	703	708
Taiwan	124	227	41	53	87	72	66	59	106	17	235	60

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 8 - Continued

Visitor Arrivals	Quarter											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total	109,786	81,642	103,128	84,535	98,912	69,705	86,114	87,386	110,844	88,337	103,175	98,933
% Change from Previous Quarter	49.10%	-25.64%	26.32%	-18.03%	17.01%	-29.53%	23.54%	1.48%	26.84%	-20.31%	16.80%	-4.11%
Japan	58,974	35,348	53,705	37,005	50,310	23,908	37,411	31,317	47,544	30,230	41,201	34,284
Korea	29,498	27,193	29,526	29,594	29,890	20,716	26,283	30,614	34,726	28,820	33,037	32,811
U.S. & Guam*	6,706	7,020	6,707	6,693	5,530	6,916	5,418	6,116	5,003	5,919	6,226	4,846
Guam	4,314	4,577	4,026	4,167	3,370	4,282	3,810	3,988	3,159	3,964	3,755	3,441
U.S.	2,392	2,443	2,681	2,526	2,160	2,634	1,608	2,128	1,844	1,955	2,471	1,405
China/Hong Kong*	12,547	8,940	11,335	9,170	10,754	14,348	15,220	17,029	20,953	20,811	20,960	23,942
China	12,547	8,940	11,335	9,170	10,615	13,327	14,626	16,778	20,800	20,675	20,828	23,816
Hong Kong	-	-	-	-	139	1,021	594	251	153	136	132	126
Russia	1,164	1,050	963	1,214	1,625	1,165	1,088	1,398	1,741	1,484	988	2,069
Philippines	129	302	126	146	119	151	123	151	122	146	123	137
Others*	768	1,789	766	713	684	2,501	571	761	755	927	640	844
Others	747	1,766	650	665	621	2,450	571	761	692	876	640	844
Taiwan	21	23	116	48	63	51	-	-	63	51	-	-

Table 8 - Continued

Visitor Arrivals	Quarter											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total	118,407	98,973	117,612	103,916	123,605	100,470	115,530	119,675	131,148	118,770	110,127	117,823
% Change from Previous Quarter	19.68%	-16.41%	18.83%	-11.65%	18.95%	-18.72%	14.99%	3.59%	9.59%	-9.44%	-7.28%	6.99%
Japan	48,310	27,208	38,621	27,608	36,668	21,766	27,883	23,476	25,603	18,829	20,674	15,726
Korea	32,734	32,605	37,308	37,311	35,614	27,879	30,319	48,269	49,670	47,581	36,432	48,939
U.S. & Guam*	4,990	5,401	5,883	4,961	5,815	5,080	4,589	4,961	4,454	5,777	4,093	4,920
Guam	3,005	3,552	3,684	3,470	2,874	3,194	2,341	3,470	2,642	2,987	2,450	3,086
U.S.	1,985	1,849	2,199	1,491	2,941	1,886	2,248	1,491	1,812	2,790	1,643	1,834
China/Hong Kong*	27,711	29,577	31,966	28,459	40,339	40,687	49,229	40,964	49,387	44,604	47,736	46,156
China	27,588	29,425	31,741	28,213	40,134	40,319	48,945	40,723	49,084	44,192	47,466	45,767
Hong Kong	123	152	225	246	205	368	284	241	303	412	270	389
Russia	3,477	3,118	2,338	3,560	3,892	3,995	2,409	904	849	751	256	549
Philippines	120	190	160	179	171	178	184	161	132	271	147	182
Others*	1,065	874	1,336	1,838	1,106	885	917	940	1,053	957	789	1,351
Others	1,065	874	1,336	1,838	1,106	885	917	940	1,053	957	789	1,351
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 8 - Continued

Visitor Arrivals	Quarter											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total	130,609	112,362	139,972	118,547	175,507	158,557	171,357	147,729	162,006	142,632	148,633	154,320
% Change from Previous Quarter	10.85%	-13.97%	24.57%	-15.31%	48.05%	-9.66%	8.07%	-13.79%	9.66%	-11.96%	4.21%	3.83%
Japan	17,680	13,394	15,320	15,726	13,302	11,824	12,469	14,632	13,445	6,352	6,092	13,349
Korea	43,506	45,970	62,460	48,939	89,856	80,425	86,568	76,220	76,196	68,030	73,143	77,891
U.S. & Guam*	5,480	5,582	5,742	5,644	6,181	6,701	5,844	5,820	6,556	6,398	5,055	6,875
Guam	3,383	3,578	3,622	3,349	3,942	4,384	3,809	3,883	3,828	3,797	2,908	4,033
U.S.	2,097	2,004	2,120	2,295	2,239	2,317	2,035	1,937	2,728	2,601	2,147	2,842
China/Hong Kong*	62,226	45,315	54,551	46,156	63,565	57,152	64,735	48,683	63,886	59,563	62,737	54,033
China	61,796	44,951	54,024	45,767	62,058	55,575	63,733	48,023	62,878	58,839	62,240	52,620
Hong Kong	430	364	527	389	1,507	1,577	1,002	660	1,008	724	497	1,413
Russia	578	354	315	549	704	487	266	673	576	498	187	589
Philippines	160	351	306	182	214	304	223	228	185	222	164	239
Others*	979	1,396	1,278	1,351	1,685	1,664	1,252	1,473	1,162	1,569	1,255	1,344
Others	852	1,172	1,043	1,220	1,408	1,354	1,002	1,257	234	1,338	988	1,148
Taiwan	127	224	235	131	277	310	250	216	928	231	267	196

Table 8 - Continued

Visitor Arrivals	Quarter			
	2019.1	2019.2	2019.3	2019.4
Total	110,222	120,001	130,101	126,684
% Change from Previous Quarter	-28.58%	8.87%	8.42%	-2.63%
Japan	3,685	3,501	3,258	6,677
Korea	43,208	56,202	69,560	80,241
U.S. & Guam*	5,849	6,283	5,662	5,959
Guam	3,189	3,877	3,485	3,652
U.S.	2,660	2,406	2,177	2,307
China/Hong Kong*	55,623	51,846	48,952	32,068
China	55,005	50,860	48,341	31,320
Hong Kong	618	986	611	748
Russia	402	376	115	138
Philippines	160	268	149	183
Others*	1,295	1,525	2,405	1,418
Others	1,034	1,295	2,115	1,211
Taiwan	261	230	290	207

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Figure 9

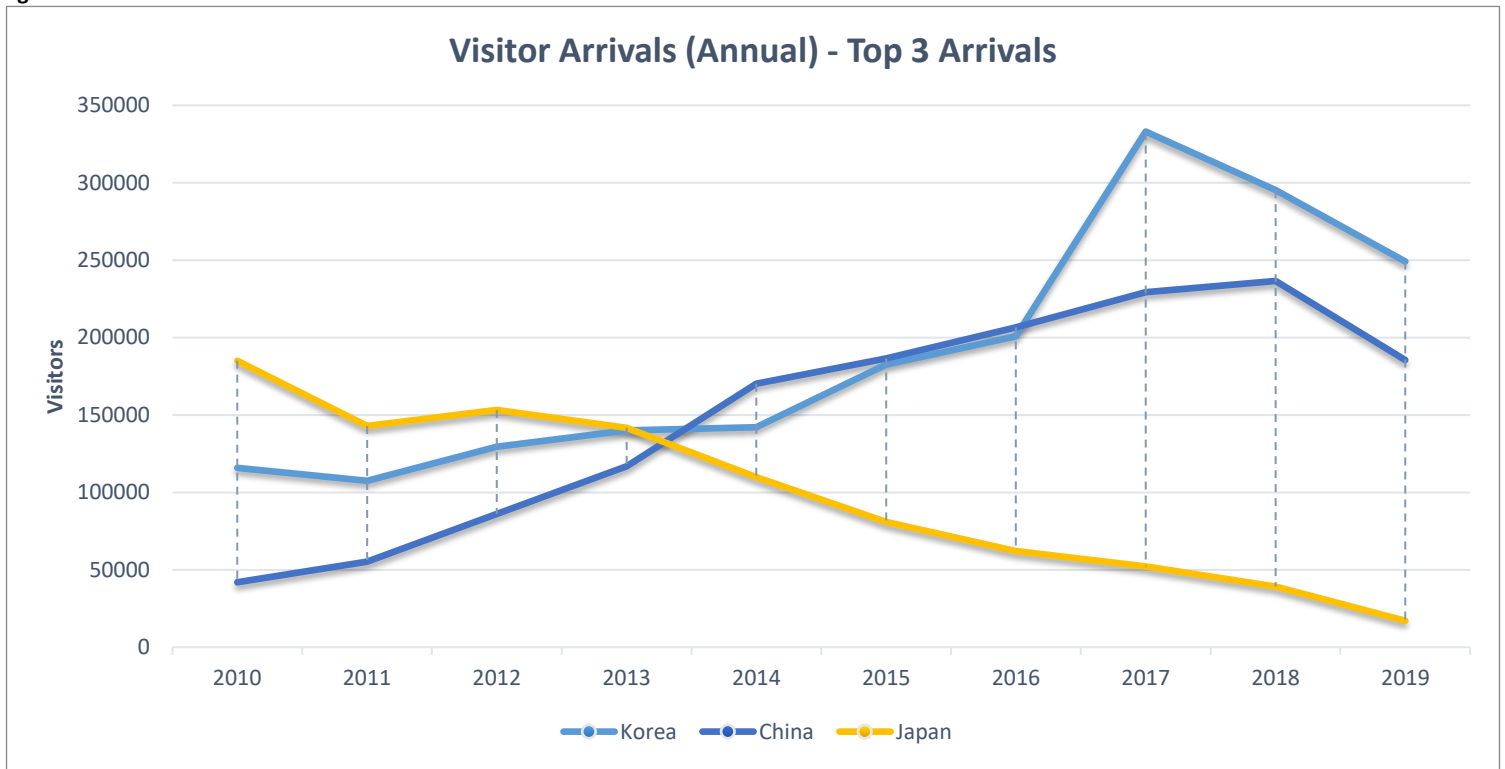
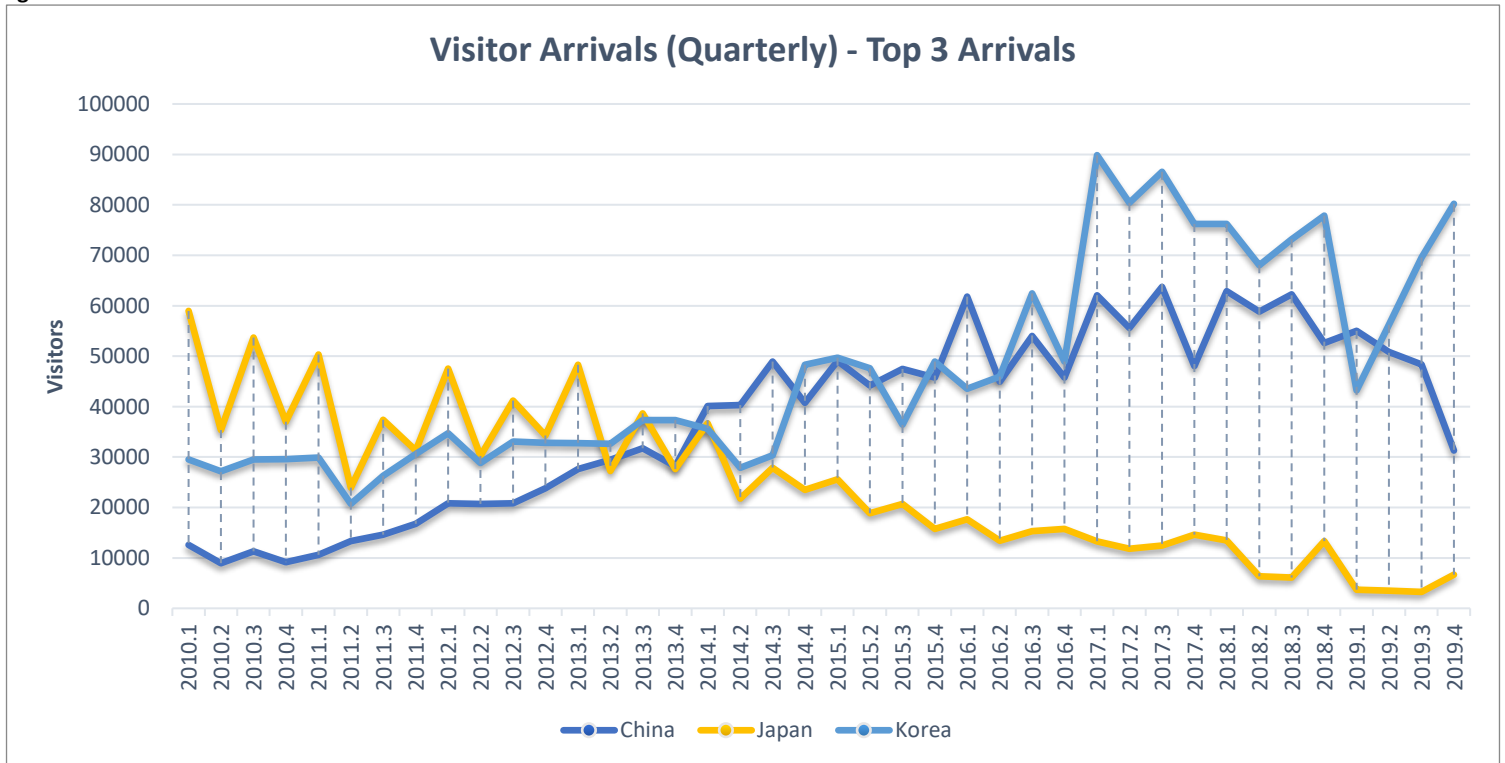


Figure 10



Hotel Daily Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Table 9

Hotel Daily Rates	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	*2019
Average Daily Rates (\$)	\$132.53	\$ 95.22	\$ 95.07	\$ 97.61	\$102.73	\$113.32	\$125.95	\$132.53	\$140.12	\$145.93	\$150.86	\$148.41
% Change from Previous Year	5.22%	-28.15%	-0.16%	2.68%	5.25%	10.31%	11.14%	5.22%	5.73%	4.14%	3.38%	-1.63%

Table 10

Hotel Daily Rates	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Average Daily Rates (\$)	\$135.10	\$112.96	\$131.31	\$124.43	\$147.09	\$120.78	\$132.39	\$129.85	\$ 99.99	\$ 91.40	\$ 96.56	\$ 92.92
% Change from Previous Quarter	-0.88%	-16.39%	16.25%	-5.23%	18.21%	-17.89%	9.61%	-1.92%	-23.00%	-8.59%	5.65%	-3.77%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Average Daily Rates (\$)	\$ 98.85	\$ 89.26	\$ 98.83	\$ 93.32	\$102.41	\$ 90.10	\$104.36	\$ 93.58	\$108.09	\$ 94.48	\$108.18	\$100.18
% Change from Previous Quarter	6.37%	-9.70%	10.73%	-5.58%	9.73%	-12.01%	15.82%	-10.33%	15.51%	-12.59%	14.50%	-7.40%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Average Daily Rates (\$)	\$115.63	\$103.63	\$119.50	\$114.53	\$135.10	\$112.96	\$131.31	\$124.43	\$147.09	\$120.78	\$132.39	\$129.85
% Change from Previous Quarter	15.42%	-10.38%	15.32%	-4.16%	17.96%	-16.39%	16.25%	-5.23%	18.21%	-17.89%	9.61%	-1.92%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Average Daily Rates (\$)	\$152.25	\$128.15	\$143.81	\$136.29	\$158.87	\$132.08	\$148.62	\$144.15	\$167.87	\$138.35	\$157.86	\$139.36
% Change from Previous Quarter	17.25%	-15.83%	12.22%	-5.23%	16.57%	-16.86%	12.53%	-3.01%	16.45%	-17.58%	14.10%	-11.72%

Table 10 - Continued

Hotel Daily Rates	Quarterly			
	2019.1	2019.2	2019.3	*2019.4
Average Daily Rates (\$)	\$164.06	\$134.47	\$148.19	\$143.93
% Change from Previous Quarter	17.72%	-18.04%	10.21%	-2.87%

Hotel Daily Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Figure 11

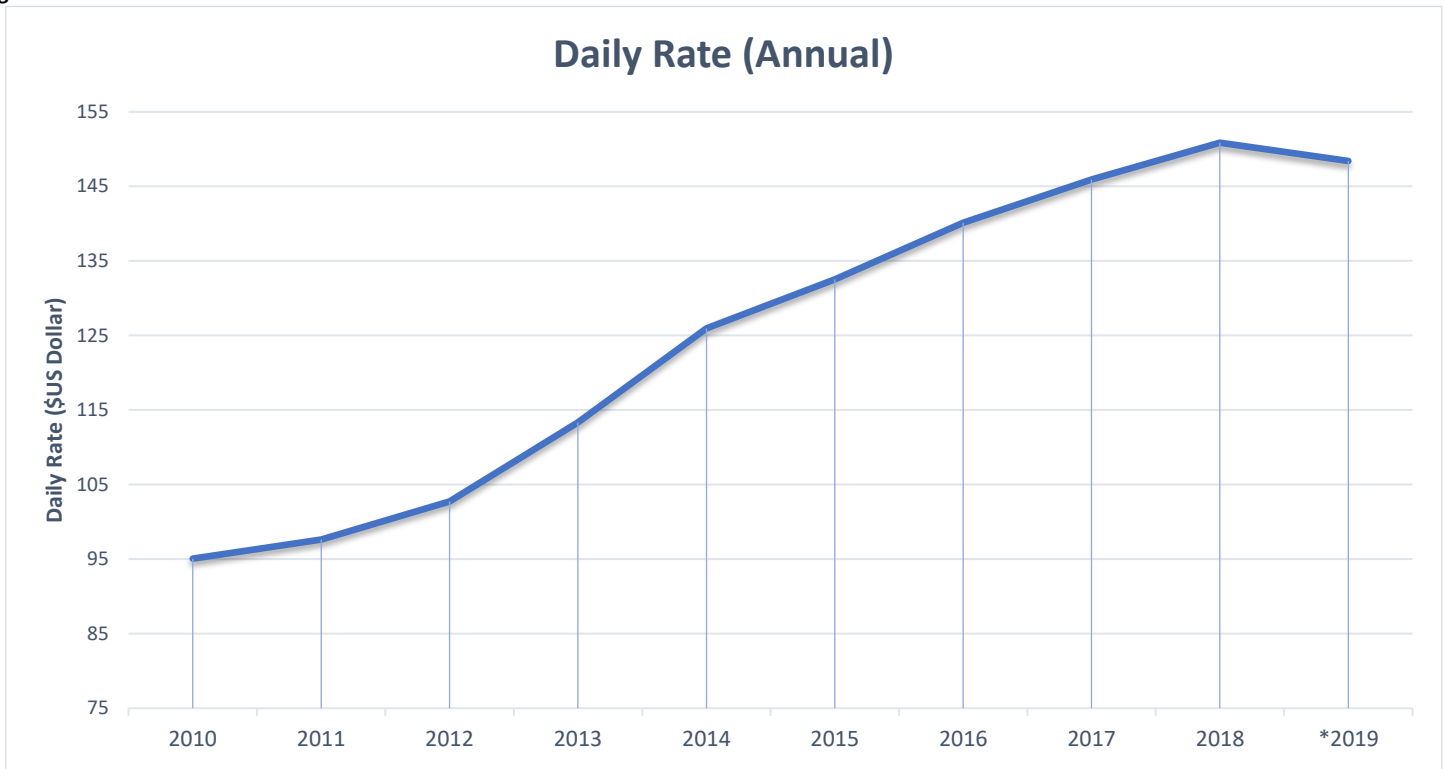
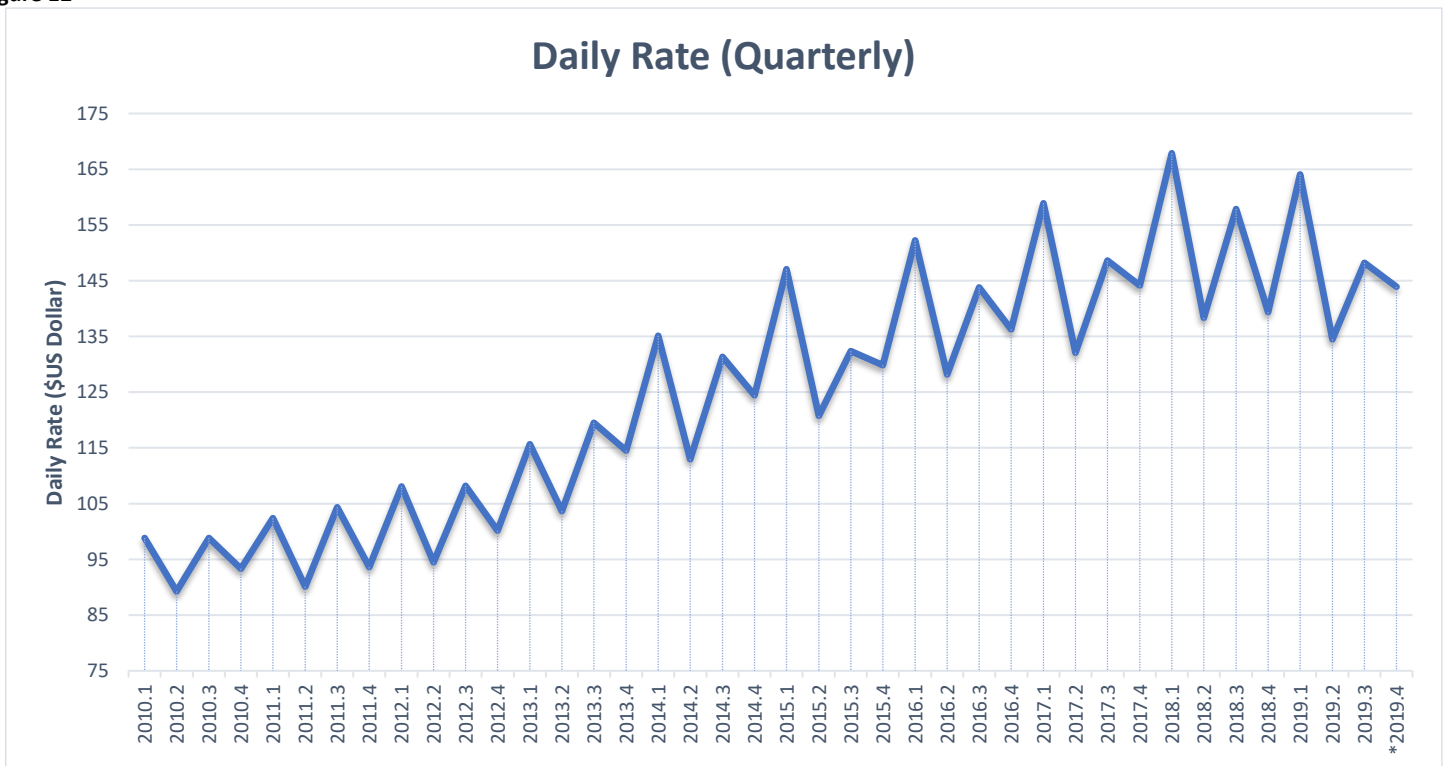


Figure 12



Hotel Occupancy Rate

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Table 11

Hotel Occupancy Rate	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	*2019
Hotel Occupancy Rate (%)	61.89%	58.28%	63.45%	63.70%	73.06%	82.98%	82.41%	87.37%	87.63%	90.89%	82.14%	80.61%
% Change from Previous Year	5.10%	-5.82%	8.87%	0.39%	14.69%	13.58%	-0.69%	6.02%	0.29%	3.73%	-9.63%	-1.87%

Table 12

Hotel Occupancy Rate	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Hotel Occupancy Rate (%)	69.79%	52.40%	57.26%	56.10%	70.61%	57.00%	59.18%	60.77%	73.24%	50.05%	61.42%	48.43%
% Change from Previous Quarter	14.42%	-24.93%	9.28%	-2.01%	25.85%	-19.27%	3.81%	2.69%	20.51%	-31.66%	22.73%	-21.15%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Hotel Occupancy Rate (%)	76.15%	52.97%	63.50%	61.19%	79.39%	51.56%	62.35%	61.52%	84.09%	63.83%	71.75%	72.57%
% Change from Previous Quarter	57.24%	-30.44%	19.89%	-3.65%	29.75%	-35.05%	20.91%	-1.33%	36.69%	-24.09%	12.40%	1.14%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Hotel Occupancy Rate (%)	92.87%	75.39%	84.12%	79.53%	91.74%	75.77%	82.07%	80.05%	89.82%	83.11%	87.41%	89.14%
% Change from Previous Quarter	27.98%	-18.82%	11.58%	-5.46%	15.36%	-17.41%	8.31%	-2.47%	12.21%	-7.46%	5.17%	1.98%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Hotel Occupancy Rate (%)	91.76%	80.80%	89.90%	88.04%	95.21%	88.99%	94.00%	85.36%	91.39%	82.23%	83.52%	71.42%
% Change from Previous Quarter	2.94%	-11.94%	11.26%	-2.08%	8.15%	-6.53%	5.63%	-9.19%	7.06%	-10.03%	1.58%	-14.49%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly			
	2019.1	2019.2	2019.3	*2019.4
Hotel Occupancy Rate (%)	84.15%	82.70%	79.09%	68.24%
% Change from Previous Quarter	17.83%	-1.73%	-4.37%	-13.71%

Hotel Occupancy Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Figure 13

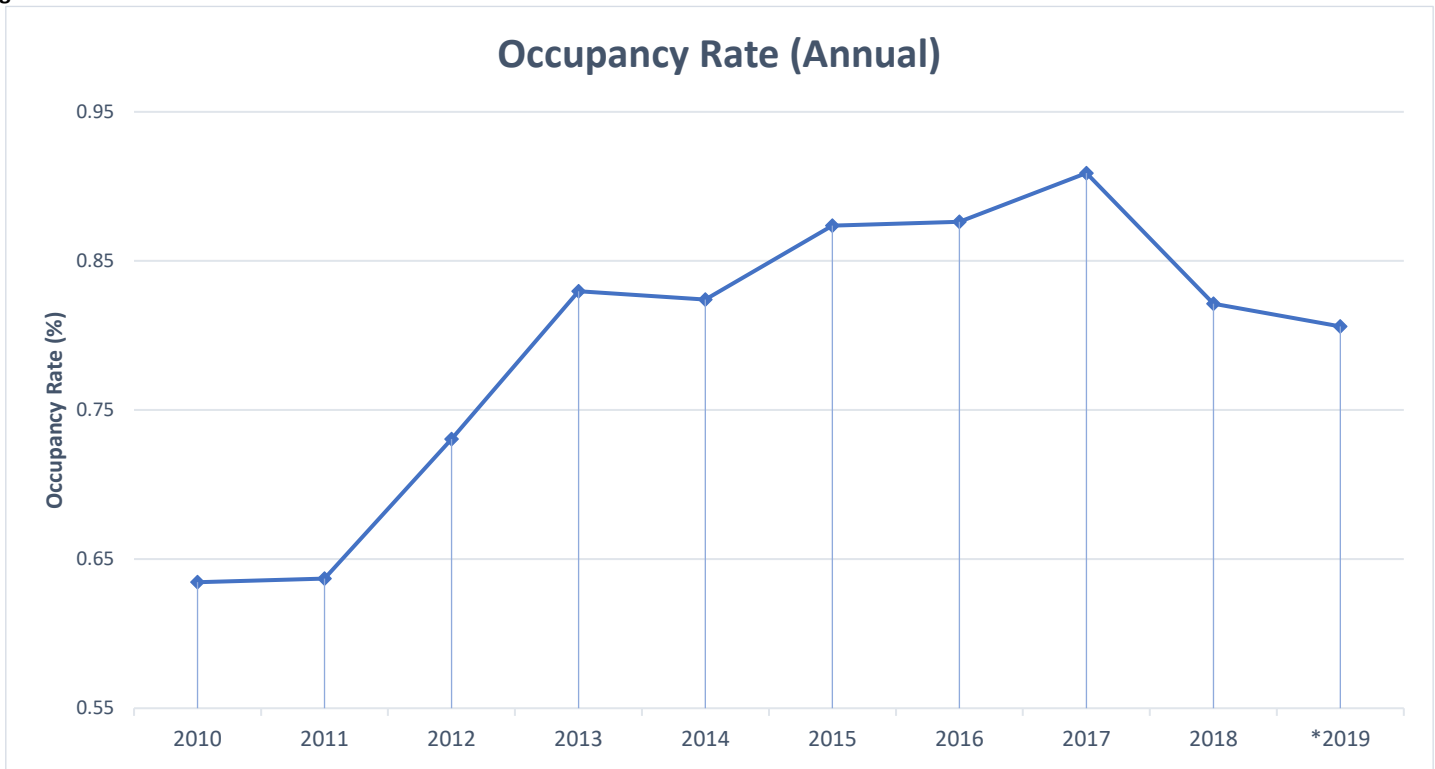
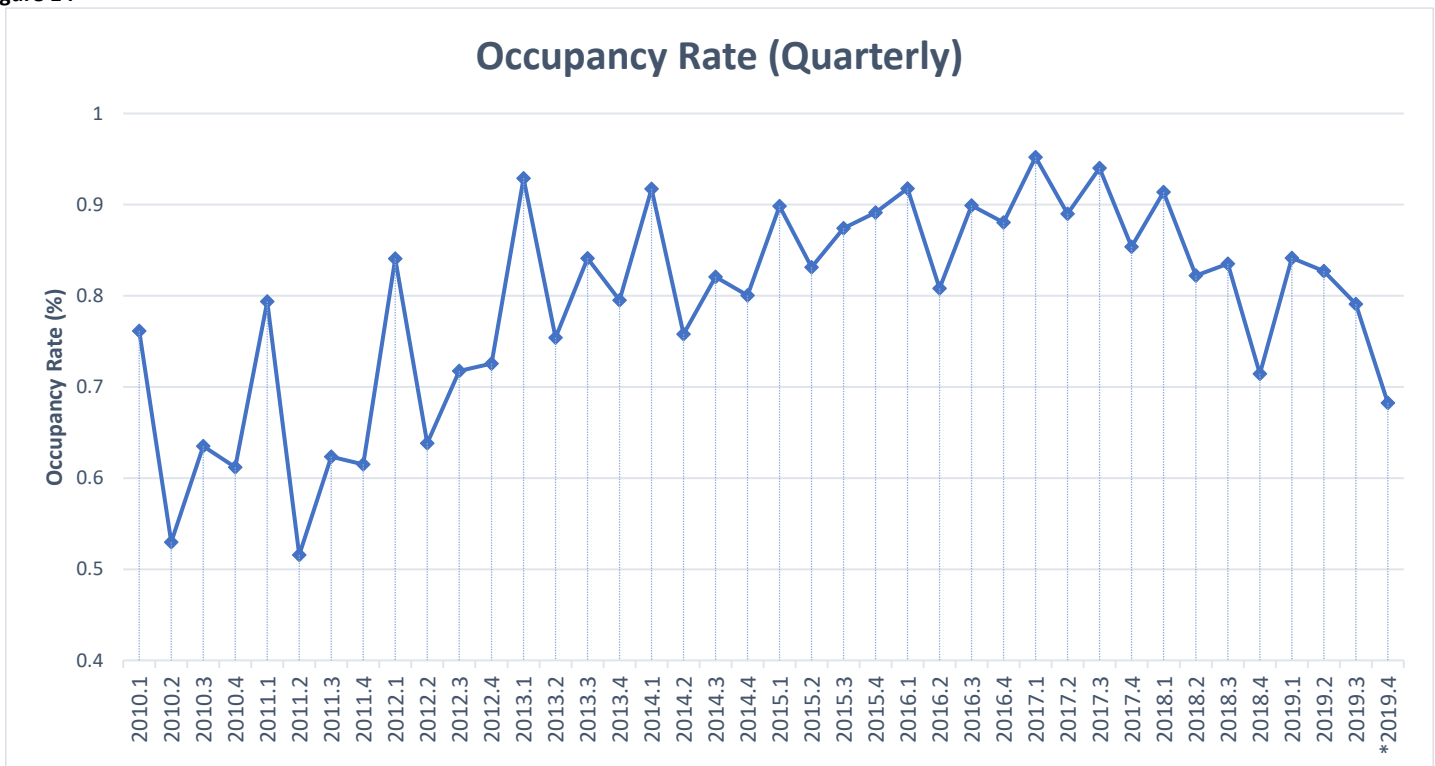


Figure 14



Imports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted

Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 13

Imports	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	*2019
Total Revenue Tonnage (In Thousands)	356.35	334.42	349.45	349.51	336.40	334.58	377.72	465.62	575.30	520.77	492.03	378.74
% Change to Previous Quarter	-18.91%	-6.16%	4.49%	0.02%	-3.75%	-0.54%	12.89%	23.27%	23.56%	-9.48%	-5.52%	-23.02%
1 - Petroleum, Oil, Lubricants (P.O.L.)	145.30	153.61	164.27	183.16	162.39	150.10	152.14	170.56	161.36	174.64	168.53	129.17
2 - Cement	21.31	11.54	13.26	9.11	9.76	9.48	14.01	13.70	37.59	22.66	23.79	17.36
3 - Garment	12.48	0.09	0.04	0.07	0.21	0.08	0.00	0.06	0.03	0.74	2.14	0.34
4 - Food Items	49.37	47.78	47.50	44.22	52.25	55.64	46.88	53.31	53.26	60.79	61.58	44.68
5 - Construction Materials	16.86	14.50	13.87	15.36	16.10	12.63	18.40	55.35	98.55	74.87	77.79	55.77
6 - Beverages	20.30	20.97	20.39	19.61	19.62	19.45	18.67	19.03	18.89	19.79	21.58	16.20
7 - Others*	90.74	85.95	90.12	77.98	76.07	87.21	127.62	153.61	205.62	167.28	136.62	115.22

Table 14

Imports	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total Revenue Tonnage (In Thousands)	114.44	108.99	113.66	102.34	93.46	99.47	89.27	74.15	79.34	89.21	74.18	91.69
% Change to Previous Quarter	-8.38%	-4.76%	4.28%	-9.96%	-8.68%	6.43%	-10.25%	-16.94%	7.01%	12.44%	-16.85%	23.60%
1 - Petroleum, Oil, Lubricants (P.O.L.)	44.68	40.43	50.63	40.24	38.45	44.90	33.66	28.30	39.09	41.28	33.49	39.74
2 - Cement	5.81	5.50	9.67	6.18	5.37	7.44	5.67	2.83	1.67	5.86	1.69	2.32
3 - Garment	14.51	14.62	12.67	9.83	5.69	4.36	1.89	0.54	0.02	0.07	0.00	0.00
4 - Food Items	13.89	13.33	12.45	13.85	12.68	13.23	11.64	11.81	12.20	11.06	11.40	13.11
5 - Construction Materials	4.51	3.63	3.82	2.93	2.80	5.94	5.58	2.54	2.05	3.93	3.05	5.46
6 - Beverages	5.18	5.14	5.15	5.19	5.11	4.90	5.15	5.15	4.65	5.45	5.02	5.83
7 - Others*	25.86	26.34	19.26	24.11	23.36	18.70	25.70	22.98	19.65	21.56	19.52	25.22

Table 14 - Continued

Imports	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total Revenue Tonnage (In Thousands)	79.02	89.24	85.68	95.52	65.25	83.54	96.37	104.36	98.15	89.92	77.45	70.88
% Change to Previous Quarter	-13.82%	12.94%	-3.99%	11.48%	-31.68%	28.02%	15.36%	8.29%	-5.95%	-8.38%	-13.87%	-8.48%
1 - Petroleum, Oil, Lubricants (P.O.L.)	38.33	45.18	33.01	47.76	27.17	39.06	52.11	64.82	48.78	45.20	37.98	30.43
2 - Cement	1.99	3.44	5.43	2.40	1.45	3.74	3.50	0.43	4.40	2.85	2.01	0.50
3 - Garment	0.00	0.01	0.03	0.00	0.02	0.00	0.03	0.02	0.05	0.09	0.00	0.07
4 - Food Items	11.19	12.03	12.50	11.78	10.94	12.15	11.01	10.12	12.84	14.07	12.83	12.51
5 - Construction Materials	3.65	2.60	2.67	4.95	3.55	3.51	6.03	2.28	6.24	3.70	2.77	3.39
6 - Beverages	4.82	4.80	5.53	5.24	4.47	5.07	5.04	5.03	4.61	5.40	5.14	4.46
7 - Others*	19.04	21.19	26.52	23.38	17.66	20.01	18.66	21.65	21.22	18.61	16.71	19.52

Imports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted

Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 14 - Continued

Imports	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Revenue Tonnage (In Thousands)	83.03	76.06	80.64	94.84	86.59	99.24	91.17	100.71	100.74	109.64	108.65	146.60
% Change to Previous Quarter	17.15%	-8.40%	6.02%	17.60%	-8.69%	14.61%	-8.13%	10.46%	0.03%	8.84%	-0.91%	34.93%
1 - Petroleum, Oil, Lubricants (P.O.L.)	42.04	34.46	35.12	38.48	35.66	41.94	35.85	38.70	47.73	37.98	38.89	45.96
2 - Cement	3.35	0.85	0.79	4.48	3.56	3.95	2.18	4.30	4.15	4.52	2.85	2.18
3 - Garment	0.00	0.02	0.06	0.00	0.00	0.00	0.00	0.00	0.06	0.00	0.00	0.00
4 - Food Items	13.67	13.26	13.31	15.40	13.33	12.03	9.63	11.90	11.59	12.05	13.17	16.50
5 - Construction Materials	2.09	2.35	3.33	4.87	5.18	6.37	3.82	3.03	3.50	8.71	10.36	32.78
6 - Beverages	4.73	5.04	4.84	4.84	4.61	5.05	4.72	4.29	4.17	4.69	4.45	5.73
7 - Others*	17.16	20.09	23.19	26.76	24.25	29.91	34.98	38.48	29.55	41.69	38.92	43.45

Table 14 - Continued

Imports	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Revenue Tonnage (In Thousands)	117.08	148.43	134.66	175.13	127.06	128.42	131.82	133.48	118.51	111.95	119.03	142.53
% Change to Previous Quarter	-20.13%	26.77%	-9.28%	30.06%	-27.45%	1.07%	2.65%	1.26%	-11.21%	-5.54%	6.33%	19.74%
1 - Petroleum, Oil, Lubricants (P.O.L.)	39.24	42.59	39.14	40.39	43.22	34.24	55.74	41.44	42.43	45.42	43.54	37.14
2 - Cement	8.82	6.34	12.63	9.81	5.26	7.80	4.66	4.94	7.18	4.82	7.70	4.09
3 - Garment	0.00	0.00	0.00	0.03	0.10	0.06	0.06	0.16	0.13	0.23	1.64	0.14
4 - Food Items	11.77	12.36	13.85	15.29	14.70	14.21	15.14	16.74	15.43	14.93	15.41	15.80
5 - Construction Materials	11.54	27.94	20.64	38.42	14.74	25.67	13.33	21.13	15.14	9.45	15.20	38.01
6 - Beverages	4.45	4.70	4.19	5.54	4.29	4.78	5.45	5.26	5.06	4.98	5.80	5.74
7 - Others*	41.26	54.50	44.20	65.66	44.74	41.66	37.43	43.82	33.14	32.13	29.75	41.60

Table 14 - Continued

Imports	Quarterly			
	2019.1	2019.2	**2019.3	2019.4
Total Revenue Tonnage (In Thousands)	136.71	125.60	n/a	116.44
% Change to Previous Quarter	-4.08%	-8.13%	n/a	n/a
1 - Petroleum, Oil, Lubricants (P.O.L.)	49.50	40.09	n/a	39.58
2 - Cement	7.14	4.33	n/a	5.88
3 - Garment	0.25	0.02	n/a	0.06
4 - Food Items	13.89	14.54	n/a	16.25
5 - Construction Materials	22.11	19.64	n/a	14.03
6 - Beverages	4.80	6.26	n/a	5.14
7 - Others*	39.01	40.71	n/a	35.50

Imports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted

Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Figure 15

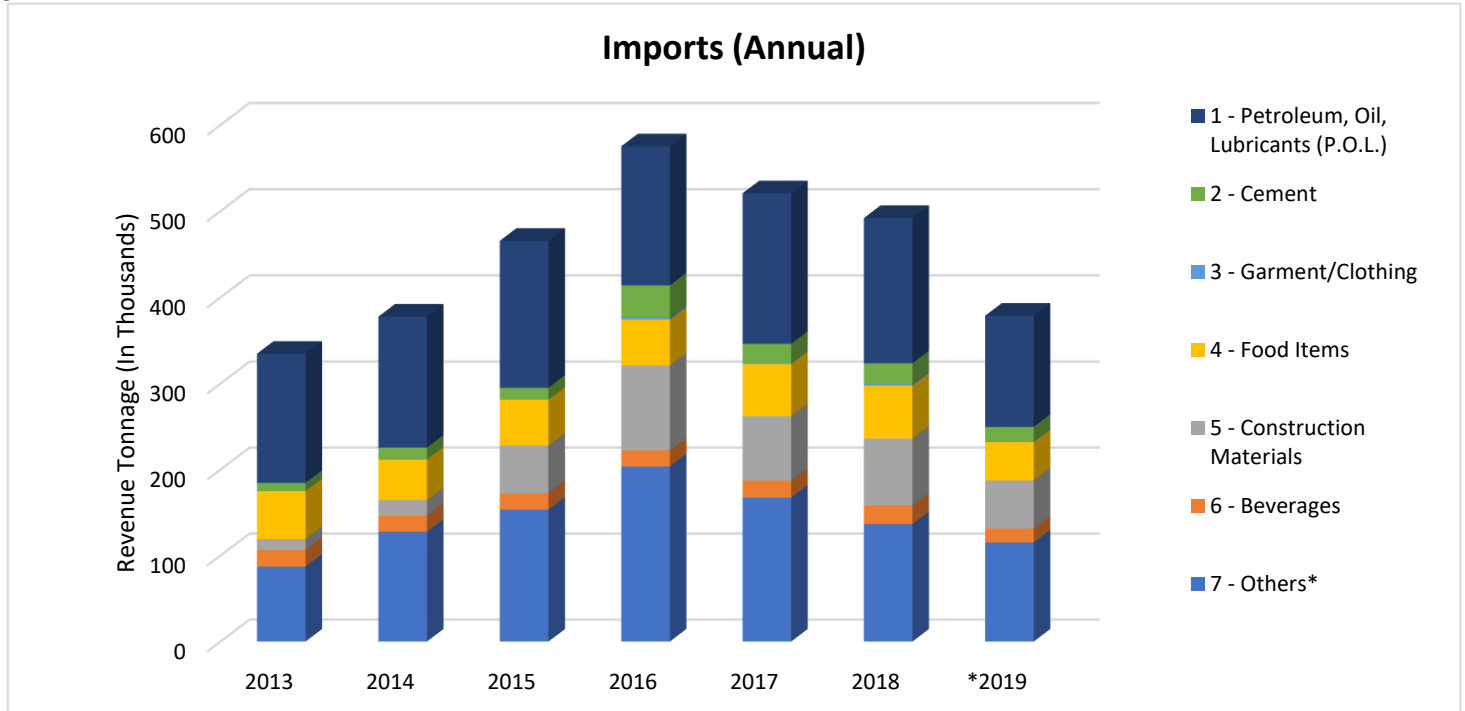
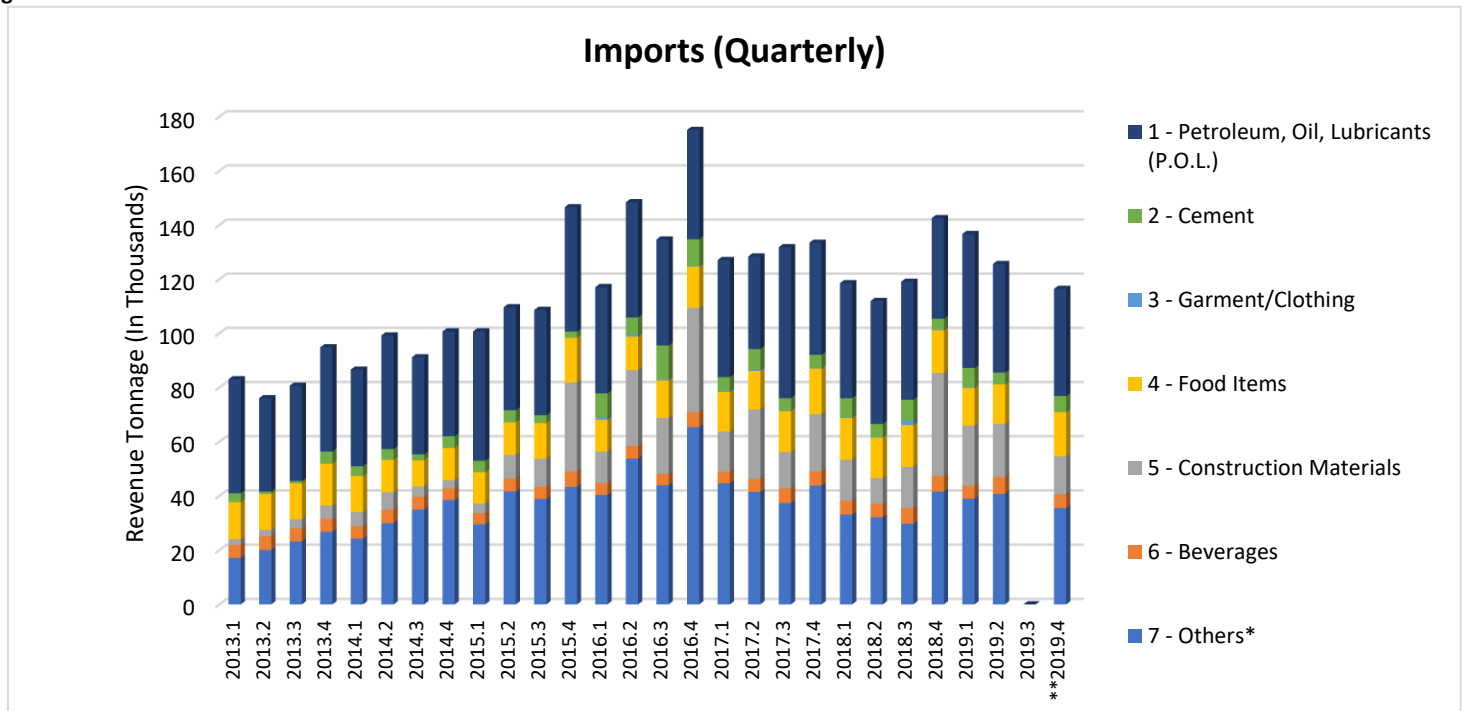


Figure 16



Exports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figures are in Revenue Tons.

Table 15

Exports	Annual						
	2013	2014	2015	2016	2017	2018	*2019
Total Revenue Tonnage	11,742.38	9,976.19	9,448.63	16,073.80	16,020.37	16,824.40	24,120.81
% Change to Previous Quarter		-15.04%	-5.29%	70.12%	-0.33%	5.02%	43.37%
1 - Petroleum, Oil, Lubricants (P.O.L.)	297.21	78.46	144.79	168.83	9.53	28.14	31.06
2 - Cement	20.00	84.30	6.25	0.00	92.72	0.00	6.40
3 - Garment	19.41	0.98	16.00	0.00	0.00	6.65	3.33
4 - Food Items	1,246.99	609.42	416.77	356.83	752.00	450.19	202.17
5 - Construction Materials	678.33	532.19	731.21	3,174.75	1,330.70	384.94	1,768.67
6 - Beverages	159.19	37.93	74.80	45.09	82.11	10.29	9.53
7 - Others*	9,321.26	8,632.91	8,058.81	12,328.30	13,753.33	15,944.19	22,099.65

Table 16

Exports	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Revenue Tonnage	3,277.23	2,596.20	4,114.49	1,754.46	1,948.52	2,875.53	2,275.73	2,876.40	2,051.83	2,168.31	1,413.00	3,815.50
% Change to Previous Quarter		-20.78%	58.48%	-57.36%	11.06%	47.57%	-20.86%	26.39%	-28.67%	5.68%	-34.83%	170.03%
1 - Petroleum, Oil, Lubricants (P.O.L.)	99.35	73.94	87.66	36.25	3.99	3.20	20.68	50.60	0.75	34.00	0.00	110.04
2 - Cement	0.00	20.00	0.00	0.00	0.00	55.00	0.00	29.30	0.00	0.00	0.00	6.25
3 - Garment	1.39	0.00	18.03	0.00	0.00	0.00	0.00	0.98	16.00	0.00	0.00	0.00
4 - Food Items	142.07	266.78	565.03	273.11	203.84	321.01	83.19	1.38	104.25	91.24	74.90	146.38
5 - Construction Materials	186.46	92.68	141.15	258.04	256.16	175.87	73.84	26.33	7.00	67.75	233.40	423.06
6 - Beverages	0.00	0.00	139.19	20.00	0.00	37.93	0.00	0.00	25.26	0.00	1.55	47.99
7 - Others*	2,847.96	2,142.80	3,163.44	1,167.07	1,484.53	2,282.52	2,098.03	2,767.83	1,898.57	1,975.32	1,103.15	3,081.77

Table 16 - Continued

Exports	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Revenue Tonnage	1,888.44	5,597.31	3,762.93	4,825.13	3,003.95	3,025.22	6,656.15	3,335.04	3,503.06	4,112.16	2,844.88	6,364.30
% Change to Previous Quarter	-50.51%	196.40%	-32.77%	28.23%	-37.74%	0.71%	120.02%	-49.90%	5.04%	17.39%	-30.82%	123.71%
1 - Petroleum, Oil, Lubricants (P.O.L.)	84.01	5.88	17.00	61.95	0.00	9.53	0.00	0.00	22.58	4.98	0.58	0.00
2 - Cement	0.00	0.00	0.00	0.00	92.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3 - Garment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.65
4 - Food Items	24.40	89.47	48.88	194.08	55.88	22.23	643.40	30.50	51.45	267.02	32.07	99.66
5 - Construction Materials	167.67	2,587.57	246.58	172.94	73.27	240.03	505.85	511.54	52.94	88.33	191.17	52.49
6 - Beverages	1.20	42.39	1.50	0.00	24.70	0.00	47.10	10.31	10.29	0.00	0.00	0.00
7 - Others*	1,611.15	2,872.01	3,448.97	4,396.17	2,757.39	2,753.44	5,459.80	2,782.69	3,365.80	3,751.83	2,621.06	6,205.50

Exports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figure s are in Revenue Tons.

Table 16 - Continued

Exports	Quarterly			
	2019.1	2019.2	**2019.3	2019.4
Total Revenue Tonnage	13,062.20	6,296.53	n/a	4,762.08
% Change to Previous Quarter	105.24%	-51.80%	n/a	n/a
1 - Petroleum, Oil, Lubricants (P.O.L.)	22.75	2.40	n/a	5.91
2 - Cement	0.00	6.40	n/a	0.00
3 - Garment	0.00	0.00	n/a	3.33
4 - Food Items	39.53	78.68	n/a	83.96
5 - Construction Materials	135.42	296.59	n/a	1,336.66
6 - Beverages	6.06	3.47	n/a	0.00
7 - Others*	12,858.44	5,908.98	n/a	3,332.23

Exports

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figures are in Revenue Tons.

Figure 17

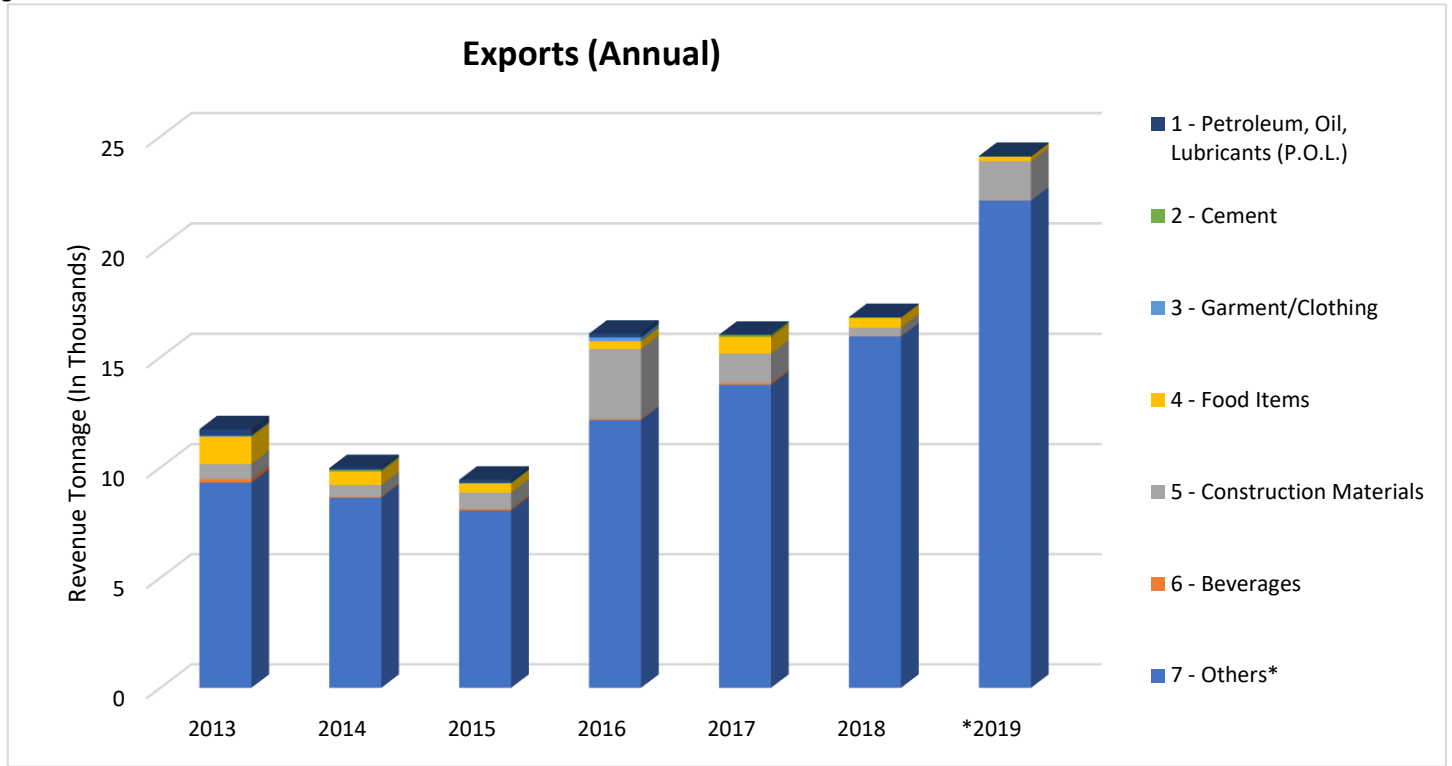
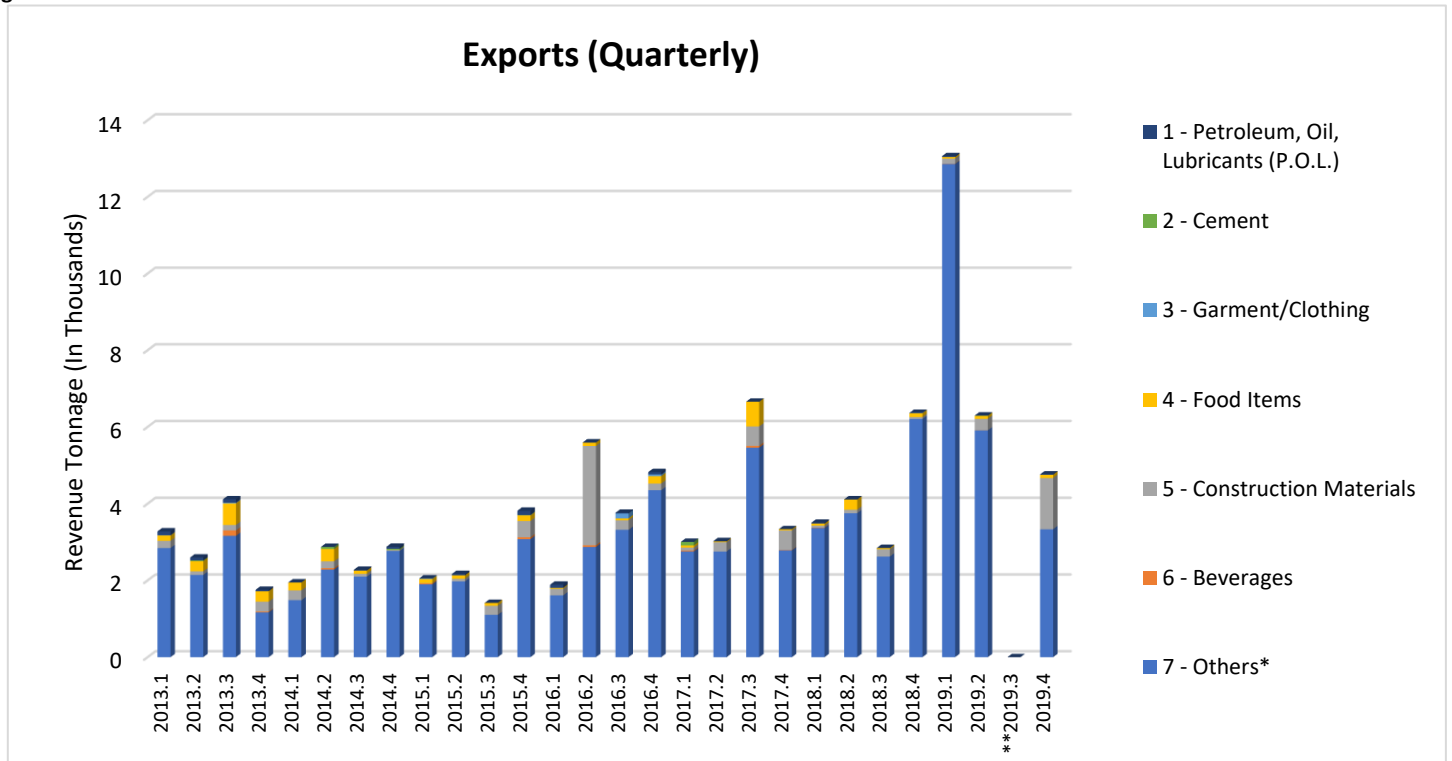


Figure 18



Telephones

Source: Island Telecom & Engineering (IT&E)

Table 17

Telephone Lines	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Total Phone Lines	30,458	28,697	29,241	28,694	30,938	31,158	29,105	31,540	31,502	30,318	29,184	28,734
% Change from Previous Year	5.16%	-5.78%	1.90%	-1.87%	7.82%	0.71%	-6.59%	8.37%	-0.12%	-3.76%	-3.74%	-1.54%
Commercial Phone Lines	22,155	20,934	21,724	21,493	23,927	23,901	21,592	23,725	23,376	23,030	21,433	21,015
% Change from Previous Year	10.77%	-5.51%	3.77%	-1.06%	11.32%	-0.11%	-9.66%	9.88%	-1.47%	-1.48%	-6.93%	-1.95%
Saipan	8,238	7,913	7,638	7,331	7,141	7,199	6,492	7,444	7,145	7,193	6,360	6,189
Tinian	366	356	333	314	306	306	275	258	232	345	242	223
Rota	385	363	361	334	299	302	273	253	248	333	239	236
Special Access	13,166	12,302	13,392	13,514	16,181	16,094	14,552	15,770	15,751	15,159	14,592	14,367
Residential Phone Lines	8,303	7,763	7,517	7,201	7,011	7,257	7,513	7,815	8,126	7,288	7,751	7,719
% Change from Previous Year	-7.35%	-6.50%	-3.17%	-4.20%	-2.64%	3.51%	3.53%	4.02%	3.98%	-10.31%	6.35%	-0.41%
Saipan	7,414	6,934	6,742	6,477	6,265	6,488	6,707	7,010	7,339	6,796	7,077	7,069
Tinian	439	416	380	368	386	400	422	429	393	243	353	327
Rota	450	413	395	356	360	369	384	376	394	249	321	323

Table 18

Telephone Lines	Quarter											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total Phone Lines	29,939	29,684	29,166	28,963	28,631	29,528	29,487	30,458	30,129	29,526	29,536	28,697
% Change from Previous Quarter	-2.43%	-0.85%	-1.75%	-0.70%	-1.15%	3.13%	-0.14%	3.29%	-1.08%	-2.00%	0.03%	-2.84%
Commercial Phone Lines	20,108	20,135	19,986	20,001	19,845	20,867	21,033	22,155	21,997	21,537	21,634	20,934
% Change from Previous Quarter	-2.35%	0.13%	-0.74%	0.08%	-0.78%	5.15%	0.80%	5.33%	-0.71%	-2.09%	0.45%	-3.24%
Saipan	9,276	9,064	8,813	8,689	8,552	8,474	8,285	8,238	7,966	7,920	7,886	7,913
Tinian	378	373	371	376	381	372	362	366	361	363	363	356
Rota	427	420	408	410	395	395	388	385	376	377	365	363
Special Access	10,027	10,278	10,394	10,526	10,517	11,626	11,998	13,166	13,294	12,877	13,020	12,302
Residential Phone Lines	9,831	9,549	9,180	8,962	8,786	8,661	8,454	8,303	8,132	7,989	7,902	7,763
% Change from Previous Quarter	-2.59%	-2.87%	-3.86%	-2.37%	-1.96%	-1.42%	-2.39%	-1.79%	-2.06%	-1.76%	-1.09%	-1.76%
Saipan	8,840	8,578	8,237	8,045	7,896	7,756	7,550	7,414	7,271	7,131	7,057	6,934
Tinian	495	485	473	458	443	448	450	439	429	419	422	416
Rota	496	486	470	459	447	457	454	450	432	439	423	413

Telephones

Source: Island Telecom & Engineering (IT&E)

Table 18 - Continued

Telephone Lines	Quarter											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total Phone Lines	24,706	24,419	29,487	29,241	28,861	28,786	28,639	28,694	31,147	29,706	30,997	30,938
% Change from Previous Quarter	-13.91%	-1.16%	20.75%	-0.83%	-1.30%	-0.26%	-0.51%	0.19%	8.55%	-4.63%	4.35%	-0.19%
Commercial Phone Lines	17,004	16,860	21,945	21,724	21,444	21,562	21,491	21,493	23,893	22,711	23,973	23,927
% Change from Previous Quarter	-18.77%	-0.85%	30.16%	-1.01%	-1.29%	0.55%	-0.33%	0.01%	11.17%	-4.95%	5.56%	-0.19%
Saipan	7,783	7,729	7,656	7,638	7,581	7,449	7,376	7,331	7,285	7,229	7,219	7,141
Tinian	357	341	337	333	327	321	320	314	316	312	309	306
Rota	362	360	368	361	360	355	342	334	330	317	312	299
Special Access	8,502	8,430	13,584	13,392	13,176	13,437	13,453	13,514	15,962	14,853	16,133	16,181
Residential Phone Lines	7,702	7,559	7,542	7,517	7,417	7,224	7,148	7,201	7,254	6,995	7,024	7,011
% Change from Previous Quarter	-0.79%	-1.86%	-0.22%	-0.33%	-1.33%	-2.60%	-1.05%	0.74%	0.74%	-3.57%	0.41%	-0.19%
Saipan	6,883	6,744	6,761	6,742	6,660	6,492	6,431	6,477	6,512	6,269	6,283	6,265
Tinian	413	403	379	380	373	368	362	368	376	370	380	386
Rota	406	412	402	395	384	364	355	356	366	356	361	360

Table 18 - Continued

Telephone Lines	Quarter											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Phone Lines	30,954	30,417	30,798	31,158	29,281	29,181	28,640	29,105	30,424	30,362	29,790	31,540
% Change from Previous Quarter	0.05%	-1.73%	1.25%	1.17%	-6.02%	-0.34%	-1.85%	1.62%	4.53%	-0.20%	-1.88%	5.87%
Commercial Phone Lines	23,882	23,428	23,766	23,901	21,861	21,733	21,312	21,592	22,866	22,780	22,663	23,725
% Change from Previous Quarter	-0.19%	-1.90%	1.44%	0.57%	-8.54%	-0.59%	-1.94%	1.31%	5.90%	-0.38%	-0.51%	4.69%
Saipan	7,161	7,126	7,084	7,199	6,659	6,586	6,448	6,492	7,204	7,149	7,318	7,444
Tinian	308	301	300	306	282	279	273	275	212	212	212	258
Rota	300	298	298	302	280	277	271	273	238	238	238	253
Special Access	16,113	15,703	16,084	16,094	14,640	14,591	14,320	14,552	15,212	15,181	14,895	15,770
Residential Phone Lines	7,072	6,989	7,032	7,257	7,420	7,448	7,328	7,513	7,558	7,582	7,127	7,815
% Change from Previous Quarter	0.87%	-1.17%	0.62%	3.20%	2.25%	0.38%	-1.61%	2.52%	0.60%	0.32%	-6.00%	9.65%
Saipan	6,328	6,252	6,278	6,488	6,624	6,650	6,542	6,707	6,778	6,802	6,347	7,010
Tinian	384	383	395	400	417	418	412	422	421	421	421	429
Rota	360	354	359	369	379	380	374	384	359	359	359	376

Telephones

Source: Island Telecom & Engineering (IT&E)

Table 18 - Continued

Telephone Lines	Quarter											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Phone Lines	31,572	31,606	31,504	31,502	30,580	30,794	30,832	30,318	29,912	30,160	29,184	28,988
% Change from Previous Quarter	0.10%	0.11%	-0.32%	-0.01%	-2.93%	0.70%	0.12%	-1.67%	-1.34%	0.83%	-3.24%	-0.67%
Commercial Phone Lines	23,627	23,632	23,421	23,376	22,403	22,545	23,415	23,030	22,108	22,095	21,433	21,291
% Change from Previous Quarter	-0.41%	0.02%	-0.89%	-0.19%	-4.16%	0.63%	3.86%	-1.64%	-4.00%	-0.06%	-3.00%	-0.66%
Saipan	7,353	7,348	7,191	7,145	6,633	6,665	7,350	7,193	6,661	6,517	6,360	6,318
Tinian	248	244	233	232	236	239	351	345	243	249	242	240
Rota	240	237	245	248	244	244	348	333	248	249	239	239
Special Access	15,786	15,803	15,752	15,751	15,290	15,397	15,366	15,159	14,956	15,080	14,592	14,494
Residential Phone Lines	7,945	7,974	8,083	8,126	8,177	8,249	7,417	7,288	7,804	8,065	7,751	7,697
% Change from Previous Quarter	1.66%	0.37%	1.37%	0.53%	0.63%	0.88%	-10.09%	-1.74%	7.08%	3.34%	-3.89%	-0.70%
Saipan	7,141	7,188	7,293	7,339	7,403	7,486	6,824	6,796	7,130	7,372	7,077	7,024
Tinian	424	399	399	393	386	381	243	243	350	361	353	352
Rota	380	387	391	394	388	382	350	249	324	332	321	321

Table 18 - Continued

Telephone Lines	Quarter			
	2019.1	2019.2	2019.3	2019.4
Total Phone Lines	29,432	31,606	28,752	28,734
% Change from Previous Quarter	1.53%	7.39%	-9.03%	-0.06%
Commercial Phone Lines	21,364	21,407	20,954	21,015
% Change from Previous Quarter	0.34%	0.20%	-2.12%	0.29%
Saipan	6,163	6,170	6,128	6,189
Tinian	241	232	219	223
Rota	244	238	231	236
Special Access	14,716	14,767	14,376	14,367
Residential Phone Lines	8,068	8,127	7,798	7,719
% Change from Previous Quarter	4.82%	0.73%	-4.05%	-1.01%
Saipan	7,411	7,446	7,140	7,069
Tinian	322	344	338	327
Rota	335	337	320	323

Telephones

Source: Island Telecom & Engineering (IT&E)

Figure 19

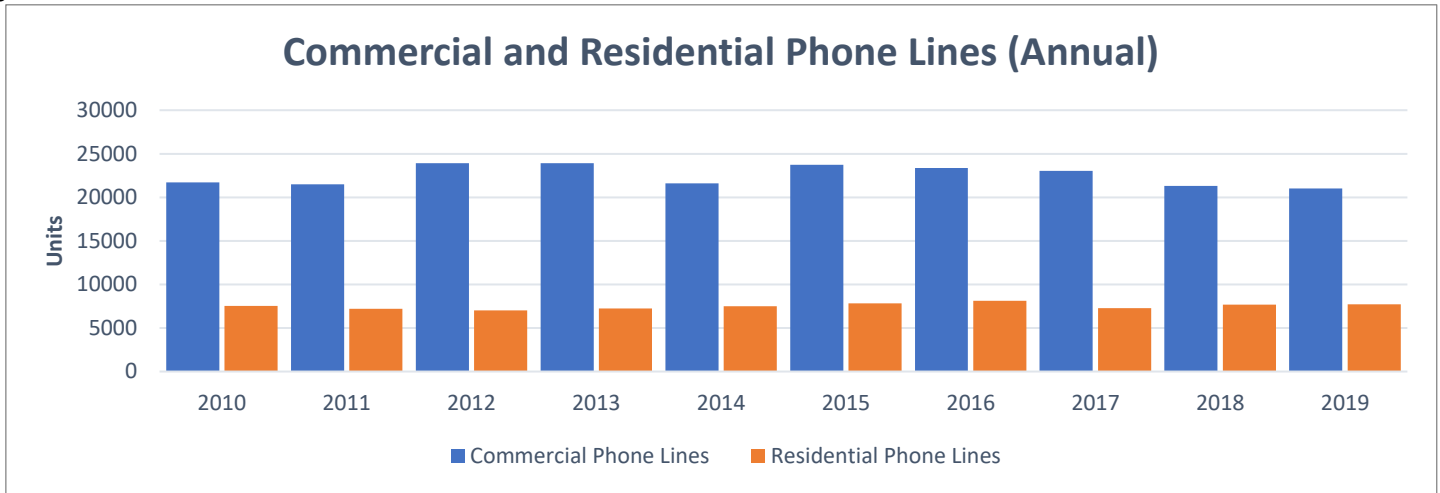


Figure 20

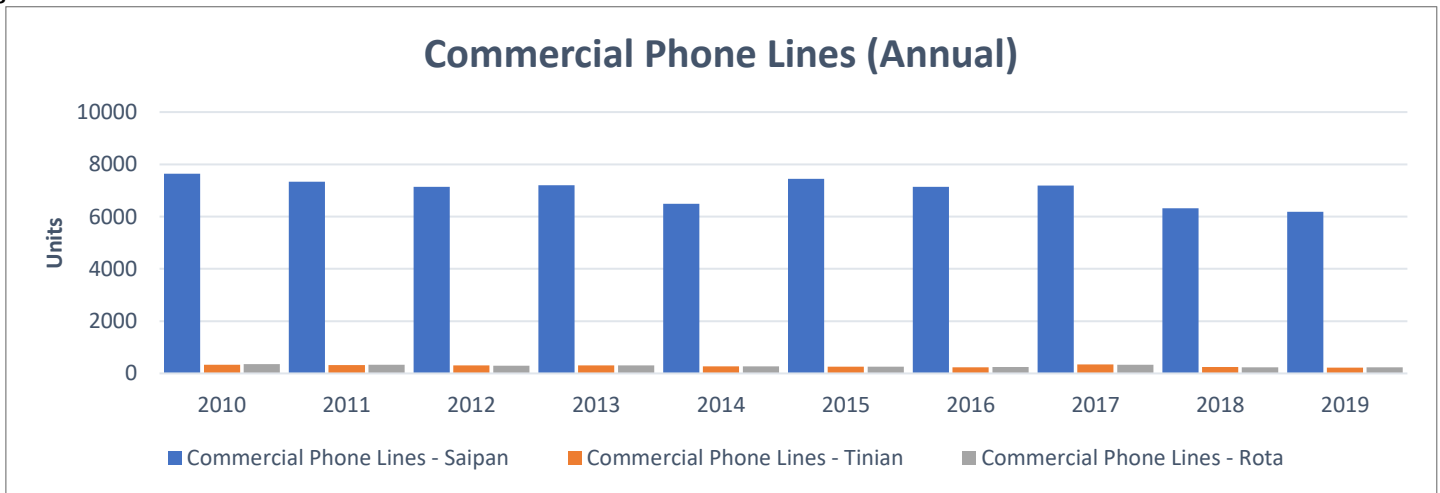
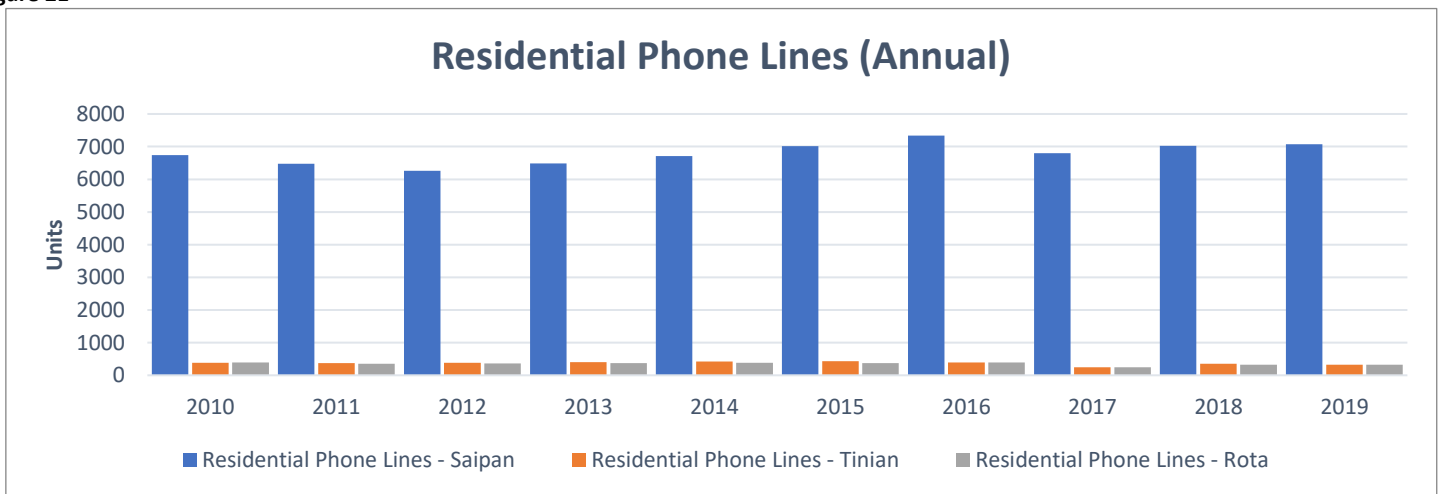


Figure 21



Telephones

Source: Island Telecom & Engineering (IT&E)

Figure 22

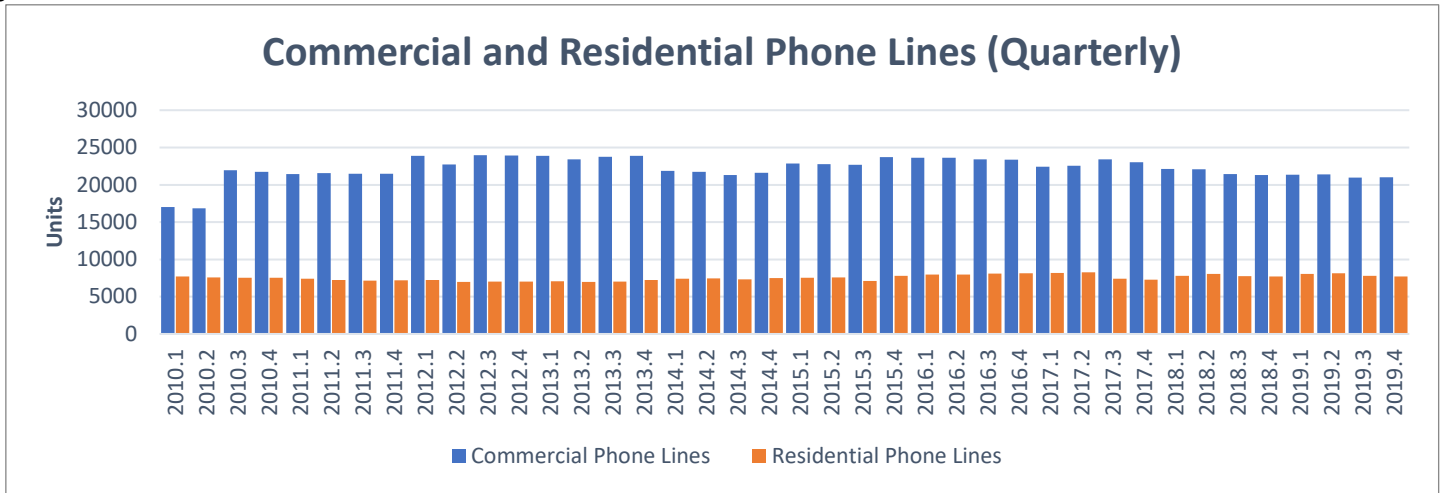


Figure 23

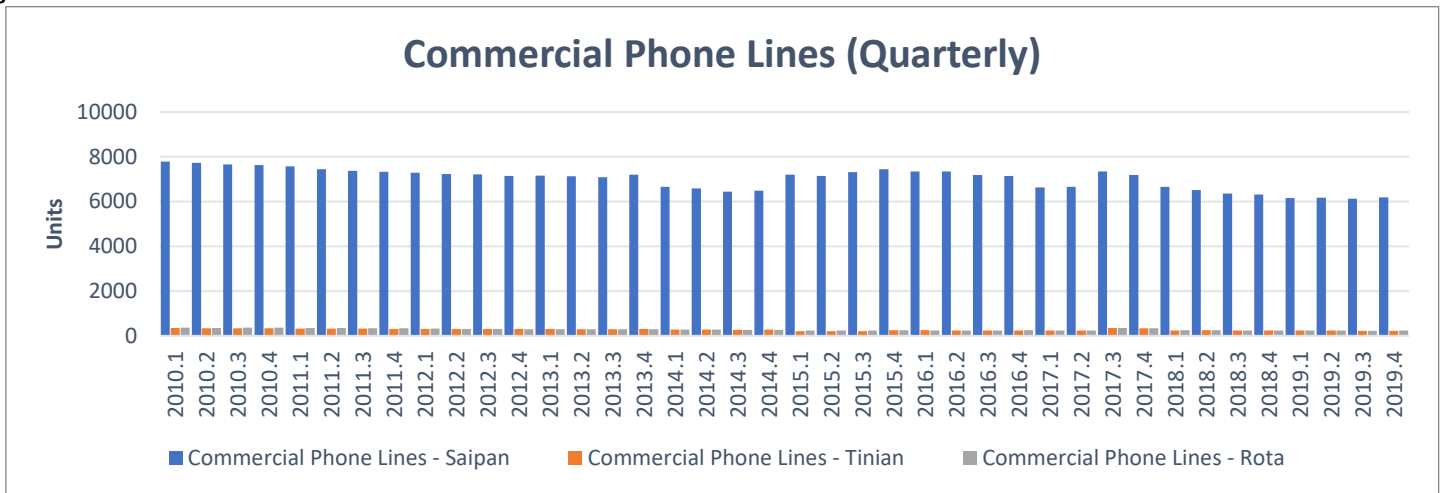
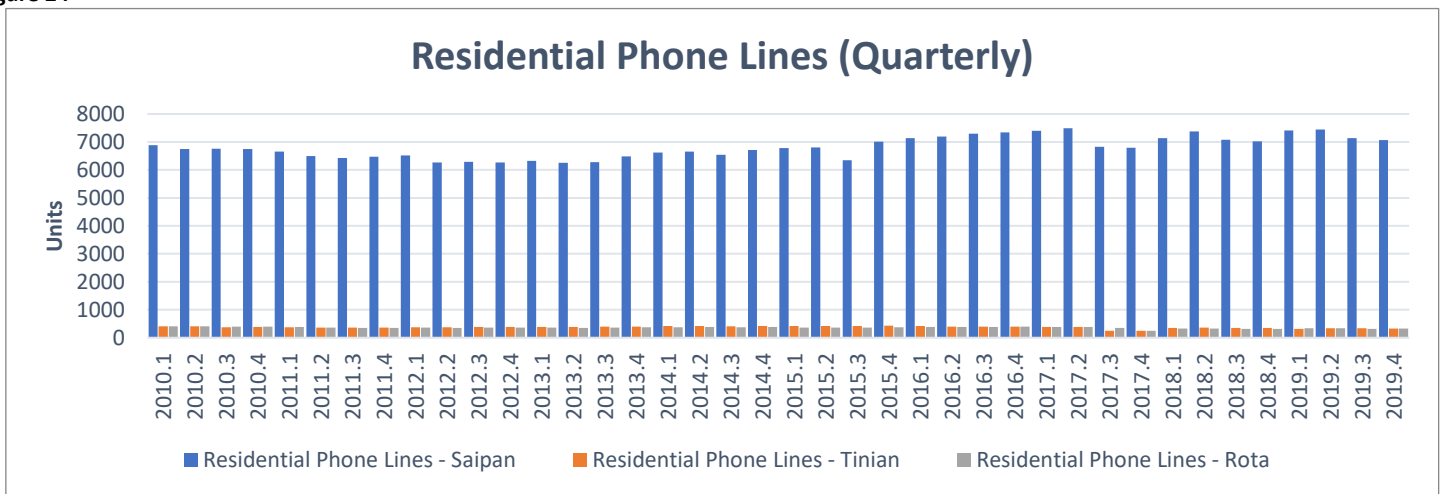


Figure 24



Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

2018.4 - Decrease in the 4th Quarter of 2018 was due to interruptions by Super Typhoon Yutu.

Table 19

Building Permits	Annual											
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Permits Issued	213	120	138	144	104	135	113	212	369	342	311	417
% Change from Previous Year	-16.47%	-43.66%	15.00%	4.35%	-27.78%	29.81%	-16.30%	87.61%	74.06%	-7.32%	-9.06%	34.08%
Commercial	106	55	69	71	43	64	66	94	140	111	98	92
Residential	98	45	49	53	47	46	39	107	215	211	203	312
Government*	9	20	20	20	14	25	8	11	14	20	10	13
Project Cost (\$US Millions)	43.99	16.23	14.04	32.98	11.05	13.45	32.58	71.42	107.16	76.18	87.19	57.71
% Change from Previous Year	171.09%	-63.10%	-13.49%	134.87%	-66.50%	21.75%	142.23%	119.19%	50.04%	-28.91%	14.46%	-33.81%
Commercial	36.40	2.77	3.36	23.11	6.38	5.18	27.68	64.88	92.79	55.41	76.46	29.45
Residential	5.12	3.53	3.41	2.54	3.46	2.48	1.94	5.06	12.68	11.14	8.47	20.80
Government*	2.47	9.94	7.28	7.33	1.21	5.79	2.96	1.48	1.69	9.63	2.26	7.46

Table 20

Building Permits	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Permits Issued	64	71	56	64	57	57	56	43	33	35	33	19
% Change from Previous Quarter	36.17%	10.94%	-21.13%	14.29%	-10.94%	0.00%	-1.75%	-23.21%	-23.26%	6.06%	-5.71%	-42.42%
Commercial	21	35	30	35	31	24	24	27	15	21	11	8
Residential	43	36	19	22	25	26	32	15	11	10	14	10
Government*	-	-	7	7	1	7	-	1	7	4	8	1
Project Cost (\$US Millions)	4.30	3.03	4.46	4.45	4.94	12.26	14.76	12.03	2.33	10.14	2.50	1.25
% Change from Previous Quarter	103.79%	-29.61%	47.23%	-0.25%	11.14%	148.10%	20.46%	-18.53%	-80.62%	335.09%	-75.33%	-49.91%
Commercial	2.46	1.77	3.23	1.51	3.06	9.33	12.76	11.25	0.74	0.80	0.27	0.95
Residential	1.84	1.26	0.86	1.10	1.59	0.75	2.00	0.77	1.00	0.85	1.38	0.30
Government*	-	-	0.37	1.84	0.30	2.18	-	-	0.59	8.49	0.86	-

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

2018.4 - Decrease in the 4th Quarter of 2018 was due to interruptions by Super Typhoon Yutu.

Table 20 - Continued

Building Permits	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Permits Issued	22	41	44	31	32	41	44	27	31	23	28	22
% Change from Previous Quarter	15.79%	86.36%	7.32%	-29.55%	3.23%	28.13%	7.32%	-38.64%	14.81%	-25.81%	21.74%	-21.43%
Commercial	7	26	18	18	10	26	18	17	13	10	10	10
Residential	13	14	17	5	16	14	17	6	15	10	15	7
Government*	2	1	9	8	6	1	9	4	3	3	3	5
Project Cost (\$US Millions)	1.02	3.19	7.62	2.21	23.95	2.59	3.09	3.36	1.34	1.07	5.65	2.99
% Change from Previous Quarter	-18.63%	212.74%	138.97%	-71.03%	984.06%	-89.18%	19.18%	8.87%	-60.12%	-20.00%	427.02%	-47.16%
Commercial	0.06	1.56	0.82	0.92	20.13	0.15	1.40	1.44	0.44	0.24	4.31	1.38
Residential	0.84	1.35	0.77	0.44	0.67	1.03	0.22	0.61	0.78	0.53	1.14	1.01
Government*	0.12	0.27	6.03	0.85	3.14	1.41	1.47	1.31	0.11	0.30	0.20	0.59

Table 20 - Continued

Building Permits	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Permits Issued	30	31	40	34	37	27	25	24	20	45	50	97
% Change from Previous Quarter	36.36%	3.33%	29.03%	-15.00%	8.82%	-27.03%	-7.41%	-4.00%	-16.67%	125.00%	11.11%	94.00%
Commercial	13	19	16	16	18	15	16	17	13	26	25	30
Residential	12	4	18	12	16	8	8	7	7	18	20	62
Government*	5	8	6	6	3	4	1	-	-	1	5	5
Project Cost (\$US Millions)	3.44	4.98	2.97	2.06	3.32	22.71	4.61	1.94	1.73	31.38	13.15	25.17
% Change from Previous Quarter	15.35%	44.62%	-40.44%	-30.56%	61.30%	583.44%	-79.69%	-57.87%	-11.20%	1718.68%	-58.10%	91.45%
Commercial	0.54	1.56	1.90	1.18	2.13	20.20	3.82	1.54	1.28	30.14	11.56	21.91
Residential	0.57	0.51	0.78	0.62	0.44	0.48	0.62	0.41	0.31	1.19	1.10	2.46
Government*	2.33	2.91	0.28	0.27	0.75	2.03	0.17	-	0.14	0.04	0.49	0.80

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

2018.4 - Decrease in the 4th Quarter of 2018 was due to interruptions by Super Typhoon Yutu.

Table 20 - Continued

Building Permits	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Permits Issued	98	102	72	97	100	91	84	67	76	96	87	52
% Change from Previous Quarter	1.03%	4.08%	-29.41%	34.72%	3.09%	-9.00%	-7.69%	-20.24%	13.43%	26.32%	-9.38%	-40.23%
Commercial	34	33	28	45	33	29	23	26	22	25	22	28
Residential	62	63	42	48	59	57	59	36	52	69	60	22
Government*	2	6	2	4	8	5	2	5	2	2	5	2
Project Cost (\$US Millions)	72.21	7.74	6.93	20.29	13.20	17.52	10.33	35.12	28.51	26.82	8.81	23.05
% Change from Previous Quarter	186.88%	-89.29%	-10.40%	192.67%	-34.92%	32.72%	-41.04%	239.90%	-18.82%	-5.92%	-67.17%	161.77%
Commercial	69.04	3.08	4.21	16.45	6.38	9.41	6.96	32.66	26.05	23.69	5.83	20.90
Residential	3.03	3.42	2.64	3.60	3.58	2.81	2.95	1.80	2.41	3.05	2.04	0.97
Government*	0.13	1.24	0.08	0.24	3.24	5.30	0.43	0.66	0.05	0.09	0.94	1.18

Table 20 - Continued

Building Permits	Quarterly			
	2019.1	2019.2	2019.3	2019.4
Permits Issued	67	114	146	90
% Change from Previous Quarter	28.85%	70.15%	28.07%	-38.36%
Commercial	12	26	30	24
Residential	52	84	113	63
Government*	3	4	3	3
Project Cost (\$US Millions)	11.77	13.73	19.36	12.86
% Change from Previous Quarter	-48.95%	16.64%	41.03%	-33.55%
Commercial	8.31	4.04	9.09	8.01
Residential	3.25	6.62	8.34	2.60
Government*	0.21	3.07	1.93	2.25

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

Figure 25

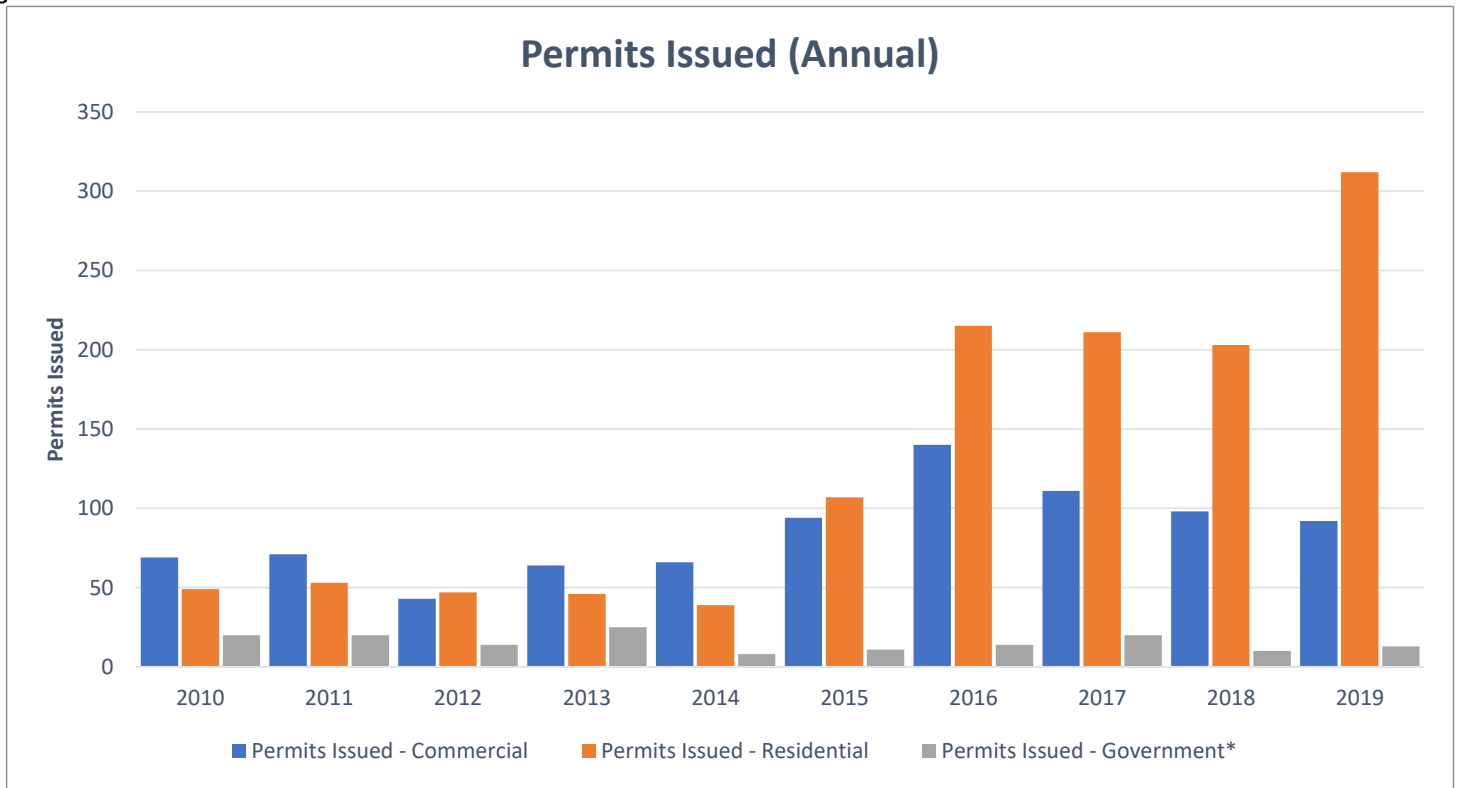
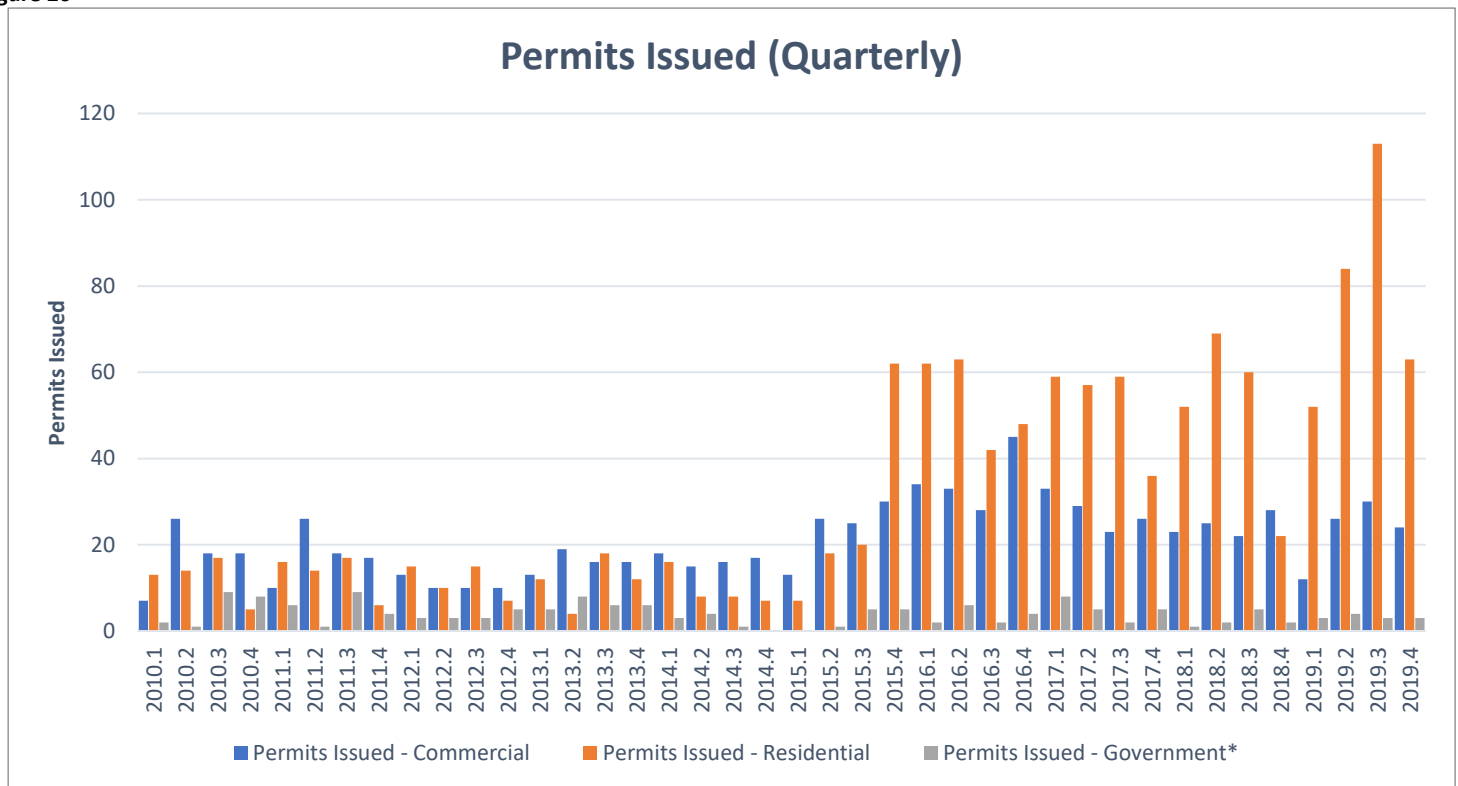


Figure 26



Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

Figure 27

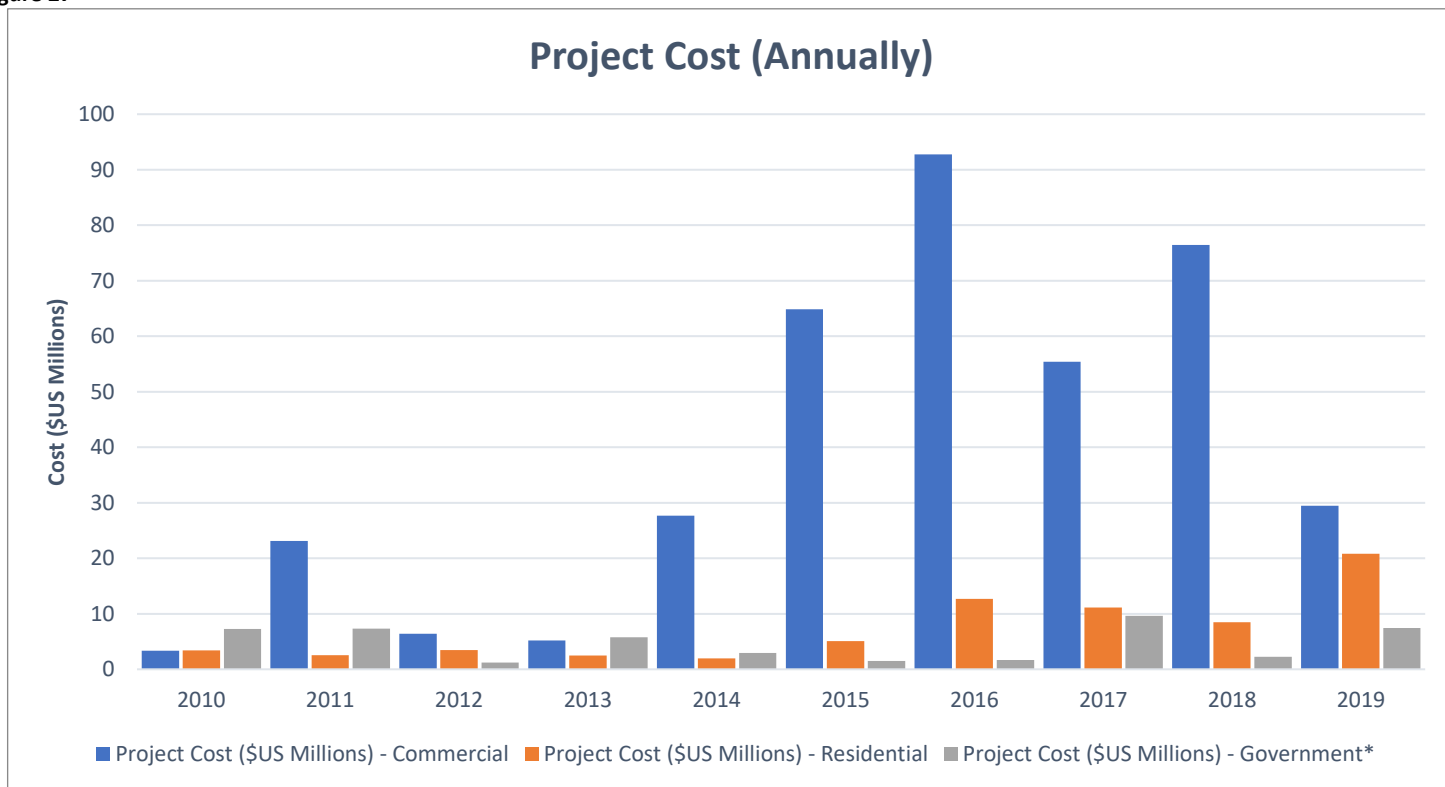
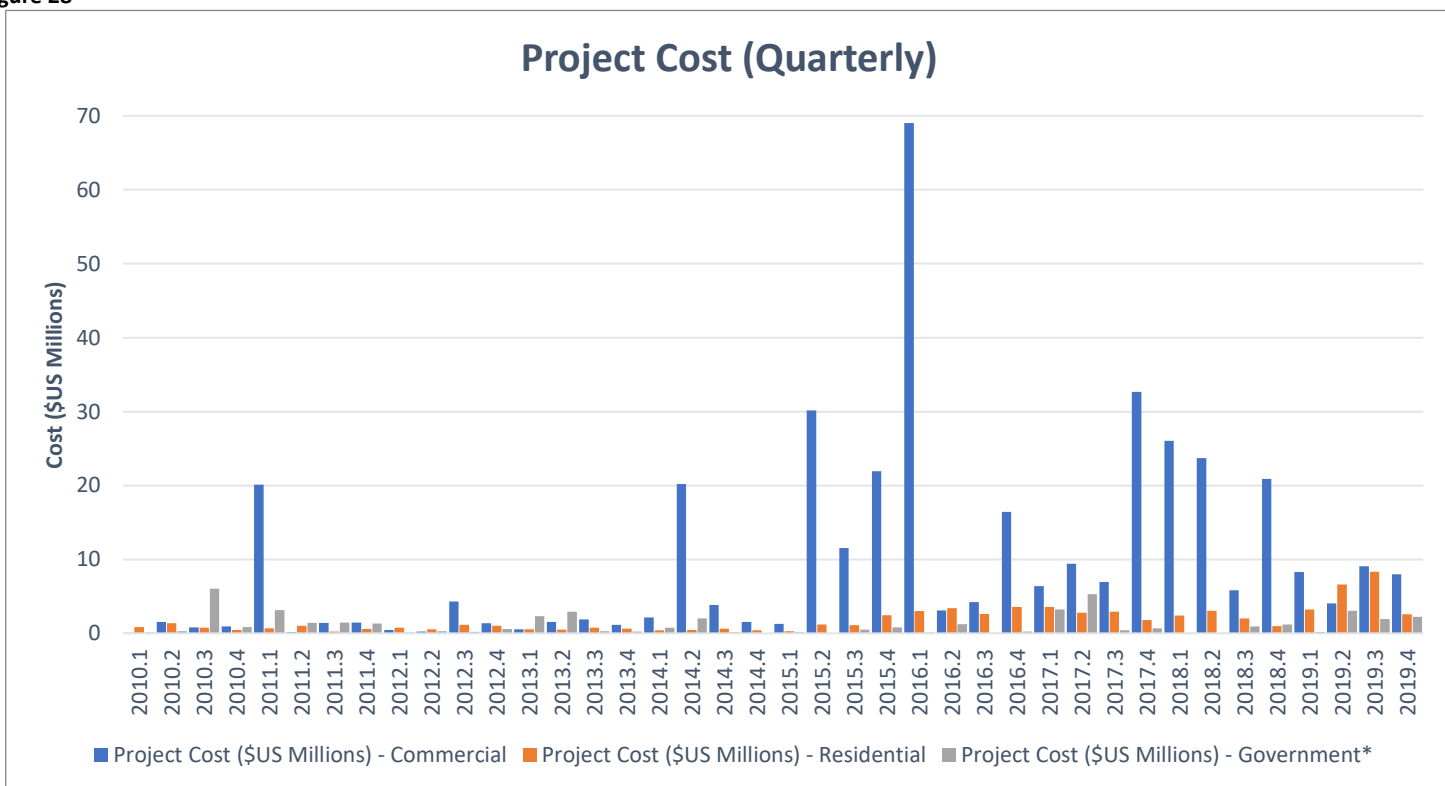


Figure 28



List of Contributors

Agency		Contact Number	Website
Commonwealth Auto Dealer Association	CADA	(670) 234-5911	
Commonwealth Ports Authority	CPA	(670) 664-3551	http://www.cpa.gov.mp/
Department of Commerce	DOC	(670) 664-3023 / 3045	http://commerce.gov.mp/
Department of Finance	DOF	(670) 664-1186	http://cnmidof.net/
Department of Public Works	DPW	(670) 235-5827 / 9570	
Hotel Association of Northern Mariana Islands	HANMI	(670) 288-8433	http://www.saipanhotels.org/
Marianas Visitor Authority	MVA	(670) 664-3200 / 3201	http://www.mymarianas.com/
Island Telecom & Engineering	IT&E	(670) 682-4483	https://www3.pticom.com/