



ECONOMIC INDICATORS

A QUARTERLY REPORT

4TH QUARTER OF 2023



DEPARTMENT OF COMMERCE
COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS
CENTRAL STATISTICS DIVISION
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MESSAGE FROM THE SECRETARY

Economic Indicator 2023 Fourth Quarter

We are pleased to present the Economic Indicators, depicting the social and economic conditions of the Commonwealth of the Northern Mariana Islands (CNMI), covering October through December of 2023.

This publication is made possible by data researched and tabulated under the Central Statistics Division, Department of Commerce, and with contributions from other CNMI Government departments and agencies, as well as inputs from private organizations.

Prior reports published by the Department of Commerce may be accessed at:

www.commerce.gov.mp

We are committed to providing you, the public, business community, and leaders of the CNMI this quarterly issue for whatever purpose it may serve you. Moreover, we are grateful to all those who contributed to the successful compilation of this report and look forward to working closely together to ensure that future issues are published on time. We invite and welcome any suggestions or comments that may improve our quarterly publications. Please send your thoughts to our office at email address:

director.csd@commerce.gov.mp

Certain data in this report were not available from our sources as of publication time, but we will make every effort to provide them as they become available.

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Banking Activity

Source: Banking Section, Department of Commerce

Note: *Includes Cashiers Checks

Table 1

Banking Activity (US \$ Millions)	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Deposits	512.32	583.32	632.96	714.33	867.80	928.39	913.01	873.27	908.60	1,107.75	1,017.09	997.42
% Change From Previous Year	1.62%	13.86%	8.51%	12.86%	21.48%	6.98%	-1.66%	-4.35%	4.04%	21.92%	-8.18%	-1.93%
Demand	198.10	227.58	259.07	334.63	411.07	429.90	461.92	414.55	477.10	650.69	574.38	500.44
Savings	201.35	227.38	253.70	270.94	311.03	347.51	323.33	304.61	323.34	322.80	315.27	255.96
TCD	112.87	128.36	120.19	108.76	145.70	150.98	127.75	154.12	108.15	134.26	127.43	241.02
Loans	142.78	151.90	164.85	183.12	199.67	211.04	236.91	272.03	267.84	269.22	271.88	271.39
% Change From Previous Year	21.33%	6.39%	8.53%	11.08%	9.04%	5.69%	12.26%	14.82%	-1.54%	0.51%	0.99%	-0.18%
Government										23.74	22.74	21.60
Commercial	38.03	41.23	41.40	40.80	40.43	41.20	58.58	88.12	95.81	84.89	87.97	93.38
Consumer	52.65	64.03	80.57	103.74	124.72	139.57	150.74	159.33	147.41	135.49	136.12	131.50
Real Estate	52.10	46.64	42.88	38.58	34.52	30.26	27.59	24.59	24.61	25.09	25.06	24.91
Loan to Deposit Ratio	30.74%	26.04%	26.04%	25.64%	23.01%	22.73%	25.95%	31.15%	29.48%	24.30%	26.73%	27.21%

Table 2

Banking Activity (US \$ Millions)	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Deposits	526.57	511.90	514.26	531.20	515.53	478.85	446.34	450.60	450.23	467.74	461.12	445.42
% Change From Previous Quarter	1.67%	-2.79%	0.46%	3.29%	-2.95%	-7.12%	-6.79%	0.95%	-0.08%	3.89%	-1.42%	-3.40%
Demand	156.02	142.80	143.39	156.85	152.14	144.68	140.24	135.56	134.98	131.79	130.64	144.41
Savings	152.29	149.52	141.85	143.25	133.63	131.00	114.10	117.86	129.10	139.40	148.23	151.85
TCD	218.26	219.59	229.02	231.10	229.76	203.17	192.00	197.18	186.15	196.55	182.25	149.16
Loans	174.14	170.96	167.58	161.61	156.72	149.14	144.65	141.25	136.42	134.26	129.06	127.71
% Change From Previous Quarter	-3.69%	-1.82%	-1.98%	-3.56%	-3.03%	-4.84%	-3.01%	-2.35%	-3.42%	-1.58%	-3.87%	-1.05%
Government												
Commercial	57.10	56.04	55.89	53.97	52.64	48.08	45.88	45.64	44.06	44.12	42.08	41.19
Consumer	71.71	71.05	68.95	65.30	62.34	60.07	58.16	56.06	44.06	52.16	50.29	50.04
Real Estate	45.32	43.87	42.74	42.33	41.75	40.99	40.62	39.55	38.58	37.99	36.69	36.48
Loan to Deposit Ratio	33.07%	33.40%	32.59%	30.42%	30.40%	31.15%	32.41%	31.35%	30.30%	28.70%	27.99%	28.67%

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Deposits	460.11	454.66	452.70	454.54	464.43	446.81	474.10	461.90	491.52	493.69	509.11	512.32
% Change From Previous Quarter	3.30%	-1.18%	-0.43%	0.41%	2.17%	-3.79%	6.11%	-2.57%	6.41%	0.44%	3.12%	0.63%
Demand	151.30	150.19	163.48	174.12	177.61	168.57	176.30	171.26	188.91	190.75	198.98	198.10
Savings	157.73	149.93	158.35	157.17	161.53	159.40	176.90	179.79	186.99	187.40	194.34	201.35
TCD	151.08	154.54	130.87	123.25	125.29	118.84	120.89	110.86	115.62	115.54	115.79	112.87
Loans	125.28	125.01	122.15	117.03	119.54	116.15	115.23	141.99	138.80	136.88	137.15	142.78
% Change From Previous Quarter	-1.90%	-0.22%	-2.29%	-4.19%	2.15%	-2.84%	-0.79%	23.23%	-2.25%	-1.38%	0.19%	4.11%
Government												
Commercial	40.30	40.93	39.84	40.04	39.58	38.52	38.39	36.14	37.42	36.88	38.02	38.03
Consumer	49.48	50.31	48.74	44.02	47.63	46.32	46.35	50.76	45.06	45.29	45.79	52.65
Real Estate	35.50	33.77	33.57	32.97	32.33	31.32	30.49	55.09	56.32	54.70	53.33	52.10
Loan to Deposit Ratio	27.23%	27.50%	26.98%	25.75%	25.74%	26.00%	24.31%	30.74%	28.24%	27.73%	26.94%	27.87%

Banking Activity

Source: Banking Section, Department of Commerce

Note: *Includes Cashiers Checks

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Deposits	529.83	551.87	590.08	583.32	584.17	579.04	598.62	632.96	659.28	687.78	685.84	714.33
% Change From Previous Quarter	3.42%	4.16%	6.92%	-1.15%	0.15%	-0.88%	3.38%	5.74%	4.16%	4.32%	-0.28%	4.15%
Demand	207.39	210.13	210.81	227.58	217.67	229.96	237.02	259.07	264.85	276.97	288.39	334.63
Savings	206.41	214.59	224.46	227.38	230.91	230.30	236.39	253.70	269.38	275.08	276.93	270.94
TCD	116.03	127.15	154.81	128.36	135.59	118.78	125.21	120.19	125.05	135.73	120.52	108.76
Loans	141.76	143.39	144.05	151.90	151.55	155.81	158.65	164.85	169.06	168.57	173.67	183.12
% Change From Previous Quarter	-0.71%	1.15%	0.46%	5.45%	-0.23%	2.81%	1.82%	3.91%	2.55%	-0.29%	3.03%	5.44%
Government												
Commercial	36.98	36.44	35.75	41.23	38.26	40.06	39.97	41.4	42.44	39.78	40.35	40.8
Consumer	54.29	57.63	60.44	64.03	67.65	71.33	74.9	80.57	85.32	88.5	93.84	103.74
Real Estate	50.49	49.32	47.86	46.64	45.64	44.42	43.78	42.88	41.3	40.29	39.48	38.58
Loan to Deposit Ratio	26.76%	25.98%	24.41%	26.04%	25.94%	26.91%	26.50%	26.04%	25.64%	24.51%	25.32%	25.64%

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Deposits	763.86	807.37	873.83	867.80	986.59	969.30	978.18	928.39	970.97	936.81	921.87	913.01
% Change From Previous Quarter	6.93%	5.70%	8.23%	-0.69%	13.69%	-1.75%	0.92%	-5.09%	4.59%	-3.52%	-1.59%	-0.96%
Demand	350.534	389.158	415.883	411.067	485.98	459.52	439.93	429.899	477.766	445.564	448.276	461.924
Savings	294.801	303.354	315.997	311.031	352.4	332.71	353.29	347.509	341.377	346.087	329.562	323.331
TCD	118.528	114.861	141.953	145.703	148.21	177.07	184.96	150.978	151.823	145.158	144.034	127.751
Loans	186.38	191.65	194.07	199.67	201.46	203.85	205.52	211.04	218.36	222.53	224.86	236.91
% Change From Previous Quarter	1.78%	2.83%	1.26%	2.88%	0.90%	1.19%	0.82%	2.68%	3.47%	1.91%	1.05%	5.36%
Government												
Commercial	39.611	41.039	39.414	40.434	39.1	38.87	39.84	41.201	46.157	47.56	50.15	58.581
Consumer	109.592	114.239	119.395	124.716	128.82	133.12	134.99	139.573	142.682	145.437	146.351	150.735
Real Estate	37.177	36.37	35.262	34.516	33.54	31.86	30.69	30.261	29.525	29.529	28.358	27.593
Loan to Deposit Ratio	24.40%	23.74%	22.21%	23.01%	20.42%	21.03%	21.01%	22.73%	22.49%	23.75%	24.39%	25.95%

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Deposits	934.44	936.49	891.17	873.27	848.71	923.06	920.07	908.60	889.23	1,362.23	1,303.97	1,107.75
% Change From Previous Quarter	2.35%	0.22%	-4.84%	-2.01%	-2.81%	8.76%	-0.32%	-1.25%	-2.13%	53.19%	-4.28%	-15.05%
Demand	432.941	437.544	414.47	414.551	401.218	447.262	462.419	477.097	467.333	905.392	815.838	650.689
Savings	374.976	367.68	308.827	304.607	299.214	316.952	329.088	323.344	314.77	324.33	328.933	322.799
TCD	126.522	131.264	167.87	154.116	148.282	158.848	128.56	108.154	107.125	132.504	159.194	134.264
Loans	249.99	259.82	262.61	272.03	279.77	282.93	275.23	267.84	285.16	278.25	270.67	269.22
% Change From Previous Quarter	5.52%	3.93%	1.07%	3.59%	2.85%	1.13%	-2.72%	-2.68%	6.47%	-2.42%	-2.72%	-0.54%
Government									24.47	24.23	23.99	23.74
Commercial	68.235	76.549	80.652	88.116	97.63	101.938	98.999	95.813	92.833	89.015	83.628	84.886
Consumer	155.345	157.462	156.997	159.326	158.08	157.406	152.802	147.414	143.229	140.064	138.127	135.494
Real Estate	26.411	25.812	24.957	24.585	24.064	23.584	23.424	24.611	24.628	24.934	24.921	25.094
Loan to Deposit Ratio	26.75%	27.74%	29.47%	31.15%	32.96%	30.65%	29.91%	29.48%	32.07%	20.43%	20.76%	24.30%

Banking Activity

Source: Banking Section, Department of Commerce

Note: *Includes Cashiers Checks

Table 2 - Continued

Banking Activity (US \$ Millions)	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Deposits	1,053.60	1,046.17	1,029.75	1,017.09	982.40	1,008.86	984.31	997.42				
% Change From Previous Quarter	-4.89%	-0.70%	-1.57%	-1.23%	-3.41%	2.69%	-2.43%	1.33%				
Demand	565.535	587.934	583.337	574.384	533.021	536.096	511.252	500.441				
Savings	321.392	331.439	318.331	315.273	307.924	282.715	262.168	255.957				
TCD	166.668	126.8	128.078	127.429	141.45	190.046	210.887	241.02				
Loans	268.41	267.69	269.20	271.88	276.89	274.28	272.14	271.39				
% Change From Previous Quarter	-0.30%	-0.27%	0.56%	1.00%	1.84%	-0.94%	-0.78%	-0.28%				
Government	23.50	23.27	23.00	22.74	22.45	22.19	21.91	21.60				
Commercial	84.815	85.558	85.817	87.969	93.07	94.088	93.168	93.377				
Consumer	134.952	133.072	135.007	136.115	136.652	133.616	132.16	131.504				
Real Estate	25.145	25.797	25.372	25.056	24.713	24.387	24.905	24.909				
Loan to Deposit Ratio	25.48%	25.59%	26.14%	26.73%	28.18%	27.19%	2.12%	0.02%				

Banking Activity

Source: Banking Section, Department of Commerce

Note: *Includes Cashiers Checks

Figure 1

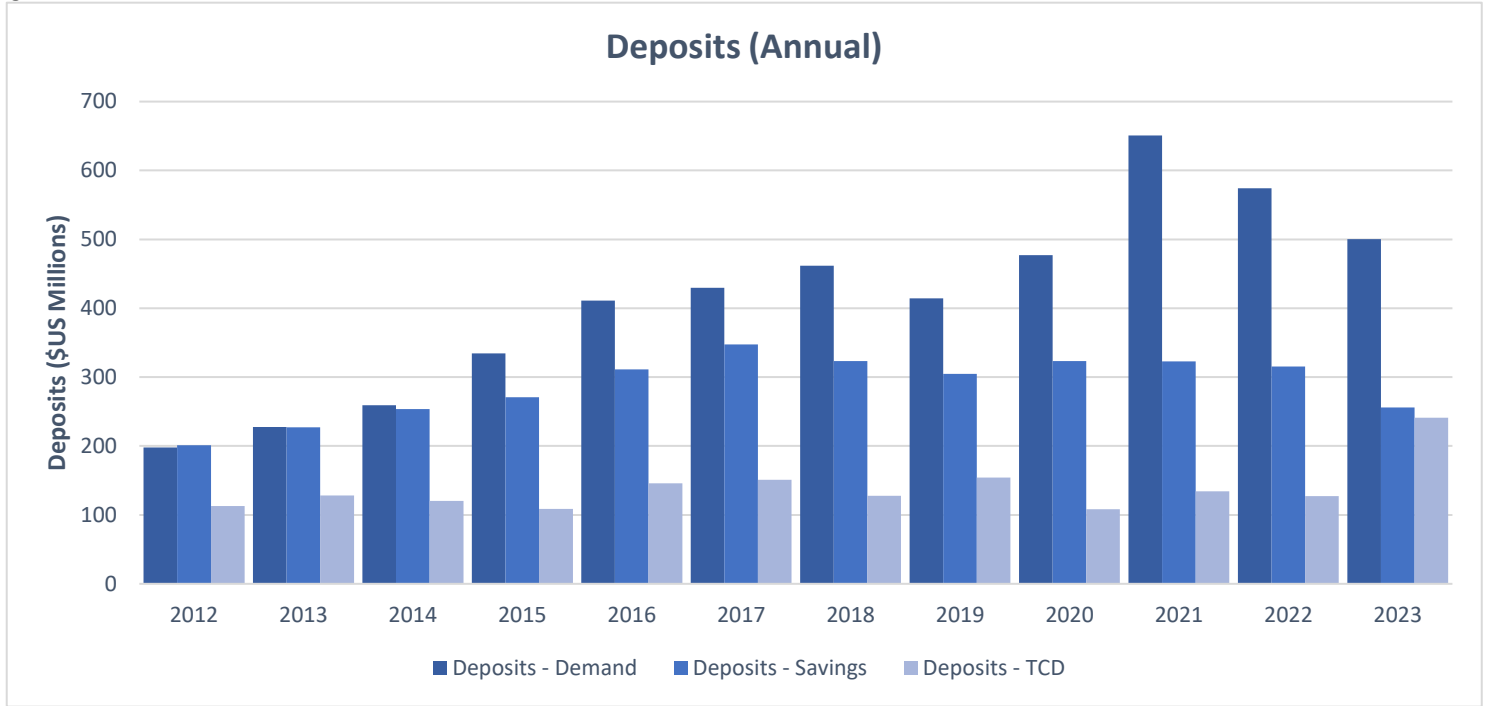
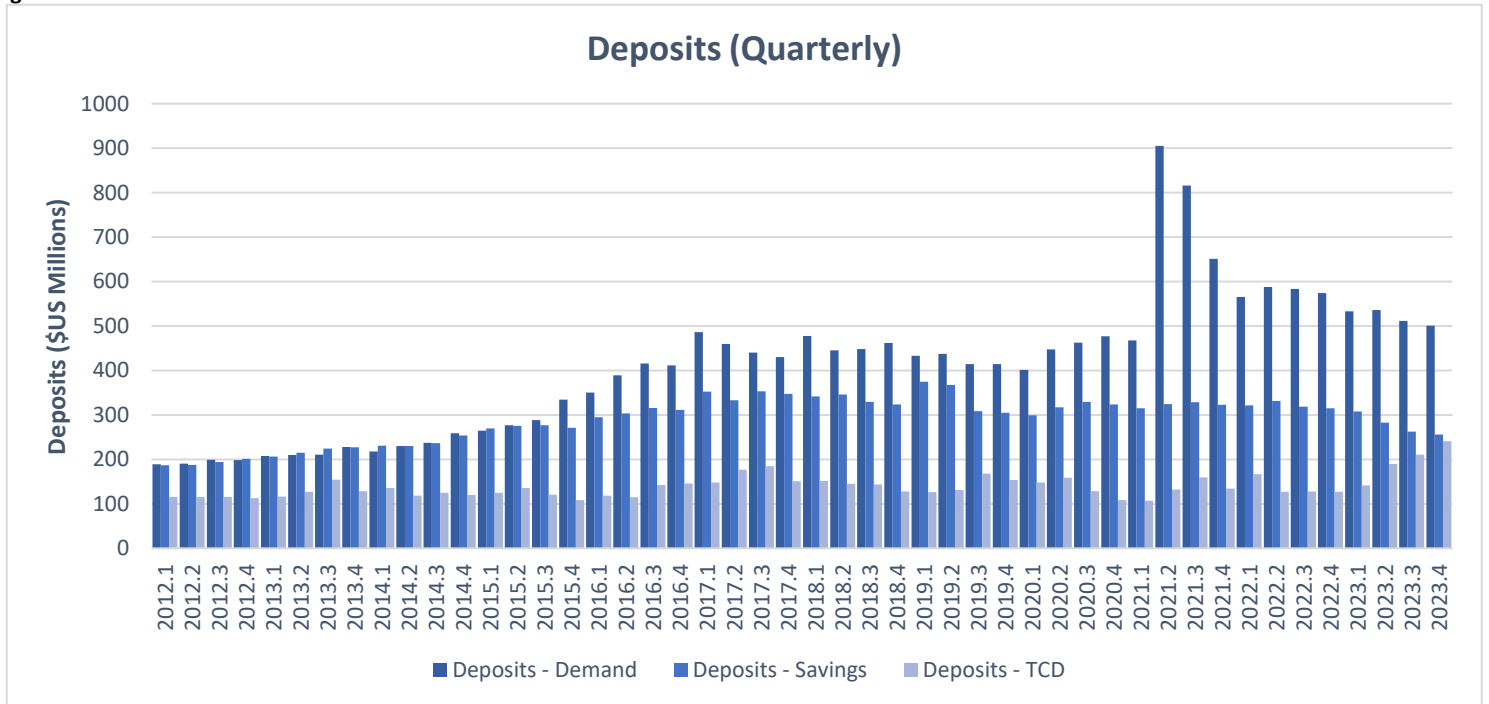


Figure 2



Banking Activity

Source: Banking Section, Department of Commerce

Note: *Includes Cashiers Checks

Figure 3

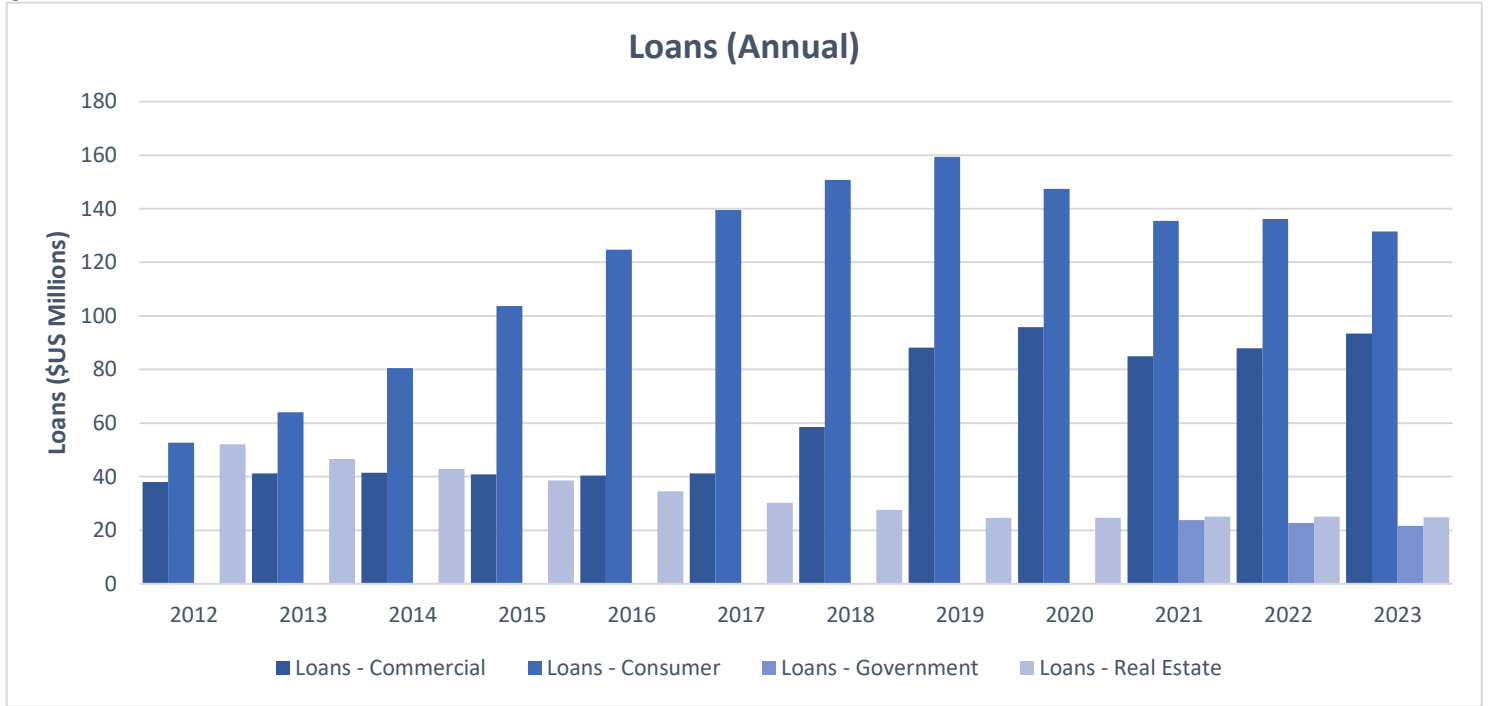
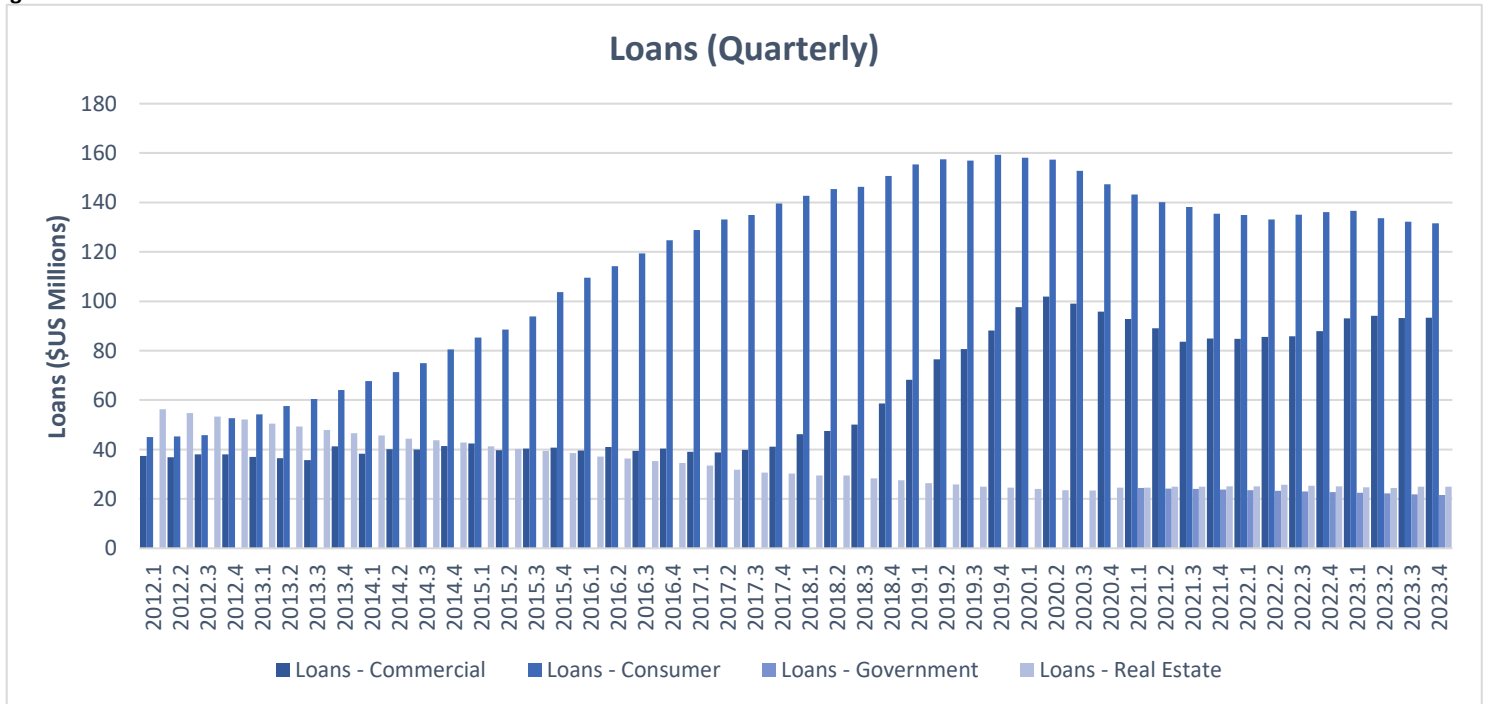


Figure 4



Remittances

Source: Banking Section, Department of Commerce

Table 3

Remittances	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Remittances (US \$ Millions)	60.90	64.10	63.99	68.57	74.17	96.82	94.98	96.76	100.28	126.69	117.13	95.50
% Change to Previous Year	-7.78%	5.25%	-0.17%	7.16%	8.17%	30.54%	-1.90%	1.87%	3.64%	26.34%	-7.54%	-18.47%

Table 4

Remittances	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Remittances (US \$ Millions)	25.44	21.98	21.90	24.28	20.84	19.71	19.06	17.17	16.05	16.20	15.90	16.60
% Change to Previous Quarter	-7.82%	-13.59%	-0.38%	10.88%	-14.18%	-5.41%	-3.32%	-9.93%	-6.51%	0.95%	-1.86%	4.40%

Table 4 - Continued

Remittances	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Remittances (US \$ Millions)	16.30	16.10	17.40	16.45	15.20	14.50	15.00	16.40	15.80	15.20	14.50	15.40
% Change to Previous Quarter	-1.81%	-1.23%	8.07%	-5.44%	-7.62%	-4.61%	3.45%	9.33%	-3.66%	-3.80%	-4.61%	6.21%

Table 4 - Continued

Remittances	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Remittances (US \$ Millions)	15.30	15.20	16.40	17.20	15.56	15.95	15.74	16.74	16.28	17.28	16.80	18.21
% Change to Previous Quarter	-0.65%	-0.65%	7.89%	4.88%	-9.53%	2.51%	-1.32%	6.35%	-2.75%	6.14%	-2.78%	8.39%

Table 4 - Continued

Remittances	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Remittances (US \$ Millions)	16.99	18.10	18.85	20.23	18.86	30.68	26.31	20.97	19.79	22.54	27.11	25.55
% Change to Previous Quarter	-6.70%	6.53%	4.14%	7.32%	-6.77%	62.67%	-14.24%	-20.29%	-5.64%	13.89%	20.29%	-5.73%

Table 4 - Continued

Remittances	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Remittances (US \$ Millions)	24.43	23.82	24.98	23.53	21.08	20.85	28.69	29.66	28.30	35.76	31.18	31.46
% Change to Previous Quarter	-4.38%	-2.53%	4.88%	-5.80%	-10.40%	-1.12%	37.65%	3.35%	-4.58%	26.37%	-12.82%	0.91%

Remittances

Source: Banking Section, Department of Commerce

Table 4 - Continued

Remittances	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Remittances (US \$ Millions)	30.91	30.47	28.75	27.00	24.03	23.68	24.96	22.82				
% Change to Previous Quarter	-1.74%	-1.41%	-5.67%	-6.07%	-11.00%	-1.45%	5.40%	-8.58%				

Remittances

Source: Banking Section, Department of Commerce

Figure 5

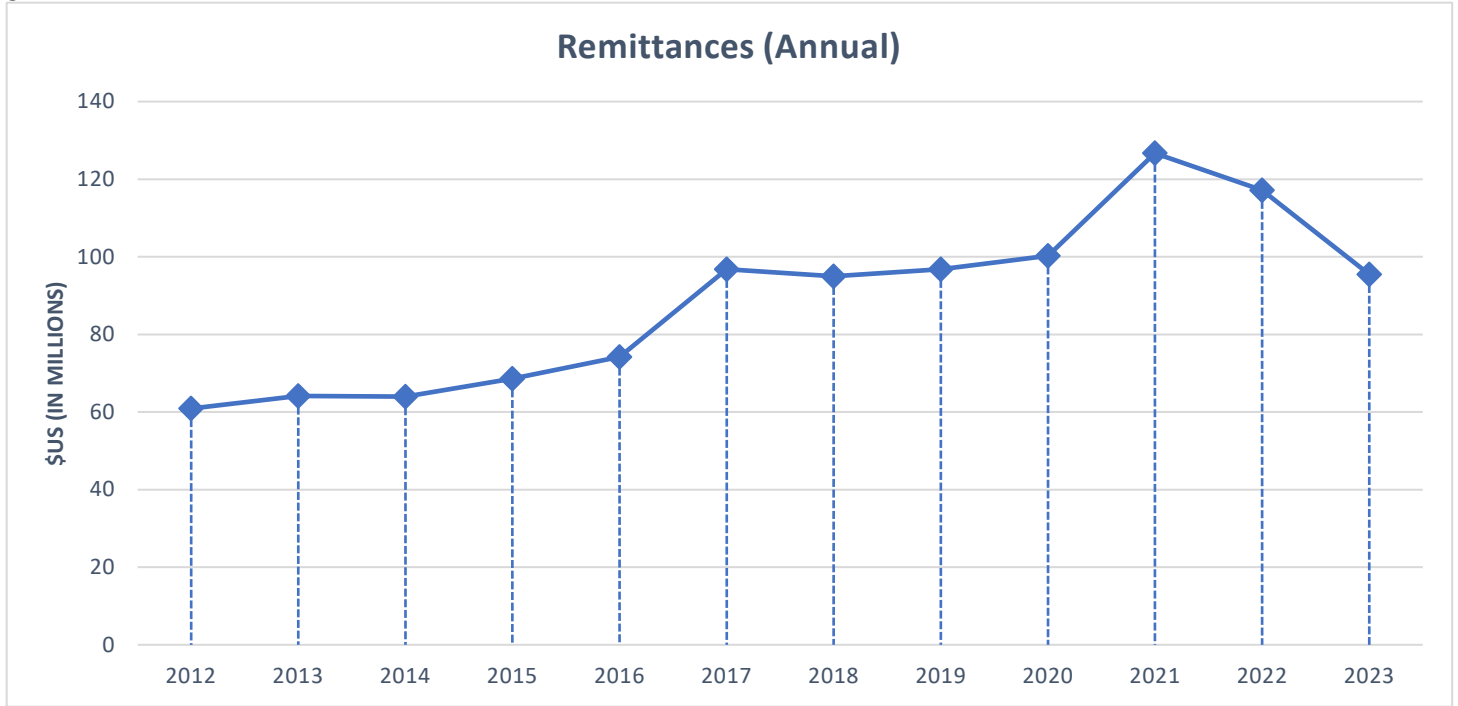
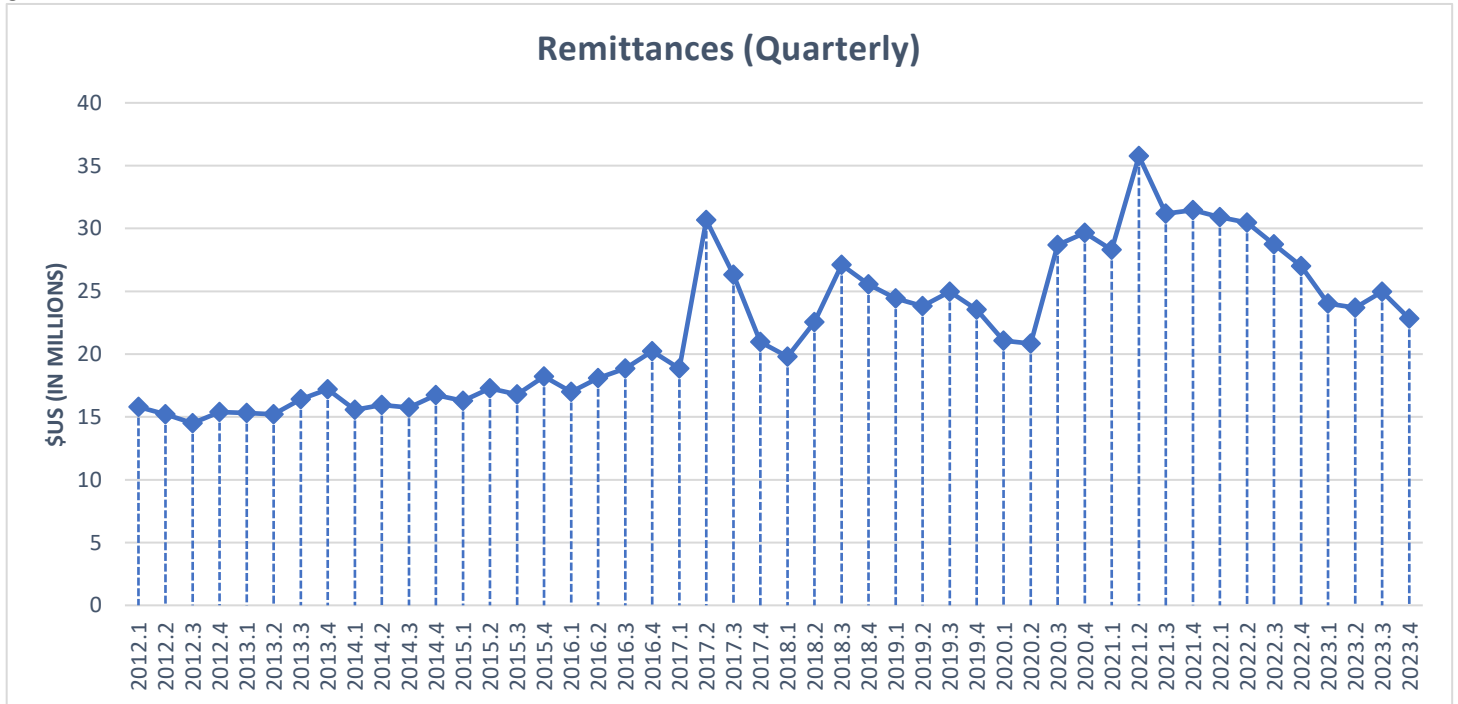


Figure 6



Auto Sales by Purchase Type

Source: Commonwealth Auto Dealer's Association (CADA)

Table 5.1

Auto Sales by Purchase Type	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Units Sold	892	1,257	1,656	2,102	2,503	2,535	2,295	2,171	1,645	1,946	2,234	1,660
% Change From Previous Year	22.53%	40.92%	31.74%	26.93%	19.08%	1.28%	-9.47%	-5.40%	-24.23%	18.30%	14.80%	-25.69%
New	626	1,041	1,465	1,902	2,177	2,166	1,836	1,657	1,102	1,378	1,610	996
Used	266	216	191	200	326	369	459	514	543	568	624	664

Table 5.2

Auto Sales by Purchase Type	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Units Sold	275	261	288	277	300	226	252	188	203	203	235	208
% Change From Previous Quarter	8.70%	-5.09%	10.34%	-3.82%	8.30%	-24.67%	11.50%	-25.40%	7.98%	0.00%	15.76%	-11.49%
New	181	157	157	137	190	155	155	95	95	101	139	134
Used	94	104	131	140	110	71	97	93	108	102	96	74

Table 5.2 - Continued

Auto Sales by Purchase Type	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Units Sold	256	195	236	194	192	179	155	202	214	219	212	247
% Change From Previous Quarter	23.08%	-23.83%	21.03%	-17.80%	-1.03%	-6.77%	-13.41%	30.32%	5.94%	2.34%	-3.20%	16.51%
New	182	128	153	139	131	102	87	134	150	156	151	169
Used	74	67	83	55	61	77	68	68	64	63	61	78

Table 5.2 - Continued

Auto Sales by Purchase Type	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Units Sold	282	280	308	387	355	390	437	474	434	487	552	629
% Change From Previous Quarter	14.17%	-0.71%	10.00%	25.65%	-8.27%	9.86%	12.05%	8.47%	-8.44%	12.21%	13.35%	13.95%
New	218	235	258	330	323	345	376	421	369	442	507	584
Used	64	45	50	57	32	45	61	53	65	45	45	45

Table 5.2 - Continued

Auto Sales by Purchase Type	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Units Sold	604	643	648	608	681	642	624	588	565	537	515	678
% Change From Previous Quarter	-3.97%	6.46%	0.78%	-6.17%	12.01%	-5.73%	-2.80%	-5.77%	-3.91%	-4.96%	-4.10%	31.65%
New	549	547	545	536	599	537	538	492	467	407	402	560
Used	55	96	103	72	82	105	86	96	98	130	113	118

Table 5.2 - Continued

Auto Sales by Purchase Type	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Units Sold	470	527	568	606	369	427	417	432	488	444	473	541
% Change From Previous Quarter	-30.68%	12.13%	7.78%	6.69%	-39.11%	15.72%	-2.34%	3.60%	12.96%	-9.02%	6.53%	14.38%
New	373	420	402	462	256	279	247	320	339	306	329	404
Used	97	107	166	144	113	148	170	112	149	138	144	137

Auto Sales by Purchase Type

Source: Commonwealth Auto Dealer's Association (CADA)

Table 5.2 - Continued

Auto Sales by Purchase Type	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Units Sold	526	521	559	628	483	373	430	374				
% Change From Previous Quarter	-2.77%	-0.95%	7.29%	12.34%	-23.09%	-22.77%	15.28%	-13.02%				
New	406	378	407	419	326	231	232	207				
Used	120	143	152	209	157	142	198	167				

Auto Sales by Purchase Type

Source: Commonwealth Auto Dealer's Association (CADA)

Figure 7.1

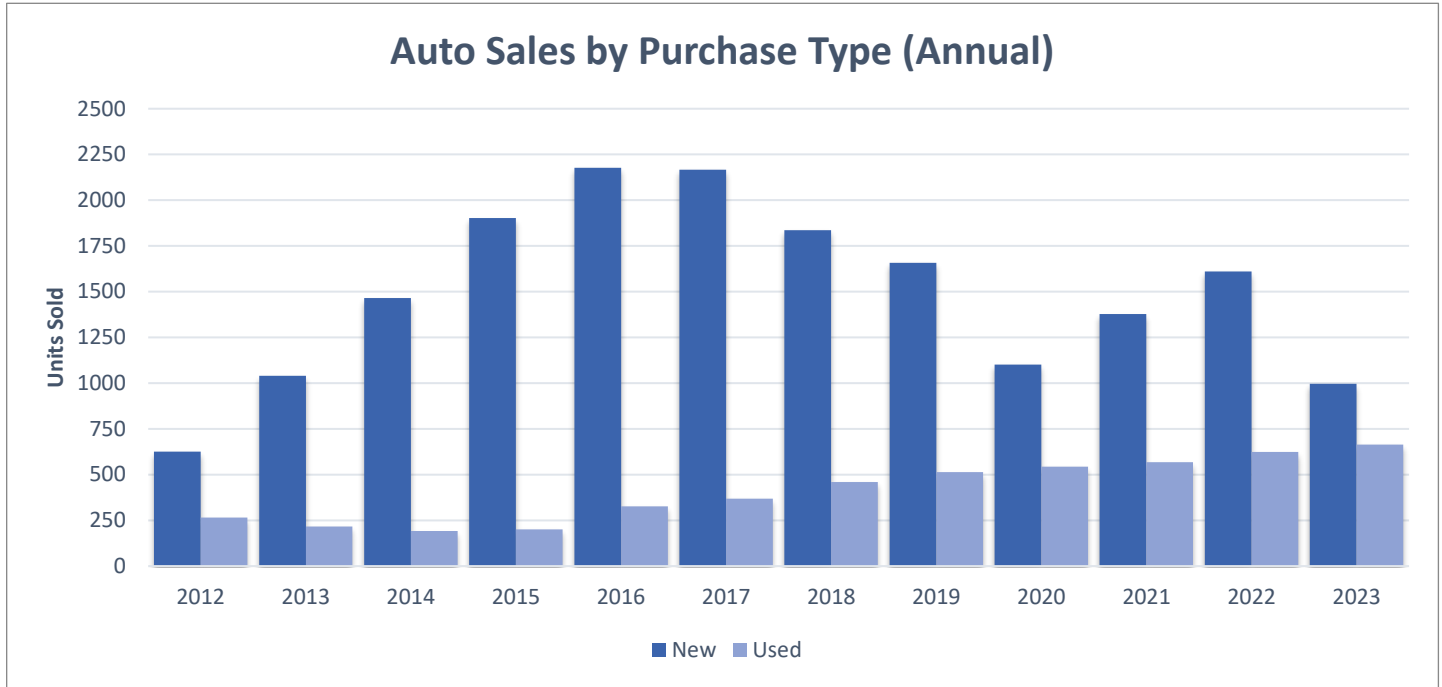
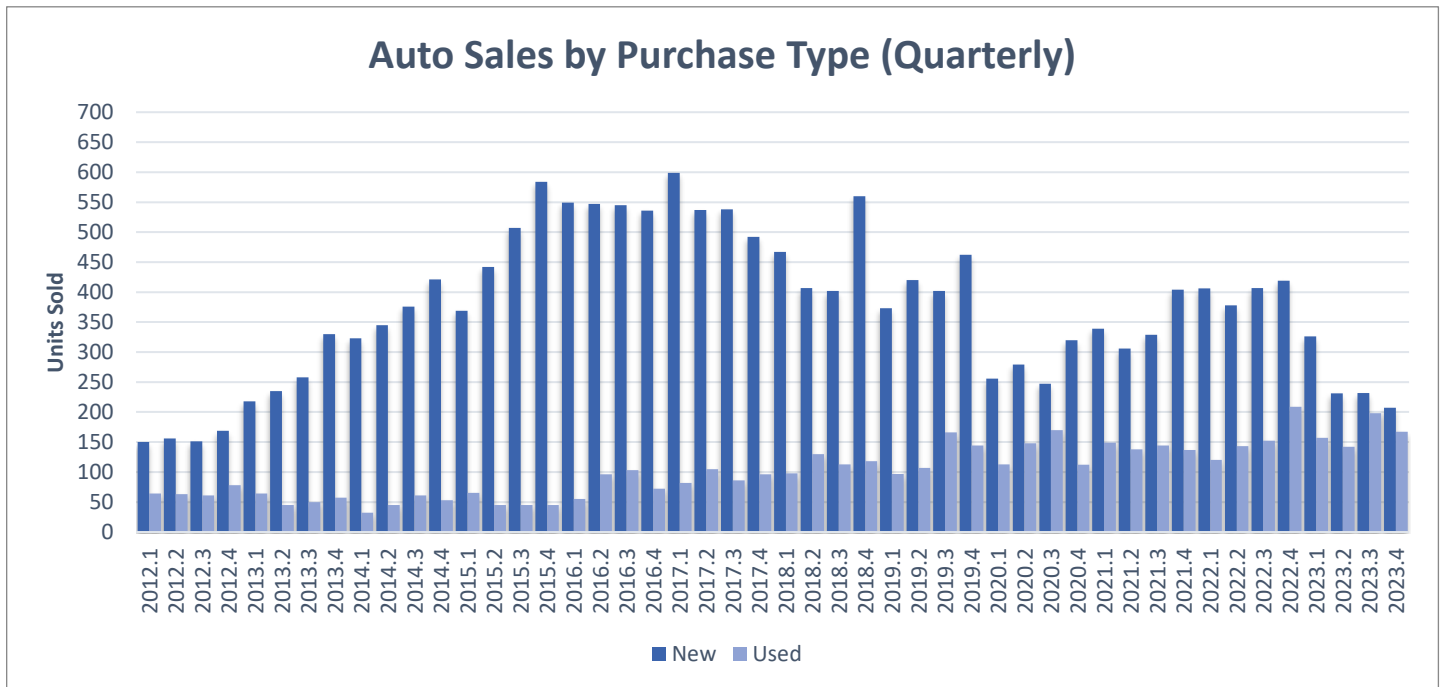


Figure 7.2



Auto Sales by Vehicle Type

Source: Commonwealth Auto Dealer's Association (CADA)

Table 6.1

Auto Sales by Vehicle Type	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2022	2021	2022	2023
New Sold	626	1,041	1,465	1,902	2,177	2,166	1,836	1,727	1,102	1,374	1,610	996
% Change From Previous Year	-24.58%	66.29%	40.73%	29.83%	14.46%	-0.51%	-15.24%	-5.94%	-36.19%	24.68%	17.18%	-38.14%
Quarterly Total Only	626	1,041	1,465	1,902								
1 - Car					917	825	664	598	331	364	406	250
2 - Truck					363	452	426	319	232	313	401	189
3 - Van					117	114	64	54	20	36	44	56
4 - SUV					779	775	674	756	516	659	759	501
5 - Other					1	-	8	-	3	2	-	-

Table 6.2

Auto Sales by Vehicle Type	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
New Sold	181	157	157	137	190	155	155	95	95	101	139	134
% Change From Previous Quarter	4.02%	-13.26%	0.00%	-12.74%	38.69%	-18.42%	0.00%	-38.71%	0.00%	6.32%	37.62%	-3.60%
Quarterly Total Only	181	157	157	137	190	155	155	95	95	101	139	134
1 - Car												
2 - Truck												
3 - Van												
4 - SUV												
5 - Other												

Table 6.2 - Continued

Auto Sales by Vehicle Type	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
New Sold	182	128	153	139	131	102	87	134	150	156	151	169
% Change From Previous Quarter	35.82%	-29.67%	19.53%	-9.15%	-5.76%	-22.14%	-14.71%	54.02%	11.94%	4.00%	-3.21%	11.92%
Quarterly Total Only	182	128	153	139	131	102	87	134	150	156	151	169
1 - Car												
2 - Truck												
3 - Van												
4 - SUV												
5 - Other												

Table 6.2 - Continued

Auto Sales by Vehicle Type	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
New Sold	218	235	258	330	323	345	376	421	369	442	507	584
% Change From Previous Quarter	28.99%	7.80%	9.79%	27.91%	-2.12%	6.81%	8.99%	11.97%	-12.35%	19.78%	14.71%	15.19%
Quarterly Total Only	218	235	258	330	323	345	376	421	369	442	507	584
1 - Car												
2 - Truck												
3 - Van												
4 - SUV												
5 - Other												

Auto Sales by Vehicle Type

Source: Commonwealth Auto Dealer's Association (CADA)

Table 6.2 - Continued

Auto Sales by Vehicle Type	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
New Sold	549	547	545	536	599	537	538	492	467	407	402	560
% Change From Previous Quarter	-72.76%	-0.36%	-0.37%	-1.65%	11.75%	-10.35%	0.19%	-8.55%	-5.08%	-12.85%	-1.23%	39.30%
<i>Quarterly Total Only</i>												
1 - Car	221	251	252	193	241	202	194	188	191	153	137	183
2 - Truck	85	89	86	103	127	118	104	103	105	88	88	145
3 - Van	24	33	35	25	33	35	32	14	14	14	23	13
4 - SUV	219	173	172	215	198	182	208	187	149	152	154	219
5 - Other	-	1	-	-	-	-	-	-	8	-	-	-

Table 6.2 - Continued

Auto Sales by Vehicle Type	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
New Sold	373	420	402	462	256	279	247	320	339	306	329	400
% Change From Previous Quarter	-33.39%	12.60%	-4.29%	14.93%	-44.59%	8.98%	-11.47%	29.55%	5.94%	-9.73%	7.52%	21.58%
<i>Quarterly Total Only</i>												
1 - Car	127	143	146	159	92	75	65	99	131	77	85	71
2 - Truck	68	75	74	85	42	76	60	54	67	60	55	131
3 - Van	17	14	16	8	9	2	2	7	5	13	8	10
4 - SUV	161	188	166	210	113	126	119	158	135	156	180	188
5 - Other	-	-	-	-	-	-	1	2	1	-	1	-

Table 6.2 - Continued

Auto Sales by Vehicle Type	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
New Sold	406	378	407	419	326	231	232	207				
% Change From Previous Quarter	1.50%	-6.90%	7.67%	2.95%	-22.20%	-29.14%	0.43%	-10.78%				
<i>Quarterly Total Only</i>												
1 - Car	121	101	86	98	84	69	51	46				
2 - Truck	78	101	112	110	72	26	50	41				
3 - Van	23	4	4	13	28	14	9	5				
4 - SUV	184	172	205	198	142	122	122	115				
5 - Other	-	-	-	-	-	-	-	-				

Auto Sales by Vehicle Type

Source: Commonwealth Auto Dealer's Association (CADA)

Figure 8.1

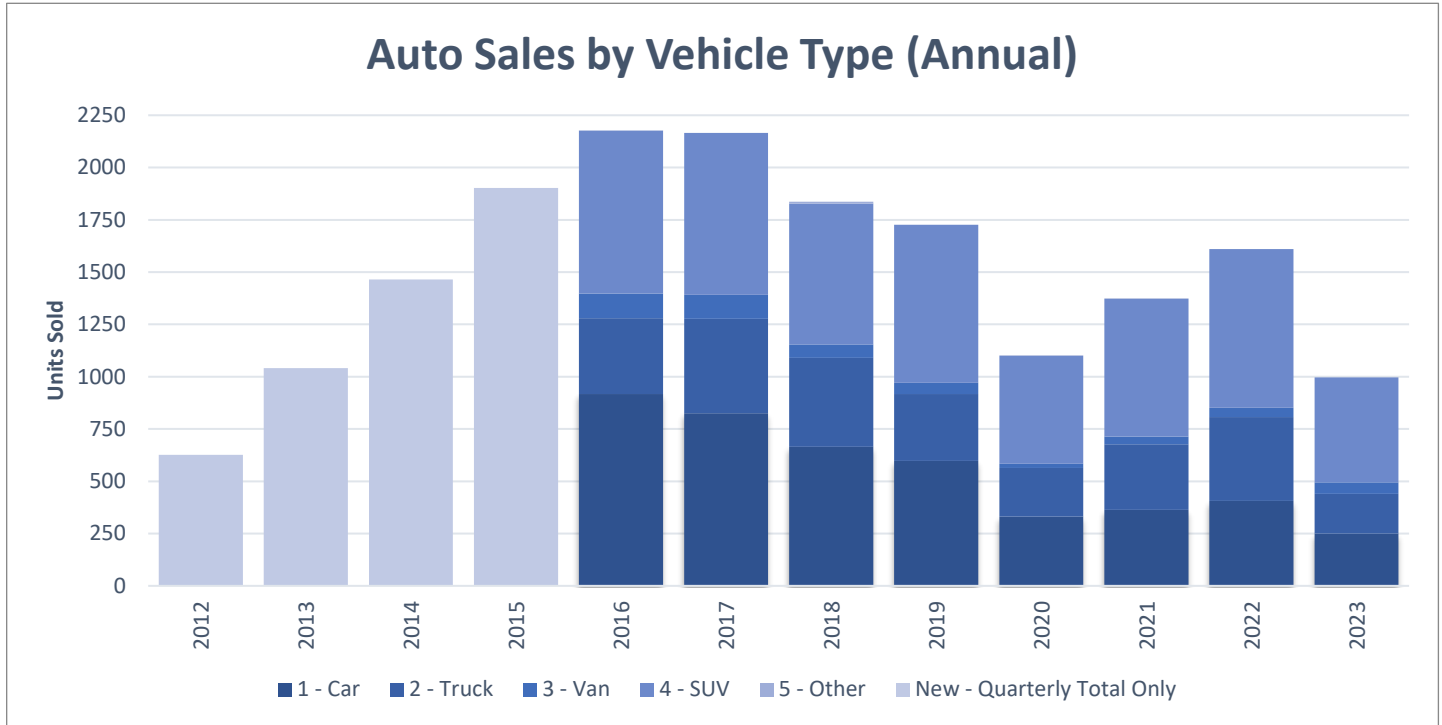
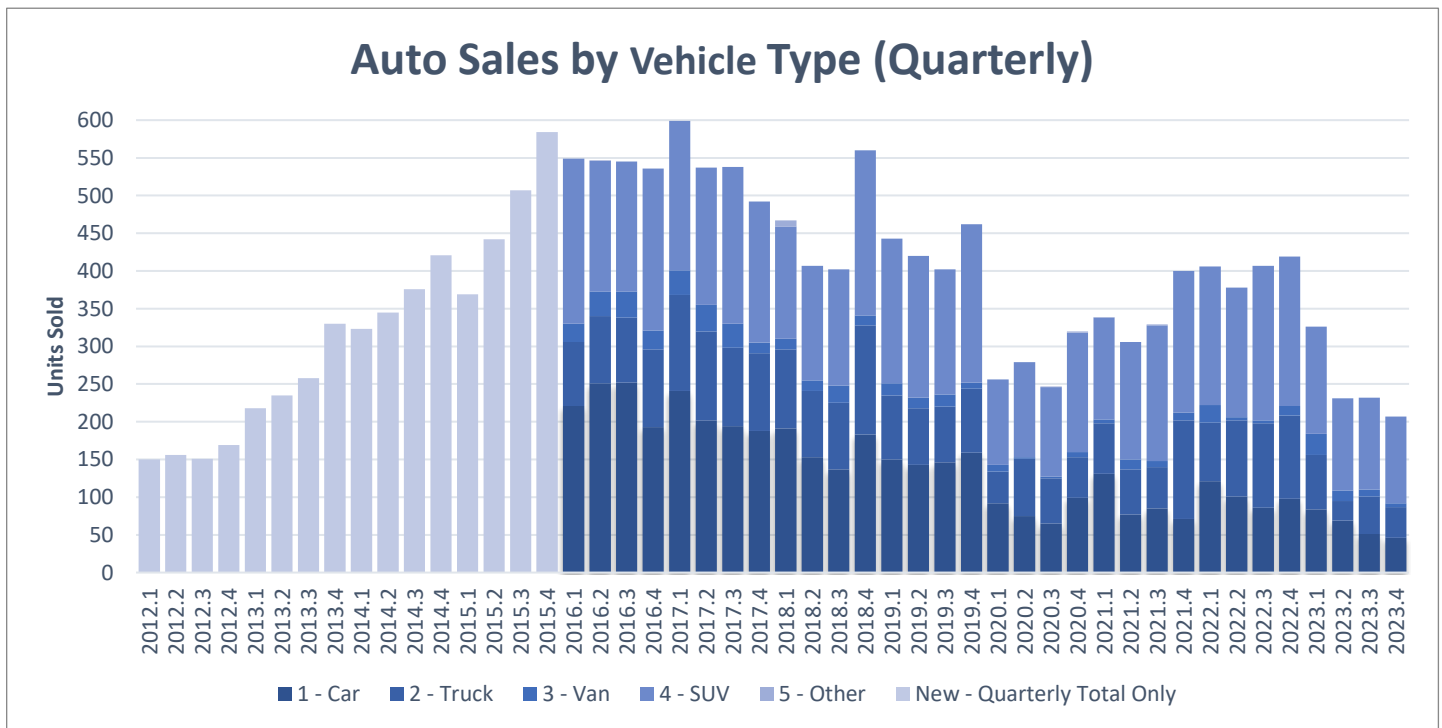


Figure 8.2



Auto Sales by Vehicle Type

Source: Commonwealth Auto Dealer's Association (CADA)

Figure 8.1

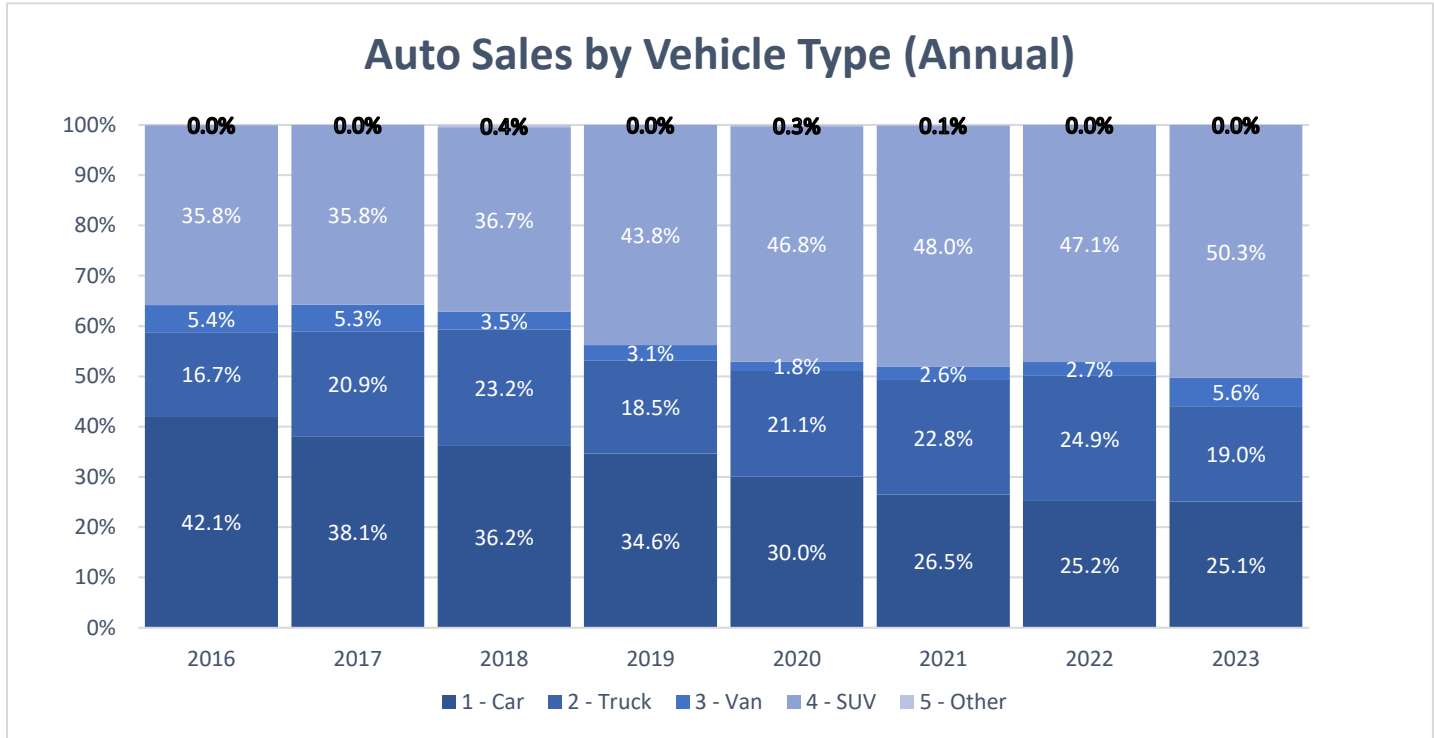
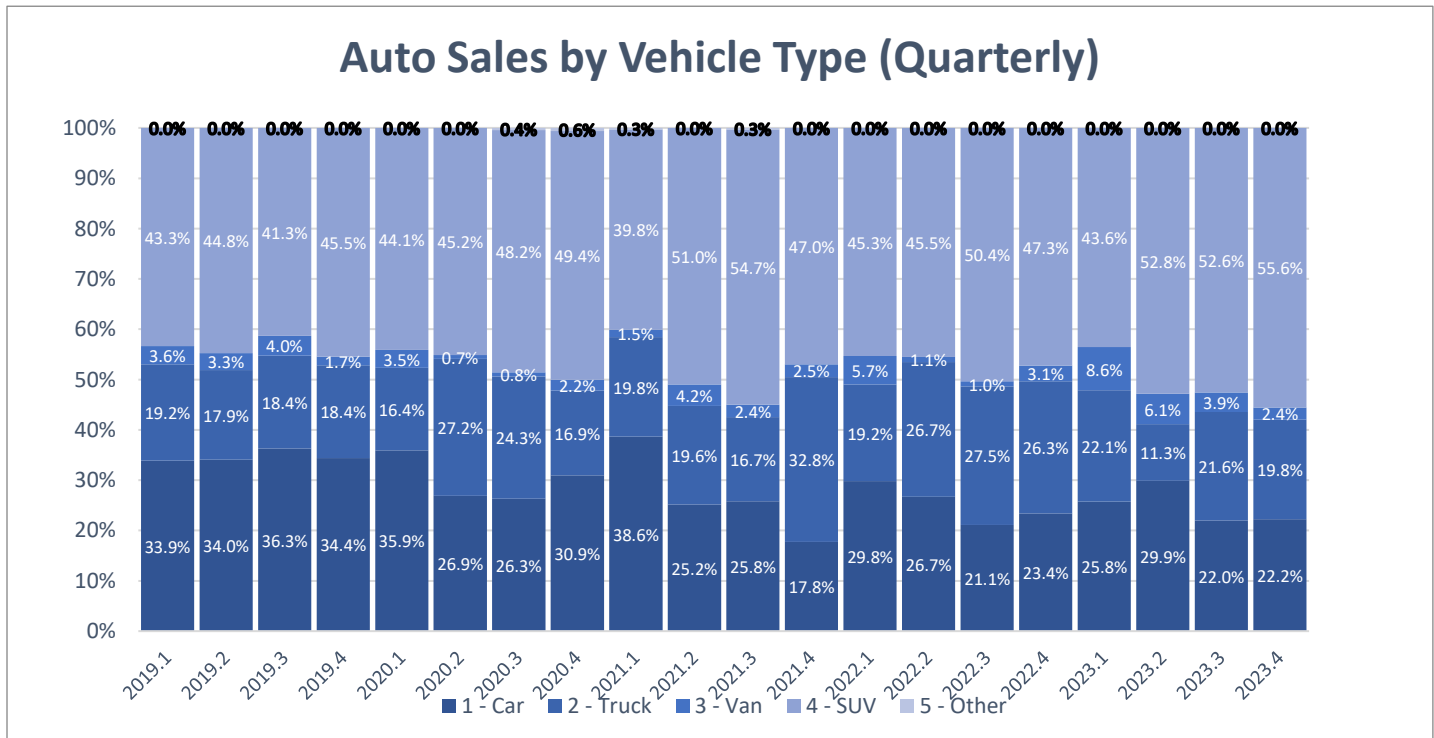


Figure 8.2



Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 7

Visitor Arrivals	Year											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total	401,289	438,908	459,280	477,868	501,490	653,150	607,591	487,008	88,941	12,686	95,956	216,170
% Change from Previous Year	17.30%	9.37%	4.64%	4.05%	4.94%	30.24%	-6.98%	-19.85%	-81.74%	-85.74%	656.39%	125.28%
Japan	153,259	141,747	109,793	80,832	62,120	52,227	39,238	17,121	9,869	54	2,134	7,762
Korea	129,394	139,958	142,081	182,622	200,875	333,069	295,260	249,211	52,726	6,783	74,613	177,296
U.S. & Guam*	21,994	21,235	20,445	19,244	22,448	24,546	24,884	23,753	5,983	5,439	16,008	19,545
Guam	14,319	13,711	11,879	11,165	13,932	16,018	14,566	14,203	3,069	2,930	9,391	10,053
U.S.	7,675	7,524	8,566	8,079	8,516	8,528	10,318	9,550	2,914	2,509	6,617	9,492
China/Hong Kong*	86,666	117,713	171,219	187,883	208,248	234,135	240,219	188,489	18,803	21	333	7,358
China	86,119	116,967	170,121	186,509	206,538	229,389	236,577	185,526	18,550	12	271	7,178
Hong Kong	547	746	1,098	1,374	1,710	4,746	3,642	2,963	253	9	62	180
Russia	6,282	12,493	11,200	2,405	1,796	2,130	1,850	1,031	58	2	21	31
Philippines	528	649	694	732	999	969	810	760	296	154	593	1,012
Others*	3,166	5,113	3,848	4,150	5,004	6,074	5,330	6,643	1,206	233	2,254	3,166
Others	3,052	5,113	3,848	4,150	4,287	5,021	4,402	5,655	1,112	225	2,232	2,994
Taiwan	114	-	-	-	717	1,053	928	988	94	8	22	172

Table 8

Visitor Arrivals	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total	109,643	85,368	99,629	94,621	110,690	93,939	97,160	95,482	107,434	73,764	99,128	73,630
% Change from Previous Quarter	8.86%	-22.14%	16.71%	-5.03%	16.98%	-15.13%	3.43%	-1.73%	12.52%	-31.34%	34.39%	-25.72%
Japan	62,662	45,501	49,014	42,932	57,099	48,080	53,871	54,249	63,429	38,199	54,690	34,793
Korea	23,945	22,900	30,157	31,319	29,512	28,284	27,595	25,725	22,513	19,868	24,889	21,862
U.S. & Guam*	6,468	7,210	6,565	7,606	8,800	8,159	7,634	6,471	7,945	7,007	7,544	6,763
Guam	4,487	4,944	4,475	4,878	4,941	5,249	4,614	4,468	4,041	4,833	4,676	4,566
U.S.	1,981	2,266	2,090	2,728	3,859	2,910	3,020	2,003	3,904	2,174	2,868	2,197
China/Hong Kong*	12,750	6,141	11,288	10,152	11,667	4,391	4,885	5,935	8,747	3,792	9,385	7,890
China	12,750	6,141	11,288	10,152	11,667	4,391	4,885	5,935	8,747	3,792	9,385	7,890
Hong Kong	-	-	-	-	-	-	-	-	-	-	-	-
Russia	974	743	860	1,094	1,748	1,588	1,747	1,731	2,352	1,396	1,322	1,152
Philippines	1,592	1,840	1,033	560	370	610	420	380	322	507	360	402
Others*	1,252	1,033	712	958	1,494	2,827	1,008	991	2,126	2,995	938	768
Others	1,128	806	671	905	1,407	2,755	942	932	2,020	2,978	703	708
Taiwan	124	227	41	53	87	72	66	59	106	17	235	60

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 8 - Continued

Visitor Arrivals	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total	109,786	81,642	103,128	84,535	98,912	69,705	86,114	87,386	110,844	88,337	103,175	98,933
% Change from Previous Quarter	49.10%	-25.64%	26.32%	-18.03%	17.01%	-29.53%	23.54%	1.48%	26.84%	-20.31%	16.80%	-4.11%
Japan	58,974	35,348	53,705	37,005	50,310	23,908	37,411	31,317	47,544	30,230	41,201	34,284
Korea	29,498	27,193	29,526	29,594	29,890	20,716	26,283	30,614	34,726	28,820	33,037	32,811
U.S. & Guam*	6,706	7,020	6,707	6,693	5,530	6,916	5,418	6,116	5,003	5,919	6,226	4,846
Guam	4,314	4,577	4,026	4,167	3,370	4,282	3,810	3,988	3,159	3,964	3,755	3,441
U.S.	2,392	2,443	2,681	2,526	2,160	2,634	1,608	2,128	1,844	1,955	2,471	1,405
China/Hong Kong*	12,547	8,940	11,335	9,170	10,754	14,348	15,220	17,029	20,953	20,811	20,960	23,942
China	12,547	8,940	11,335	9,170	10,615	13,327	14,626	16,778	20,800	20,675	20,828	23,816
Hong Kong	-	-	-	-	139	1,021	594	251	153	136	132	126
Russia	1,164	1,050	963	1,214	1,625	1,165	1,088	1,398	1,741	1,484	988	2,069
Philippines	129	302	126	146	119	151	123	151	122	146	123	137
Others*	768	1,789	766	713	684	2,501	571	761	755	927	640	844
Others	747	1,766	650	665	621	2,450	571	761	692	876	640	844
Taiwan	21	23	116	48	63	51	-	-	63	51	-	-

Table 8 - Continued

Visitor Arrivals	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total	118,407	98,973	117,612	103,916	123,605	100,470	115,530	119,675	131,148	118,770	110,127	117,823
% Change from Previous Quarter	19.68%	-16.41%	18.83%	-11.65%	18.95%	-18.72%	14.99%	3.59%	9.59%	-9.44%	-7.28%	6.99%
Japan	48,310	27,208	38,621	27,608	36,668	21,766	27,883	23,476	25,603	18,829	20,674	15,726
Korea	32,734	32,605	37,308	37,311	35,614	27,879	30,319	48,269	49,670	47,581	36,432	48,939
U.S. & Guam*	4,990	5,401	5,883	4,961	5,815	5,080	4,589	4,961	4,454	5,777	4,093	4,920
Guam	3,005	3,552	3,684	3,470	2,874	3,194	2,341	3,470	2,642	2,987	2,450	3,086
U.S.	1,985	1,849	2,199	1,491	2,941	1,886	2,248	1,491	1,812	2,790	1,643	1,834
China/Hong Kong*	27,711	29,577	31,966	28,459	40,339	40,687	49,229	40,964	49,387	44,604	47,736	46,156
China	27,588	29,425	31,741	28,213	40,134	40,319	48,945	40,723	49,084	44,192	47,466	45,767
Hong Kong	123	152	225	246	205	368	284	241	303	412	270	389
Russia	3,477	3,118	2,338	3,560	3,892	3,995	2,409	904	849	751	256	549
Philippines	120	190	160	179	171	178	184	161	132	271	147	182
Others*	1,065	874	1,336	1,838	1,106	885	917	940	1,053	957	789	1,351
Others	1,065	874	1,336	1,838	1,106	885	917	940	1,053	957	789	1,351
Taiwan	-	-	-	-	-	-	-	-	-	-	-	-

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 8 - Continued

Visitor Arrivals	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total	130,609	112,362	139,972	118,547	175,507	158,557	171,357	147,729	162,006	142,632	148,633	154,320
% Change from Previous Quarter	10.85%	-13.97%	24.57%	-15.31%	48.05%	-9.66%	8.07%	-13.79%	9.66%	-11.96%	4.21%	3.83%
Japan	17,680	13,394	15,320	15,726	13,302	11,824	12,469	14,632	13,445	6,352	6,092	13,349
Korea	43,506	45,970	62,460	48,939	89,856	80,425	86,568	76,220	76,196	68,030	73,143	77,891
U.S. & Guam*	5,480	5,582	5,742	5,644	6,181	6,701	5,844	5,820	6,556	6,398	5,055	6,875
Guam	3,383	3,578	3,622	3,349	3,942	4,384	3,809	3,883	3,828	3,797	2,908	4,033
U.S.	2,097	2,004	2,120	2,295	2,239	2,317	2,035	1,937	2,728	2,601	2,147	2,842
China/Hong Kong*	62,226	45,315	54,551	46,156	63,565	57,152	64,735	48,683	63,886	59,563	62,737	54,033
China	61,796	44,951	54,024	45,767	62,058	55,575	63,733	48,023	62,878	58,839	62,240	52,620
Hong Kong	430	364	527	389	1,507	1,577	1,002	660	1,008	724	497	1,413
Russia	578	354	315	549	704	487	266	673	576	498	187	589
Philippines	160	351	306	182	214	304	223	228	185	222	164	239
Others*	979	1,396	1,278	1,351	1,685	1,664	1,252	1,473	1,162	1,569	1,255	1,344
Others	852	1,172	1,043	1,220	1,408	1,354	1,002	1,257	234	1,338	988	1,148
Taiwan	127	224	235	131	277	310	250	216	928	231	267	196

Table 8 - Continued

Visitor Arrivals	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Total	110,222	120,001	130,101	126,684	87,614	377	438	512	666	1,338	2,855	7,827
% Change from Previous Quarter	-28.58%	8.87%	8.42%	-2.63%	-30.84%	-99.57%	16.18%	16.89%	30.08%	100.90%	113.38%	174.15%
Japan	3,685	3,501	3,258	6,677	9,850	3	8	8	12	11	11	20
Korea	43,208	56,202	69,560	80,241	52,698	7	13	8	12	4	961	5,806
U.S. & Guam*	5,849	6,283	5,662	5,959	4,813	352	366	452	587	1,206	1,755	1,891
Guam	3,189	3,877	3,485	3,652	2,577	102	172	218	247	510	999	1,174
U.S.	2,660	2,406	2,177	2,307	2,236	250	194	234	340	696	756	717
China/Hong Kong*	55,623	51,846	48,952	32,068	18,799	-	2	2	-	9	6	6
China	55,005	50,860	48,341	31,320	18,550	-	-	-	-	4	3	5
Hong Kong	618	986	611	748	249	-	2	2	-	5	3	1
Russia	402	376	115	138	58	-	-	-	1	-	-	1
Philippines	160	268	149	183	248	4	33	11	15	61	46	32
Others*	1,295	1,525	2,405	1,418	1,148	11	16	31	39	47	76	71
Others	1,034	1,295	2,115	1,211	1,060	11	13	28	39	45	76	65
Taiwan	261	230	290	207	88	-	3	3	-	2	-	6

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Table 8 - Continued

Visitor Arrivals	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Total	10,395	22,943	28,369	34,249	39,300	52,654	68,603	55,613				
% Change from Previous Quarter	32.81%	120.71%	23.65%	20.73%	14.75%	33.98%	30.29%	-18.94%				
Japan	81	175	459	1,419	1,514	2,067	2,373	1,808				
Korea	7,059	16,889	23,057	27,608	31,478	42,839	57,210	45,769				
U.S. & Guam*	3,015	4,404	4,100	4,489	4,870	4,708	4,997	4,970				
Guam	1,316	2,515	2,456	3,104	2,731	1,912	2,625	2,785				
U.S.	1,699	1,889	1,644	1,385	2,139	2,796	2,372	2,185				
China/Hong Kong*	34	53	135	111	192	2,004	3,041	2,121				
China	28	42	116	85	177	1,970	2,984	2,047				
Hong Kong	6	11	19	26	15	34	57	74				
Russia	6	-	3	12	8	11	1	11				
Philippines	52	168	217	156	240	257	242	273				
Others*	148	1,254	398	454	998	768	739	661				
Others	148	1,253	391	440	989	678	690	637				
Taiwan	-	1	7	14	9	90	49	24				

Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Figure 9.1



Figure 9.2



Visitor Arrivals

Source: Marianas Visitors Authority (MVA)

*Note: Arrivals without data were combined into these categories: U.S. & Guam, China/Hong Kong, and Others.

Figure 10.1

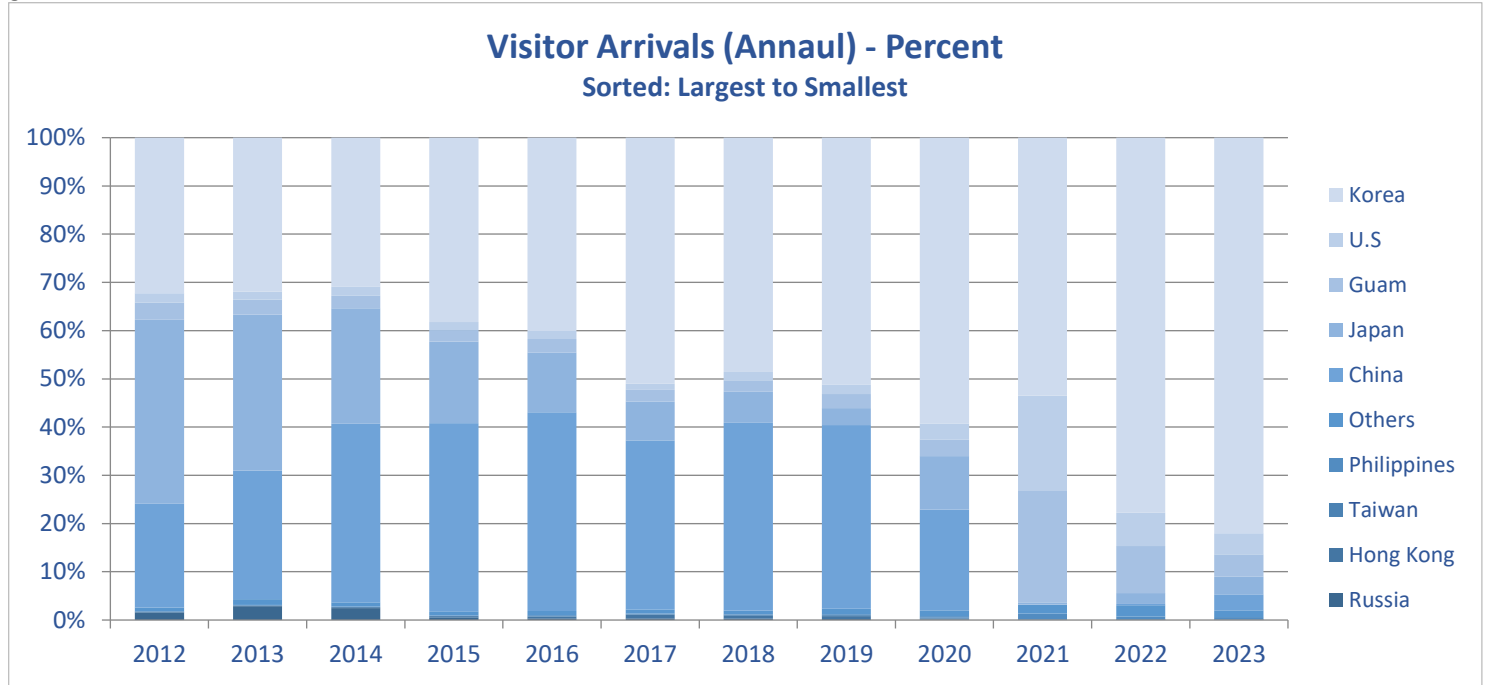
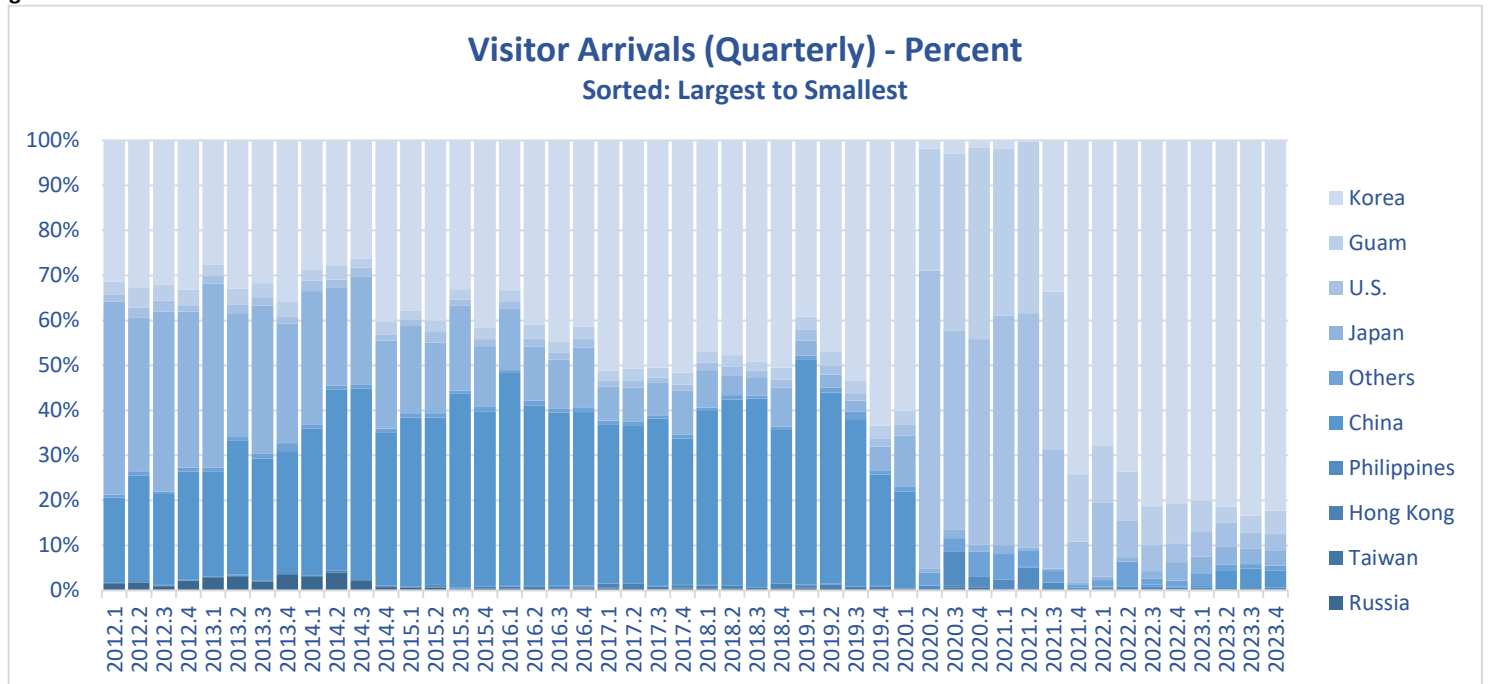


Figure 10.2



Hotel Daily Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Table 9

Hotel Daily Rates	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Average Daily Rates (\$)	\$102.73	\$113.32	\$125.95	\$132.53	\$140.12	\$145.93	\$150.86	\$148.20	\$151.51	\$142.64	\$145.88	\$142.91
% Change from Previous Year	2.68%	10.31%	11.14%	5.22%	5.73%	4.14%	3.38%	-1.77%	2.24%	-5.86%	2.27%	-2.04%

Table 10

Hotel Daily Rates	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Average Daily Rates (\$)	\$135.10	\$112.96	\$131.31	\$124.43	\$147.09	\$120.78	\$132.39	\$129.85	\$ 99.99	\$ 91.40	\$ 96.56	\$ 92.92
% Change from Previous Quarter	-0.88%	-16.39%	16.25%	-5.23%	18.21%	-17.89%	9.61%	-1.92%	-23.00%	-8.59%	5.65%	-3.77%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Average Daily Rates (\$)	\$ 98.85	\$ 89.26	\$ 98.83	\$ 93.32	\$102.41	\$ 90.10	\$104.36	\$ 93.58	\$108.09	\$ 94.48	\$108.18	\$100.18
% Change from Previous Quarter	6.37%	-9.70%	10.73%	-5.58%	9.73%	-12.01%	15.82%	-10.33%	15.51%	-12.59%	14.50%	-7.40%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Average Daily Rates (\$)	\$115.63	\$103.63	\$119.50	\$114.53	\$135.10	\$112.96	\$131.31	\$124.43	\$147.09	\$120.78	\$132.39	\$129.85
% Change from Previous Quarter	15.42%	-10.38%	15.32%	-4.16%	17.96%	-16.39%	16.25%	-5.23%	18.21%	-17.89%	9.61%	-1.92%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Average Daily Rates (\$)	\$152.25	\$128.15	\$143.81	\$136.29	\$158.87	\$132.08	\$148.62	\$144.15	\$167.87	\$138.35	\$157.86	\$139.36
% Change from Previous Quarter	17.25%	-15.83%	12.22%	-5.23%	16.57%	-16.86%	12.53%	-3.01%	16.45%	-17.58%	14.10%	-11.72%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Average Daily Rates (\$)	\$164.06	\$134.47	\$148.19	\$146.07	\$162.72	\$147.29	\$150.20	\$145.82	\$145.05	\$145.02	\$143.78	\$136.70
% Change from Previous Quarter	17.72%	-18.04%	10.21%	-1.43%	11.40%	-9.48%	1.98%	-2.92%	-0.53%	-0.02%	-0.86%	-4.92%

Table 10 - Continued

Hotel Daily Rates	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Average Daily Rates (\$)	\$137.62	\$139.67	\$161.33	\$144.91	\$150.60	\$133.69	\$151.05	\$136.28				
% Change from Previous Quarter	0.67%	1.48%	15.51%	-10.18%	3.92%	-11.22%	12.98%	-9.77%				

Hotel Daily Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Figure 11

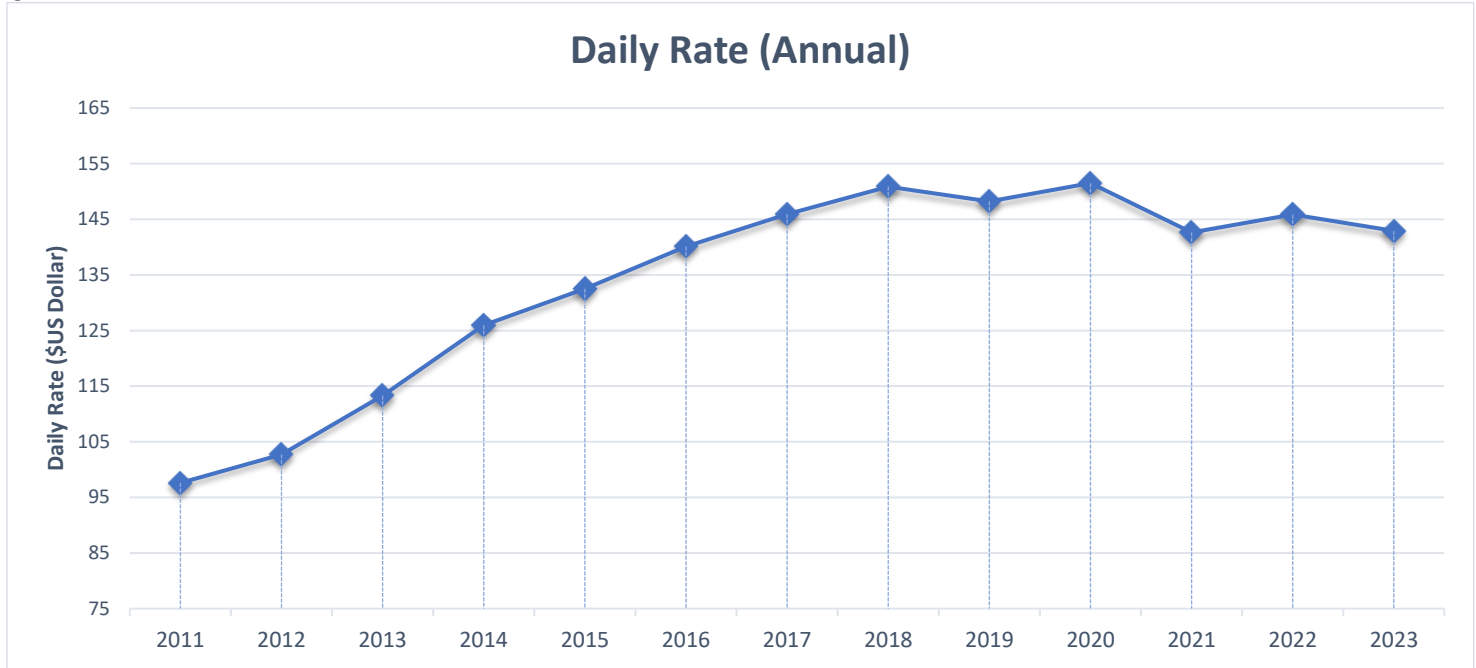
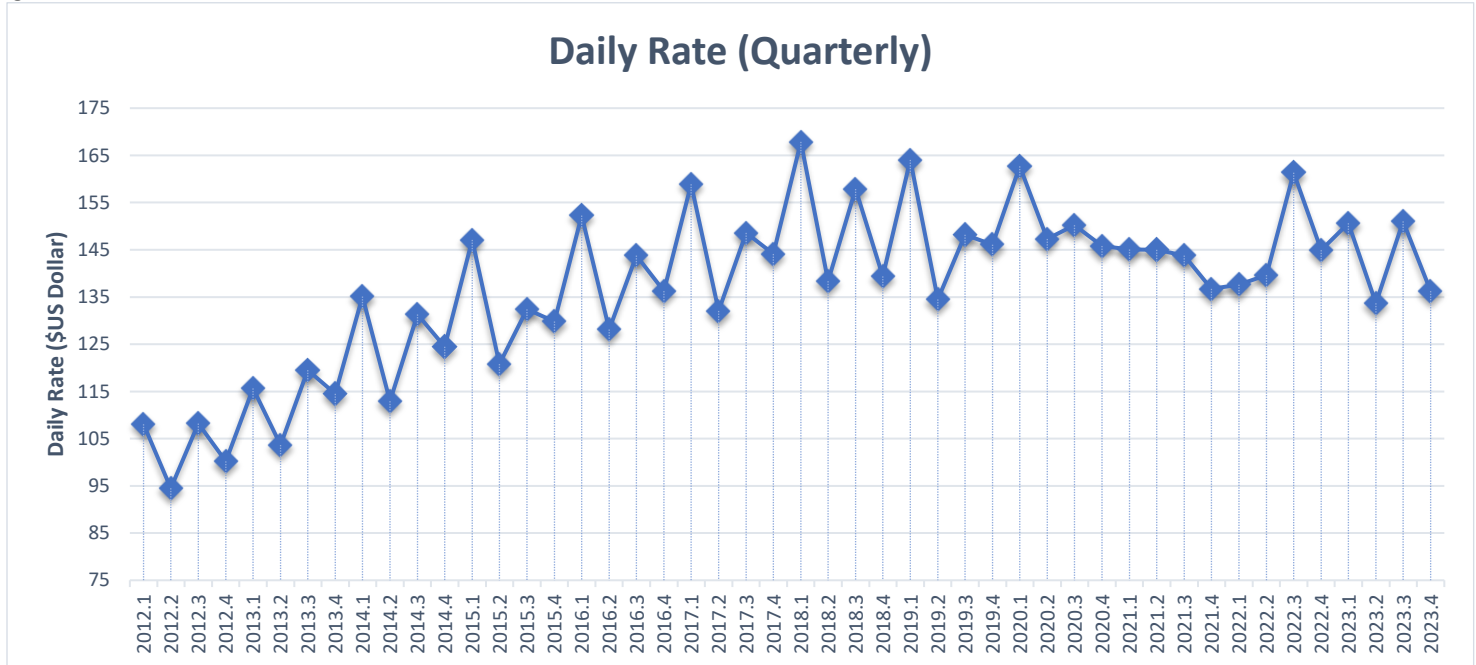


Figure 12



Hotel Occupancy Rate

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Table 11

Hotel Occupancy Rate	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Hotel Occupancy Rate (%)	73.06%	82.98%	82.41%	87.37%	87.63%	90.89%	82.14%	80.43%	17.74%	17.20%	26.83%	37.63%
% Change from Previous Year	0.39%	13.58%	-0.69%	6.02%	0.29%	3.73%	-9.63%	-2.09%	-77.94%	-3.02%	55.98%	40.25%

Table 12

Hotel Occupancy Rate	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Hotel Occupancy Rate (%)	69.79%	52.40%	57.26%	56.10%	70.61%	57.00%	59.18%	60.77%	73.24%	50.05%	61.42%	48.43%
% Change from Previous Quarter	14.42%	-24.93%	9.28%	-2.01%	25.85%	-19.27%	3.81%	2.69%	20.51%	-31.66%	22.73%	-21.15%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Hotel Occupancy Rate (%)	76.15%	52.97%	63.50%	61.19%	79.39%	51.56%	62.35%	61.52%	84.09%	63.83%	71.75%	72.57%
% Change from Previous Quarter	57.24%	-30.44%	19.89%	-3.65%	29.75%	-35.05%	20.91%	-1.33%	36.69%	-24.09%	12.40%	1.14%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Hotel Occupancy Rate (%)	92.87%	75.39%	84.12%	79.53%	91.74%	75.77%	82.07%	80.05%	89.82%	83.11%	87.41%	89.14%
% Change from Previous Quarter	27.98%	-18.82%	11.58%	-5.46%	15.36%	-17.41%	8.31%	-2.47%	12.21%	-7.46%	5.17%	1.98%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Hotel Occupancy Rate (%)	91.76%	80.80%	89.90%	88.04%	95.21%	88.99%	94.00%	85.36%	91.39%	82.23%	83.52%	71.42%
% Change from Previous Quarter	2.94%	-11.94%	11.26%	-2.08%	8.15%	-6.53%	5.63%	-9.19%	7.06%	-10.03%	1.58%	-14.49%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Hotel Occupancy Rate (%)	84.15%	82.70%	79.09%	75.76%	51.76%	8.31%	6.44%	4.44%	6.22%	9.83%	18.26%	34.50%
% Change from Previous Quarter	17.83%	-1.73%	-4.37%	-4.20%	-31.68%	-83.94%	-22.52%	-31.07%	40.09%	58.09%	85.66%	88.99%

Table 12 - Continued

Hotel Occupancy Rate	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Hotel Occupancy Rate (%)	22.12%	31.96%	29.30%	23.96%	23.26%	38.37%	50.19%	38.72%				
% Change from Previous Quarter	-35.89%	44.47%	-8.32%	-18.22%	-2.92%	64.95%	30.82%	-22.85%				

Hotel Occupancy Rates

Source: Hotel Association of the Northern Mariana Islands (HANMI). Data from HANMI members only.

Note: All Percent are Rounded to the Nearest Hundredth

Figure 13

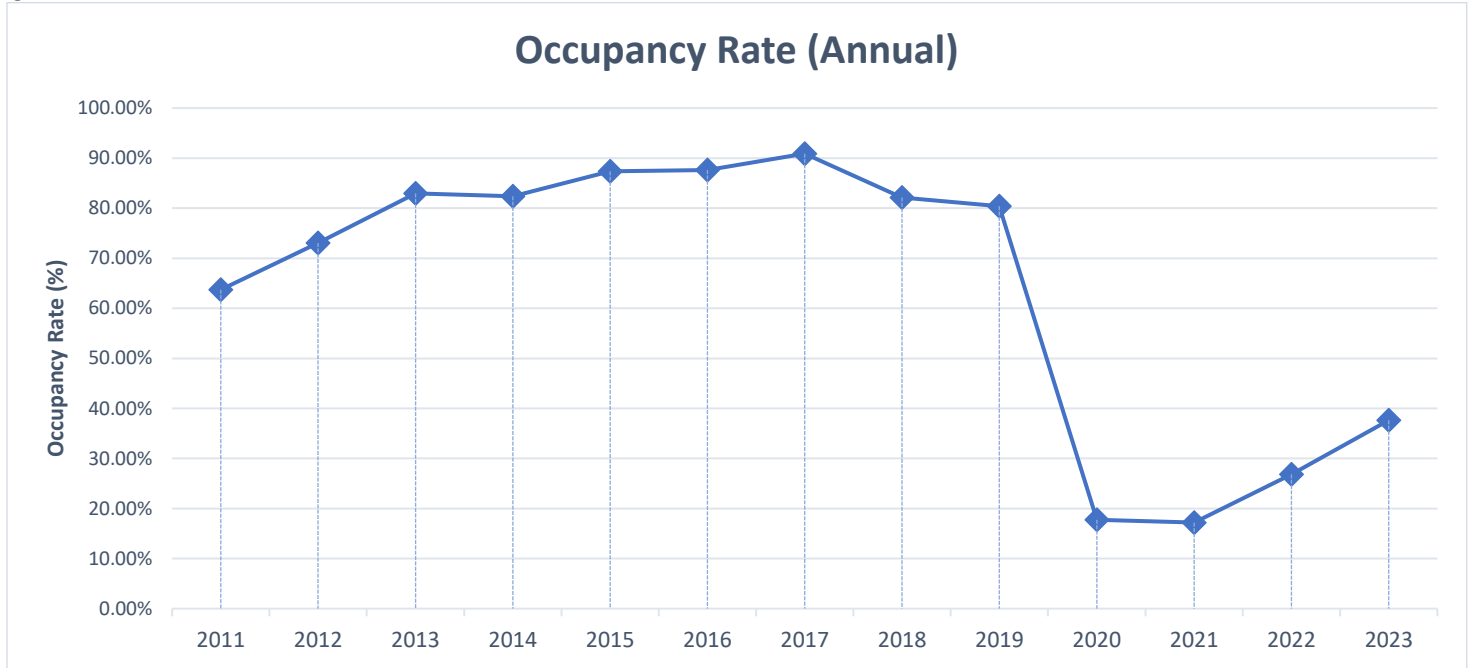
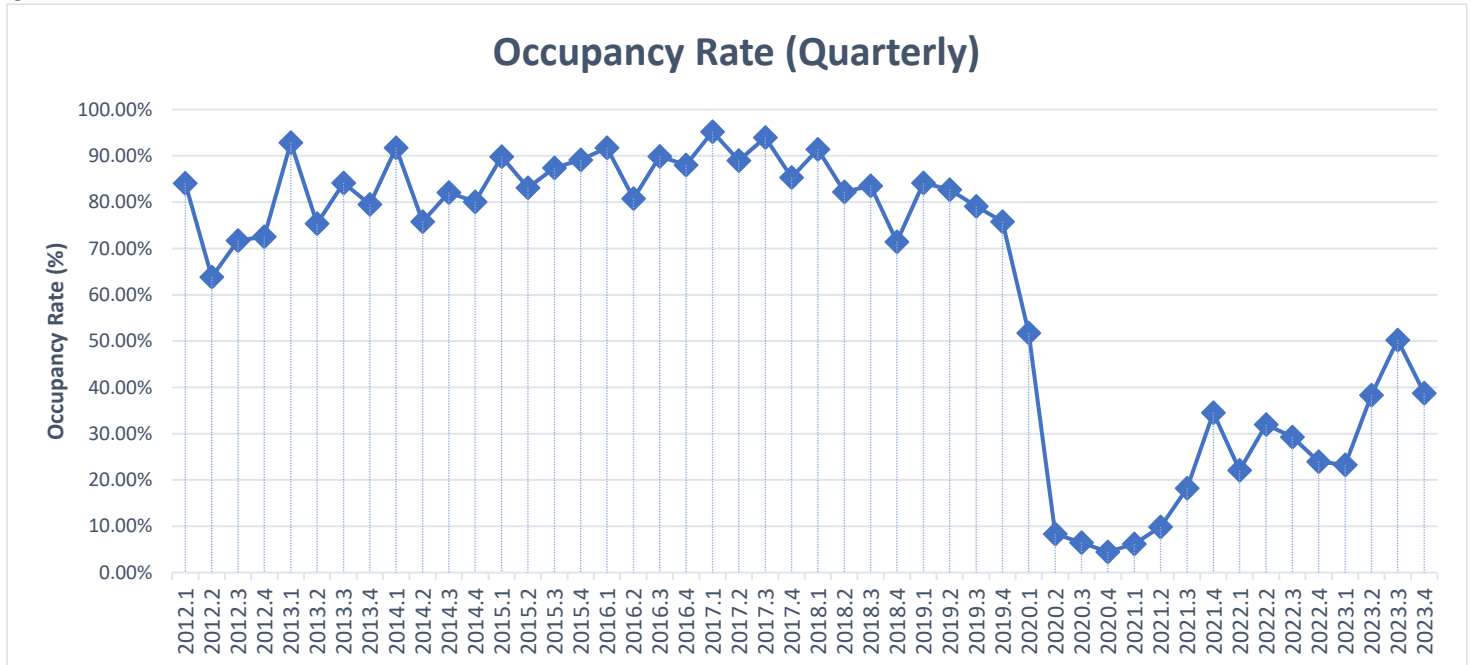


Figure 14



**** Imports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted; Prefab Modullar Units added in 2022.3.

Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 13

Imports	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
Total Revenue Tonnage (In Thousands)	336.40	334.58	377.72	465.62	575.30	520.77	492.03	490.62	369.17	385.54	369.63	273.13
% Change to Previous Year	-3.75%	-0.54%	12.89%	23.27%	23.56%	-9.48%	-5.52%	-0.29%	-24.75%	4.43%	-4.12%	-26.11%
1 - Petroleum, Oil, Lubricants (P.O.L.)	162.39	150.10	152.14	170.56	161.36	174.64	168.53	169.26	116.49	133.15	132.96	115.57
2 - Cement	9.76	9.48	14.01	13.70	37.59	22.66	23.79	24.74	21.64	19.46	17.33	10.82
3 - Garment	0.21	0.08	0.00	0.06	0.03	0.74	2.14	0.34	1.37	3.02	1.39	0.67
4 - Food Items	52.25	55.64	46.88	53.31	53.26	60.79	61.58	59.40	60.35	61.65	58.46	41.15
5 - Construction Materials	16.10	12.63	18.40	55.35	98.55	74.87	77.79	68.53	46.12	33.80	26.67	25.27
6 - Beverages	19.62	19.45	18.67	19.03	18.89	19.79	21.58	20.88	18.45	18.64	16.08	9.59
7 - Others*	76.07	87.21	127.62	153.61	205.62	167.28	136.62	147.47	104.74	115.83	116.69	70.07
8 - Prefab Modullar Units*											0.06	-

Table 14

Imports	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total Revenue Tonnage (In Thousands)	114.44	108.99	113.66	102.34	93.46	99.47	89.27	74.15	79.34	89.21	74.18	91.69
% Change to Previous Quarter	-8.38%	-4.76%	4.28%	-9.96%	-8.68%	6.43%	-10.25%	-16.94%	7.01%	12.44%	-16.85%	23.60%
1 - Petroleum, Oil, Lubricants (P.O.L.)	44.68	40.43	50.63	40.24	38.45	44.90	33.66	28.30	39.09	41.28	33.49	39.74
2 - Cement	5.81	5.50	9.67	6.18	5.37	7.44	5.67	2.83	1.67	5.86	1.69	2.32
3 - Garment	14.51	14.62	12.67	9.83	5.69	4.36	1.89	0.54	0.02	0.07	0.00	0.00
4 - Food Items	13.89	13.33	12.45	13.85	12.68	13.23	11.64	11.81	12.20	11.06	11.40	13.11
5 - Construction Materials	4.51	3.63	3.82	2.93	2.80	5.94	5.58	2.54	2.05	3.93	3.05	5.46
6 - Beverages	5.18	5.14	5.15	5.19	5.11	4.90	5.15	5.15	4.65	5.45	5.02	5.83
7 - Others*	25.86	26.34	19.26	24.11	23.36	18.70	25.70	22.98	19.65	21.56	19.52	25.22
8 - Prefab Modullar Units*												

Table 14 - Continued

Imports	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total Revenue Tonnage (In Thousands)	79.02	89.24	85.68	95.52	65.25	83.54	96.37	104.36	98.15	89.92	77.45	70.88
% Change to Previous Quarter	-13.82%	12.94%	-3.99%	11.48%	-31.68%	28.02%	15.36%	8.29%	-5.95%	-8.38%	-13.87%	-8.48%
1 - Petroleum, Oil, Lubricants (P.O.L.)	38.33	45.18	33.01	47.76	27.17	39.06	52.11	64.82	48.78	45.20	37.98	30.43
2 - Cement	1.99	3.44	5.43	2.40	1.45	3.74	3.50	0.43	4.40	2.85	2.01	0.50
3 - Garment	-	0.01	0.03	-	0.02	0.00	0.03	0.02	0.05	0.09	-	0.07
4 - Food Items	11.19	12.03	12.50	11.78	10.94	12.15	11.01	10.12	12.84	14.07	12.83	12.51
5 - Construction Materials	3.65	2.60	2.67	4.95	3.55	3.51	6.03	2.28	6.24	3.70	2.77	3.39
6 - Beverages	4.82	4.80	5.53	5.24	4.47	5.07	5.04	5.03	4.61	5.40	5.14	4.46
7 - Others*	19.04	21.19	26.52	23.38	17.66	20.01	18.66	21.65	21.22	18.61	16.71	19.52
8 - Prefab Modullar Units*												

**** Imports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted; Prefab Modullar Units added in 2022.3. Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 14 - Continued

Imports	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Revenue Tonnage (In Thousands)	83.03	76.06	80.64	94.84	86.59	99.24	91.17	100.71	100.74	109.64	108.65	146.60
% Change to Previous Quarter	17.15%	-8.40%	6.02%	17.60%	-8.69%	14.61%	-8.13%	10.46%	0.03%	8.84%	-0.91%	34.93%
1 - Petroleum, Oil, Lubricants (P.O.L.)	42.04	34.46	35.12	38.48	35.66	41.94	35.85	38.70	47.73	37.98	38.89	45.96
2 - Cement	3.35	0.85	0.79	4.48	3.56	3.95	2.18	4.30	4.15	4.52	2.85	2.18
3 - Garment	0.00	0.02	0.06	0.00	0.00	0.00	0.00	0.00	0.06	0.00	0.00	0.00
4 - Food Items	13.67	13.26	13.31	15.40	13.33	12.03	9.63	11.90	11.59	12.05	13.17	16.50
5 - Construction Materials	2.09	2.35	3.33	4.87	5.18	6.37	3.82	3.03	3.50	8.71	10.36	32.78
6 - Beverages	4.73	5.04	4.84	4.84	4.61	5.05	4.72	4.29	4.17	4.69	4.45	5.73
7 - Others*	17.16	20.09	23.19	26.76	24.25	29.91	34.98	38.48	29.55	41.69	38.92	43.45
8 - Prefab Modullar Units*												

Table 14 - Continued

Imports	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Revenue Tonnage (In Thousands)	117.08	148.43	134.66	175.13	127.06	128.42	131.82	133.48	118.51	111.95	119.03	142.53
% Change to Previous Quarter	-20.13%	26.77%	-9.28%	30.06%	-27.45%	1.07%	2.65%	1.26%	-11.21%	-5.54%	6.33%	19.74%
1 - Petroleum, Oil, Lubricants (P.O.L.)	39.24	42.59	39.14	40.39	43.22	34.24	55.74	41.44	42.43	45.42	43.54	37.14
2 - Cement	8.82	6.34	12.63	9.81	5.26	7.80	4.66	4.94	7.18	4.82	7.70	4.09
3 - Garment	0.00	0.00	0.00	0.03	0.10	0.06	0.06	0.16	0.13	0.23	1.64	0.14
4 - Food Items	11.77	12.36	13.85	15.29	14.70	14.21	15.14	16.74	15.43	14.93	15.41	15.80
5 - Construction Materials	11.54	27.94	20.64	38.42	14.74	25.67	13.33	21.13	15.14	9.45	15.20	38.01
6 - Beverages	4.45	4.70	4.19	5.54	4.29	4.78	5.45	5.26	5.06	4.98	5.80	5.74
7 - Others*	41.26	54.50	44.20	65.66	44.74	41.66	37.43	43.82	33.14	32.13	29.75	41.60
8 - Prefab Modullar Units*												

Table 14 - Continued

Imports	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Total Revenue Tonnage (In Thousands)	136.71	125.60	111.88	116.44	99.26	86.08	97.61	86.21	77.15	104.34	102.34	101.71
% Change to Previous Quarter	-4.08%	-8.13%	-10.93%	4.08%	-14.76%	-13.27%	13.39%	-11.68%	-10.52%	35.26%	-1.93%	-0.61%
1 - Petroleum, Oil, Lubricants (P.O.L.)	49.50	40.09	40.09	39.58	31.00	28.43	33.98	23.08	24.98	35.10	43.15	29.92
2 - Cement	7.14	4.33	7.38	5.88	8.73	2.15	5.68	5.08	3.30	8.28	3.29	4.59
3 - Garment	0.25	0.02	0.00	0.06	0.27	0.08	0.47	0.56	0.64	0.64	0.82	0.92
4 - Food Items	13.89	14.54	14.72	16.25	16.37	13.33	15.26	15.39	12.64	15.40	15.07	18.55
5 - Construction Materials	22.11	19.64	12.76	14.03	11.19	14.87	11.91	8.16	7.58	10.09	7.15	8.97
6 - Beverages	4.80	6.26	4.68	5.14	4.43	3.55	5.25	5.21	4.55	3.95	4.99	5.14
7 - Others*	39.01	40.71	32.25	35.50	27.27	23.68	25.06	28.74	23.46	30.89	27.86	33.62
8 - Prefab Modullar Units*												

**** Imports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted; Prefab Modullar Units added in 2022.3. Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 14 - Continued

Imports	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Total Revenue Tonnage (In Thousands)	87.49	110.34	93.61	78.20	81.77	89.67	101.69					
% Change to Previous Quarter	-13.98%	26.11%	-15.16%	-16.46%	4.57%	9.66%	13.41%					
1 - Petroleum, Oil, Lubricants (P.O.L.)	30.34	46.58	31.53	24.51	36.11	34.02	45.45					
2 - Cement	2.85	6.64	3.63	4.21	4.25	4.28	2.28					
3 - Garment	0.59	0.55	0.20	0.05	0.12	0.32	0.23					
4 - Food Items	14.41	14.46	16.09	13.51	12.43	14.47	14.25					
5 - Construction Materials	6.47	7.74	7.36	5.10	4.58	8.15	12.54					
6 - Beverages	4.15	3.48	4.25	4.21	3.12	2.87	3.59					
7 - Others*	28.68	30.89	30.49	26.62	21.17	25.57	23.34					
8 - Prefab Modullar Units*			0.06	-	-	-	-					

**** Imports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted
Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Figure 15

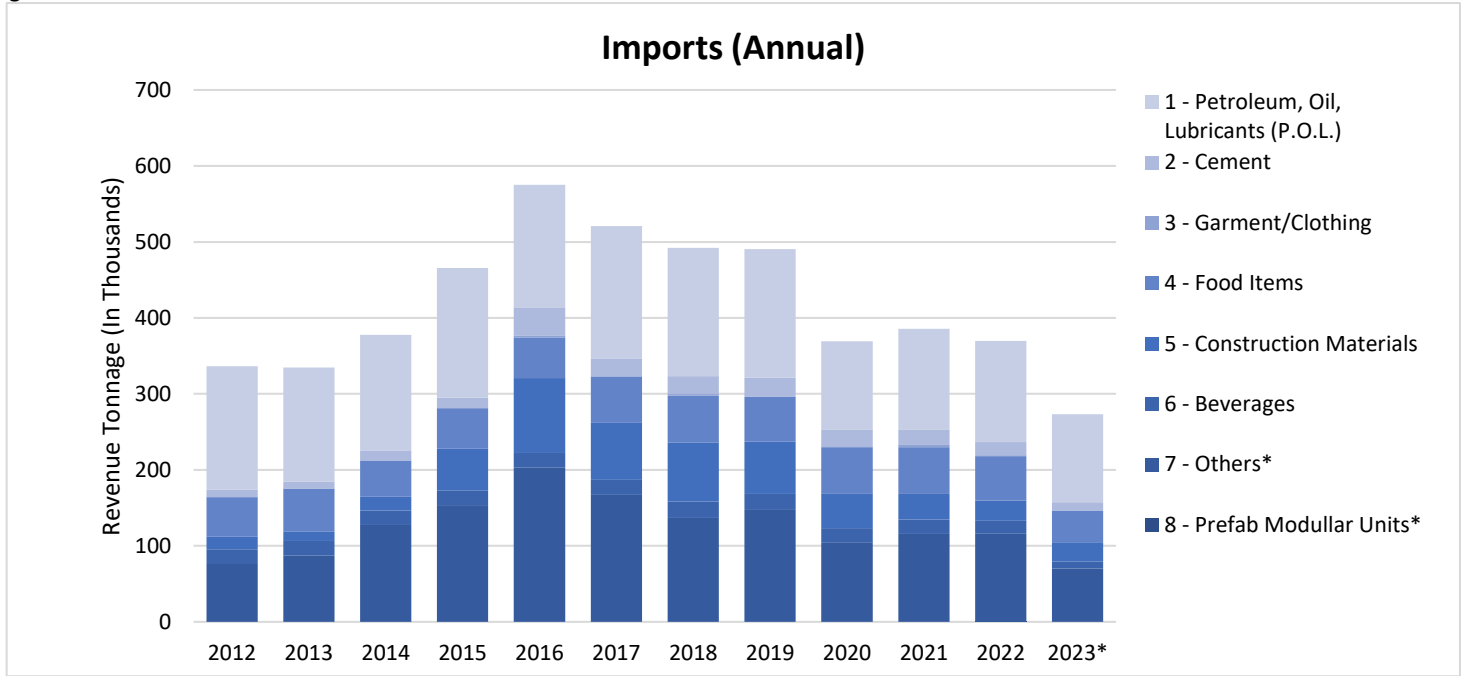
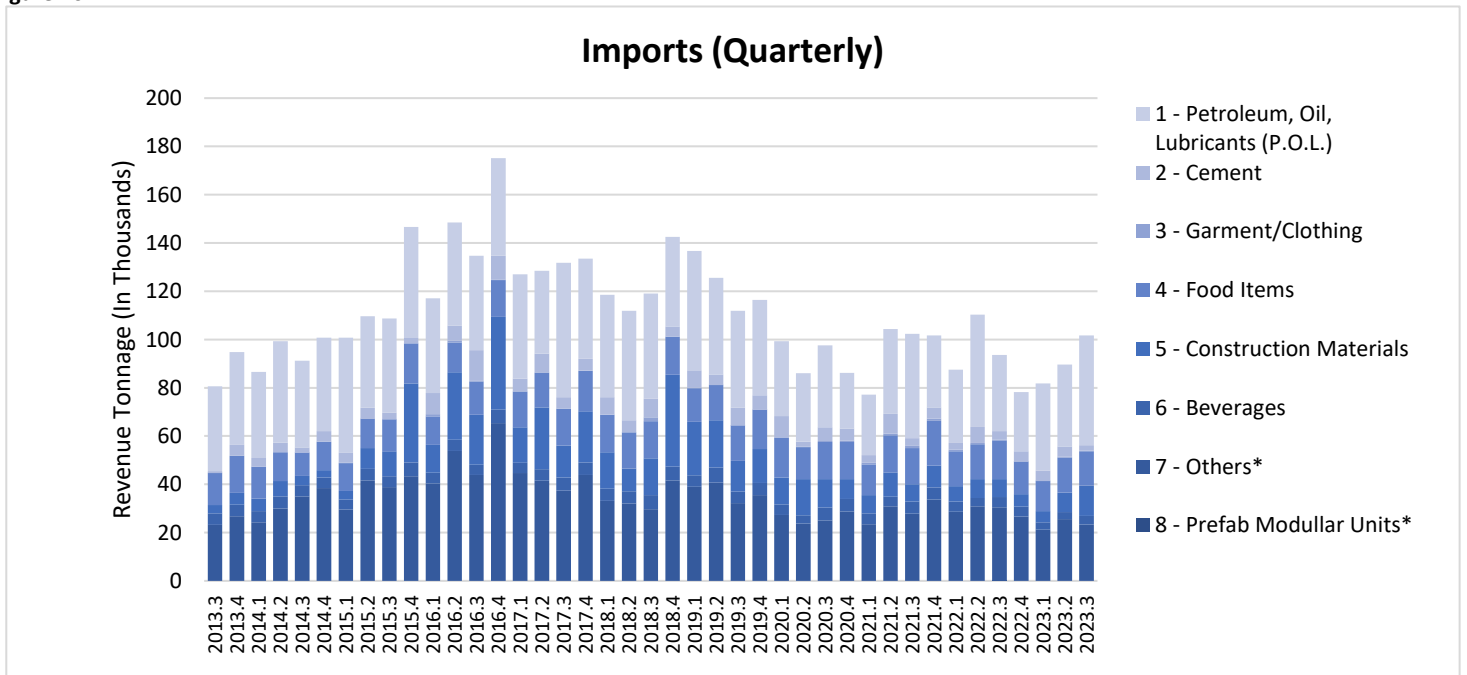


Figure 16



**** Exports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figures are in Revenue Tons. Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 15

Exports	Annual										
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
Total Revenue Tonnage	11,742.38	9,976.19	9,448.63	16,073.80	16,020.37	16,824.40	28,407.45	16,087.17	16,574.17	14,245.64	23,209.09
% Change to Previous Year		-15.04%	-5.29%	70.12%	-0.33%	5.02%	68.85%	-43.37%	3.03%	-14.05%	62.92%
1 - Petroleum, Oil, Lubricants (P.O.L.)	297.21	78.46	144.79	168.83	9.53	28.14	57.56	76.55	99.18	388.66	8,287.74
2 - Cement	20.00	84.30	6.25	0.00	92.72	0.00	6.40	386.49	496.33	58.09	7.92
3 - Garment	19.41	0.98	16.00	0.00	0.00	6.65	3.33	15.33	0.00	58.10	126.26
4 - Food Items	1,246.99	609.42	416.77	356.83	752.00	450.19	207.19	687.22	1,312.51	1,172.12	693.43
5 - Construction Materials	678.33	532.19	731.21	3,174.75	1,330.70	384.94	2,912.75	6,035.06	5,644.80	3,975.28	3,565.82
6 - Beverages	159.19	37.93	74.80	45.09	82.11	10.29	9.53	138.86	132.20	42.61	51.60
7 - Others*	9,321.26	8,632.91	8,058.81	12,328.30	13,753.33	15,944.19	25,210.69	8,747.67	8,889.15	8,550.79	10,476.32
8 - Prefab Modular Units*										-	-

Table 16

Exports	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Revenue Tonnage	3,277.23	2,596.20	4,114.49	1,754.46	1,948.52	2,875.53	2,275.73	2,876.40	2,051.83	2,168.31	1,413.00	3,815.50
% Change to Previous Quarter		-20.78%	58.48%	-57.36%	11.06%	47.57%	-20.86%	26.39%	-28.67%	5.68%	-34.83%	170.03%
1 - Petroleum, Oil, Lubricants (P.O.L.)	99.35	73.94	87.66	36.25	3.99	3.20	20.68	50.60	0.75	34.00	0.00	110.04
2 - Cement	0.00	20.00	0.00	0.00	0.00	55.00	0.00	29.30	0.00	0.00	0.00	6.25
3 - Garment	1.39	0.00	18.03	0.00	0.00	0.00	0.00	0.98	16.00	0.00	0.00	0.00
4 - Food Items	142.07	266.78	565.03	273.11	203.84	321.01	83.19	1.38	104.25	91.24	74.90	146.38
5 - Construction Materials	186.46	92.68	141.15	258.04	256.16	175.87	73.84	26.33	7.00	67.75	233.40	423.06
6 - Beverages	0.00	0.00	139.19	20.00	0.00	37.93	0.00	0.00	25.26	0.00	1.55	47.99
7 - Others*	2,847.96	2,142.80	3,163.44	1,167.07	1,484.53	2,282.52	2,098.03	2,767.83	1,898.57	1,975.32	1,103.15	3,081.77
8 - Prefab Modular Units*												

Table 16 - Continued

Exports	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Revenue Tonnage	1,888.44	5,597.31	3,762.93	4,825.13	3,003.95	3,025.22	6,656.15	3,335.04	3,503.06	4,112.16	2,844.88	6,364.30
% Change to Previous Quarter	-50.51%	196.40%	-32.77%	28.23%	-37.74%	0.71%	120.02%	-49.90%	5.04%	17.39%	-30.82%	123.71%
1 - Petroleum, Oil, Lubricants (P.O.L.)	84.01	5.88	17.00	61.95	0.00	9.53	0.00	0.00	22.58	4.98	0.58	0.00
2 - Cement	0.00	0.00	0.00	0.00	92.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3 - Garment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.65
4 - Food Items	24.40	89.47	48.88	194.08	55.88	22.23	643.40	30.50	51.45	267.02	32.07	99.66
5 - Construction Materials	167.67	2,587.57	246.58	172.94	73.27	240.03	505.85	511.54	52.94	88.33	191.17	52.49
6 - Beverages	1.20	42.39	1.50	0.00	24.70	0.00	47.10	10.31	10.29	0.00	0.00	0.00
7 - Others*	1,611.15	2,872.01	3,448.97	4,396.17	2,757.39	2,753.44	5,459.80	2,782.69	3,365.80	3,751.83	2,621.06	6,205.50
8 - Prefab Modular Units*												

**** Exports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figures are in Revenue Tons. Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Table 16 - Continued

Exports	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Total Revenue Tonnage	13,062.20	6,296.53	4,286.64	4,762.08	3,165.87	4,426.79	3,934.24	4,560.28	2,631.58	3,225.36	5,415.52	5,301.71
% Change to Previous Quarter	105.24%	-51.80%	-31.92%	11.09%	-33.52%	39.83%	-11.13%	15.91%	-42.29%	22.56%	67.90%	-2.10%
1 - Petroleum, Oil, Lubricants (P.O.L.)	22.75	2.40	26.50	5.91	27.59	1.94	35.81	11.20	-	8.21	45.90	45.08
2 - Cement	-	6.40	-	-	-	-	-	386.49	3.50	-	237.10	255.73
3 - Garment	-	-	-	3.33	-	-	13.83	1.50	-	-	-	-
4 - Food Items	39.53	78.68	5.02	83.96	129.99	165.29	206.35	185.59	329.14	416.31	279.46	287.60
5 - Construction Materials	135.42	296.59	1,144.07	1,336.66	1,390.00	1,585.84	1,398.37	1,660.85	645.88	962.05	1,820.86	2,216.01
6 - Beverages	6.06	3.47	-	-	-	81.95	56.91	-	16.12	73.03	28.46	14.58
7 - Others*	12,858.44	5,908.98	3,111.04	3,332.23	1,618.28	2,591.76	2,222.97	2,314.65	1,636.94	1,765.76	3,003.74	2,482.71
8 - Prefab Modullar Units*												

Table 16 - Continued

Exports	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Total Revenue Tonnage	3,516.23	3,914.24	3,051.31	3,763.86	5,221.17	10,536.62	7,451.30					
% Change to Previous Quarter	-33.68%	11.32%	-22.05%	23.35%	38.72%	101.81%	-29.28%					
1 - Petroleum, Oil, Lubricants (P.O.L.)	359.84	13.54	12.49	2.78	12.73	5,035.02	3,239.99					
2 - Cement	13.30	6.16	12.23	26.40	7.92	-	-					
3 - Garment	-	51.41	-	6.69	-	55.63	70.63					
4 - Food Items	348.38	312.53	173.06	338.16	231.29	199.28	262.86					
5 - Construction Materials	1,227.03	1,099.38	727.34	921.53	1,480.94	1,360.48	724.40					
6 - Beverages	15.57	24.61	-	2.43	3.28	48.32	-					
7 - Others*	1,552.12	2,406.61	2,126.19	2,465.87	3,485.01	3,837.89	3,153.42					
8 - Prefab Modullar Units*			-	-	-	-	-					

**** Exports ****

Source: Port of Saipan, Commonwealth Ports Authority (CPA)

*Note: All Figure s are in Revenue Tons. Others include Vehicles, Tobacco, Clothing, Heavy Equipment & All Others; Prior to 2006 Others also included Food Items, Construction Materials, & Beverages; Values are rounded to the nearest Hundredths; Shipments between Islands are not counted.

Figure 17

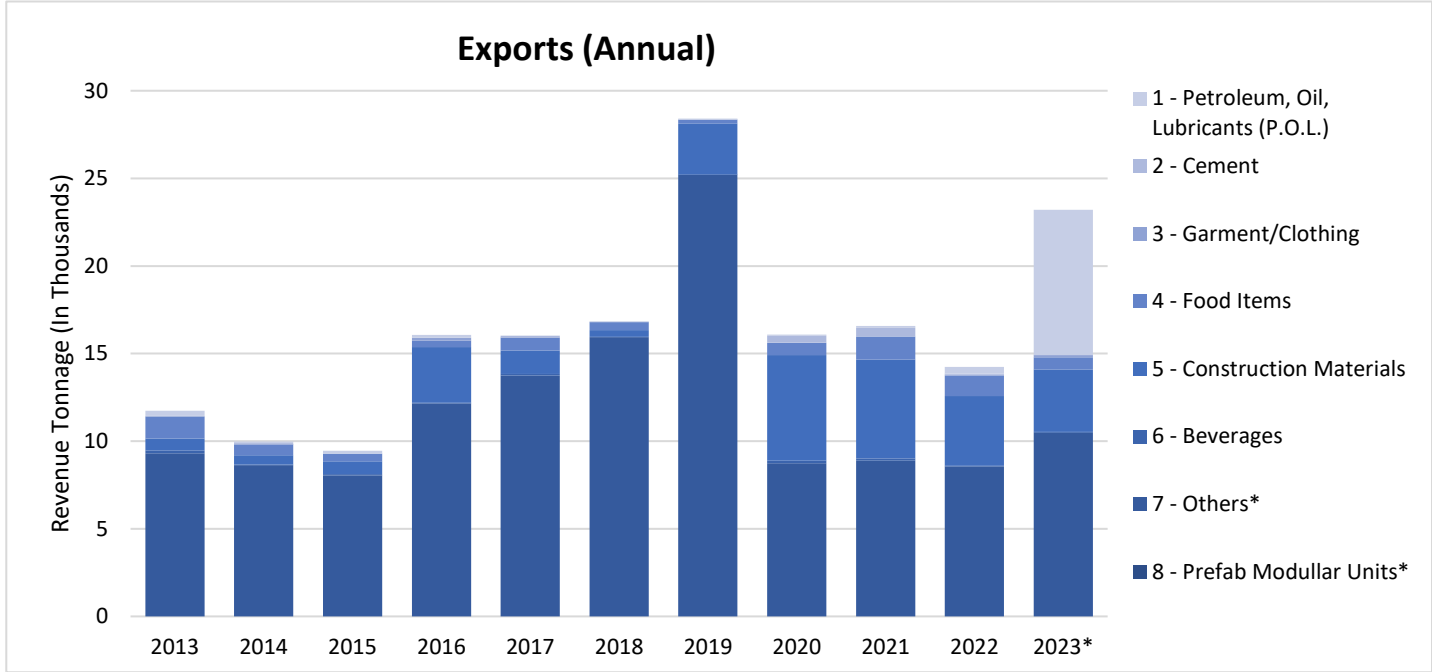
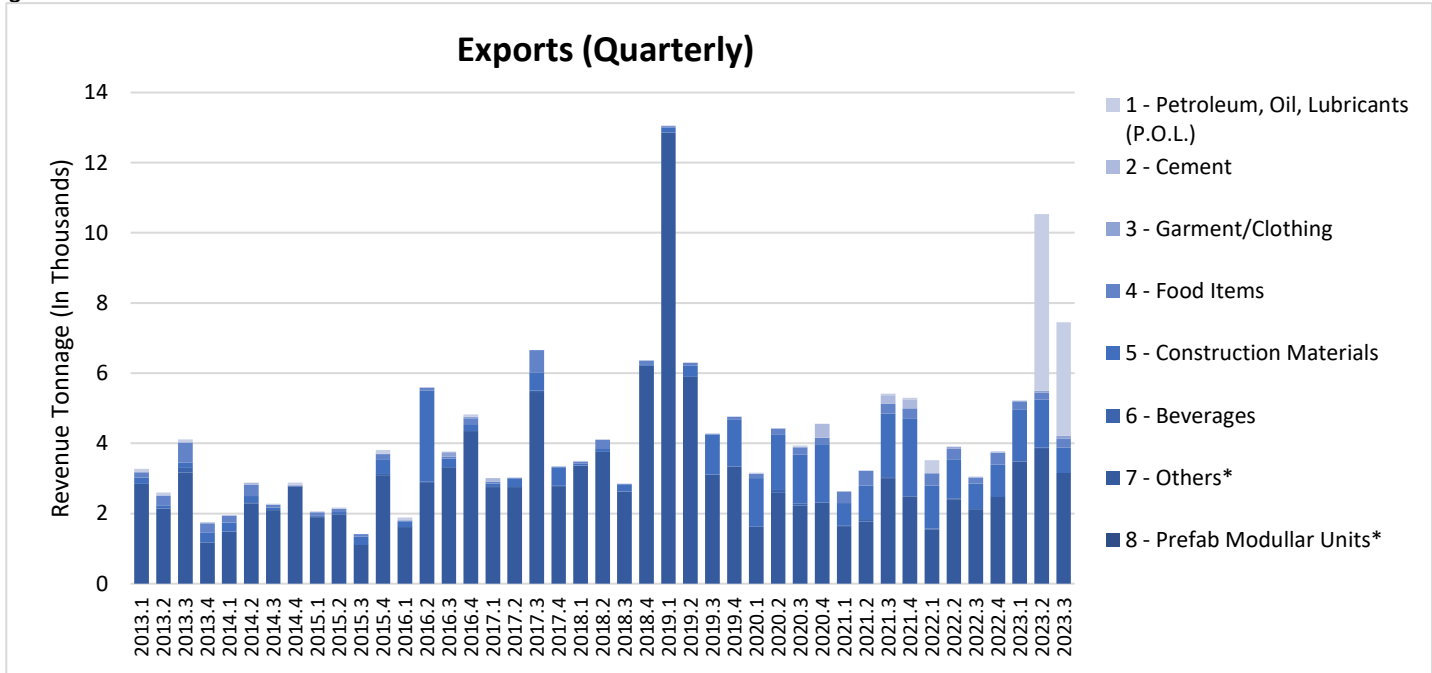


Figure 18



Telephones

Source: Island Telecom & Engineering (IT&E)

Table 17

Telephone Lines	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Phone Lines	14,757	15,064	14,553	15,770	15,751	15,159	14,494	14,367	14,077	13,936	13,299	12,516
% Change from Previous Year	-2.79%	2.08%	-3.39%	8.36%	-0.12%	-3.76%	-4.39%	-0.88%	-2.02%	-1.00%	-4.57%	-5.89%
Commercial Phone Lines	7,746	7,807	7,040	7,955	7,625	7,871	6,797	6,648	6,382	6,346	6,237	5,925
% Change from Previous Year	-2.92%	0.79%	-9.82%	13.00%	-4.15%	3.23%	-13.65%	-2.19%	-4.00%	-0.56%	-1.72%	-5.00%
Saipan	7,141	7,199	6,492	7,444	7,145	7,193	6,318	6,189	5,894	5,838	5,711	5,418
Tinian	306	306	275	258	232	345	240	223	240	260	281	279
Rota	299	302	273	253	248	333	239	236	248	248	245	228
Residential Phone Lines	7,011	7,257	7,513	7,815	8,126	7,288	7,697	7,719	7,695	7,590	7,062	6,591
% Change from Previous Year	-2.64%	3.51%	3.53%	4.02%	3.98%	-10.31%	5.61%	0.29%	-0.31%	-1.36%	-6.96%	-6.67%
Saipan	6,265	6,488	6,707	7,010	7,339	6,796	7,024	7,069	7,014	6,876	6,395	5,978
Tinian	386	400	422	429	393	243	352	327	344	356	342	302
Rota	360	369	384	376	394	249	321	323	337	358	325	311

Table 18

Telephone Lines	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Total Phone Lines	19,912	19,406	18,772	18,437	18,114	17,902	17,489	17,292	16,835	16,649	16,516	16,395
% Change from Previous Quarter	-3.55%	-2.54%	-3.27%	-1.78%	-1.75%	-1.17%	-2.31%	-1.13%	-2.64%	-1.10%	-0.80%	-0.73%
Commercial Phone Lines	10,081	9,857	9,592	9,475	9,328	9,241	9,035	8,989	8,703	8,660	8,614	8,632
% Change from Previous Quarter	-4.46%	-2.22%	-2.69%	-1.22%	-1.55%	-0.93%	-2.23%	-0.51%	-3.18%	-0.49%	-0.53%	0.21%
Saipan	9,276	9,064	8,813	8,689	8,552	8,474	8,285	8,238	7,966	7,920	7,886	7,913
Tinian	378	373	371	376	381	372	362	366	361	363	363	356
Rota	427	420	408	410	395	395	388	385	376	377	365	363
Residential Phone Lines	9,831	9,549	9,180	8,962	8,786	8,661	8,454	8,303	8,132	7,989	7,902	7,763
% Change from Previous Quarter	-2.59%	-2.87%	-3.86%	-2.37%	-1.96%	-1.42%	-2.39%	-1.79%	-2.06%	-1.76%	-1.09%	-1.76%
Saipan	8,840	8,578	8,237	8,045	7,896	7,756	7,550	7,414	7,271	7,131	7,057	6,934
Tinian	495	485	473	458	443	448	450	439	429	419	422	416
Rota	496	486	470	459	447	457	454	450	432	439	423	413

Telephones

Source: Island Telecom & Engineering (IT&E)

Table 18 - Continued

Telephone Lines	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Total Phone Lines	16,204	15,989	15,903	15,849	15,685	15,349	15,186	15,180	15,185	14,853	14,864	14,757
% Change from Previous Quarter	-1.16%	-1.33%	-0.54%	-0.34%	-1.03%	-2.14%	-1.06%	-0.04%	0.03%	-2.19%	0.07%	-0.72%
Commercial Phone Lines	8,502	8,430	8,361	8,332	8,268	8,125	8,038	7,979	7,931	7,858	7,840	7,746
% Change from Previous Quarter	-1.51%	-0.85%	-0.82%	-0.35%	-0.77%	-1.73%	-1.07%	-0.73%	-0.60%	-0.92%	-0.23%	-1.20%
Saipan	7,783	7,729	7,656	7,638	7,581	7,449	7,376	7,331	7,285	7,229	7,219	7,141
Tinian	357	341	337	333	327	321	320	314	316	312	309	306
Rota	362	360	368	361	360	355	342	334	330	317	312	299
Residential Phone Lines	7,702	7,559	7,542	7,517	7,417	7,224	7,148	7,201	7,254	6,995	7,024	7,011
% Change from Previous Quarter	-0.79%	-1.86%	-0.22%	-0.33%	-1.33%	-2.60%	-1.05%	0.74%	0.74%	-3.57%	0.41%	-0.19%
Saipan	6,883	6,744	6,761	6,742	6,660	6,492	6,431	6,477	6,512	6,269	6,283	6,265
Tinian	413	403	379	380	373	368	362	368	376	370	380	386
Rota	406	412	402	395	384	364	355	356	366	356	361	360

Table 18 - Continued

Telephone Lines	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Total Phone Lines	14,841	14,714	14,714	15,064	14,641	14,590	14,320	14,553	15,212	15,181	14,895	15,770
% Change from Previous Quarter	0.57%	-0.86%	0.00%	2.38%	-2.81%	-0.35%	-1.85%	1.63%	4.53%	-0.20%	-1.88%	5.87%
Commercial Phone Lines	7,769	7,725	7,682	7,807	7,221	7,142	6,992	7,040	7,654	7,599	7,768	7,955
% Change from Previous Quarter	0.30%	-0.57%	-0.56%	1.63%	-7.51%	-1.09%	-2.10%	0.69%	8.72%	-0.72%	2.22%	2.41%
Saipan	7,161	7,126	7,084	7,199	6,659	6,586	6,448	6,492	7,204	7,149	7,318	7,444
Tinian	308	301	300	306	282	279	273	275	212	212	212	258
Rota	300	298	298	302	280	277	271	273	238	238	238	253
Residential Phone Lines	7,072	6,989	7,032	7,257	7,420	7,448	7,328	7,513	7,558	7,582	7,127	7,815
% Change from Previous Quarter	0.87%	-1.17%	0.62%	3.20%	2.25%	0.38%	-1.61%	2.52%	0.60%	0.32%	-6.00%	9.65%
Saipan	6,328	6,252	6,278	6,488	6,624	6,650	6,542	6,707	6,778	6,802	6,347	7,010
Tinian	384	383	395	400	417	418	412	422	421	421	421	429
Rota	360	354	359	369	379	380	374	384	359	359	359	376

Telephones

Source: Island Telecom & Engineering (IT&E)

Table 18 - Continued

Telephone Lines	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Total Phone Lines	15,786	15,803	15,752	15,751	15,290	15,397	15,466	15,159	14,956	15,080	14,592	14,494
% Change from Previous Quarter	0.10%	0.11%	-0.32%	-0.01%	-2.93%	0.70%	0.45%	-1.98%	-1.34%	0.83%	-3.24%	-0.67%
Commercial Phone Lines	7,841	7,829	7,669	7,625	7,113	7,148	8,049	7,871	7,152	7,015	6,841	6,797
% Change from Previous Quarter	-1.43%	-0.15%	-2.04%	-0.57%	-6.71%	0.49%	12.60%	-2.21%	-9.13%	-1.92%	-2.48%	-0.64%
Saipan	7,353	7,348	7,191	7,145	6,633	6,665	7,350	7,193	6,661	6,517	6,360	6,318
Tinian	248	244	233	232	236	239	351	345	243	249	242	240
Rota	240	237	245	248	244	244	348	333	248	249	239	239
Residential Phone Lines	7,945	7,974	8,083	8,126	8,177	8,249	7,417	7,288	7,804	8,065	7,751	7,697
% Change from Previous Quarter	1.66%	0.37%	1.37%	0.53%	0.63%	0.88%	-10.09%	-1.74%	7.08%	3.34%	-3.89%	-0.70%
Saipan	7,141	7,188	7,293	7,339	7,403	7,486	6,824	6,796	7,130	7,372	7,077	7,024
Tinian	424	399	399	393	386	381	243	243	350	361	353	352
Rota	380	387	391	394	388	382	350	249	324	332	321	321

Table 18 - Continued

Telephone Lines	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Total Phone Lines	14,716	14,767	14,376	14,367	13,580	13,771	13,403	14,077	14,115	14,062	14,025	13,936
% Change from Previous Quarter	1.53%	0.35%	-2.65%	-0.06%	-5.48%	1.41%	-2.67%	5.03%	0.27%	-0.38%	-0.26%	-0.63%
Commercial Phone Lines	6,648	6,640	6,578	6,648	6,042	6,103	5,658	6,382	6,404	6,405	6,378	6,346
% Change from Previous Quarter	-2.19%	-0.12%	-0.93%	1.06%	-9.12%	1.01%	-7.29%	12.80%	0.34%	0.02%	-0.42%	-0.59%
Saipan	6,163	6,170	6,128	6,189	5,566	5,630	5,182	5,894	5,910	5,906	5,864	5,838
Tinian	241	232	219	223	237	235	233	240	243	248	262	260
Rota	244	238	231	236	239	238	243	248	251	251	252	248
Residential Phone Lines	8,068	8,127	7,798	7,719	7,538	7,668	7,745	7,695	7,711	7,657	7,647	7,590
% Change from Previous Quarter	4.82%	0.73%	-4.05%	-1.01%	-2.34%	1.72%	1.00%	-0.65%	0.21%	-0.70%	-0.13%	-0.75%
Saipan	7,411	7,446	7,140	7,069	6,911	7,019	7,064	7,014	7,011	6,952	6,939	6,876
Tinian	322	344	338	327	313	333	350	344	352	354	352	356
Rota	335	337	320	323	314	316	331	337	348	351	356	358

Telephones

Source: Island Telecom & Engineering (IT&E)

Table 18 - Continued

Telephone Lines	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Total Phone Lines	13,880	13,873	13,678	13,299	13,247	13,104	12,898	12,516				
% Change from Previous Quarter	-0.40%	-0.05%	-1.41%	-2.77%	-0.39%	-1.08%	-1.57%	-2.96%				
Commercial Phone Lines	6,380	6,511	6,456	6,237	6,309	6,227	6,175	5,925				
% Change from Previous Quarter	0.54%	2.05%	-0.84%	-3.39%	1.15%	-1.30%	-0.84%	-4.05%				
Saipan	5,880	6,001	5,951	5,711	5,789	5,713	5,670	5,418				
Tinian	258	272	266	281	284	283	279	279				
Rota	242	238	239	245	236	231	226	228				
Residential Phone Lines	7,500	7,362	7,222	7,062	6,938	6,877	6,723	6,591				
% Change from Previous Quarter	-1.19%	-1.84%	-1.90%	-2.22%	-1.76%	-0.88%	-2.24%	-1.96%				
Saipan	6,791	6,657	6,536	6,395	6,290	6,234	6,100	5,978				
Tinian	350	357	354	342	330	323	309	302				
Rota	359	348	332	325	318	320	314	311				

Telephones

Source: Island Telecom & Engineering (IT&E)

Figure 19

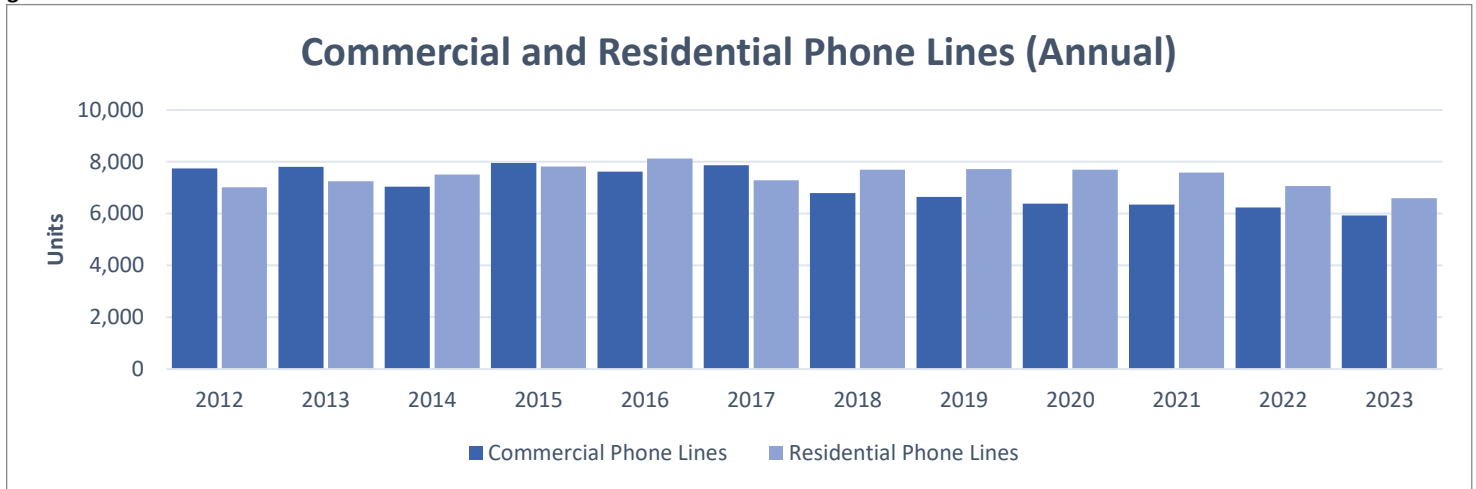


Figure 20

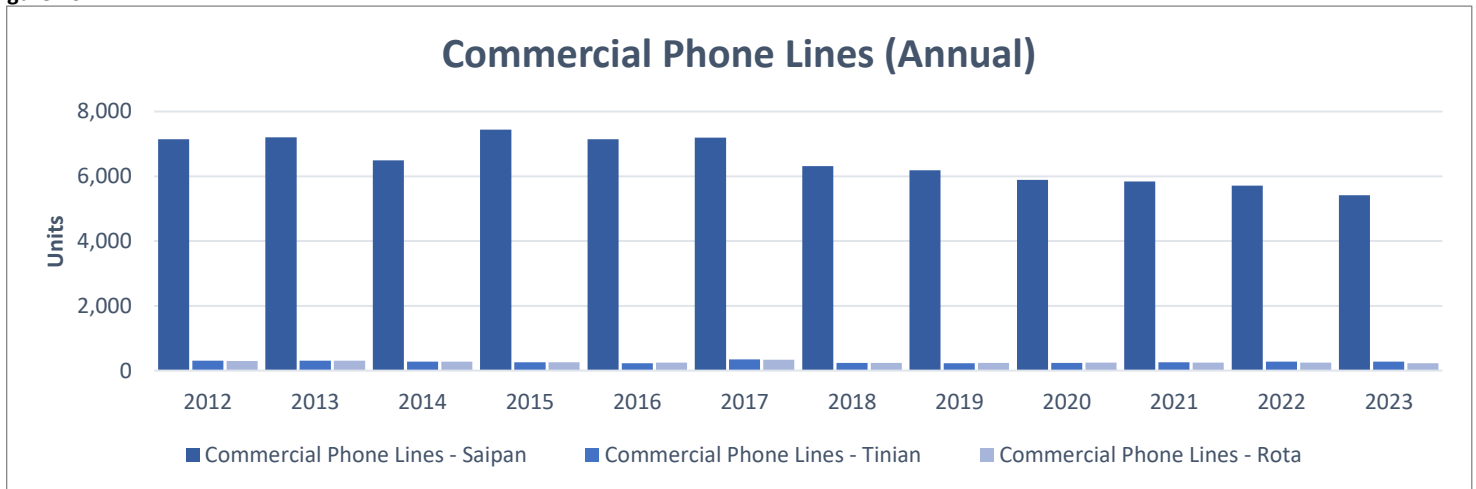
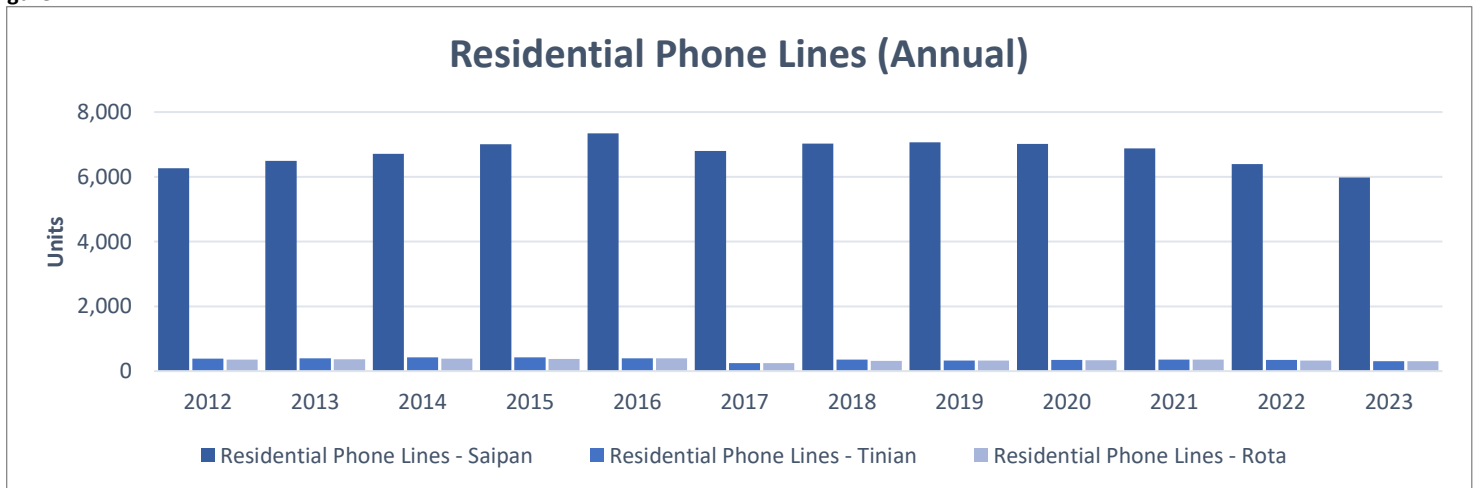


Figure 21



Telephones

Source: Island Telecom & Engineering (IT&E)

Figure 22

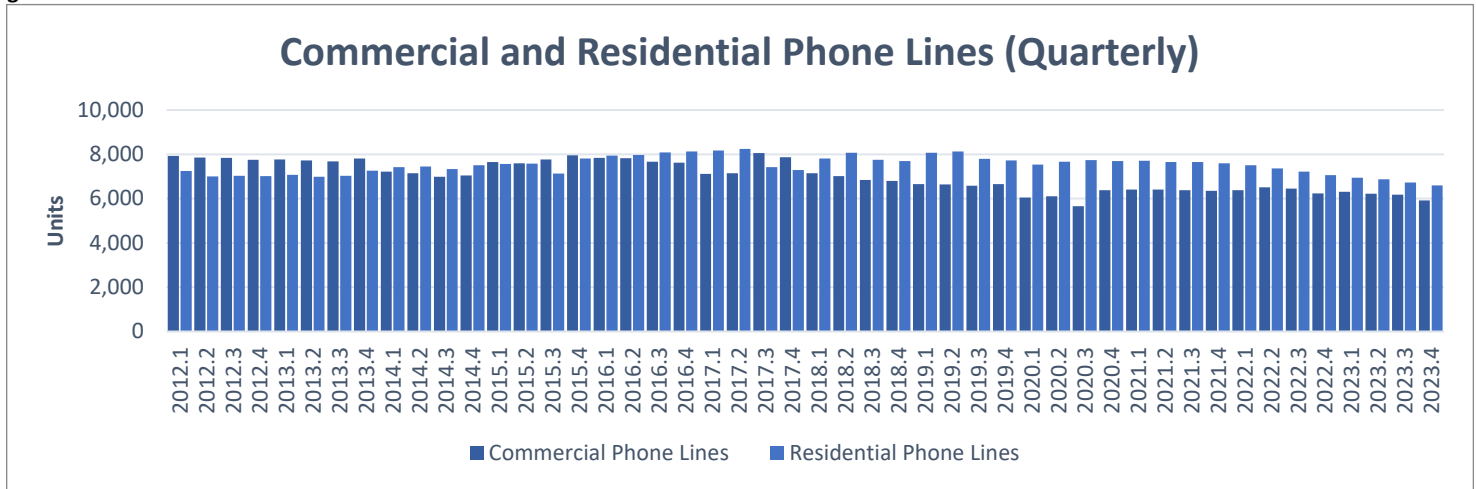


Figure 23

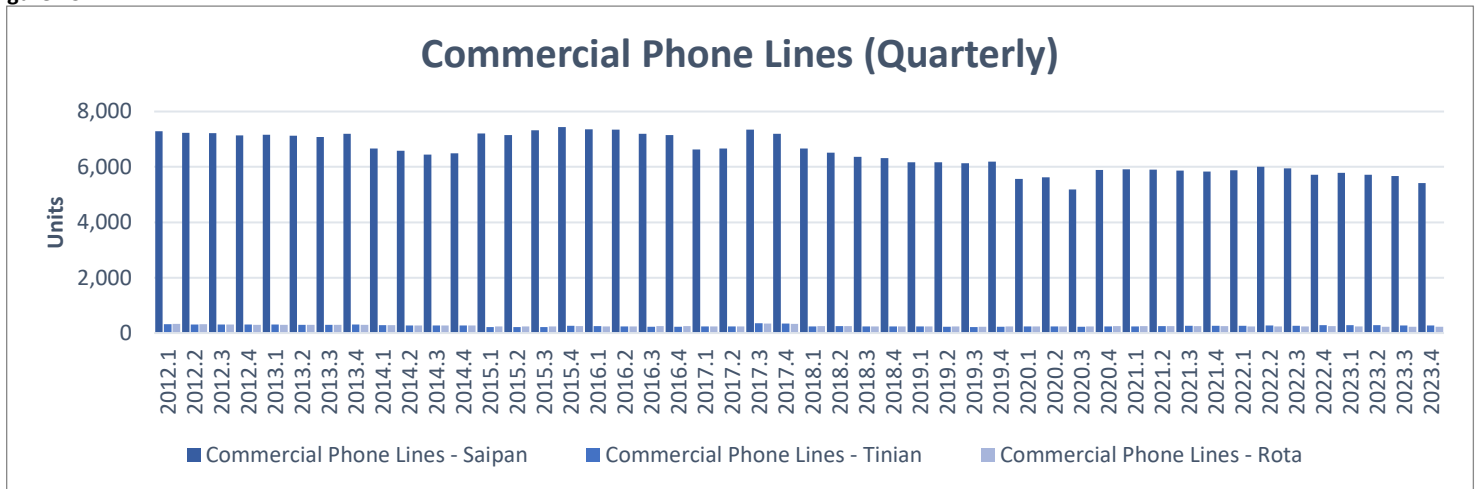
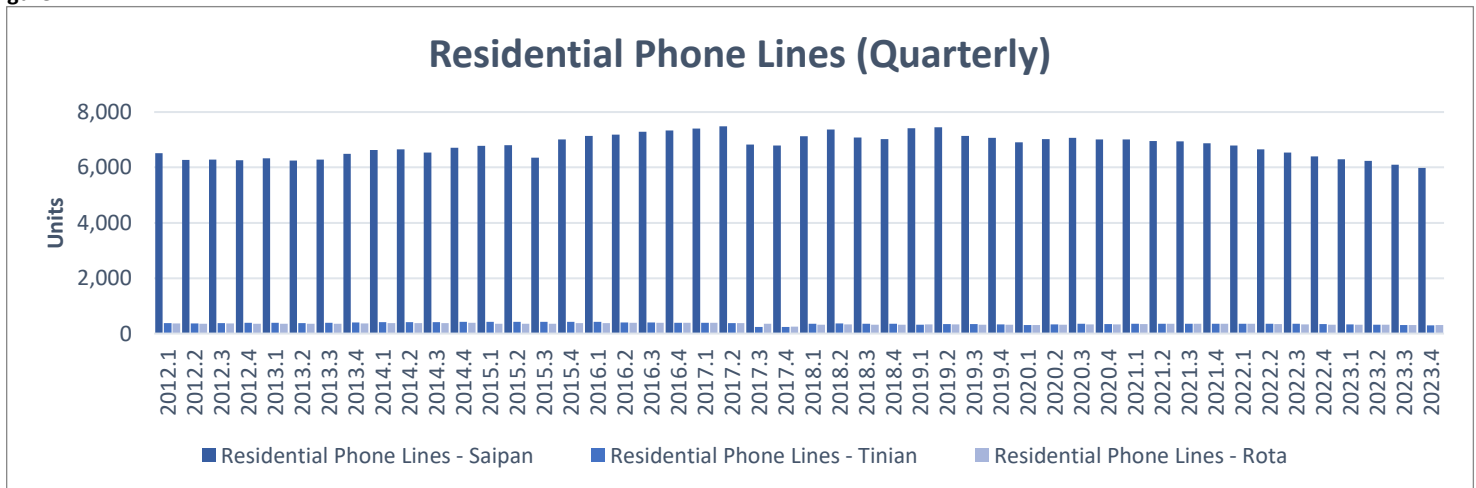


Figure 24



Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions); values are rounded to Hundredths.

*Recent Addition to 2007

Table 19

Building Permits	Annual											
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Permits Issued	104	135	113	212	369	342	311	417	269	254	172	213
% Change from Previous Year	-27.78%	29.81%	-16.30%	87.61%	74.06%	-7.32%	-9.06%	34.08%	-35.49%	-5.58%	-32.28%	23.84%
Commercial	43	64	66	94	140	111	98	92	69	59	45	52
Residential	47	46	39	107	215	211	203	312	177	161	110	116
Government*	14	25	8	11	14	20	10	13	23	34	17	45
Project Cost (\$US Millions)	11.05	13.45	32.58	71.42	107.16	76.18	87.19	57.71	45.32	94.15	55.46	112.88
% Change from Previous Year	-66.50%	21.75%	142.23%	119.19%	50.04%	-28.91%	14.46%	-33.81%	-21.47%	107.73%	-41.09%	103.51%
Commercial	6.38	5.18	27.68	64.88	92.79	55.41	76.46	29.45	15.93	55.47	30.67	45.11
Residential	3.46	2.48	1.94	5.06	12.68	11.14	8.47	20.80	7.86	25.78	20.69	20.41
Government*	1.21	5.79	2.96	1.48	1.69	9.63	2.26	7.46	21.53	12.90	4.10	47.36

Table 20

Building Permits	Quarterly											
	2007.1	2007.2	2007.3	2007.4	2008.1	2008.2	2008.3	2008.4	2009.1	2009.2	2009.3	2009.4
Permits Issued	64	71	56	64	57	57	56	43	33	35	33	19
% Change from Previous Quarter	36.17%	10.94%	-21.13%	14.29%	-10.94%	0.00%	-1.75%	-23.21%	-23.26%	6.06%	-5.71%	-42.42%
Commercial	21	35	30	35	31	24	24	27	15	21	11	8
Residential	43	36	19	22	25	26	32	15	11	10	14	10
Government*	-	-	7	7	1	7	-	1	7	4	8	1
Project Cost (\$US Millions)	4.30	3.03	4.46	4.45	4.94	12.26	14.76	12.03	2.33	10.14	2.50	1.25
% Change from Previous Quarter	103.79%	-29.61%	47.23%	-0.25%	11.14%	148.10%	20.46%	-18.53%	-80.62%	335.09%	-75.33%	-49.91%
Commercial	2.46	1.77	3.23	1.51	3.06	9.33	12.76	11.25	0.74	0.80	0.27	0.95
Residential	1.84	1.26	0.86	1.10	1.59	0.75	2.00	0.77	1.00	0.85	1.38	0.30
Government*	-	-	0.37	1.84	0.30	2.18	-	-	0.59	8.49	0.86	-

Table 20 - Continued

Building Permits	Quarterly											
	2010.1	2010.2	2010.3	2010.4	2011.1	2011.2	2011.3	2011.4	2012.1	2012.2	2012.3	2012.4
Permits Issued	22	41	44	31	32	41	44	27	31	23	28	22
% Change from Previous Quarter	15.79%	86.36%	7.32%	-29.55%	3.23%	28.13%	7.32%	-38.64%	14.81%	-25.81%	21.74%	-21.43%
Commercial	7	26	18	18	10	26	18	17	13	10	10	10
Residential	13	14	17	5	16	14	17	6	15	10	15	7
Government*	2	1	9	8	6	1	9	4	3	3	3	5
Project Cost (\$US Millions)	1.02	3.19	7.62	2.21	23.95	2.59	3.09	3.36	1.34	1.07	5.65	2.99
% Change from Previous Quarter	-18.63%	212.74%	138.97%	-71.03%	984.06%	-89.18%	19.18%	8.87%	-60.12%	-20.00%	427.02%	-47.16%
Commercial	0.06	1.56	0.82	0.92	20.13	0.15	1.40	1.44	0.44	0.24	4.31	1.38
Residential	0.84	1.35	0.77	0.44	0.67	1.03	0.22	0.61	0.78	0.53	1.14	1.01
Government*	0.12	0.27	6.03	0.85	3.14	1.41	1.47	1.31	0.11	0.30	0.20	0.59

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

Table 20 - Continued

Building Permits	Quarterly											
	2013.1	2013.2	2013.3	2013.4	2014.1	2014.2	2014.3	2014.4	2015.1	2015.2	2015.3	2015.4
Permits Issued	30	31	40	34	37	27	25	24	20	45	50	97
% Change from Previous Quarter	36.36%	3.33%	29.03%	-15.00%	8.82%	-27.03%	-7.41%	-4.00%	-16.67%	125.00%	11.11%	94.00%
Commercial	13	19	16	16	18	15	16	17	13	26	25	30
Residential	12	4	18	12	16	8	8	7	7	18	20	62
Government*	5	8	6	6	3	4	1	-	-	1	5	5
Project Cost (\$US Millions)	3.44	4.98	2.97	2.06	3.32	22.71	4.61	1.94	1.73	31.38	13.15	25.17
% Change from Previous Quarter	15.35%	44.62%	-40.44%	-30.56%	61.30%	583.44%	-79.69%	-57.87%	-11.20%	1718.68%	-58.10%	91.45%
Commercial	0.54	1.56	1.90	1.18	2.13	20.20	3.82	1.54	1.28	30.14	11.56	21.91
Residential	0.57	0.51	0.78	0.62	0.44	0.48	0.62	0.41	0.31	1.19	1.10	2.46
Government*	2.33	2.91	0.28	0.27	0.75	2.03	0.17	-	0.14	0.04	0.49	0.80

Table 20 - Continued

Building Permits	Quarterly											
	2016.1	2016.2	2016.3	2016.4	2017.1	2017.2	2017.3	2017.4	2018.1	2018.2	2018.3	2018.4
Permits Issued	98	102	72	97	100	91	84	67	76	96	87	52
% Change from Previous Quarter	1.03%	4.08%	-29.41%	34.72%	3.09%	-9.00%	-7.69%	-20.24%	13.43%	26.32%	-9.38%	-40.23%
Commercial	34	33	28	45	33	29	23	26	22	25	22	28
Residential	62	63	42	48	59	57	59	36	52	69	60	22
Government*	2	6	2	4	8	5	2	5	2	2	5	2
Project Cost (\$US Millions)	72.21	7.74	6.93	20.29	13.20	17.52	10.33	35.12	28.51	26.82	8.81	23.05
% Change from Previous Quarter	186.88%	-89.29%	-10.40%	192.67%	-34.92%	32.72%	-41.04%	239.90%	-18.82%	-5.92%	-67.17%	161.77%
Commercial	69.04	3.08	4.21	16.45	6.38	9.41	6.96	32.66	26.05	23.69	5.83	20.90
Residential	3.03	3.42	2.64	3.60	3.58	2.81	2.95	1.80	2.41	3.05	2.04	0.97
Government*	0.13	1.24	0.08	0.24	3.24	5.30	0.43	0.66	0.05	0.09	0.94	1.18

Table 20 - Continued

Building Permits	Quarterly											
	2019.1	2019.2	2019.3	2019.4	2020.1	2020.2	2020.3	2020.4	2021.1	2021.2	2021.3	2021.4
Permits Issued	67	114	146	90	68	68	48	85	68	43	60	83
% Change from Previous Quarter	28.85%	70.15%	28.07%	-38.36%	-24.44%	0.00%	-29.41%	77.08%	-20.00%	-36.76%	39.53%	38.33%
Commercial	12	26	30	24	20	15	21	13	22	19	9	9
Residential	52	84	113	63	46	51	22	58	40	19	49	53
Government*	3	4	3	3	2	2	5	14	6	5	2	21
Project Cost (\$US Millions)	11.77	13.73	19.36	12.86	12.29	13.92	8.99	10.12	46.09	15.85	22.14	10.07
% Change from Previous Quarter	-48.95%	16.64%	41.03%	-33.55%	-4.45%	13.26%	-35.43%	12.61%	355.32%	-65.61%	39.68%	-54.51%
Commercial	8.31	4.04	9.09	8.01	9.44	2.22	2.35	1.92	40.22	8.62	4.92	1.70
Residential	3.25	6.62	8.34	2.60	2.36	1.62	2.43	1.44	4.70	1.85	16.21	3.01
Government*	0.21	3.07	1.93	2.25	0.49	10.08	4.21	6.76	1.17	5.37	1.01	5.35

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

Table 20 - Continued

Building Permits	Quarterly											
	2022.1	2022.2	2022.3	2022.4	2023.1	2023.2	2023.3	2023.4	2024.1	2024.2	2024.3	2024.4
Permits Issued	35	61	52	24	38	52	56	67				
% Change from Previous Quarter	-57.83%	74.29%	-14.75%	-53.85%	58.33%	36.84%	7.69%	19.64%				
Commercial	11	16	12	6	12	15	15	10				
Residential	21	37	35	17	20	27	32	37				
Government*	3	8	5	1	6	10	9	20				
Project Cost (\$US Millions)	8.96	11.67	9.57	25.26	50.79	9.03	15.55	37.51				
% Change from Previous Quarter	-11.06%	30.34%	-18.04%	164.04%	101.04%	-82.23%	72.27%	141.20%				
Commercial	3.22	3.67	2.15	21.64	35.21	2.45	5.09	2.35				
Residential	3.97	6.72	6.92	3.08	3.05	4.69	6.36	6.31				
Government*	1.76	1.29	0.50	0.55	12.53	1.89	4.10	28.84				

Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

Figure 25

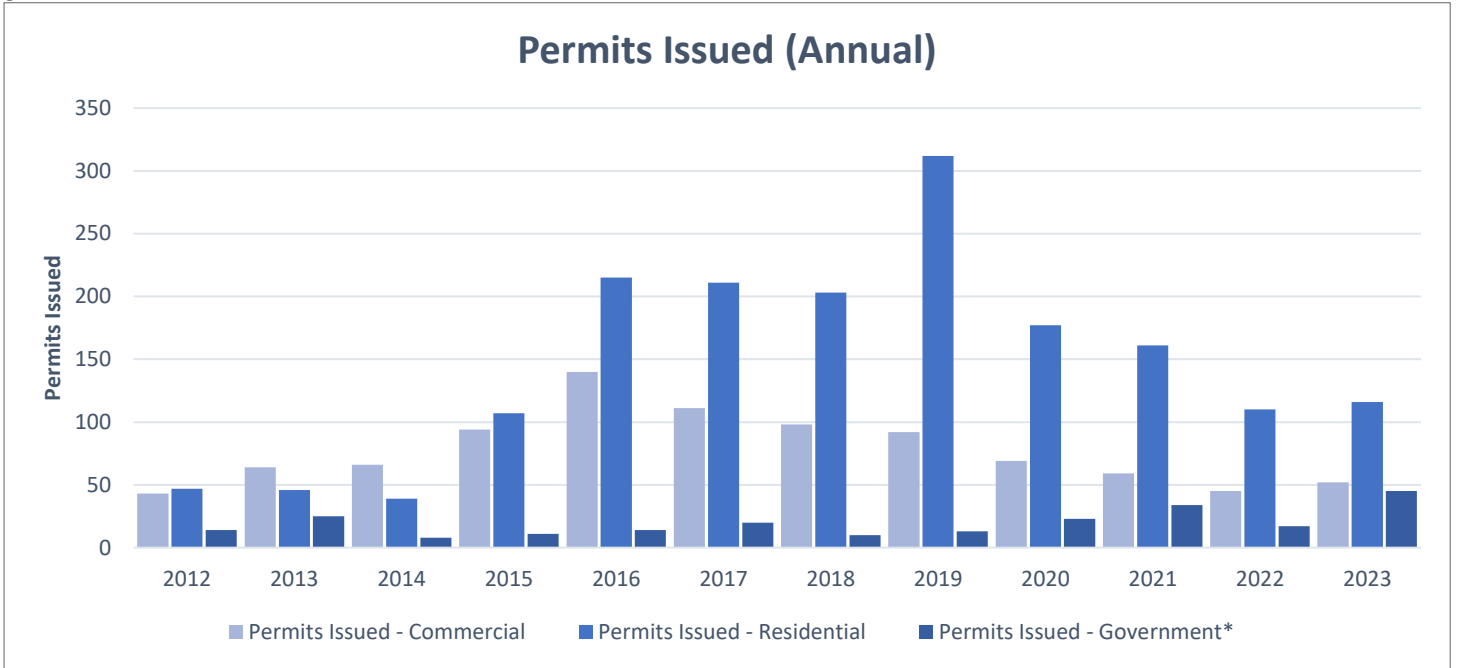
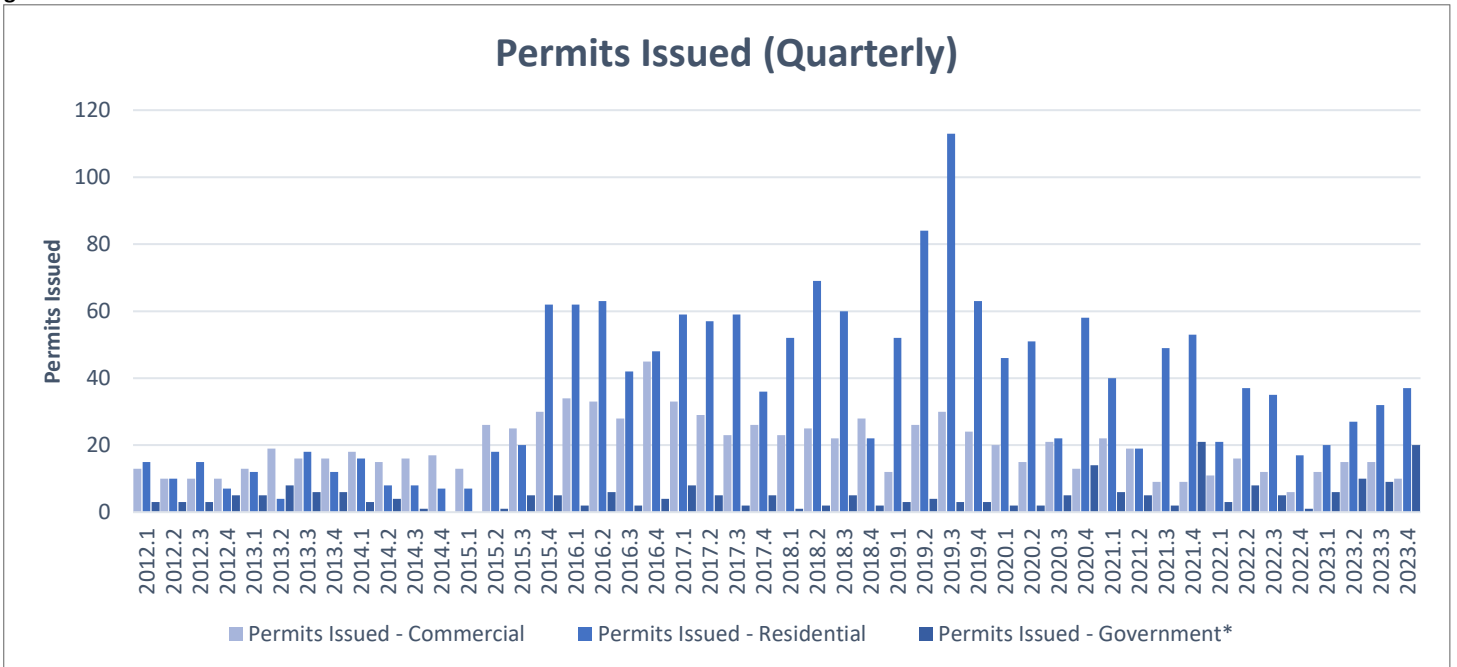


Figure 26



Building Permits

Source: Building Safety Code Division, Department of Public Works; Project Cost (\$US Millions): values are rounded to Hundredths.

*Recent Addition to 2007

Figure 27

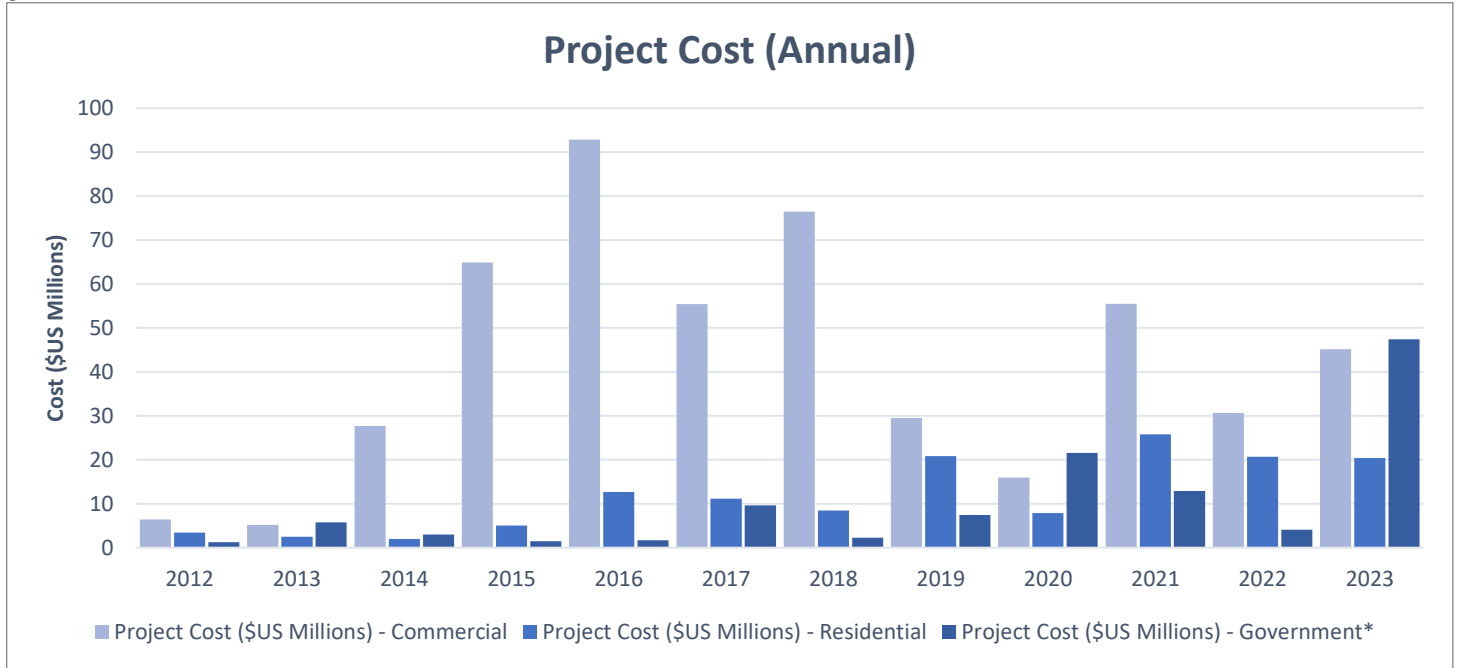
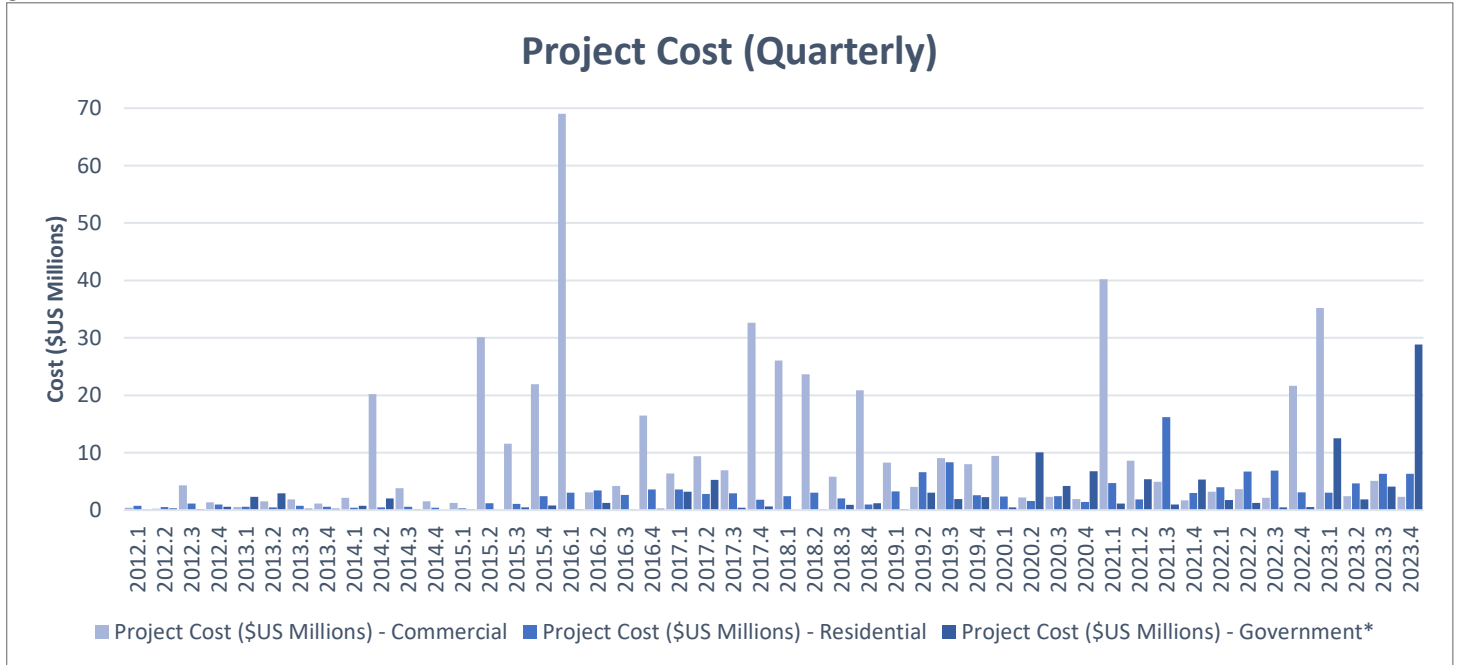


Figure 28



List of Contributors

Agency		Contact Number	Website
Commonwealth Auto Dealer Association	CADA	(670) 234-5911	
Commonwealth Ports Authority	CPA	(670) 664-3550	https://cnmiports.com/
Department of Commerce	DOC	(670) 664-3023 / 3045	https://commerce.gov.mp/
Department of Finance	DOF	(670) 664-1100	https://www.finance.gov.mp/
Department of Public Works	DPW	(670) 235-9570	https://dpw.gov.mp/
Hotel Association of Northern Mariana Islands	HANMI	(670) 288-8433	https://www.saipanhotels.org/
Marianas Visitor Authority	MVA	(670) 664-3200 / 3201	https://www.mymarianas.com/
Island Telecom & Engineering	IT&E	(670) 682-4483	https://store.ite.net/