

# 2016 CNMI <br> Prevailing Wage and Workforce Assessment Study: sOC Detailed Occupation Titles and Hourly Wages Report 

Commonwealth of the Northern Mariana Islands
Department of Commerce

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## Error Correction Page

This page contains corrections made to this report.
The first public release of this report, dated August 24, 2017, contained eight (8) individual employees' records classified as 552013 - First-Line Supervisors of All Other Tactical Operations Specialists under SOC Detailed Titles, Table 4.; these records also showed up as 550000 - Military Specific Occupations under SOC Major Titles, Table C1, Appendix C. Under this revised report, Version 1.1, dated September 5, 2017, these 8 records have been classified, appropriately, under SOC Detailed Code 119161. Because of the change, Military Specific Occupations no longer appears as a category under SOC Major Titles in Appendix C and First-Line Supervisors of All Other Tactical Operations Specialists no longer appear under Table 4. SOC Detailed Occupation Titles. The 119161 now with the occupation title Emergency Preparedness Coordinators—instead of Emergency Management Directors-has increased in numbers to 12 and the wage rates associated with it changed as well. The total number of different (unique) occupation titles declined by one (1) from 524 to 523. See Table 4 and Table A1 for details.

My apology for any inconvenience caused by this error.

Wil Maui
09/05/17

## INTRODUCTION

The results of the 2016 Prevailing Wage and Workforce Assessment Study (PWWAS) are being made available in two reports: The first one, this report, contains occupation titles and hourly wage statistics only while the second report will cover workers' demographics and other characteristics. This way, employers will have access to current prevailing hourly wage rates in the Commonwealth right away while the second report is being prepared and made available shortly. There is also going to be a third report comparing the three rounds of the CNMI PWWAS.

## The Purpose of the Study

This is the third round of the CNMI Prevailing Wage and Workforce Assessment Study. The first one was done in 2011 and the second one was done in 2014. The primary purpose of the Study remains the same: "to determine the types of occupations that exist and measure occupation-specific hourly wage rate for each of the identified occupations in the CNMI's economy". Secondarily, the Study assesses the CNMI's workforce demographics. The publication of prevailing wage rates in the CNMI became necessary after the implementation of the U.S. Public Law 110-229, which shifted the control of labor and immigration from the CNMI government to the Federal government.

## The Target Population

As it was in the first two enumerations the target population of the Study is all employees in the CNMI, including employees of both the private and the public sectors in Saipan, Tinian and Rota.

## The Study Period

The Study began with the identification and certification of funds and the hiring of a consultant in November 2016. The revision of the PWWAS instrument was completed in January 2017. The field data collection began March 1st and completed on July 28th. Questionnaire reviews began on the first day of the field work, March 3rd, coding began about a week after the start of the field work, while data entry began soon after the coding began. All coding and keying ended at the end of July. Data cleaning began on July 10th and completed in August. Preliminary tabulations and data analysis for this first report began in May and ended with the completion date of this report.

## THE METHODOLOGY

## Combination of Census and Sampling Approach

In this third enumeration, a combination of census and stratified random sampling was used to select businesses and public offices and agencies--hereon referred to as employers--throughout the CNMI for the Study. As in the previous two rounds, a list of employers was obtained from the CNMI Department of Finance and used as the universe to select employers (and hence employees) for the Study. As shown in Table 1, based on Finance data, 91\% of all employers and $92 \% \%$ of total employees (W2 count) were in Saipan, $4 \%$ and $6 \%$ in Tinian, and only $3 \%$ and $1 \%$ in Rota, respectively. To capture the highest number, if not all, of the different occupations in the CNMI, and based on knowledge gained from the prior two rounds, all employers and

Table 1. 2016 Employers, Employees, and Number of Employers to be Surveyed.

|  | Count of <br> Employers | Total <br> Employees <br> (W2s) | Count of <br> Employers <br> Percentage | Total <br> Employees <br> (W2s) | Number of <br> Percentage |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Location | Surveyed <br> to be |  |  |  |  |
| Saipan | 1,943 | 29,415 | $90.5 \%$ | $91.7 \%$ | 1,452 |
| Tinian | 80 | 1,779 | $3.7 \%$ | $5.5 \%$ | 80 |
| Rota | 57 | 346 | $2.7 \%$ | $1.1 \%$ | 57 |
| Guam | 9 | 184 | $0.4 \%$ | $0.6 \%$ | 6 |
| Unknown | 57 | 337 | $2.7 \%$ | $1.1 \%$ | 6 |
| Grand Total | $\mathbf{2 , 1 4 6}$ | $\mathbf{3 2 , 0 6 1}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 , 6 0 1}$ |

Source: CNMI Department of Finance, February 2017
employees (i.e. a census) in Tinian and in Rota were included. There were 80 employers in Tinian and 57 in Rota. For Saipan, all employers with 5 or more employees were automatically selected (i.e. a census of all employers with 5 or more employees); there were 852 of these employers in Saipan. For groups of employers with 4, 3, 2, or 1 employees, 100 employers each were randomly selected from each of these 4 groups -a total of 400 employers; hence a total of 1,252 employers in Saipan were selected, initially. In addition, 50 employers each were randomly selected from each of the four employer groups with 4, 3, 2, and 1 employees count-a total of 200-and used as substitutes in situations where a randomly selected employer, for one reason or another, could not participate in the survey. Also, all employers with Guam as their location and employers with unknown location with 5 or more employees (W2s) were included in the Survey. A total of 1,601 employers were selected to be included in the Study: 1,452 in Saipan ( 1,252 plus 200 alternates), 80 in Tinian, 57 in Rota, 6 in Guam and 6 with unknown locations. Table D1 in Appendix D, shows in further detail, in a table format, employers and employees in the CNMI, based on Finance Department data, and shows the result of the employers' selection process for the Study.

## Data collection Strategy

Data collection for the 2016 PWWAS was undertaken by the CNMI Department of Commerce, Central Statistics Division (Commerce CSD) with the assistance of Dr. Michael Levin and Wil Maui, serving as consultants. Under the CNMI Public Law 7-35, Commerce CSD is the CNMI Government's office authorized to conduct censuses and surveys for the Government; it is the lead agency in conducting surveys in the CNMI and was the lead agency in the twoprior series of the Prevailing Wage and Assessment Studies. It has procedures, expertise, and experience in conducting these types of operations. To collect data from the private sector, Commerce CSD hired and, together with the consultants, trained 12 data collectors (or enumerators) who visited and collected the necessary data from each of the selected employers in the private and public sectors throughout Saipan, Tinian, and Rota. The primary mode of data collection was a personal visit to each of the employers with telephone and email follow-ups when appropriate. The enumerators interviewed the appropriate official from each employer and completed the questionnaire appropriately. In some situations, particularly where many employees were involved, the enumerator went over the questionnaire with the appropriate contact person at the employer's site to be sure the contact person knew how to complete the questionnaire, left the form with contact person to complete, returned later, and picked up the form at a scheduled time. Data were submitted in hard copies on the PWWAS Questionnaire or electronically in MS Excel format. The form of data submission was left up to each employer to decide.
Occupation and wage data from the CNMI government employees were obtained from the CNMI Department of Finance. Data from the autonomous government agencies were obtained with a coordinated effort between Office clerks and the field survey staff.

## Confidentiality and Protection of collected Data

Like in the first two rounds, the data collection process for the 2016 PWWAS adhered to the confidentiality and data protection procedures and practices under Commerce CSD. The CNMI Code, Public Law 7-35, also known as the CNMI Statistical Act authorizes, and requires Commerce CSD to establish procedures and practices to ensure maximum confidentiality and protection of all data it collects under the Act. As standard procedure, PWWAS enumerators and clerks were trained on data confidentiality and protection practices and were sworn-in, with "The Oath of Office", as temporary government employees under Commerce CSD, to uphold data confidentiality and protection. A copy of the Oath may be obtained from CSD. The Statistical Act requires Commerce CSD to collect data and CSD expects respondents to respond to CSD's data collection inquiries. As matter of practice, however, CSD collects data more in the spirit of voluntary rather than by strict enforcement of the Law.

Completed questionnaires are kept in a secure, multiple-doors room that is only accessed by sworn-in CSD only employees. The rooms used for the review, coding, and data entry processes are also secured. Only authorized employees are allowed entry into these rooms.
Individual data items on the questionnaire will only be used to derive aggregated statistical information only. No one can obtain individual business forms or records from Commerce CSD; CSD is not authorized to release any individual form and/or record to anyone, not even, the "owner" of the form/record and CSD is liable for any breach of confidentiality.

## The 2016 PWWAS Questionnaire

The data items needed to obtain occupation-specific wage rates and to assess the CNMI's current workforce demographics are contained in the 2016 PWWAS Questionnaire (PWWASQ), attached as Appendix F.

A copy of the instruction and rational document on each of the items in the PWWASQ may be obtained from Commerce CSD. This brief document was handed out to each of the business/organizations visited by enumerators upon request.

The Questionnaire was designed to collect data at the level of an individual employee position. Individual employee names were not collected. The 2016 Questionnaire was a revision of the 2011 Questionnaire. Some of the items that were in the 2011 and 2014 questionnaires were dropped from the 2016, primarily because those items had low response rates by employers in 2011 and 2014.

## The Reference Period

The Questionnaire was designed to be answered by the owner, human resource (HR) personnel, or manager of a business/organization operating in the CNMI at the time of the Study. The reference period of the Study was November 1st through 16th of 2016, but this reference period was not strictly adhered to. The emphasis was on making sure that the data provided was for period after October 1, 2016, after the incremental increase of the minimum wage in that year. Again, the data collection period was March 1 through July 28, 2017.

## Form Completion

While we encouraged employers to complete all items in the questionnaire, forms that were not completed fully were accepted. To encourage participation, especially towards the end of the data collection period, employers were asked to provide for at least questionnaire items position title, hourly wage rate, and citizenship. High responses on these items is needed to produce reliable, accurate statistics on hourly wage rates by occupational titles, and citizenship.

## Data Coding, Keying, Cleaning, and Tabulation

As standard practice, a coding dictionary was created from existing dictionaries and used to properly code each of the individual completed questionnaires for the Study. Four office clerks were trained on how to review forms for accuracy and properly code responses to each of the items in the questionnaire. The data dictionary is available at Commerce CSD.

Coded data were keyed into a Microsoft Access database created to house the PWWAS data. In addition to hard copies, some establishments submitted their data in Microsoft Excel format. Data submitted in Excel were coded in Excel and then merged with the rest of the data in MS Access.

Over $91 \%$ of all employers submitted data on paper while 9\% submitted in Excel format, as shown in Table 3 below. Electronic submission, however, covered $67 \%(13,223)$ while paper submission covered $33 \%(6,604)$ of total reported individual employees.

The keyed data were reconciled with the hard copies, cleaned of errors, and readied for tabulation.

Table 2. Survey Forms Submission Type

| Submission Type | Number of Employers Surveyed | Number of Employees Captured in the Survey | Number of <br> Employers <br> Surveyed <br> Percentage | Number of <br> Employees <br> Captured in <br> the Survey <br> Percentage |
| :---: | :---: | :---: | :---: | :---: |
| Electronic | 130 | 13,223 | 8.8\% | 66.7\% |
| Paper | 1,355 | 6,604 | 91.2\% | 33.3\% |
| Grand Total | 1,485 | 19,827 | 100.0\% | 100.0\% |

## THE RESULTS OF THE STUDY

## Employers and Employees in the CNMI Economy

Based on the Department of Finance data, 2,146 individual employers reported a total of 32,061 employees (W2 counts) in the CNMI in 2016, see Table 3 below for detail.

Initially, 1,401 employers (plus 200 alternates) were to be enumerated for the Study, as described in the Methodology section and in Appendix D. At the end of the data collection period, July 28, 2017, 1,485 employers were visited and a questionnaire was completed for each of them: 1,350 in Saipan, 80 in Tinian, and 57 in Rota. As illustrated in Chart 1,

- Before the field work, per Finance data, these
- 1,485 (69.2\%) employers covered
- 30,225 (94.3\%) of the total employees (w2s)
- The other 661 (30.8\%) employers not included in the Study covered less than $6 \%(1,835)$ of total employees.


## Employers and Employees at the time of the Survey

Chart 1. Employers and
Employees Distributions: CNMI 2016
■ Included ■ Not Included


SOURCE: FINANCE, FEB 2017

During the Survey period, March 1 through July 28, 2017, as illustrated in Chart 2 and detailed in Table 3,

- $80 \%(1,187)$ of the 1,485 employers visited had employees; while
- $19 \%$ (282) did not report employees. Of these,
- 10.1\% had closed-down
- 2.7\% had no employees
- $2.6 \%$ were visited/contacted numerous time, but did not give any employee data
- $3.6 \%$ could not be found or located
- $1 \%(16)$ of total employers fell under the Other in Chart 2. Of these
- $0.7 \%$ (11) were duplicates, i.e., they belonged under another employer
- $0.2 \%$ (3) were no longer in the CNMI
- $0.1 \%$ (2) were not selected in the selection process,

Chart 2. Employers Profile at the Time of Survey
Source: 2016 PWWAS but were visited.

## Employers and Employees by Form Completion Status

In Table 3,

- Completed Full represent employers who completed the questionnaire fully;
- Completed Mostly are those who completed at least questionnaire items P1, P3, and P8--employee position title, hourly wage rate, and citizenship;

Table 3. Employers and Employees Summary by Completion Status: 2016 PWWAS

| Col 1 | Col 2 <br> Count of Employers | Col 3 <br> Total <br> Employees <br> (W2 Count) | Col 4 <br> Number of Employers Surveyed | Col 5 <br> Number of Employees at Time of the Survey | Col 6 <br> Number of Individual Employees Reported in the Survey | Col 7 <br> Number of <br> Employers <br> Surveyed <br> Percentage | Col 8 <br> Total <br> Employees <br> (W2 count) <br> Percentage | Col 9 <br> Number of Employers Surveyed Percentage | Col 10 <br> Number of Employees at Time of the Survey <br> Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Completed Full | 1,037 | 14,814 | 1,037 | 10,354 | 10,426 | 48.3\% | 46.2\% | 69.8\% | 48.9\% |
| Completed Mostly | 87 | 10,804 | 87 | 9,535 | 9,401 | 4.1\% | 33.7\% | 5.9\% | 45.0\% |
| Completed Minimal | 47 | 1,400 | 47 | 1,144 | -- | 2.2\% | 4.4\% | 3.2\% | 5.4\% |
| Refused | 16 | 314 | 16 | 161 | -- | 0.7\% | 1.0\% | 1.1\% | 0.8\% |
| Business Closed | 150 | 2,014 | 150 | 0 | -- | 7.0\% | 6.3\% | 10.1\% | -- |
| No employee | 40 | 142 | 40 | 0 | -- | 1.9\% | 0.4\% | 2.7\% | -- |
| Exhuasted Visits / Communication | 39 | 260 | 39 | -- | -- | 1.8\% | 0.8\% | 2.6\% | -- |
| Unable to Locate | 53 | 287 | 53 | -- | -- | 2.5\% | 0.9\% | 3.6\% | -- |
| Duplicate | 11 | 140 | 11 | -- | -- | 0.5\% | 0.4\% | 0.7\% | -- |
| Not Located in the CNMI | 3 | 47 | 3 | -- | -- | 0.1\% | 0.1\% | 0.2\% | -- |
| Not Included in Selection | 2 | 4 | 2 | -- | -- | 0.1\% | 0.0\% | 0.1\% | -- |
| Employers Not Selected | 661 | 1,835 | -- | -- | -- | 30.8\% | 5.7\% | 0.0\% | -- |
| Grand Total | 2,146 | 32,061 | 1,485 | 21,194 | 19,827 | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Source: Prevailing Wage and Worforce Assessment Study, 2016 CNMI

- Completed Minimal are those that gave only the employee count and no individual employee data;
- Refused are those that refused to participate and signed a formal refusal form;
- Business Closed are those that were visited and verified to have closed-down;
- No Employee are those who were visited and verified that they no longer have employees;
- Exhausted Visits/Communication are those that were visited/contacted numerous times, but did not formally refuse nor give any employee data;
- Unable to Locate are those that could not be found or located by the Survey staff;
- Duplicate are those that were part of another employer and hence were surveyed under that other employer;
- Not Located in the CNMI are those that are no longer located in the CNMI, and
- Not Included in the Selection are those that were visited but were not in the list of selected employers.
- Employers Not Selected are those that were not selected based on the survey's method of selection and hence were not visited by survey staff. These were only in Saipan and not in Tinian nor Rota since a complete census was done on these later two islands.


## Number of Employees used in the Occupation and Wage Statistics

A total of 19,827 individual employees reported by 1,124 employers, shown in Table 3 column 6, were used in producing the occupational and hourly wage statistics for this report. The difference between column 5 and column 6 is that column 5 includes the 1,144 and 161 (or 1,305 ) employees reported by 63 employers who only gave the count of employees, but did not complete or provide data at the level of individual employees. More than half, 10,354 (52.6\%) of the 19,827 employees came from Completed Full forms while 9,401 (47.4\%) came from Completed Mostly.

## Hourly Wage Rate by SOC Detailed Occupation Titles

Of the 19,827 employees, 19,811 had valid occupation titles classified into 523 different occupations at the SOC Detailed Occupation Titles, the six-digit level. These 523 different occupations and their hourly wage rates are listed in Table 4 below. The occupations are listed in alphabetical order and include the appropriate, corresponding SOC codes. Note that when $N$ (the number of employees) is less than 5 , only the mean wage rate is shown while $N$ and median are not shown (blank) for non-disclosure reason. Not all employees had an hourly wage; hence, the Hourly Wage Rate N of 19,518 is less than the total of valid occupation titles.

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 132011 | 323 | \$15.01 | \$12.89 | \$12.76 | \$11.81 |
| Administrative Law Judges, Adjudicators, and Hearing Officers | 231021 |  | \$32.31 |  | \$23.69 |  |
| Administrative Services Managers | 113011 | 206 | \$19.43 | \$18.69 | \$15.19 | \$14.42 |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 253011 |  | \$28.96 |  | \$20.16 |  |
| Advertising and Promotions Managers | 112011 | 18 | \$15.76 | \$11.45 | \$14.24 | \$9.76 |
| Advertising Sales Agents | 413011 | 15 | \$10.72 | \$8.55 | \$8.49 | \$6.55 |
| Agricultural and Food Science Technicians | 194011 | 15 | \$21.58 | \$23.81 | \$11.33 | \$12.87 |
| Agricultural Inspectors | 452011 | 19 | \$16.45 | \$16.32 | \$9.69 | \$9.27 |
| Agricultural Workers, All Other | 452099 | 9 | \$11.94 | \$11.76 | \$6.95 | \$7.25 |
| Air Traffic Controllers | 532021 | 8 | \$29.66 | \$32.63 | \$25.64 | \$28.04 |
| Aircraft Cargo Handling Supervisors | 531011 | 5 | \$14.04 | \$12.50 | \$11.69 | \$10.94 |
| Aircraft Mechanics and Service Technicians | 493011 | 20 | \$14.80 | \$13.44 | \$14.00 | \$12.77 |
| Airfield Operations Specialists | 532022 | 18 | \$11.52 | \$10.62 | \$9.32 | \$8.83 |
| Airline Pilots, Copilots, and Flight Engineers | 532011 |  | \$18.75 |  | \$18.75 |  |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 533011 | 12 | \$6.75 | \$6.74 | \$6.55 | \$6.55 |
| Amusement and Recreation Attendants | 393091 | 33 | \$8.58 | \$8.13 | \$7.89 | \$6.55 |
| Anesthesiologists | 291061 |  | \$115.39 |  | \$115.39 |  |
| Animal Control Workers | 339011 | 12 | \$15.41 | \$13.69 | \$9.74 | \$8.74 |
| Animal Trainers | 392011 | 6 | \$14.50 | \$13.02 | \$10.14 | \$9.05 |
| Anthropologists and Archeologists | 193091 |  | \$28.75 |  | \$22.08 |  |
| Appraisers and Assessors of Real Estate | 132021 |  | \$18.04 |  | \$13.16 |  |
| Architects, Except Landscape and Naval | 171011 |  | \$11.12 |  | \$10.74 |  |
| Architectural and Civil Drafters | 173011 | 14 | \$18.04 | \$14.22 | \$14.98 | \$12.78 |
| Architectural and Engineering Managers | 119041 | 22 | \$22.93 | \$22.12 | \$21.40 | \$20.80 |
| Art, Drama, and Music Teachers, Postsecondary | 251121 | 5 | \$15.30 | \$10.13 | \$12.99 | \$10.00 |
| Artists and Related Workers, All Other | 271019 |  | \$6.50 |  | \$6.50 |  |
| Assemblers and Fabricators, All Other | 512099 |  | \$7.57 |  | \$7.15 |  |
| Audio and Video Equipment Technicians | 274011 |  | \$7.17 |  | \$6.79 |  |
| Audiologists | 291181 |  | \$31.73 |  | \$28.85 |  |
| Automotive and Watercraft Service Attendants | 536031 | 90 | \$6.85 | \$6.55 | \$6.73 | \$6.55 |
| Automotive Body and Related Repairers | 493021 | 30 | \$7.63 | \$7.12 | \$7.10 | \$6.83 |
| Automotive Glass Installers and Repairers | 493022 | 5 | \$6.83 | \$6.66 | \$6.79 | \$6.55 |
| Automotive Service Technicians and Mechanics | 493023 | 65 | \$8.34 | \$6.86 | \$7.79 | \$6.55 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: $\mathbf{2 0 1 6}$ CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate $\mathbf{N}$ | Hourly Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct <br> Hourly <br> Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Baggage Porters and Bellhops | 396011 | 24 | \$7.57 | \$7.25 | \$7.51 | \$7.25 |
| Bakers | 513011 | 80 | \$7.55 | \$7.13 | \$7.06 | \$6.65 |
| Barbers | 395011 | 13 | \$6.66 | \$6.55 | \$6.55 | \$6.55 |
| Bartenders | 353011 | 67 | \$7.28 | \$7.25 | \$6.92 | \$6.55 |
| Bill and Account Collectors | 433011 | 19 | \$10.92 | \$8.50 | \$10.30 | \$8.50 |
| Billing and Posting Clerks | 433021 | 19 | \$10.49 | \$9.78 | \$9.31 | \$9.14 |
| Biological Scientists, All Other | 191029 | 7 | \$27.78 | \$26.79 | \$20.70 | \$20.19 |
| Biological Technicians | 194021 |  | \$14.30 |  | \$11.94 |  |
| Biomedical Engineers | 172031 |  | \$42.18 |  | \$36.97 |  |
| Bookkeeping, Accounting, and Auditing Clerks | 433031 | 289 | \$10.74 | \$8.74 | \$9.36 | \$7.50 |
| Brickmasons and Blockmasons | 472021 | 9 | \$10.37 | \$6.74 | \$8.69 | \$6.55 |
| Brokerage Clerks | 434011 |  | \$9.78 |  | \$8.00 |  |
| Budget Analysts | 132031 | 14 | \$24.14 | \$26.34 | \$19.31 | \$20.46 |
| Building Cleaning Workers, All Other | 372019 | 28 | \$7.83 | \$7.04 | \$6.80 | \$6.60 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 493031 | 20 | \$8.49 | \$6.93 | \$7.77 | \$6.70 |
| Bus Drivers, School or Special Client | 533022 | 55 | \$10.84 | \$10.79 | \$9.08 | \$8.82 |
| Bus Drivers, Transit and Intercity | 533021 | 64 | \$7.17 | \$6.81 | \$6.80 | \$6.55 |
| Business Operations Specialists, All Other | 131199 | 78 | \$12.59 | \$8.77 | \$11.24 | \$8.65 |
| Business Teachers, Postsecondary | 251011 |  | \$32.90 |  | \$20.77 |  |
| Butchers and Meat Cutters | 513021 | 32 | \$7.18 | \$6.58 | \$6.88 | \$6.55 |
| Camera Operators, Television, Video, and Motion Picture | 274031 |  | \$6.55 |  | \$6.55 |  |
| Captains, Mates, and Pilots of Water Vessels | 535021 | 45 | \$14.75 | \$13.21 | \$14.06 | \$12.50 |
| Career/Technical Education Teachers, Middle School | 252023 |  | \$19.20 |  | \$17.23 |  |
| Career/Technical Education Teachers, Secondary School | 252032 |  | \$17.25 |  | \$15.68 |  |
| Cargo and Freight Agents | 435011 | 49 | \$8.24 | \$7.20 | \$7.46 | \$7.20 |
| Carpenters | 472031 | 295 | \$7.03 | \$6.70 | \$6.79 | \$6.55 |
| Carpet Installers | 472041 | 10 | \$7.05 | \$6.55 | \$6.89 | \$6.55 |
| Cashiers | 412011 | 422 | \$6.87 | \$6.55 | \$6.69 | \$6.55 |
| Cement Masons and Concrete Finishers | 472051 | 208 | \$7.01 | \$6.75 | \$6.77 | \$6.55 |
| Chefs and Head Cooks | 351011 | 144 | \$18.20 | \$15.00 | \$17.43 | \$14.22 |
| Chemical Technicians | 194031 |  | \$23.94 |  | \$19.27 |  |
| Chief Executives | 111011 | 160 | \$46.90 | \$31.28 | \$43.46 | \$25.00 |
| Childcare Workers | 399011 | 46 | \$6.56 | \$6.55 | \$6.49 | \$6.55 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Choreographers | 272032 |  | \$8.00 |  | \$8.00 |  |
| Civil Engineering Technicians | 173022 | 8 | \$17.76 | \$16.62 | \$16.13 | \$15.16 |
| Civil Engineers | 172051 | 26 | \$27.12 | \$25.12 | \$23.34 | \$21.55 |
| Claims Adjusters, Examiners, and Investigators | 131031 | 14 | \$17.40 | \$17.74 | \$12.45 | \$10.34 |
| Cleaners of Vehicles and Equipment | 537061 | 13 | \$6.93 | \$6.69 | \$6.55 | \$6.55 |
| Clergy | 212011 |  | \$10.93 |  | \$7.07 |  |
| Clinical, Counseling, and School Psychologists | 193031 | 5 | \$33.31 | \$26.44 | \$32.28 | \$26.44 |
| Coaches and Scouts | 272022 |  | \$18.30 |  | \$15.53 |  |
| Coating, Painting, and Spraying Machine Setters, Operators, and Tenders | 519121 |  | \$8.15 |  | \$7.30 |  |
| Coin, Vending, and Amusement Machine Servicers and Repairers | 499091 | 9 | \$8.34 | \$8.38 | \$7.60 | \$8.07 |
| Combined Food Preparation and Serving Workers, Including Fast Food | 353021 | 11 | \$7.98 | \$8.35 | \$6.83 | \$6.90 |
| Commercial Divers | 499092 | 15 | \$8.97 | \$8.09 | \$8.88 | \$8.00 |
| Commercial Pilots | 532012 | 22 | \$13.18 | \$12.55 | \$12.96 | \$12.55 |
| Communications Equipment Operators, All Other | 432099 | 5 | \$7.85 | \$7.63 | \$7.85 | \$7.63 |
| Communications Teachers, Postsecondary | 251122 |  | \$24.37 |  | \$22.15 |  |
| Community and Social Service Specialists, All Other | 211099 | 14 | \$12.09 | \$11.19 | \$9.86 | \$9.44 |
| Community Health Workers | 211094 | 19 | \$13.46 | \$12.02 | \$10.75 | \$9.61 |
| Compensation and Benefits Managers | 113111 | 9 | \$15.05 | \$17.24 | \$12.85 | \$14.73 |
| Compensation, Benefits, and Job Analysis Specialists | 131141 | 15 | \$20.86 | \$20.11 | \$15.37 | \$15.27 |
| Compliance Officers | 131041 | 54 | \$16.97 | \$15.79 | \$11.95 | \$10.00 |
| Computer and Information Systems Managers | 113021 | 15 | \$19.20 | \$18.55 | \$17.18 | \$16.82 |
| Computer Network Architects | 151143 |  | \$22.04 |  | \$17.67 |  |
| Computer Network Support Specialists | 151152 | 60 | \$15.80 | \$13.61 | \$14.53 | \$12.88 |
| Computer Occupations, All Other | 151199 | 31 | \$21.46 | \$20.70 | \$18.74 | \$17.67 |
| Computer Operators | 439011 | 19 | \$15.33 | \$13.01 | \$11.27 | \$9.61 |
| Computer Programmers | 151131 | 9 | \$12.14 | \$8.05 | \$9.81 | \$7.00 |
| Computer Systems Analysts | 151121 | 10 | \$16.40 | \$13.20 | \$13.12 | \$10.17 |
| Computer User Support Specialists | 151151 | 20 | \$13.65 | \$13.02 | \$12.06 | \$11.39 |
| Computer, Automated Teller, and Office Machine Repairers | 492011 | 8 | \$8.92 | \$9.30 | \$7.30 | \$7.00 |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | 514011 |  | \$6.55 |  | \$6.55 |  |
| Concierges | 396012 | 7 | \$12.09 | \$7.30 | \$12.01 | \$7.30 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: $\mathbf{2 0 1 6}$ CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate $\mathbf{N}$ | Hourly Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Conservation Scientists | 191031 | 5 | \$13.65 | \$12.72 | \$8.95 | \$8.01 |
| Construction and Building Inspectors | 474011 | 28 | \$18.21 | \$18.10 | \$13.81 | \$14.42 |
| Construction and Related Workers, All Other | 474099 | 8 | \$7.87 | \$7.35 | \$7.47 | \$7.25 |
| Construction Laborers | 472061 | 220 | \$7.59 | \$6.60 | \$7.11 | \$6.55 |
| Construction Managers | 119021 | 41 | \$18.14 | \$15.93 | \$16.30 | \$13.75 |
| Cooks, All Other | 352019 | 82 | \$7.66 | \$7.25 | \$7.46 | \$7.05 |
| Cooks, Fast Food | 352011 | 38 | \$7.63 | \$7.22 | \$6.58 | \$6.55 |
| Cooks, Institution and Cafeteria | 352012 | 70 | \$7.91 | \$7.25 | \$6.98 | \$6.75 |
| Cooks, Private Household | 352013 |  | \$8.26 |  | \$6.57 |  |
| Cooks, Restaurant | 352014 | 291 | \$7.76 | \$7.05 | \$7.16 | \$6.55 |
| Cooks, Short Order | 352015 | 27 | \$7.55 | \$6.63 | \$6.69 | \$6.55 |
| Correctional Officers and Jailers | 333012 | 70 | \$13.52 | \$13.07 | \$9.25 | \$8.82 |
| Correspondence Clerks | 434021 |  | \$16.24 |  | \$11.18 |  |
| Cost Estimators | 131051 | 5 | \$8.87 | \$8.43 | \$8.75 | \$8.35 |
| Costume Attendants | 393092 | 15 | \$8.19 | \$7.35 | \$8.08 | \$7.25 |
| Counselors, All Other | 211019 |  | \$10.10 |  | \$10.10 |  |
| Counter and Rental Clerks | 412021 | 41 | \$8.73 | \$7.05 | \$7.28 | \$6.55 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 353022 | 39 | \$6.81 | \$6.74 | \$6.68 | \$6.55 |
| Couriers and Messengers | 435021 | 22 | \$11.29 | \$9.81 | \$10.13 | \$7.82 |
| Court Reporters | 232091 |  | \$26.92 |  | \$20.46 |  |
| Court, Municipal, and License Clerks | 434031 | 33 | \$18.17 | \$17.04 | \$12.48 | \$11.30 |
| Craft Artists | 271012 |  | \$6.55 |  | \$6.55 |  |
| Crane and Tower Operators | 537021 | 5 | \$14.40 | \$9.75 | \$14.27 | \$9.75 |
| Credit Analysts | 132041 | 6 | \$16.40 | \$15.05 | \$13.45 | \$11.95 |
| Credit Authorizers, Checkers, and Clerks | 434041 |  | \$18.54 |  | \$18.27 |  |
| Criminal Justice and Law Enforcement Teachers, Postsecondary | 251111 |  | \$33.40 |  | \$21.94 |  |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 519021 |  | \$8.63 |  | \$8.00 |  |
| Customer Service Representatives | 434051 | 382 | \$11.47 | \$9.12 | \$10.52 | \$8.06 |
| Dancers | 272031 | 8 | \$9.38 | \$9.50 | \$9.38 | \$9.50 |
| Data Entry Keyers | 439021 | 14 | \$11.60 | \$11.54 | \$8.95 | \$8.51 |
| Database Administrators | 151141 | 5 | \$23.17 | \$20.19 | \$17.02 | \$18.27 |
| Demonstrators and Product Promoters | 419011 | 20 | \$8.12 | \$7.53 | \$7.33 | \$6.55 |
| Dental Assistants | 319091 | 22 | \$12.37 | \$12.23 | \$10.19 | \$9.43 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly <br> Wage <br> Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dental Hygienists | 292021 | 18 | \$18.41 | \$12.74 | \$16.06 | \$12.74 |
| Dental Laboratory Technicians | 519081 |  | \$12.64 |  | \$11.00 |  |
| Dentists, General | 291021 | 8 | \$57.03 | \$54.02 | \$50.79 | \$49.04 |
| Detectives and Criminal Investigators | 333021 | 81 | \$15.65 | \$13.40 | \$10.61 | \$8.82 |
| Diagnostic Medical Sonographers | 292032 |  | \$15.45 |  | \$15.39 |  |
| Dietetic Technicians | 292051 | 8 | \$9.94 | \$9.14 | \$9.78 | \$9.14 |
| Dietitians and Nutritionists | 291031 | 5 | \$27.14 | \$26.44 | \$25.50 | \$25.00 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 359011 | 53 | \$7.15 | \$7.05 | \$7.02 | \$7.05 |
| Directors, Religious Activities and Education | 212021 |  | \$9.37 |  | \$9.37 |  |
| Dishwashers | 359021 | 15 | \$6.69 | \$6.64 | \$6.55 | \$6.55 |
| Dispatchers, Except Police, Fire, and Ambulance | 435032 | 24 | \$10.66 | \$10.51 | \$8.07 | \$8.04 |
| Door-to-Door Sales Workers, News and Street Vendors, and Related Workers | 419091 | 7 | \$7.50 | \$7.50 | \$7.50 | \$7.50 |
| Drafters, All Other | 173019 | 9 | \$10.79 | \$9.13 | \$10.00 | \$9.00 |
| Dredge Operators | 537031 |  | \$7.18 |  | \$6.55 |  |
| Driver/Sales Workers | 533031 | 73 | \$7.20 | \$6.90 | \$6.72 | \$6.55 |
| Earth Drillers, Except Oil and Gas | 475021 |  | \$7.28 |  | \$7.28 |  |
| Economists | 193011 |  | \$39.91 |  | \$24.04 |  |
| Editors | 273041 | 5 | \$11.68 | \$10.50 | \$10.18 | \$10.50 |
| Education Administrators, All Other | 119039 | 8 | \$30.92 | \$31.88 | \$23.34 | \$20.50 |
| Education Administrators, Elementary and Secondary School | 119032 | 9 | \$29.31 | \$30.76 | \$25.22 | \$26.44 |
| Education Administrators, Postsecondary | 119033 | 16 | \$32.37 | \$35.62 | \$22.56 | \$24.01 |
| Education Administrators, Preschool and Childcare Center/Program | 119031 | 30 | \$25.00 | \$27.67 | \$21.38 | \$23.86 |
| Education Teachers, Postsecondary | 251081 | 8 | \$32.17 | \$32.06 | \$20.86 | \$20.76 |
| Education, Training, and Library Workers, All Other | 259099 | 16 | \$23.80 | \$25.63 | \$20.51 | \$21.33 |
| Educational, Guidance, School, and Vocational Counselors | 211012 | 31 | \$21.35 | \$19.50 | \$18.17 | \$17.23 |
| Electric Motor, Power Tool, and Related Repairers | 492092 | 15 | \$8.34 | \$7.29 | \$7.78 | \$7.05 |
| Electrical and Electronics Drafters | 173012 |  | \$22.95 |  | \$17.00 |  |
| Electrical and Electronics Engineering Technicians | 173023 | 43 | \$10.53 | \$10.13 | \$9.35 | \$10.00 |
| Electrical and Electronics Installers and Repairers, Transportation Equipment | 492093 | 6 | \$7.52 | \$6.88 | \$6.97 | \$6.55 |
| Electrical and Electronics Repairers, Commercial and Industrial Equipment | 492094 | 10 | \$7.37 | \$7.52 | \$6.73 | \$6.55 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electrical Engineers | 172071 | 9 | \$19.11 | \$18.10 | \$16.53 | \$13.02 |
| Electrical Power-Line Installers and Repairers | 499051 | 28 | \$15.88 | \$14.17 | \$11.59 | \$10.18 |
| Electricians | 472111 | 144 | \$7.98 | \$6.87 | \$7.40 | \$6.55 |
| Electro-Mechanical Technicians | 173024 |  | \$12.15 |  | \$7.40 |  |
| Electronic Equipment Installers and Repairers, Motor Vehicles | 492096 | 14 | \$7.51 | \$7.13 | \$7.44 | \$7.13 |
| Electronic Home Entertainment Equipment Installers and Repairers | 492097 | 13 | \$13.10 | \$15.14 | \$10.56 | \$12.52 |
| Electronics Engineers, Except Computer | 172072 |  | \$20.42 |  | \$17.03 |  |
| Elementary School Teachers, Except Special Education | 252021 | 277 | \$20.10 | \$20.71 | \$17.92 | \$18.58 |
| Eligibility Interviewers, Government Programs | 434061 | 29 | \$17.09 | \$14.72 | \$11.95 | \$10.21 |
| Emergency Medical Technicians and Paramedics | 292041 | 16 | \$9.13 | \$9.03 | \$8.57 | \$8.50 |
| Emergency Preparedness Coordinators | 119161 | 12 | \$15.99 | \$14.38 | \$10.94 | \$10.10 |
| Engineering Technicians, Except Drafters, All Other | 173029 | 12 | \$16.00 | \$16.31 | \$13.31 | \$13.82 |
| Engineers, All Other | 172199 | 8 | \$14.56 | \$7.38 | \$13.34 | \$7.38 |
| English Language and Literature Teachers, Postsecondary | 251123 | 13 | \$24.61 | \$31.22 | \$16.42 | \$19.97 |
| Entertainers and Performers, Sports and Related Workers, All Other | 272099 | 32 | \$8.47 | \$7.05 | \$8.47 | \$7.05 |
| Entertainment Attendants and Related Workers, All Other | 393099 | 18 | \$7.37 | \$7.35 | \$7.27 | \$7.25 |
| Environmental Engineering Technicians | 173025 |  | \$14.65 |  | \$10.17 |  |
| Environmental Engineers | 172081 | 10 | \$29.09 | \$28.91 | \$23.75 | \$23.91 |
| Environmental Science and Protection Technicians, Including Health | 194091 | 47 | \$14.00 | \$14.05 | \$9.01 | \$7.50 |
| Environmental Science Teachers, Postsecondary | 251053 |  | \$25.05 |  | \$25.00 |  |
| Environmental Scientists and Specialists, Including Health | 192041 | 8 | \$18.22 | \$16.79 | \$12.79 | \$13.09 |
| Epidemiologists | 191041 |  | \$40.87 |  | \$40.87 |  |
| Etchers and Engravers | 519194 |  | \$7.47 |  | \$7.30 |  |
| Executive Secretaries and Executive Administrative Assistants | 436011 | 266 | \$15.64 | \$13.43 | \$11.74 | \$9.61 |
| Extraction Workers, All Other | 475099 | 5 | \$7.46 | \$7.35 | \$7.10 | \$7.00 |
| Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | 516091 |  | \$6.55 |  | \$6.55 |  |
| Family and General Practitioners | 291062 |  | \$156.33 |  | \$140.00 |  |
| Farm and Home Management Advisors | 259021 | 8 | \$30.35 | \$31.01 | \$18.76 | \$19.50 |
| Farm Labor Contractors | 131074 |  | \$12.78 |  | \$12.31 |  |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate $\mathbf{N}$ | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Farmers, Ranchers, and Other Agricultural Managers | 119013 | 16 | \$9.72 | \$6.70 | \$7.84 | \$6.55 |
| Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 452092 | 32 | \$6.94 | \$6.55 | \$6.63 | \$6.55 |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 452093 | 7 | \$6.93 | \$6.55 | \$6.90 | \$6.55 |
| Fashion Designers | 271022 |  | \$6.55 |  | \$6.55 |  |
| Fiberglass Laminators and Fabricators | 512091 |  | \$6.65 |  | \$6.55 |  |
| File Clerks | 434071 | 12 | \$12.77 | \$10.67 | \$10.93 | \$8.73 |
| Financial Analysts | 132051 | 19 | \$21.30 | \$20.74 | \$17.29 | \$16.00 |
| Financial Clerks, All Other | 433099 | 6 | \$10.35 | \$11.46 | \$8.52 | \$8.69 |
| Financial Examiners | 132061 | 5 | \$41.01 | \$27.79 | \$32.17 | \$20.46 |
| Financial Managers | 113031 | 100 | \$23.93 | \$20.95 | \$21.30 | \$18.24 |
| Financial Specialists, All Other | 132099 | 8 | \$14.28 | \$10.25 | \$13.20 | \$9.65 |
| Fine Artists, Including Painters, Sculptors, and Illustrators | 271013 |  | \$7.33 |  | \$6.60 |  |
| Fire Inspectors and Investigators | 332021 | 55 | \$13.09 | \$12.36 | \$10.30 | \$9.73 |
| Firefighters | 332011 | 155 | \$15.99 | \$14.10 | \$10.64 | \$9.38 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 471011 | 38 | \$13.39 | \$9.19 | \$11.85 | \$8.00 |
| First-Line Supervisors of Correctional Officers | 331011 | 14 | \$25.54 | \$24.62 | \$16.83 | \$15.34 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 451011 | 9 | \$17.13 | \$16.94 | \$13.17 | \$15.27 |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 331021 | 9 | \$21.51 | \$18.63 | \$15.50 | \$14.38 |
| First-Line Supervisors of Food Preparation and Serving Workers | 351012 | 175 | \$11.53 | \$8.96 | \$10.46 | \$7.60 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 531021 | 22 | \$11.88 | \$11.00 | \$9.64 | \$7.90 |
| First-Line Supervisors of Housekeeping and Janitorial Workers | 371011 | 99 | \$13.13 | \$9.37 | \$11.76 | \$8.00 |
| First-Line Supervisors of Landscaping, Lawn Service, and Grounds-keeping Workers | 371012 | 16 | \$14.79 | \$9.98 | \$11.31 | \$8.01 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 491011 | 43 | \$15.12 | \$12.86 | \$13.36 | \$10.72 |
| First-Line Supervisors of Non-Retail Sales Workers | 411012 | 40 | \$11.06 | \$8.38 | \$10.38 | \$8.38 |
| First-Line Supervisors of Office and Administrative Support Workers | 431011 | 125 | \$16.83 | \$14.00 | \$14.54 | \$11.28 |
| First-Line Supervisors of Personal Service Workers | 391021 | 65 | \$10.63 | \$8.95 | \$9.85 | \$7.75 |
| First-Line Supervisors of Police and Detectives | 331012 | 34 | \$25.56 | \$22.15 | \$16.52 | \$16.83 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Production and Operating Workers | 511011 | 85 | \$12.26 | \$10.41 | \$10.67 | \$9.61 |
| First-Line Supervisors of Protective Service Workers, All Other | 331099 | 37 | \$12.43 | \$10.00 | \$10.68 | \$8.00 |
| First-Line Supervisors of Retail Sales Workers | 411011 | 156 | \$9.20 | \$8.34 | \$8.51 | \$7.50 |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 531031 | 25 | \$15.18 | \$11.01 | \$12.95 | \$9.38 |
| Fish and Game Wardens | 333031 |  | \$14.20 |  | \$11.07 |  |
| Fishers and Related Fishing Workers | 453011 | 19 | \$6.61 | \$6.55 | \$6.55 | \$6.55 |
| Fitness Trainers and Aerobics Instructors | 399031 |  | \$10.00 |  | \$10.00 |  |
| Floral Designers | 271023 | 5 | \$6.94 | \$6.75 | \$6.64 | \$6.55 |
| Food Preparation and Serving Related Workers, All Other | 359099 | 185 | \$7.16 | \$6.80 | \$6.74 | \$6.55 |
| Food Preparation Workers | 352021 | 107 | \$7.19 | \$6.61 | \$6.74 | \$6.55 |
| Food Processing Workers, All Other | 513099 | 28 | \$6.93 | \$6.63 | \$6.78 | \$6.55 |
| Food Servers, Nonrestaurant | 353041 | 30 | \$7.43 | \$7.35 | \$7.14 | \$7.13 |
| Food Service Managers | 119051 | 64 | \$17.09 | \$12.53 | \$16.16 | \$11.77 |
| Forest and Conservation Technicians | 194093 | 5 | \$14.78 | \$14.84 | \$9.87 | \$9.27 |
| Forest and Conservation Workers | 454011 | 15 | \$18.68 | \$17.37 | \$11.19 | \$9.85 |
| Foresters | 191032 |  | \$20.98 |  | \$14.70 |  |
| Fundraisers | 131131 | 15 | \$22.98 | \$24.36 | \$18.57 | \$19.23 |
| Funeral Attendants | 394021 |  | \$6.58 |  | \$6.58 |  |
| Gaming Cage Workers | 433041 | 66 | \$7.56 | \$7.35 | \$7.44 | \$7.25 |
| Gaming Change Persons and Booth Cashiers | 412012 | 105 | \$7.05 | \$6.55 | \$6.85 | \$6.55 |
| Gaming Dealers | 393011 | 248 | \$7.62 | \$7.35 | \$7.52 | \$7.25 |
| Gaming Managers | 119071 | 113 | \$23.76 | \$22.69 | \$23.33 | \$21.63 |
| Gaming Service Workers, All Other | 393019 | 16 | \$6.97 | \$7.02 | \$6.90 | \$6.90 |
| Gaming Supervisors | 391011 | 164 | \$16.92 | \$17.23 | \$16.69 | \$17.00 |
| Gaming Surveillance Officers and Gaming Investigators | 339031 | 17 | \$12.33 | \$8.28 | \$11.77 | \$7.69 |
| General and Operations Managers | 111021 | 496 | \$18.15 | \$12.50 | \$16.11 | \$12.07 |
| Glaziers | 472121 | 15 | \$6.98 | \$6.57 | \$6.96 | \$6.55 |
| Graphic Designers | 271024 | 39 | \$8.79 | \$8.48 | \$8.24 | \$7.50 |
| Grinding and Polishing Workers, Hand | 519022 |  | \$6.55 |  | \$6.55 |  |
| Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | 514033 |  | \$6.77 |  | \$6.72 |  |
| Grounds Maintenance Workers, All Other | 373019 | 16 | \$8.53 | \$8.18 | \$6.89 | \$6.55 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate $\mathbf{N}$ | Hourly Wage Rate Mean | Hourly <br> Wage Rate Median | Direct <br> Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hairdressers, Hairstylists, and Cosmetologists | 395012 | 68 | \$6.75 | \$6.55 | \$6.59 | \$6.55 |
| Health and Safety Engineers, Except Mining Safety Engineers and Inspectors | 172111 | 9 | \$11.20 | \$9.52 | \$9.68 | \$8.40 |
| Health Diagnosing and Treating Practitioners, All Other | 291199 |  | \$13.03 |  | \$13.03 |  |
| Health Educators | 211091 |  | \$12.02 |  | \$12.02 |  |
| Health Technologists and Technicians, All Other | 292099 | 18 | \$12.03 | \$11.20 | \$11.87 | \$10.75 |
| Healthcare Practitioners and Technical Workers, All Other | 299099 |  | \$18.77 |  | \$18.53 |  |
| Healthcare Social Workers | 211022 | 16 | \$14.94 | \$11.78 | \$13.90 | \$11.06 |
| Healthcare Support Workers, All Other | 319099 | 18 | \$9.32 | \$7.97 | \$9.31 | \$7.97 |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 499021 | 66 | \$8.46 | \$7.57 | \$7.53 | \$7.00 |
| Heavy and Tractor-Trailer Truck Drivers | 533032 | 105 | \$7.74 | \$7.00 | \$7.31 | \$7.00 |
| Helpers, Construction Trades, All Other | 473019 | 49 | \$14.87 | \$12.62 | \$9.87 | \$8.40 |
| Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters | 473011 | 70 | \$9.87 | \$7.52 | \$9.36 | \$6.55 |
| Helpers--Carpenters | 473012 |  | \$7.14 |  | \$6.55 |  |
| Helpers--Electricians | 473013 | 5 | \$8.98 | \$6.92 | \$7.70 | \$6.92 |
| Helpers--Installation, Maintenance, and Repair Workers | 499098 | 128 | \$11.22 | \$10.51 | \$8.70 | \$8.04 |
| Helpers--Production Workers | 519198 | 50 | \$8.00 | \$9.00 | \$7.83 | \$8.30 |
| Hoist and Winch Operators | 537041 |  | \$7.89 |  | \$6.55 |  |
| Home Appliance Repairers | 499031 |  | \$7.99 |  | \$7.03 |  |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 359031 | 70 | \$9.06 | \$7.85 | \$8.90 | \$7.50 |
| Hotel, Motel, and Resort Desk Clerks | 434081 | 52 | \$7.46 | \$7.25 | \$7.04 | \$6.55 |
| Human Resources Assistants, Except Payroll and Timekeeping | 434161 | 67 | \$11.37 | \$9.63 | \$10.12 | \$9.00 |
| Human Resources Managers | 113121 | 64 | \$19.29 | \$15.93 | \$17.91 | \$14.50 |
| Human Resources Specialists | 131071 | 58 | \$15.71 | \$14.19 | \$13.41 | \$11.90 |
| Industrial Engineers | 172112 |  | \$19.05 |  | \$15.96 |  |
| Industrial Machinery Mechanics | 499041 | 32 | \$13.84 | \$13.52 | \$11.02 | \$10.43 |
| Industrial Production Managers | 113051 | 26 | \$15.29 | \$10.84 | \$12.85 | \$9.63 |
| Industrial Truck and Tractor Operators | 537051 | 10 | \$7.39 | \$6.62 | \$6.81 | \$6.55 |
| Information and Record Clerks, All Other | 434199 | 36 | \$14.39 | \$13.22 | \$10.40 | \$9.14 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 519061 |  | \$19.88 |  | \$15.51 |  |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Installation, Maintenance, and Repair Workers, All Other | 499099 | 24 | \$8.95 | \$7.92 | \$7.88 | \$7.00 |
| Instructional Coordinators | 259031 | 18 | \$28.00 | \$27.43 | \$23.87 | \$24.04 |
| Insurance Claims and Policy Processing Clerks | 439041 | 8 | \$11.98 | \$8.32 | \$11.21 | \$8.00 |
| Insurance Sales Agents | 413021 |  | \$10.80 |  | \$7.05 |  |
| Insurance Underwriters | 132053 | 27 | \$11.25 | \$10.29 | \$9.82 | \$9.00 |
| Interior Designers | 271025 | 9 | \$16.12 | \$9.02 | \$14.92 | \$7.05 |
| Internists, General | 291063 | 14 | \$80.12 | \$87.26 | \$80.12 | \$87.26 |
| Interpreters and Translators | 273091 | 17 | \$15.38 | \$13.65 | \$12.00 | \$9.38 |
| Interviewers, Except Eligibility and Loan | 434111 | 30 | \$25.73 | \$24.17 | \$19.86 | \$14.42 |
| Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 372011 | 436 | \$7.49 | \$6.55 | \$6.93 | \$6.55 |
| Jewelers and Precious Stone and Metal Workers | 519071 | 10 | \$6.64 | \$6.63 | \$6.58 | \$6.55 |
| Judges, Magistrate Judges, and Magistrates | 231023 | 9 | \$61.57 | \$69.65 | \$49.69 | \$57.69 |
| Judicial Law Clerks | 231012 | 7 | \$27.96 | \$27.81 | \$24.04 | \$24.04 |
| Kindergarten Teachers, Except Special Education | 252012 | 13 | \$21.49 | \$23.26 | \$19.13 | \$20.87 |
| Labor Relations Specialists | 131075 | 13 | \$19.61 | \$19.31 | \$11.33 | \$10.85 |
| Laborers and Freight, Stock, and Material Movers, Hand | 537062 | 13 | \$7.27 | \$7.35 | \$7.18 | \$7.25 |
| Landscape Architects | 171012 | 5 | \$14.13 | \$10.44 | \$12.33 | \$10.00 |
| Landscaping and Groundskeeping Workers | 373011 | 131 | \$7.53 | \$7.38 | \$6.88 | \$6.55 |
| Laundry and Dry-Cleaning Workers | 516011 | 75 | \$7.50 | \$7.35 | \$7.02 | \$6.55 |
| Lawyers | 231011 | 49 | \$37.51 | \$33.57 | \$31.84 | \$30.25 |
| Legal Secretaries | 436012 | 23 | \$12.12 | \$10.00 | \$10.35 | \$10.00 |
| Legal Support Workers, All Other | 232099 | 9 | \$25.22 | \$24.39 | \$17.88 | \$18.51 |
| Legislators | 111031 | 25 | \$27.66 | \$27.20 | \$18.97 | \$18.89 |
| Librarians | 254021 |  | \$29.41 |  | \$20.29 |  |
| Library Assistants, Clerical | 434121 | 22 | \$11.28 | \$10.80 | \$8.49 | \$8.45 |
| Library Technicians | 254031 |  | \$29.11 |  | \$17.89 |  |
| Licensed Practical and Licensed Vocational Nurses | 292061 |  | \$12.86 |  | \$11.68 |  |
| Life, Physical, and Social Science Technicians, All Other | 194099 | 6 | \$18.43 | \$17.25 | \$14.13 | \$12.29 |
| Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers | 339092 | 50 | \$7.47 | \$7.34 | \$6.81 | \$6.55 |
| Light Truck or Delivery Services Drivers | 533033 | 63 | \$7.01 | \$6.55 | \$6.86 | \$6.55 |
| Loan Interviewers and Clerks | 434131 | 6 | \$17.17 | \$15.15 | \$14.46 | \$12.59 |
| Loan Officers | 132072 | 8 | \$21.46 | \$22.05 | \$16.44 | \$17.58 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Locker Room, Coatroom, and Dressing Room Attendants | 393093 | 9 | \$7.44 | \$7.38 | \$6.55 | \$6.55 |
| Lodging Managers | 119081 | 10 | \$28.50 | \$17.96 | \$27.76 | \$17.79 |
| Logisticians | 131081 | 9 | \$11.85 | \$8.36 | \$9.28 | \$8.25 |
| Machine Feeders and Offbearers | 537063 | 5 | \$7.04 | \$6.73 | \$6.85 | \$6.65 |
| Machinists | 514041 | 17 | \$8.89 | \$6.75 | \$8.06 | \$6.55 |
| Maids and Housekeeping Cleaners | 372012 | 273 | \$7.24 | \$6.75 | \$6.77 | \$6.55 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 439051 |  | \$7.10 |  | \$6.55 |  |
| Maintenance and Repair Workers, General | 499071 | 377 | \$8.09 | \$7.00 | \$7.29 | \$6.55 |
| Maintenance Workers, Machinery | 499043 | 13 | \$7.35 | \$6.55 | \$7.14 | \$6.55 |
| Management Analysts | 131111 | 18 | \$19.72 | \$24.55 | \$15.79 | \$16.35 |
| Managers, All Other | 119199 | 216 | \$14.34 | \$7.60 | \$13.06 | \$7.50 |
| Manicurists and Pedicurists | 395092 | 8 | \$6.59 | \$6.55 | \$6.55 | \$6.55 |
| Market Research Analysts and Marketing Specialists | 131161 | 18 | \$11.05 | \$8.40 | \$9.37 | \$7.03 |
| Marketing Managers | 112021 | 79 | \$18.94 | \$14.62 | \$17.70 | \$13.46 |
| Massage Therapists | 319011 | 82 | \$7.05 | \$6.55 | \$6.90 | \$6.55 |
| Mathematical Science Teachers, Postsecondary | 251022 | 6 | \$30.21 | \$31.22 | \$20.45 | \$20.31 |
| Mechanical Door Repairers | 499011 | 5 | \$7.56 | \$6.57 | \$6.65 | \$6.55 |
| Mechanical Drafters | 173013 |  | \$14.12 |  | \$12.76 |  |
| Mechanical Engineering Technicians | 173027 |  | \$8.00 |  | \$8.00 |  |
| Mechanical Engineers | 172141 | 13 | \$13.46 | \$12.72 | \$12.16 | \$11.28 |
| Media and Communication Equipment Workers, All Other | 274099 | 15 | \$9.41 | \$8.00 | \$8.67 | \$8.00 |
| Medical and Clinical Laboratory Technicians | 292012 | 15 | \$15.78 | \$15.86 | \$14.43 | \$14.42 |
| Medical and Clinical Laboratory Technologists | 292011 | 5 | \$25.97 | \$26.14 | \$22.58 | \$19.48 |
| Medical and Health Services Managers | 119111 | 109 | \$18.27 | \$17.79 | \$18.04 | \$17.79 |
| Medical Assistants | 319092 | 22 | \$11.87 | \$10.69 | \$9.58 | \$9.16 |
| Medical Equipment Preparers | 319093 |  | \$8.01 |  | \$7.85 |  |
| Medical Records and Health Information Technicians | 292071 | 29 | \$9.36 | \$8.02 | \$8.66 | \$7.25 |
| Medical Secretaries | 436013 | 12 | \$9.83 | \$7.10 | \$8.94 | \$6.55 |
| Medical Transcriptionists | 319094 |  | \$11.01 |  | \$11.01 |  |
| Meeting, Convention, and Event Planners | 131121 |  | \$10.60 |  | \$10.60 |  |
| Mental Health and Substance Abuse Social Workers | 211023 | 5 | \$14.50 | \$10.52 | \$13.85 | \$10.00 |
| Mental Health Counselors | 211014 |  | \$22.02 |  | \$22.02 |  |
| Merchandise Displayers and Window Trimmers | 271026 | 19 | \$8.62 | \$8.50 | \$7.77 | \$7.75 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meter Readers, Utilities | 435041 | 21 | \$12.43 | \$11.86 | \$9.51 | \$9.02 |
| Middle School Teachers, Except Special and Career/Technical Education | 252022 | 79 | \$19.62 | \$20.44 | \$17.41 | \$18.37 |
| Mixing and Blending Machine Setters, Operators, and Tenders | 519023 |  | \$7.76 |  | \$7.02 |  |
| Mobile Heavy Equipment Mechanics, Except Engines | 493042 | 49 | \$7.88 | \$7.25 | \$7.42 | \$7.00 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 514072 | 6 | \$6.77 | \$6.80 | \$6.77 | \$6.80 |
| Morticians, Undertakers, and Funeral Directors | 394031 |  | \$6.83 |  | \$6.83 |  |
| Motorboat Mechanics and Service Technicians | 493051 | 19 | \$8.62 | \$7.30 | \$7.45 | \$6.90 |
| Motorboat Operators | 535022 | 14 | \$12.68 | \$14.63 | \$11.74 | \$12.76 |
| Museum Technicians and Conservators | 254013 | 10 | \$17.61 | \$15.55 | \$10.85 | \$9.67 |
| Musicians and Singers | 272042 | 18 | \$10.48 | \$9.61 | \$10.03 | \$8.72 |
| Natural Sciences Managers | 119121 |  | \$30.72 |  | \$26.44 |  |
| Network and Computer Systems Administrators | 151142 | 30 | \$23.85 | \$23.90 | \$21.57 | \$20.33 |
| Nurse Midwives | 291161 |  | \$35.63 |  | \$35.63 |  |
| Nurse Practitioners | 291171 | 159 | \$16.38 | \$15.57 | \$16.28 | \$15.57 |
| Nursing Assistants | 311014 | 41 | \$9.01 | \$8.49 | \$8.61 | \$8.34 |
| Nursing Instructors and Teachers, Postsecondary | 251072 |  | \$32.94 |  | \$20.51 |  |
| Obstetricians and Gynecologists | 291064 |  | \$80.69 |  | \$80.69 |  |
| Occupational Health and Safety Specialists | 299011 | 13 | \$14.18 | \$13.02 | \$11.96 | \$10.00 |
| Occupational Health and Safety Technicians | 299012 | 22 | \$11.54 | \$11.15 | \$10.73 | \$10.01 |
| Occupational Therapists | 291122 |  | \$24.86 |  | \$22.60 |  |
| Occupational Therapy Aides | 312012 |  | \$10.95 |  | \$7.80 |  |
| Occupational Therapy Assistants | 312011 | 5 | \$6.61 | \$6.55 | \$6.57 | \$6.55 |
| Office and Administrative Support Workers, All Other | 439199 | 187 | \$13.38 | \$11.52 | \$9.16 | \$6.55 |
| Office Clerks, General | 439061 | 147 | \$8.16 | \$7.25 | \$7.38 | \$7.00 |
| Office Machine Operators, Except Computer | 439071 |  | \$16.00 |  | \$12.89 |  |
| Operating Engineers and Other Construction Equipment Operators | 472073 | 94 | \$11.77 | \$10.35 | \$8.06 | \$7.60 |
| Ophthalmic Laboratory Technicians | 519083 |  | \$10.33 |  | \$10.33 |  |
| Ophthalmic Medical Technicians | 292057 |  | \$17.26 |  | \$16.41 |  |
| Opticians, Dispensing | 292081 |  | \$13.41 |  | \$12.00 |  |
| Optometrists | 291041 |  | \$29.41 |  | \$27.50 |  |
| Order Clerks | 434151 | 8 | \$7.81 | \$7.74 | \$6.85 | \$6.83 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: $\mathbf{2 0 1 6}$ CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outdoor Power Equipment and Other Small Engine Mechanics | 493053 |  | \$7.10 |  | \$6.55 |  |
| Packers and Packagers, Hand | 537064 | 13 | \$6.57 | \$6.55 | \$6.55 | \$6.55 |
| Painters, Construction and Maintenance | 472141 | 34 | \$7.22 | \$7.05 | \$6.92 | \$6.55 |
| Painters, Transportation Equipment | 519122 | 10 | \$6.93 | \$6.97 | \$6.79 | \$6.78 |
| Paralegals and Legal Assistants | 232011 | 42 | \$19.24 | \$15.49 | \$16.41 | \$11.68 |
| Parts Salespersons | 412022 | 18 | \$8.16 | \$8.13 | \$7.40 | \$7.25 |
| Payroll and Timekeeping Clerks | 433051 | 17 | \$13.60 | \$10.00 | \$11.81 | \$10.00 |
| Pediatricians, General | 291065 | 6 | \$71.99 | \$81.01 | \$71.99 | \$81.01 |
| Personal Care and Service Workers, All Other | 399099 | 34 | \$9.99 | \$10.64 | \$9.78 | \$10.50 |
| Personal Financial Advisors | 132052 |  | \$20.58 |  | \$16.77 |  |
| Pest Control Workers | 372021 | 13 | \$7.81 | \$7.75 | \$7.65 | \$7.51 |
| Pharmacists | 291051 | 7 | \$49.46 | \$55.53 | \$46.05 | \$50.00 |
| Pharmacy Aides | 319095 | 8 | \$10.26 | \$9.27 | \$9.92 | \$8.50 |
| Pharmacy Technicians | 292052 | 20 | \$13.65 | \$14.21 | \$13.32 | \$14.21 |
| Phlebotomists | 319097 | 13 | \$8.96 | \$8.40 | \$8.64 | \$8.00 |
| Photographers | 274021 |  | \$7.14 |  | \$6.70 |  |
| Physical Therapist Aides | 312022 |  | \$28.04 |  | \$27.53 |  |
| Physical Therapist Assistants | 312021 |  | \$9.99 |  | \$9.99 |  |
| Physical Therapists | 291123 | 13 | \$19.13 | \$17.84 | \$18.36 | \$17.31 |
| Physician Assistants | 291071 | 11 | \$39.56 | \$38.46 | \$39.56 | \$38.46 |
| Physicians and Surgeons, All Other | 291069 | 11 | \$90.65 | \$96.15 | \$90.52 | \$96.15 |
| Pipelayers | 472151 | 5 | \$7.09 | \$6.75 | \$6.61 | \$6.60 |
| Plant and System Operators, All Other | 518099 | 7 | \$8.84 | \$8.46 | \$6.69 | \$6.55 |
| Plumbers, Pipefitters, and Steamfitters | 472152 | 44 | \$7.31 | \$7.10 | \$6.90 | \$6.75 |
| Police and Sheriff's Patrol Officers | 333051 | 156 | \$14.78 | \$13.90 | \$9.65 | \$9.38 |
| Police, Fire, and Ambulance Dispatchers | 435031 |  | \$15.90 |  | \$13.62 |  |
| Postal Service Clerks | 435051 |  | \$6.84 |  | \$6.80 |  |
| Postal Service Mail Carriers | 435052 |  | \$7.10 |  | \$6.55 |  |
| Power Plant Operators | 518013 | 35 | \$13.92 | \$13.27 | \$10.42 | \$10.01 |
| Prepress Technicians and Workers | 515111 |  | \$8.72 |  | \$7.80 |  |
| Preschool Teachers, Except Special Education | 252011 | 45 | \$9.94 | \$7.26 | \$9.12 | \$6.65 |
| Print Binding and Finishing Workers | 515113 |  | \$7.43 |  | \$6.85 |  |
| Printing Press Operators | 515112 | 27 | \$7.54 | \$7.27 | \$6.94 | \$6.55 |
| Private Detectives and Investigators | 339021 |  | \$29.63 |  | \$22.85 |  |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Probation Officers and Correctional Treatment Specialists | 211092 | 17 | \$18.52 | \$19.53 | \$12.86 | \$10.34 |
| Procurement Clerks | 433061 | 39 | \$13.42 | \$13.18 | \$11.51 | \$10.88 |
| Producers and Directors | 272012 | 78 | \$28.42 | \$28.42 | \$22.14 | \$23.69 |
| Production Workers, All Other | 519199 | 10 | \$6.71 | \$6.70 | \$6.66 | \$6.55 |
| Production, Planning, and Expediting Clerks | 435061 | 22 | \$8.83 | \$7.00 | \$8.44 | \$7.00 |
| Property, Real Estate, and Community Association Managers | 119141 | 59 | \$18.46 | \$7.50 | \$17.67 | \$7.50 |
| Protective Service Workers, All Other | 339099 |  | \$15.75 |  | \$11.98 |  |
| Psychiatric Aides | 311013 |  | \$10.58 |  | \$10.58 |  |
| Psychiatrists | 291066 |  | \$91.35 |  | \$91.35 |  |
| Psychology Teachers, Postsecondary | 251066 |  | \$31.95 |  | \$20.66 |  |
| Public Address System and Other Announcers | 273012 |  | \$7.07 |  | \$6.75 |  |
| Public Relations and Fundraising Managers | 112031 | 11 | \$19.92 | \$21.60 | \$17.40 | \$14.42 |
| Public Relations Specialists | 273031 | 65 | \$10.02 | \$7.35 | \$9.41 | \$7.25 |
| Pump Operators, Except Wellhead Pumpers | 537072 |  | \$13.71 |  | \$9.53 |  |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | 131023 | 9 | \$8.25 | \$6.58 | \$8.14 | \$6.55 |
| Purchasing Managers | 113061 | 47 | \$13.08 | \$9.25 | \$11.62 | \$8.00 |
| Radio and Television Announcers | 273011 | 6 | \$6.81 | \$6.55 | \$6.81 | \$6.55 |
| Radio Operators | 274013 | 7 | \$12.13 | \$11.91 | \$9.66 | \$9.73 |
| Radiologic Technologists | 292034 | 6 | \$17.32 | \$18.75 | \$16.01 | \$17.63 |
| Rail Car Repairers | 493043 |  | \$6.65 |  | \$6.55 |  |
| Real Estate Brokers | 419021 |  | \$15.63 |  | \$15.63 |  |
| Receptionists and Information Clerks | 434171 | 132 | \$8.39 | \$7.61 | \$7.30 | \$7.00 |
| Refuse and Recyclable Material Collectors | 537081 | 26 | \$6.86 | \$6.75 | \$6.71 | \$6.55 |
| Registered Nurses | 291141 | 30 | \$15.68 | \$15.13 | \$14.56 | \$14.25 |
| Rehabilitation Counselors | 211015 |  | \$17.15 |  | \$13.10 |  |
| Reinforcing Iron and Rebar Workers | 472171 | 12 | \$8.00 | \$6.85 | \$7.44 | \$6.85 |
| Religious Workers, All Other | 212099 |  | \$9.83 |  | \$9.83 |  |
| Reporters and Correspondents | 273022 | 12 | \$9.80 | \$10.13 | \$8.78 | \$8.53 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 434181 | 52 | \$8.24 | \$8.22 | \$7.38 | \$6.60 |
| Residential Advisors | 399041 | 16 | \$26.80 | \$25.96 | \$20.88 | \$21.64 |
| Respiratory Therapists | 291126 |  | \$14.69 |  | \$14.62 |  |
| Retail Salespersons | 412031 | 107 | \$7.50 | \$6.59 | \$7.00 | \$6.55 |

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Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct <br> Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Riggers | 499096 |  | \$6.57 |  | \$6.57 |  |
| Sailors and Marine Oilers | 535011 | 5 | \$6.86 | \$6.60 | \$6.83 | \$6.55 |
| Sales and Related Workers, All Other | 419099 |  | \$32.75 |  | \$32.27 |  |
| Sales Engineers | 419031 |  | \$19.67 |  | \$18.75 |  |
| Sales Managers | 112022 | 113 | \$11.82 | \$8.40 | \$10.98 | \$7.75 |
| Sales Representatives, Services, All Other | 413099 | 37 | \$8.01 | \$7.38 | \$7.11 | \$6.55 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 414012 | 310 | \$7.75 | \$7.20 | \$7.52 | \$7.00 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 414011 | 44 | \$8.10 | \$7.32 | \$7.24 | \$6.75 |
| Sawing Machine Setters, Operators, and Tenders, Wood | 517041 |  | \$9.67 |  | \$9.17 |  |
| Secondary School Teachers, Except Special and Career/Technical Education | 252031 | 172 | \$19.58 | \$18.95 | \$17.14 | \$17.23 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 436014 | 244 | \$11.30 | \$8.21 | \$9.30 | \$7.80 |
| Security and Fire Alarm Systems Installers | 492098 |  | \$7.28 |  | \$6.55 |  |
| Security Guards | 339032 | 407 | \$6.97 | \$6.55 | \$6.73 | \$6.55 |
| Self-Enrichment Education Teachers | 253021 | 14 | \$9.83 | \$9.22 | \$8.86 | \$7.50 |
| Sewers, Hand | 516051 |  | \$7.03 |  | \$6.55 |  |
| Sewing Machine Operators | 516031 |  | \$6.78 |  | \$6.78 |  |
| Sheet Metal Workers | 472211 | 8 | \$7.24 | \$6.66 | \$6.91 | \$6.55 |
| Ship Engineers | 535031 |  | \$8.98 |  | \$8.77 |  |
| Shipping, Receiving, and Traffic Clerks | 435071 | 19 | \$8.19 | \$7.55 | \$7.79 | \$7.55 |
| Slaughterers and Meat Packers | 513023 | 8 | \$8.94 | \$7.39 | \$6.88 | \$6.75 |
| Slot Supervisors | 391012 | 33 | \$20.61 | \$15.22 | \$19.99 | \$15.00 |
| Social and Community Service Managers | 119151 | 61 | \$20.52 | \$18.21 | \$16.58 | \$15.39 |
| Social and Human Service Assistants | 211093 | 156 | \$13.46 | \$12.77 | \$8.39 | \$7.69 |
| Social Science Research Assistants | 194061 | 10 | \$18.52 | \$17.60 | \$14.31 | \$13.22 |
| Social Sciences Teachers, Postsecondary, All Other | 251069 |  | \$31.22 |  | \$19.97 |  |
| Social Scientists and Related Workers, All Other | 193099 |  | \$12.03 |  | \$8.56 |  |
| Social Workers, All Other | 211029 | 15 | \$13.54 | \$12.63 | \$10.85 | \$10.00 |
| Software Developers, Applications | 151132 | 7 | \$12.01 | \$8.50 | \$9.77 | \$7.70 |
| Special Education Teachers, Kindergarten and Elementary School | 252052 | 18 | \$20.75 | \$19.82 | \$18.53 | \$17.90 |
| Special Education Teachers, Middle School | 252053 | 6 | \$24.12 | \$24.86 | \$21.78 | \$22.60 |
| Special Education Teachers, Secondary School | 252054 | 7 | \$24.33 | \$23.88 | \$21.60 | \$21.71 |

## Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: $\mathbf{2 0 1 6}$ CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stationary Engineers and Boiler Operators | 518021 |  | \$7.96 |  | \$6.75 |  |
| Statistical Assistants | 439111 | 10 | \$15.96 | \$15.84 | \$14.14 | \$13.12 |
| Statisticians | 152041 | 12 | \$16.73 | \$14.41 | \$13.95 | \$12.56 |
| Stock Clerks and Order Fillers | 435081 | 340 | \$7.28 | \$6.55 | \$6.84 | \$6.55 |
| Structural Iron and Steel Workers | 472221 | 21 | \$8.54 | \$7.05 | \$8.23 | \$7.05 |
| Structural Metal Fabricators and Fitters | 512041 |  | \$8.16 |  | \$8.08 |  |
| Substance Abuse and Behavioral Disorder Counselors | 211011 | 5 | \$11.76 | \$11.50 | \$11.76 | \$11.50 |
| Surgeons | 291067 |  | \$96.15 |  | \$96.15 |  |
| Surveying and Mapping Technicians | 173031 | 8 | \$12.59 | \$13.30 | \$8.00 | \$7.82 |
| Surveyors | 171022 | 8 | \$14.68 | \$12.77 | \$11.70 | \$11.75 |
| Switchboard Operators, Including Answering Service | 432011 | 22 | \$8.67 | \$7.89 | \$8.41 | \$7.89 |
| Tailors, Dressmakers, and Custom Sewers | 516052 | 29 | \$7.09 | \$6.75 | \$6.74 | \$6.55 |
| Tax Examiners and Collectors, and Revenue Agents | 132081 | 30 | \$14.10 | \$13.65 | \$9.23 | \$8.21 |
| Tax Preparers | 132082 |  | \$35.21 |  | \$34.55 |  |
| Taxi Drivers and Chauffeurs | 533041 | 132 | \$7.86 | \$7.35 | \$7.23 | \$7.13 |
| Teacher Assistants | 259041 | 188 | \$10.35 | \$8.83 | \$9.18 | \$7.93 |
| Teachers and Instructors, All Other | 253099 | 109 | \$13.78 | \$10.00 | \$12.52 | \$9.28 |
| Technical Writers | 273042 |  | \$55.30 |  | \$45.90 |  |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 492022 | 8 | \$17.28 | \$20.38 | \$11.93 | \$13.02 |
| Telecommunications Line Installers and Repairers | 499052 | 5 | \$16.47 | \$16.47 | \$14.91 | \$16.47 |
| Telemarketers | 419041 | 19 | \$6.55 | \$6.55 | \$6.55 | \$6.55 |
| Telephone Operators | 432021 | 8 | \$8.43 | \$7.59 | \$7.58 | \$6.65 |
| Tellers | 433071 | 12 | \$7.96 | \$7.24 | \$7.44 | \$7.03 |
| Therapists, All Other | 291129 |  | \$11.69 |  | \$11.65 |  |
| Tile and Marble Setters | 472044 |  | \$6.55 |  | \$6.55 |  |
| Timing Device Assemblers and Adjusters | 512093 |  | \$6.25 |  | \$6.25 |  |
| Tire Builders | 519197 |  | \$7.51 |  | \$6.55 |  |
| Tire Repairers and Changers | 493093 | 6 | \$6.66 | \$6.60 | \$6.63 | \$6.55 |
| Title Examiners, Abstractors, and Searchers | 232093 |  | \$9.94 |  | \$9.03 |  |
| Tour Guides and Escorts | 397011 | 175 | \$7.66 | \$6.68 | \$7.44 | \$6.55 |
| Training and Development Managers | 113131 | 18 | \$18.54 | \$17.61 | \$17.40 | \$14.71 |
| Training and Development Specialists | 131151 | 14 | \$11.89 | \$7.35 | \$10.56 | \$7.25 |
| Transportation Attendants, Except Flight Attendants | 536061 | 23 | \$6.82 | \$6.55 | \$6.67 | \$6.55 |
| Transportation Inspectors | 536051 | 22 | \$6.86 | \$6.55 | \$6.77 | \$6.55 |

Table 4. Detailed Occupation Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Detailed Title (SOC six-digit occupation title) | Detailed Code | Hourly Wage Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation Security Screeners | 339093 |  | \$9.14 |  | \$8.15 |  |
| Transportation, Storage, and Distribution Managers | 113071 | 27 | \$15.93 | \$10.20 | \$15.23 | \$10.20 |
| Travel Agents | 413041 | 54 | \$11.93 | \$12.71 | \$10.64 | \$11.54 |
| Travel Guides | 397012 | 22 | \$7.99 | \$8.00 | \$7.57 | \$7.50 |
| Tree Trimmers and Pruners | 373013 |  | \$6.55 |  | \$6.55 |  |
| Umpires, Referees, and Other Sports Officials | 272023 | 5 | \$12.23 | \$10.33 | \$10.31 | \$10.00 |
| Upholsterers | 516093 | 7 | \$7.87 | \$7.73 | \$6.89 | \$6.75 |
| Urban and Regional Planners | 193051 | 6 | \$16.82 | \$15.96 | \$14.13 | \$13.26 |
| Ushers, Lobby Attendants, and Ticket Takers | 393031 | 25 | \$7.41 | \$7.31 | \$6.95 | \$6.75 |
| Veterinarians | 291131 |  | \$55.07 |  | \$50.00 |  |
| Vocational Education Teachers, Postsecondary | 251194 | 18 | \$24.76 | \$25.05 | \$23.64 | \$25.00 |
| Waiters and Waitresses | 353031 | 508 | \$7.17 | \$7.00 | \$6.71 | \$6.55 |
| Watch Repairers | 499064 |  | \$6.55 |  | \$6.55 |  |
| Water and Wastewater Treatment Plant and System Operators | 518031 | 24 | \$13.62 | \$13.37 | \$11.09 | \$10.09 |
| Web Developers | 151134 | 5 | \$11.49 | \$8.67 | \$10.28 | \$7.75 |
| Welders, Cutters, Solderers, and Brazers | 514121 | 41 | \$8.35 | \$6.85 | \$7.99 | \$6.85 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 514122 | 30 | \$7.98 | \$7.93 | \$7.71 | \$7.30 |
| Wholesale and Retail Buyers, Except Farm Products | 131022 |  | \$7.44 |  | \$7.25 |  |
| Word Processors and Typists | 439022 | 7 | \$10.76 | \$10.69 | \$7.12 | \$6.92 |
| Zoologists and Wildlife Biologists | 191023 | 6 | \$23.18 | \$26.60 | \$17.23 | \$19.18 |
| Grand Total (Overall) |  | 19,518 | \$12.38 | \$8.25 | \$10.87 | \$7.35 |

## Challenges And Limitations

## Challenges

Five-Month Long Data Collection Period A shorter period would have been preferable but to ensure reliable and accurate wage statistics data collection period was extended to increase participation coverage.

Loss of clerical support toward the end of the field work Office workers (data clerks) contracts expired before their work was completed and contributed to delay in project completion.

Enumerator Progress Enumeration progress in Saipan could have been shortened if all enumerators worked each day. Quite typical in these survey work, some enumerators were more productive than others; the slower ones contribute to slow progress in the field work.

Slow Responses from Some of Employers Not all employers willingly participated in the survey contributing to delays in the data collection period.

Incomplete and/or Inaccurate Business Directory Information A large amount of the establishments' directory data provide to Commerce CSD were no longer correct: many phone numbers were no longer the correct ones for current employers; business locations were no longer correct; some business listed could not be located. The lack of accurate directory information on establishments doing business in the CNMI made it hard, time consuming, and costly to locate establishments for the Study.

## LIMITATIONS

The most notable limitation of the figures in this report is the fact that not all employers participated fully in the survey.

A few companies reported employee pay on a monthly or bi weekly basis that translate to hourly wage rates below the current minimum wage of $\$ 6.55$. It earns a space of mention here, but it is not a real limitation on the averages. The average wage rates are not impacted meaningfully: there were only 254 of these individual employees-which amounts to less than $0.02 \%$ of 19,518 total individual employees reported with hourly wage.

Not all employers reported on all fringe benefits that they offer to their employees; hence, fringe benefits statistics are understated (or not as accurate as they could be).

## Exclusion

This report does not include the workforce demographics assessment of Study. The second report will cover the demographics and the other workforce characteristics in the Study.

## Appendices

There are five appendices to this report. The first three appendices are occupations and wage rates statistics at the other 3 levels of aggregation according to the 2010 SOC structure. These may come in useful in broad-based analysis, particularly the Major Group. In a situation where a specific 6-digit occupation might not have been captured or where an occupation occurs for the first time in the CNMI, the wage statistics at the Broad, Minor, or the Major Group for that occupation might suffice as a proxy.

- Appendix A: SOC Broad Titles, Hourly Wages, and Direct Hourly Wages
- Appendix B: SOC Minor Titles, Hourly Wages, and Direct Hourly Wages
- Appendix C: SOC Major Titles, Hourly Wages, and Direct Hourly Wages
- Appendix D: Tabular Profile of 2016 Employers and Employees and the Result of the Employers' Selection Process for the Study
- Appendix E: The Study Questionnaire

Appendix A: SOC Broad Titles, Hourly Wages, and Direct Hourly Wages

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly <br> Wage <br> Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accountants and Auditors | 132010 | 323 | \$15.01 | \$12.89 | \$12.76 | \$11.81 |
| Actors, Producers, and Directors | 272010 | 78 | \$28.42 | \$28.42 | \$22.14 | \$23.69 |
| Administrative Services Managers | 113010 | 206 | \$19.43 | \$18.69 | \$15.19 | \$14.42 |
| Adult Basic and Secondary Education and Literacy Teachers and Instructors | 253010 |  | \$28.96 |  | \$20.16 |  |
| Advertising and Promotions Managers | 112010 | 18 | \$15.76 | \$11.45 | \$14.24 | \$9.76 |
| Advertising Sales Agents | 413010 | 15 | \$10.72 | \$8.55 | \$8.49 | \$6.55 |
| Agricultural and Food Science Technicians | 194010 | 15 | \$21.58 | \$23.81 | \$11.33 | \$12.87 |
| Agricultural Inspectors | 452010 | 19 | \$16.45 | \$16.32 | \$9.69 | \$9.27 |
| Air Traffic Controllers and Airfield Operations Specialists | 532020 | 26 | \$17.10 | \$11.43 | \$14.34 | \$9.00 |
| Aircraft Cargo Handling Supervisors | 531010 | 5 | \$14.04 | \$12.50 | \$11.69 | \$10.94 |
| Aircraft Mechanics and Service Technicians | 493010 | 20 | \$14.80 | \$13.44 | \$14.00 | \$12.77 |
| Aircraft Pilots and Flight Engineers | 532010 | 24 | \$13.65 | \$13.56 | \$13.44 | \$13.56 |
| Ambulance Drivers and Attendants, Except Emergency Medical Technicians | 533010 | 12 | \$6.75 | \$6.74 | \$6.55 | \$6.55 |
| Animal Control Workers | 339010 | 12 | \$15.41 | \$13.69 | \$9.74 | \$8.74 |
| Animal Trainers | 392010 | 6 | \$14.50 | \$13.02 | \$10.14 | \$9.05 |
| Announcers | 273010 | 8 | \$6.88 | \$6.55 | \$6.80 | \$6.55 |
| Appraisers and Assessors of Real Estate | 132020 |  | \$18.04 |  | \$13.16 |  |
| Architects, Except Naval | 171010 | 8 | \$13.00 | \$10.99 | \$11.73 | \$10.77 |
| Architectural and Engineering Managers | 119040 | 22 | \$22.93 | \$22.12 | \$21.40 | \$20.80 |
| Archivists, Curators, and Museum Technicians | 254010 | 10 | \$17.61 | \$15.55 | \$10.85 | \$9.67 |
| Artists and Related Workers | 271010 |  | \$6.79 |  | \$6.55 |  |
| Arts, Communications, and Humanities Teachers, Postsecondary | 251120 | 20 | \$22.26 | \$28.04 | \$16.14 | \$19.97 |
| Athletes, Coaches, Umpires, and Related Workers | 272020 | 8 | \$14.51 | \$11.65 | \$12.27 | \$11.25 |
| Audiologists | 291180 |  | \$31.73 |  | \$28.85 |  |
| Automotive and Watercraft Service Attendants | 536030 | 90 | \$6.85 | \$6.55 | \$6.73 | \$6.55 |
| Automotive Technicians and Repairers | 493020 | 100 | \$8.05 | \$6.86 | \$7.53 | \$6.55 |
| Baggage Porters, Bellhops, and Concierges | 396010 | 31 | \$8.59 | \$7.25 | \$8.53 | \$7.25 |
| Bailiffs, Correctional Officers, and Jailers | 333010 | 70 | \$13.52 | \$13.07 | \$9.25 | \$8.82 |
| Bakers | 513010 | 80 | \$7.55 | \$7.13 | \$7.06 | \$6.65 |
| Barbers, Hairdressers, Hairstylists and Cosmetologists | 395010 | 81 | \$6.74 | \$6.55 | \$6.59 | \$6.55 |
| Bartenders | 353010 | 67 | \$7.28 | \$7.25 | \$6.92 | \$6.55 |
| Bill and Account Collectors | 433010 | 19 | \$10.92 | \$8.50 | \$10.30 | \$8.50 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad Code | Hourly <br> Wage <br> Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Billing and Posting Clerks | 433020 | 19 | \$10.49 | \$9.78 | \$9.31 | \$9.14 |
| Biological Scientists | 191020 | 13 | \$25.66 | \$26.79 | \$19.10 | \$20.10 |
| Biological Technicians | 194020 |  | \$14.30 |  | \$11.94 |  |
| Biomedical Engineers | 172030 |  | \$42.18 |  | \$36.97 |  |
| Bookkeeping, Accounting, and Auditing Clerks | 433030 | 289 | \$10.74 | \$8.74 | \$9.36 | \$7.50 |
| Brick-masons, Block-masons, and Stonemasons | 472020 | 9 | \$10.37 | \$6.74 | \$8.69 | \$6.55 |
| Broadcast and Sound Engineering Technicians and Radio Operators | 274010 | 11 | \$10.32 | \$11.29 | \$8.62 | \$9.73 |
| Brokerage Clerks | 434010 |  | \$9.78 |  | \$8.00 |  |
| Budget Analysts | 132030 | 14 | \$24.14 | \$26.34 | \$19.31 | \$20.46 |
| Building Cleaning Workers | 372010 | 737 | \$7.41 | \$6.55 | \$6.87 | \$6.55 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 493030 | 20 | \$8.49 | \$6.93 | \$7.77 | \$6.70 |
| Bus Drivers | 533020 | 119 | \$8.86 | \$7.39 | \$7.85 | \$7.05 |
| Business Teachers, Postsecondary | 251010 |  | \$32.90 |  | \$20.77 |  |
| Butchers and Other Meat, Poultry, and Fish Processing Workers | 513020 | 40 | \$7.53 | \$6.69 | \$6.88 | \$6.55 |
| Buyers and Purchasing Agents | 131020 | 13 | \$8.00 | \$7.41 | \$7.86 | \$6.75 |
| Cargo and Freight Agents | 435010 | 49 | \$8.24 | \$7.20 | \$7.46 | \$7.20 |
| Carpenters | 472030 | 295 | \$7.03 | \$6.70 | \$6.79 | \$6.55 |
| Carpet, Floor, and Tile Installers and Finishers | 472040 | 11 | \$7.00 | \$6.55 | \$6.86 | \$6.55 |
| Cashiers | 412010 | 527 | \$6.90 | \$6.55 | \$6.72 | \$6.55 |
| Cement Masons, Concrete Finishers, and Terrazzo Workers | 472050 | 208 | \$7.01 | \$6.75 | \$6.77 | \$6.55 |
| Chemical Technicians | 194030 |  | \$23.94 |  | \$19.27 |  |
| Chief Executives | 111010 | 160 | \$46.90 | \$31.28 | \$43.46 | \$25.00 |
| Childcare Workers | 399010 | 46 | \$6.56 | \$6.55 | \$6.49 | \$6.55 |
| Civil Engineers | 172050 | 26 | \$27.12 | \$25.12 | \$23.34 | \$21.55 |
| Claims Adjusters, Appraisers, Examiners, and Investigators | 131030 | 14 | \$17.40 | \$17.74 | \$12.45 | \$10.34 |
| Clergy | 212010 |  | \$10.93 |  | \$7.07 |  |
| Clinical Laboratory Technologists and Technicians | 292010 | 20 | \$18.33 | \$16.86 | \$16.47 | \$16.35 |
| Compensation and Benefits Managers | 113110 | 9 | \$15.05 | \$17.24 | \$12.85 | \$14.73 |
| Compensation, Benefits, and Job Analysis Specialists | 131140 | 15 | \$20.86 | \$20.11 | \$15.37 | \$15.27 |
| Compliance Officers | 131040 | 54 | \$16.97 | \$15.79 | \$11.95 | \$10.00 |
| Computer and Information Analysts | 151120 | 10 | \$16.40 | \$13.20 | \$13.12 | \$10.17 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly <br> Wage <br> Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Computer and Information Systems Managers | 113020 | 15 | \$19.20 | \$18.55 | \$17.18 | \$16.82 |
| Computer Control Programmers and Operators | 514010 |  | \$6.55 |  | \$6.55 |  |
| Computer Operators | 439010 | 19 | \$15.33 | \$13.01 | \$11.27 | \$9.61 |
| Computer Support Specialists | 151150 | 80 | \$15.26 | \$13.47 | \$13.91 | \$12.60 |
| Computer, Automated Teller, and Office Machine Repairers | 492010 | 8 | \$8.92 | \$9.30 | \$7.30 | \$7.00 |
| Conservation Scientists and Foresters | 191030 | 7 | \$15.74 | \$13.32 | \$10.59 | \$10.21 |
| Construction and Building Inspectors | 474010 | 28 | \$18.21 | \$18.10 | \$13.81 | \$14.42 |
| Construction Equipment Operators | 472070 | 94 | \$11.77 | \$10.35 | \$8.06 | \$7.60 |
| Construction Laborers | 472060 | 220 | \$7.59 | \$6.60 | \$7.11 | \$6.55 |
| Construction Managers | 119020 | 41 | \$18.14 | \$15.93 | \$16.30 | \$13.75 |
| Control and Valve Installers and Repairers | 499010 | 5 | \$7.56 | \$6.57 | \$6.65 | \$6.55 |
| Cooks | 352010 | 511 | \$7.75 | \$7.20 | \$7.11 | \$6.55 |
| Correspondence Clerks | 434020 |  | \$16.24 |  | \$11.18 |  |
| Cost Estimators | 131050 | 5 | \$8.87 | \$8.43 | \$8.75 | \$8.35 |
| Counselors | 211010 | 44 | \$19.40 | \$18.43 | \$16.79 | \$16.06 |
| Counter and Rental Clerks and Parts Salespersons | 412020 | 59 | \$8.56 | \$7.39 | \$7.32 | \$6.55 |
| Couriers and Messengers | 435020 | 22 | \$11.29 | \$9.81 | \$10.13 | \$7.82 |
| Court, Municipal, and License Clerks | 434030 | 33 | \$18.17 | \$17.04 | \$12.48 | \$11.30 |
| Crane and Tower Operators | 537020 | 5 | \$14.40 | \$9.75 | \$14.27 | \$9.75 |
| Credit Analysts | 132040 | 6 | \$16.40 | \$15.05 | \$13.45 | \$11.95 |
| Credit Authorizers, Checkers, and Clerks | 434040 |  | \$18.54 |  | \$18.27 |  |
| Credit Counselors and Loan Officers | 132070 | 8 | \$21.46 | \$22.05 | \$16.44 | \$17.58 |
| Crushing, Grinding, Polishing, Mixing, and Blending Workers | 519020 | 8 | \$7.52 | \$7.32 | \$7.09 | \$6.90 |
| Customer Service Representatives | 434050 | 382 | \$11.47 | \$9.12 | \$10.52 | \$8.06 |
| Dancers and Choreographers | 272030 | 9 | \$9.22 | \$9.00 | \$9.22 | \$9.00 |
| Data Entry and Information Processing Workers | 439020 | 21 | \$11.32 | \$10.96 | \$8.34 | \$8.50 |
| Database and Systems Administrators and Network Architects | 151140 | 39 | \$23.58 | \$23.34 | \$20.58 | \$19.23 |
| Dental Hygienists | 292020 | 18 | \$18.41 | \$12.74 | \$16.06 | \$12.74 |
| Dentists | 291020 | 8 | \$57.03 | \$54.02 | \$50.79 | \$49.04 |
| Designers | 271020 | 73 | \$9.49 | \$8.50 | \$8.81 | \$7.20 |
| Detectives and Criminal Investigators | 333020 | 81 | \$15.65 | \$13.40 | \$10.61 | \$8.82 |
| Diagnostic Related Technologists and Technicians | 292030 | 10 | \$16.57 | \$17.07 | \$15.76 | \$15.94 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dietitians and Nutritionists | 291030 | 5 | \$27.14 | \$26.44 | \$25.50 | \$25.00 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 359010 | 53 | \$7.15 | \$7.05 | \$7.02 | \$7.05 |
| Directors, Religious Activities and Education | 212020 |  | \$9.37 |  | \$9.37 |  |
| Dishwashers | 359020 | 15 | \$6.69 | \$6.64 | \$6.55 | \$6.55 |
| Dispatchers | 435030 | 26 | \$11.07 | \$10.51 | \$8.50 | \$8.04 |
| Drafters | 173010 | 30 | \$16.13 | \$13.13 | \$13.53 | \$10.68 |
| Dredge, Excavating, and Loading Machine Operators | 537030 |  | \$7.18 |  | \$6.55 |  |
| Driver/Sales Workers and Truck Drivers | 533030 | 241 | \$7.39 | \$6.93 | \$7.01 | \$6.60 |
| Earth Drillers, Except Oil and Gas | 475020 |  | \$7.28 |  | \$7.28 |  |
| Economists | 193010 |  | \$39.91 |  | \$24.04 |  |
| Education Administrators | 119030 | 63 | \$28.24 | \$30.83 | \$22.48 | \$24.04 |
| Education and Library Science Teachers, Postsecondary | 251080 | 8 | \$32.17 | \$32.06 | \$20.86 | \$20.76 |
| Electrical and Electronics Engineers | 172070 | 13 | \$19.52 | \$15.80 | \$16.69 | \$13.02 |
| Electricians | 472110 | 144 | \$7.98 | \$6.87 | \$7.40 | \$6.55 |
| Elementary and Middle School Teachers | 252020 | 357 | \$19.99 | \$20.71 | \$17.81 | \$18.58 |
| Eligibility Interviewers, Government Programs | 434060 | 29 | \$17.09 | \$14.72 | \$11.95 | \$10.21 |
| Emergency Management Directors | 119160 | 12 | \$15.99 | \$14.38 | \$10.94 | \$10.10 |
| Emergency Medical Technicians and Paramedics | 292040 | 16 | \$9.13 | \$9.03 | \$8.57 | \$8.50 |
| Engineering Technicians, Except Drafters | 173020 | 70 | \$12.29 | \$10.13 | \$10.72 | \$10.00 |
| Environmental Engineers | 172080 | 10 | \$29.09 | \$28.91 | \$23.75 | \$23.91 |
| Environmental Scientists and Geoscientists | 192040 | 8 | \$18.22 | \$16.79 | \$12.79 | \$13.09 |
| Farm and Home Management Advisors | 259020 | 8 | \$30.35 | \$31.01 | \$18.76 | \$19.50 |
| Farmers, Ranchers, and Other Agricultural Managers | 119010 | 16 | \$9.72 | \$6.70 | \$7.84 | \$6.55 |
| Fast Food and Counter Workers | 353020 | 50 | \$7.07 | \$6.74 | \$6.72 | \$6.55 |
| File Clerks | 434070 | 12 | \$12.77 | \$10.67 | \$10.93 | \$8.73 |
| Financial Analysts and Advisors | 132050 | 49 | \$15.72 | \$14.04 | \$13.14 | \$12.00 |
| Financial Examiners | 132060 | 5 | \$41.01 | \$27.79 | \$32.17 | \$20.46 |
| Financial Managers | 113030 | 100 | \$23.93 | \$20.95 | \$21.30 | \$18.24 |
| Fire Inspectors | 332020 | 55 | \$13.09 | \$12.36 | \$10.30 | \$9.73 |
| Firefighters | 332010 | 155 | \$15.99 | \$14.10 | \$10.64 | \$9.38 |
| First-Line Supervisors of Building and Grounds Cleaning and Maintenance Workers | 371010 | 115 | \$13.37 | \$9.37 | \$11.70 | \$8.00 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 471010 | 38 | \$13.39 | \$9.19 | \$11.85 | \$8.00 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly Wage Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 451010 | 9 | \$17.13 | \$16.94 | \$13.17 | \$15.27 |
| First-Line Supervisors of Fire Fighting and Prevention Workers | 331020 | 9 | \$21.51 | \$18.63 | \$15.50 | \$14.38 |
| First-Line Supervisors of Gaming Workers | 391010 | 197 | \$17.54 | \$17.23 | \$17.24 | \$17.00 |
| First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand | 531020 | 22 | \$11.88 | \$11.00 | \$9.64 | \$7.90 |
| First-Line Supervisors of Law Enforcement Workers | 331010 | 48 | \$25.55 | \$22.42 | \$16.61 | \$16.83 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 491010 | 43 | \$15.12 | \$12.86 | \$13.36 | \$10.72 |
| First-Line Supervisors of Office and Administrative Support Workers | 431010 | 125 | \$16.83 | \$14.00 | \$14.54 | \$11.28 |
| First-Line Supervisors of Personal Service Workers | 391020 | 65 | \$10.63 | \$8.95 | \$9.85 | \$7.75 |
| First-Line Supervisors of Production and Operating Workers | 511010 | 85 | \$12.26 | \$10.41 | \$10.67 | \$9.61 |
| First-Line Supervisors of Sales Workers | 411010 | 196 | \$9.58 | \$8.34 | \$8.89 | \$7.53 |
| First-Line Supervisors of Transportation and MaterialMoving Machine and Vehicle Operators | 531030 | 25 | \$15.18 | \$11.01 | \$12.95 | \$9.38 |
| Fish and Game Wardens | 333030 |  | \$14.20 |  | \$11.07 |  |
| Fishers and Related Fishing Workers | 453010 | 19 | \$6.61 | \$6.55 | \$6.55 | \$6.55 |
| Food Preparation Workers | 352020 | 107 | \$7.19 | \$6.61 | \$6.74 | \$6.55 |
| Food Servers, Nonrestaurant | 353040 | 30 | \$7.43 | \$7.35 | \$7.14 | \$7.13 |
| Food Service Managers | 119050 | 64 | \$17.09 | \$12.53 | \$16.16 | \$11.77 |
| Forest and Conservation Workers | 454010 | 15 | \$18.68 | \$17.37 | \$11.19 | \$9.85 |
| Fundraisers | 131130 | 15 | \$22.98 | \$24.36 | \$18.57 | \$19.23 |
| Funeral Attendants | 394020 |  | \$6.58 |  | \$6.58 |  |
| Gaming Cage Workers | 433040 | 66 | \$7.56 | \$7.35 | \$7.44 | \$7.25 |
| Gaming Managers | 119070 | 113 | \$23.76 | \$22.69 | \$23.33 | \$21.63 |
| Gaming Services Workers | 393010 | 264 | \$7.58 | \$7.35 | \$7.48 | \$7.25 |
| General and Operations Managers | 111020 | 496 | \$18.15 | \$12.50 | \$16.11 | \$12.07 |
| Glaziers | 472120 | 15 | \$6.98 | \$6.57 | \$6.96 | \$6.55 |
| Grounds Maintenance Workers | 373010 | 149 | \$7.62 | \$7.50 | \$6.88 | \$6.55 |
| Health Practitioner Support Technologists and Technicians | 292050 | 32 | \$13.17 | \$13.58 | \$12.82 | \$13.24 |
| Health Teachers, Postsecondary | 251070 |  | \$32.94 |  | \$20.51 |  |
| Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 499020 | 66 | \$8.46 | \$7.57 | \$7.53 | \$7.00 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad Code | Hourly <br> Wage <br> Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Heavy Vehicle and Mobile Equipment Service Technicians and Mechanics | 493040 | 51 | \$7.84 | \$7.25 | \$7.38 | \$7.00 |
| Helpers, Construction Trades | 473010 | 128 | \$11.66 | \$10.11 | \$9.40 | \$7.25 |
| Hoist and Winch Operators | 537040 |  | \$7.89 |  | \$6.55 |  |
| Home Appliance Repairers | 499030 |  | \$7.99 |  | \$7.03 |  |
| Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop | 359030 | 70 | \$9.06 | \$7.85 | \$8.90 | \$7.50 |
| Hotel, Motel, and Resort Desk Clerks | 434080 | 52 | \$7.46 | \$7.25 | \$7.04 | \$6.55 |
| Human Resources Assistants, Except Payroll and Timekeeping | 434160 | 67 | \$11.37 | \$9.63 | \$10.12 | \$9.00 |
| Human Resources Managers | 113120 | 64 | \$19.29 | \$15.93 | \$17.91 | \$14.50 |
| Human Resources Workers | 131070 | 74 | \$16.28 | \$15.11 | \$13.00 | \$11.54 |
| Industrial Engineers, Including Health and Safety | 172110 | 11 | \$12.62 | \$9.71 | \$10.82 | \$8.40 |
| Industrial Machinery Installation, Repair, and Maintenance Workers | 499040 | 45 | \$11.97 | \$13.02 | \$9.90 | \$10.01 |
| Industrial Production Managers | 113050 | 26 | \$15.29 | \$10.84 | \$12.85 | \$9.63 |
| Industrial Truck and Tractor Operators | 537050 | 10 | \$7.39 | \$6.62 | \$6.81 | \$6.55 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 519060 |  | \$19.88 |  | \$15.51 |  |
| Instructional Coordinators | 259030 | 18 | \$28.00 | \$27.43 | \$23.87 | \$24.04 |
| Insurance Claims and Policy Processing Clerks | 439040 | 8 | \$11.98 | \$8.32 | \$11.21 | \$8.00 |
| Insurance Sales Agents | 413020 |  | \$10.80 |  | \$7.05 |  |
| Interviewers, Except Eligibility and Loan | 434110 | 30 | \$25.73 | \$24.17 | \$19.86 | \$14.42 |
| Jewelers and Precious Stone and Metal Workers | 519070 | 10 | \$6.64 | \$6.63 | \$6.58 | \$6.55 |
| Judges, Magistrates, and Other Judicial Workers | 231020 | 11 | \$56.25 | \$69.52 | \$44.96 | \$57.69 |
| Laborers and Material Movers, Hand | 537060 | 44 | \$6.94 | \$6.63 | \$6.77 | \$6.55 |
| Laundry and Dry-Cleaning Workers | 516010 | 75 | \$7.50 | \$7.35 | \$7.02 | \$6.55 |
| Law, Criminal Justice, and Social Work Teachers, Postsecondary | 251110 |  | \$33.40 |  | \$21.94 |  |
| Lawyers and Judicial Law Clerks | 231010 | 56 | \$36.32 | \$33.14 | \$30.86 | \$28.85 |
| Legislators | 111030 | 25 | \$27.66 | \$27.20 | \$18.97 | \$18.89 |
| Librarians | 254020 |  | \$29.41 |  | \$20.29 |  |
| Library Assistants, Clerical | 434120 | 22 | \$11.28 | \$10.80 | \$8.49 | \$8.45 |
| Library Technicians | 254030 |  | \$29.11 |  | \$17.89 |  |
| Licensed Practical and Licensed Vocational Nurses | 292060 |  | \$12.86 |  | \$11.68 |  |
| Line Installers and Repairers | 499050 | 33 | \$15.97 | \$14.59 | \$12.10 | \$10.40 |
| Loan Interviewers and Clerks | 434130 | 6 | \$17.17 | \$15.15 | \$14.46 | \$12.59 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging Managers | 119080 | 10 | \$28.50 | \$17.96 | \$27.76 | \$17.79 |
| Logisticians | 131080 | 9 | \$11.85 | \$8.36 | \$9.28 | \$8.25 |
| Machine Tool Cutting Setters, Operators, and Tenders, Metal and Plastic | 514030 |  | \$6.77 |  | \$6.72 |  |
| Machinists | 514040 | 17 | \$8.89 | \$6.75 | \$8.06 | \$6.55 |
| Mail Clerks and Mail Machine Operators, Except Postal Service | 439050 |  | \$7.10 |  | \$6.55 |  |
| Maintenance and Repair Workers, General | 499070 | 377 | \$8.09 | \$7.00 | \$7.29 | \$6.55 |
| Management Analysts | 131110 | 18 | \$19.72 | \$24.55 | \$15.79 | \$16.35 |
| Market Research Analysts and Marketing Specialists | 131160 | 18 | \$11.05 | \$8.40 | \$9.37 | \$7.03 |
| Marketing and Sales Managers | 112020 | 192 | \$14.75 | \$9.52 | \$13.75 | \$8.27 |
| Massage Therapists | 319010 | 82 | \$7.05 | \$6.55 | \$6.90 | \$6.55 |
| Math and Computer Teachers, Postsecondary | 251020 | 6 | \$30.21 | \$31.22 | \$20.45 | \$20.31 |
| Mechanical Engineers | 172140 | 13 | \$13.46 | \$12.72 | \$12.16 | \$11.28 |
| Medical and Health Services Managers | 119110 | 109 | \$18.27 | \$17.79 | \$18.04 | \$17.79 |
| Medical Records and Health Information Technicians | 292070 | 29 | \$9.36 | \$8.02 | \$8.66 | \$7.25 |
| Medical Scientists | 191040 |  | \$40.87 |  | \$40.87 |  |
| Medical, Dental, and Ophthalmic Laboratory Technicians | 519080 |  | \$10.91 |  | \$10.50 |  |
| Meeting, Convention, and Event Planners | 131120 |  | \$10.60 |  | \$10.60 |  |
| Meter Readers, Utilities | 435040 | 21 | \$12.43 | \$11.86 | \$9.51 | \$9.02 |
| Miscellaneous Agricultural Workers | 452090 | 48 | \$7.88 | \$6.55 | \$6.73 | \$6.55 |
| Miscellaneous Assemblers and Fabricators | 512090 | 5 | \$6.94 | \$6.75 | \$6.73 | \$6.55 |
| Miscellaneous Business Operations Specialists | 131190 | 78 | \$12.59 | \$8.77 | \$11.24 | \$8.65 |
| Miscellaneous Communications Equipment Operators | 432090 | 5 | \$7.85 | \$7.63 | \$7.85 | \$7.63 |
| Miscellaneous Community and Social Service Specialists | 211090 | 208 | \$13.77 | \$12.77 | \$9.10 | \$8.65 |
| Miscellaneous Computer Occupations | 151190 | 31 | \$21.46 | \$20.70 | \$18.74 | \$17.67 |
| Miscellaneous Construction and Related Workers | 474090 | 8 | \$7.87 | \$7.35 | \$7.47 | \$7.25 |
| Miscellaneous Education, Training, and Library Workers | 259090 | 16 | \$23.80 | \$25.63 | \$20.51 | \$21.33 |
| Miscellaneous Electrical and Electronic Equipment Mechanics, Installers, and Repairers | 492090 | 59 | \$8.93 | \$7.38 | \$8.03 | \$7.00 |
| Miscellaneous Engineers | 172190 | 8 | \$14.56 | \$7.38 | \$13.34 | \$7.38 |
| Miscellaneous Entertainers and Performers, Sports and Related Workers | 272090 | 32 | \$8.47 | \$7.05 | \$8.47 | \$7.05 |
| Miscellaneous Entertainment Attendants and Related Workers | 393090 | 75 | \$8.07 | \$7.38 | \$7.62 | \$7.25 |
| Miscellaneous Extraction Workers | 475090 | 5 | \$7.46 | \$7.35 | \$7.10 | \$7.00 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly Wage <br> Rate N | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous Financial Clerks | 433090 | 6 | \$10.35 | \$11.46 | \$8.52 | \$8.69 |
| Miscellaneous Financial Specialists | 132090 | 8 | \$14.28 | \$10.25 | \$13.20 | \$9.65 |
| Miscellaneous First-Line Supervisors, Protective Service Workers | 331090 | 37 | \$12.43 | \$10.00 | \$10.68 | \$8.00 |
| Miscellaneous Food Preparation and Serving Related Workers | 359090 | 185 | \$7.16 | \$6.80 | \$6.74 | \$6.55 |
| Miscellaneous Food Processing Workers | 513090 | 28 | \$6.93 | \$6.63 | \$6.78 | \$6.55 |
| Miscellaneous Health Diagnosing and Treating Practitioners | 291190 |  | \$13.03 |  | \$13.03 |  |
| Miscellaneous Health Practitioners and Technical Workers | 299090 |  | \$18.77 |  | \$18.53 |  |
| Miscellaneous Health Technologists and Technicians | 292090 | 18 | \$12.03 | \$11.20 | \$11.87 | \$10.75 |
| Miscellaneous Healthcare Support Occupations | 319090 | 89 | \$10.75 | \$9.95 | \$9.56 | \$8.65 |
| Miscellaneous Information and Record Clerks | 434190 | 36 | \$14.39 | \$13.22 | \$10.40 | \$9.14 |
| Miscellaneous Installation, Maintenance, and Repair Workers | 499090 | 179 | \$10.51 | \$10.50 | \$8.52 | \$8.04 |
| Miscellaneous Legal Support Workers | 232090 | 12 | \$22.81 | \$24.19 | \$16.62 | \$17.17 |
| Miscellaneous Life, Physical, and Social Science Technicians | 194090 | 58 | \$14.52 | \$14.21 | \$9.61 | \$8.48 |
| Miscellaneous Managers | 119190 | 216 | \$14.34 | \$7.60 | \$13.06 | \$7.50 |
| Miscellaneous Media and Communication Equipment Workers | 274090 | 15 | \$9.41 | \$8.00 | \$8.67 | \$8.00 |
| Miscellaneous Media and Communication Workers | 273090 | 17 | \$15.38 | \$13.65 | \$12.00 | \$9.38 |
| Miscellaneous Office and Administrative Support Workers | 439190 | 187 | \$13.38 | \$11.52 | \$9.16 | \$6.55 |
| Miscellaneous Personal Appearance Workers | 395090 | 8 | \$6.59 | \$6.55 | \$6.55 | \$6.55 |
| Miscellaneous Personal Care and Service Workers | 399090 | 34 | \$9.99 | \$10.64 | \$9.78 | \$10.50 |
| Miscellaneous Plant and System Operators | 518090 | 7 | \$8.84 | \$8.46 | \$6.69 | \$6.55 |
| Miscellaneous Postsecondary Teachers | 251190 | 18 | \$24.76 | \$25.05 | \$23.64 | \$25.00 |
| Miscellaneous Production Workers | 519190 | 64 | \$7.77 | \$7.13 | \$7.59 | \$6.80 |
| Miscellaneous Protective Service Workers | 339090 | 57 | \$8.14 | \$7.60 | \$7.24 | \$6.55 |
| Miscellaneous Religious Workers | 212090 |  | \$9.83 |  | \$9.83 |  |
| Miscellaneous Sales and Related Workers | 419090 | 11 | \$16.68 | \$7.50 | \$16.51 | \$7.50 |
| Miscellaneous Sales Representatives, Services | 413090 | 37 | \$8.01 | \$7.38 | \$7.11 | \$6.55 |
| Miscellaneous Social Scientists and Related Workers | 193090 | 7 | \$19.20 | \$14.30 | \$14.35 | \$9.00 |
| Miscellaneous Teachers and Instructors | 253090 | 109 | \$13.78 | \$10.00 | \$12.52 | \$9.28 |
| Miscellaneous Textile, Apparel, and Furnishings Workers | 516090 | 8 | \$7.71 | \$7.66 | \$6.85 | \$6.65 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly <br> Wage <br> Rate N | Hourly Wage Rate Mean | Hourly Wage Rate Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous Vehicle and Mobile Equipment Mechanics, Installers, and Repairers | 493090 | 6 | \$6.66 | \$6.60 | \$6.63 | \$6.55 |
| Models, Demonstrators, and Product Promoters | 419010 | 20 | \$8.12 | \$7.53 | \$7.33 | \$6.55 |
| Molders and Molding Machine Setters, Operators, and Tenders, Metal and Plastic | 514070 | 6 | \$6.77 | \$6.80 | \$6.77 | \$6.80 |
| Morticians, Undertakers, and Funeral Directors | 394030 |  | \$6.83 |  | \$6.83 |  |
| Musicians, Singers, and Related Workers | 272040 | 18 | \$10.48 | \$9.61 | \$10.03 | \$8.72 |
| Natural Sciences Managers | 119120 |  | \$30.72 |  | \$26.44 |  |
| News Analysts, Reporters and Correspondents | 273020 | 12 | \$9.80 | \$10.13 | \$8.78 | \$8.53 |
| Nurse Midwives | 291160 |  | \$35.63 |  | \$35.63 |  |
| Nurse Practitioners | 291170 | 159 | \$16.38 | \$15.57 | \$16.28 | \$15.57 |
| Nursing, Psychiatric, and Home Health Aides | 311010 | 42 | \$9.05 | \$8.50 | \$8.65 | \$8.34 |
| Occupational Health and Safety Specialists and Technicians | 299010 | 35 | \$12.52 | \$11.65 | \$11.19 | \$10.01 |
| Occupational Therapy Assistants and Aides | 312010 | 7 | \$7.85 | \$6.55 | \$6.92 | \$6.55 |
| Office Clerks, General | 439060 | 147 | \$8.16 | \$7.25 | \$7.38 | \$7.00 |
| Office Machine Operators, Except Computer | 439070 |  | \$16.00 |  | \$12.89 |  |
| Opticians, Dispensing | 292080 |  | \$13.41 |  | \$12.00 |  |
| Optometrists | 291040 |  | \$29.41 |  | \$27.50 |  |
| Order Clerks | 434150 | 8 | \$7.81 | \$7.74 | \$6.85 | \$6.83 |
| Painters and Paperhangers | 472140 | 34 | \$7.22 | \$7.05 | \$6.92 | \$6.55 |
| Painting Workers | 519120 | 11 | \$7.04 | \$7.00 | \$6.83 | \$7.00 |
| Paralegals and Legal Assistants | 232010 | 42 | \$19.24 | \$15.49 | \$16.41 | \$11.68 |
| Payroll and Timekeeping Clerks | 433050 | 17 | \$13.60 | \$10.00 | \$11.81 | \$10.00 |
| Pest Control Workers | 372020 | 13 | \$7.81 | \$7.75 | \$7.65 | \$7.51 |
| Pharmacists | 291050 | 7 | \$49.46 | \$55.53 | \$46.05 | \$50.00 |
| Photographers | 274020 |  | \$7.14 |  | \$6.70 |  |
| Physical Sciences Teachers, Postsecondary | 251050 |  | \$25.05 |  | \$25.00 |  |
| Physical Therapist Assistants and Aides | 312020 | 5 | \$17.21 | \$10.12 | \$17.01 | \$10.12 |
| Physician Assistants | 291070 | 11 | \$39.56 | \$38.46 | \$39.56 | \$38.46 |
| Physicians and Surgeons | 291060 | 43 | \$90.50 | \$90.39 | \$89.33 | \$90.39 |
| Pipelayers, Plumbers, Pipefitters, and Steamfitters | 472150 | 49 | \$7.29 | \$7.05 | \$6.87 | \$6.75 |
| Police Officers | 333050 | 156 | \$14.78 | \$13.90 | \$9.65 | \$9.38 |
| Postal Service Workers | 435050 |  | \$6.93 |  | \$6.72 |  |
| Power Plant Operators, Distributors, and Dispatchers | 518010 | 35 | \$13.92 | \$13.27 | \$10.42 | \$10.01 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Precision Instrument and Equipment Repairers | 499060 |  | \$6.55 |  | \$6.55 |  |
| Preschool and Kindergarten Teachers | 252010 | 58 | \$12.53 | \$9.40 | \$11.37 | \$7.26 |
| Printing Workers | 515110 | 32 | \$7.69 | \$7.41 | \$7.05 | \$6.55 |
| Private Detectives and Investigators | 339020 |  | \$29.63 |  | \$22.85 |  |
| Procurement Clerks | 433060 | 39 | \$13.42 | \$13.18 | \$11.51 | \$10.88 |
| Production, Planning, and Expediting Clerks | 435060 | 22 | \$8.83 | \$7.00 | \$8.44 | \$7.00 |
| Property, Real Estate, and Community Association Managers | 119140 | 59 | \$18.46 | \$7.50 | \$17.67 | \$7.50 |
| Psychologists | 193030 | 5 | \$33.31 | \$26.44 | \$32.28 | \$26.44 |
| Public Relations and Fundraising Managers | 112030 | 11 | \$19.92 | \$21.60 | \$17.40 | \$14.42 |
| Public Relations Specialists | 273030 | 65 | \$10.02 | \$7.35 | \$9.41 | \$7.25 |
| Pumping Station Operators | 537070 |  | \$13.71 |  | \$9.53 |  |
| Purchasing Managers | 113060 | 47 | \$13.08 | \$9.25 | \$11.62 | \$8.00 |
| Radio and Telecommunications Equipment Installers and Repairers | 492020 | 8 | \$17.28 | \$20.38 | \$11.93 | \$13.02 |
| Real Estate Brokers and Sales Agents | 419020 |  | \$15.63 |  | \$15.63 |  |
| Receptionists and Information Clerks | 434170 | 132 | \$8.39 | \$7.61 | \$7.30 | \$7.00 |
| Recreation and Fitness Workers | 399030 |  | \$10.00 |  | \$10.00 |  |
| Refuse and Recyclable Material Collectors | 537080 | 26 | \$6.86 | \$6.75 | \$6.71 | \$6.55 |
| Registered Nurses | 291140 | 30 | \$15.68 | \$15.13 | \$14.56 | \$14.25 |
| Reinforcing Iron and Rebar Workers | 472170 | 12 | \$8.00 | \$6.85 | \$7.44 | \$6.85 |
| Reservation and Transportation Ticket Agents and Travel Clerks | 434180 | 52 | \$8.24 | \$8.22 | \$7.38 | \$6.60 |
| Residential Advisors | 399040 | 16 | \$26.80 | \$25.96 | \$20.88 | \$21.64 |
| Retail Salespersons | 412030 | 107 | \$7.50 | \$6.59 | \$7.00 | \$6.55 |
| Sailors and Marine Oilers | 535010 | 5 | \$6.86 | \$6.60 | \$6.83 | \$6.55 |
| Sales Engineers | 419030 |  | \$19.67 |  | \$18.75 |  |
| Sales Representatives, Wholesale and Manufacturing | 414010 | 354 | \$7.79 | \$7.20 | \$7.48 | \$7.00 |
| Secondary School Teachers | 252030 | 174 | \$19.55 | \$18.95 | \$17.13 | \$17.23 |
| Secretaries and Administrative Assistants | 436010 | 545 | \$13.42 | \$11.65 | \$10.53 | \$9.09 |
| Security Guards and Gaming Surveillance Officers | 339030 | 424 | \$7.18 | \$6.55 | \$6.93 | \$6.55 |
| Self-Enrichment Education Teachers | 253020 | 14 | \$9.83 | \$9.22 | \$8.86 | \$7.50 |
| Sewing Machine Operators | 516030 |  | \$6.78 |  | \$6.78 |  |
| Sheet Metal Workers | 472210 | 8 | \$7.24 | \$6.66 | \$6.91 | \$6.55 |
| Ship and Boat Captains and Operators | 535020 | 59 | \$14.26 | \$13.75 | \$13.51 | \$12.50 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad <br> Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ship Engineers | 535030 |  | \$8.98 |  | \$8.77 |  |
| Shipping, Receiving, and Traffic Clerks | 435070 | 19 | \$8.19 | \$7.55 | \$7.79 | \$7.55 |
| Small Engine Mechanics | 493050 | 22 | \$8.41 | \$7.20 | \$7.33 | \$6.74 |
| Social and Community Service Managers | 119150 | 61 | \$20.52 | \$18.21 | \$16.58 | \$15.39 |
| Social Science Research Assistants | 194060 | 10 | \$18.52 | \$17.60 | \$14.31 | \$13.22 |
| Social Sciences Teachers, Postsecondary | 251060 |  | \$31.58 |  | \$20.31 |  |
| Social Workers | 211020 | 36 | \$14.30 | \$12.37 | \$12.62 | \$10.79 |
| Software Developers and Programmers | 151130 | 21 | \$11.94 | \$8.50 | \$9.91 | \$7.50 |
| Special Education Teachers | 252050 | 31 | \$22.21 | \$23.88 | \$19.85 | \$21.71 |
| Stationary Engineers and Boiler Operators | 518020 |  | \$7.96 |  | \$6.75 |  |
| Statistical Assistants | 439110 | 10 | \$15.96 | \$15.84 | \$14.14 | \$13.12 |
| Statisticians | 152040 | 12 | \$16.73 | \$14.41 | \$13.95 | \$12.56 |
| Stock Clerks and Order Fillers | 435080 | 340 | \$7.28 | \$6.55 | \$6.84 | \$6.55 |
| Structural Iron and Steel Workers | 472220 | 21 | \$8.54 | \$7.05 | \$8.23 | \$7.05 |
| Structural Metal Fabricators and Fitters | 512040 |  | \$8.16 |  | \$8.08 |  |
| Supervisors of Food Preparation and Serving Workers | 351010 | 319 | \$14.54 | \$9.87 | \$13.61 | \$9.04 |
| Surveying and Mapping Technicians | 173030 | 8 | \$12.59 | \$13.30 | \$8.00 | \$7.82 |
| Surveyors, Cartographers, and Photogrammetrists | 171020 | 8 | \$14.68 | \$12.77 | \$11.70 | \$11.75 |
| Switchboard Operators, Including Answering Service | 432010 | 22 | \$8.67 | \$7.89 | \$8.41 | \$7.89 |
| Tailors, Dressmakers, and Sewers | 516050 | 32 | \$7.08 | \$6.68 | \$6.73 | \$6.55 |
| Tax Examiners, Collectors and Preparers, and Revenue Agents | 132080 | 32 | \$15.42 | \$13.65 | \$10.81 | \$8.21 |
| Taxi Drivers and Chauffeurs | 533040 | 132 | \$7.86 | \$7.35 | \$7.23 | \$7.13 |
| Teacher Assistants | 259040 | 188 | \$10.35 | \$8.83 | \$9.18 | \$7.93 |
| Telemarketers | 419040 | 19 | \$6.55 | \$6.55 | \$6.55 | \$6.55 |
| Telephone Operators | 432020 | 8 | \$8.43 | \$7.59 | \$7.58 | \$6.65 |
| Television, Video, and Motion Picture Camera Operators and Editors | 274030 |  | \$6.55 |  | \$6.55 |  |
| Tellers | 433070 | 12 | \$7.96 | \$7.24 | \$7.44 | \$7.03 |
| Therapists | 291120 | 20 | \$17.78 | \$16.83 | \$17.15 | \$16.83 |
| Tour and Travel Guides | 397010 | 197 | \$7.70 | \$6.68 | \$7.45 | \$6.55 |
| Training and Development Managers | 113130 | 18 | \$18.54 | \$17.61 | \$17.40 | \$14.71 |
| Training and Development Specialists | 131150 | 14 | \$11.89 | \$7.35 | \$10.56 | \$7.25 |
| Transportation Attendants, Except Flight Attendants | 536060 | 23 | \$6.82 | \$6.55 | \$6.67 | \$6.55 |
| Transportation Inspectors | 536050 | 22 | \$6.86 | \$6.55 | \$6.77 | \$6.55 |

## Table A1. SOC Broad Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI

Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits.
When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Broad Title (SOC 4-5 digit title) | Broad Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct <br> Hourly <br> Wage <br> Rate <br> Mean | Direct <br> Hourly <br> Wage <br> Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transportation, Storage, and Distribution Managers | 113070 | 27 | \$15.93 | \$10.20 | \$15.23 | \$10.20 |
| Travel Agents | 413040 | 54 | \$11.93 | \$12.71 | \$10.64 | \$11.54 |
| Urban and Regional Planners | 193050 | 6 | \$16.82 | \$15.96 | \$14.13 | \$13.26 |
| Ushers, Lobby Attendants, and Ticket Takers | 393030 | 25 | \$7.41 | \$7.31 | \$6.95 | \$6.75 |
| Veterinarians | 291130 |  | \$55.07 |  | \$50.00 |  |
| Waiters and Waitresses | 353030 | 508 | \$7.17 | \$7.00 | \$6.71 | \$6.55 |
| Water and Wastewater Treatment Plant and System Operators | 518030 | 24 | \$13.62 | \$13.37 | \$11.09 | \$10.09 |
| Welding, Soldering, and Brazing Workers | 514120 | 71 | \$8.19 | \$7.00 | \$7.87 | \$7.00 |
| Woodworking Machine Setters, Operators, and Tenders | 517040 |  | \$9.67 |  | \$9.17 |  |
| Writers and Editors | 273040 | 7 | \$24.14 | \$14.80 | \$20.39 | \$12.40 |
| Grand Total (Overall) |  | 19,518 | \$12.38 | \$8.25 | \$10.87 | \$7.35 |

## Appendix B: SOC Minor Titles Hourly Wages, and Direct Hourly Wages

Table B1. SOC Minor Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Minor Title (SOC 3-digit title) | Minor Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising, Marketing, Promotions, Public Relations, and Sales Managers | 112000 | 221 | \$15.09 | \$10.14 | \$13.97 | \$9.25 |
| Agricultural Workers | 452000 | 67 | \$10.31 | \$6.74 | \$7.57 | \$6.55 |
| Air Transportation Workers | 532000 | 50 | \$15.44 | \$12.10 | \$13.91 | \$9.75 |
| Animal Care and Service Workers | 392000 | 6 | \$14.50 | \$13.02 | \$10.14 | \$9.05 |
| Architects, Surveyors, and Cartographers | 171000 | 16 | \$13.84 | \$11.47 | \$11.72 | \$11.27 |
| Art and Design Workers | 271000 | 76 | \$9.38 | \$8.49 | \$8.72 | \$7.13 |
| Assemblers and Fabricators | 512000 | 8 | \$7.39 | \$7.04 | \$7.24 | \$6.78 |
| Baggage Porters, Bellhops, and Concierges | 396000 | 31 | \$8.59 | \$7.25 | \$8.53 | \$7.25 |
| Building Cleaning and Pest Control Workers | 372000 | 750 | \$7.41 | \$6.57 | \$6.88 | \$6.55 |
| Business Operations Specialists | 131000 | 331 | \$15.17 | \$13.01 | \$12.21 | \$10.00 |
| Communications Equipment Operators | 432000 | 35 | \$8.50 | \$7.89 | \$8.14 | \$7.89 |
| Computer Occupations | 151100 | 181 | \$17.79 | \$16.07 | \$15.67 | \$13.89 |
| Construction Trades Workers | 472000 | 1,120 | \$7.74 | \$6.77 | \$7.10 | \$6.55 |
| Cooks and Food Preparation Workers | 352000 | 618 | \$7.65 | \$7.05 | \$7.05 | \$6.55 |
| Counselors, Social Workers, and Other Community and Social Service Specialists | 211000 | 288 | \$14.69 | \$13.11 | \$10.72 | \$9.14 |
| Drafters, Engineering Technicians, and Mapping Technicians | 173000 | 108 | \$13.38 | \$11.14 | \$11.30 | \$10.00 |
| Electrical and Electronic Equipment Mechanics, Installers, and Repairers | 492000 | 75 | \$9.82 | \$7.67 | \$8.37 | \$7.05 |
| Engineers | 172000 | 82 | \$21.01 | \$20.87 | \$18.08 | \$16.83 |
| Entertainers and Performers, Sports and Related Workers | 272000 | 145 | \$19.83 | \$16.70 | \$16.27 | \$14.42 |
| Entertainment Attendants and Related Workers | 393000 | 364 | \$7.67 | \$7.35 | \$7.47 | \$7.25 |
| Extraction Workers | 475000 | 7 | \$7.40 | \$7.35 | \$7.15 | \$7.00 |
| Financial Clerks | 433000 | 467 | \$10.54 | \$8.13 | \$9.33 | \$7.50 |
| Financial Specialists | 132000 | 448 | \$15.83 | \$13.49 | \$13.17 | \$11.53 |
| Fire Fighting and Prevention Workers | 332000 | 210 | \$15.23 | \$13.41 | \$10.55 | \$9.73 |
| Fishing and Hunting Workers | 453000 | 19 | \$6.61 | \$6.55 | \$6.55 | \$6.55 |
| Food and Beverage Serving Workers | 353000 | 655 | \$7.19 | \$7.00 | \$6.75 | \$6.55 |
| Food Processing Workers | 513000 | 148 | \$7.43 | \$6.73 | \$6.96 | \$6.55 |
| Forest, Conservation, and Logging Workers | 454000 | 15 | \$18.68 | \$17.37 | \$11.19 | \$9.85 |
| Funeral Service Workers | 394000 | 5 | \$6.68 | \$6.55 | \$6.68 | \$6.55 |
| Grounds Maintenance Workers | 373000 | 149 | \$7.62 | \$7.50 | \$6.88 | \$6.55 |

Table B1. SOC Minor Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Minor Title (SOC 3-digit title) | Minor Code | Hourly Wage Rate $\mathbf{N}$ | Hourly <br> Wage Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Diagnosing and Treating Practitioners | 291000 | 294 | \$30.61 | \$16.35 | \$29.91 | \$16.35 |
| Health Technologists and Technicians | 292000 | 149 | \$13.40 | \$11.54 | \$12.48 | \$11.00 |
| Helpers, Construction Trades | 473000 | 128 | \$11.66 | \$10.11 | \$9.40 | \$7.25 |
| Information and Record Clerks | 434000 | 866 | \$11.65 | \$9.12 | \$9.99 | \$7.65 |
| Law Enforcement Workers | 333000 | 310 | \$14.72 | \$13.46 | \$9.82 | \$9.38 |
| Lawyers, Judges, and Related Workers | 231000 | 67 | \$39.59 | \$33.26 | \$33.18 | \$28.85 |
| Legal Support Workers | 232000 | 54 | \$20.03 | \$18.04 | \$16.45 | \$13.50 |
| Librarians, Curators, and Archivists | 254000 | 14 | \$20.96 | \$17.97 | \$13.38 | \$10.77 |
| Life Scientists | 191000 | 21 | \$23.08 | \$24.25 | \$17.30 | \$17.45 |
| Life, Physical, and Social Science Technicians | 194000 | 88 | \$16.28 | \$15.74 | \$10.66 | \$9.32 |
| Material Moving Workers | 537000 | 90 | \$7.55 | \$6.75 | \$7.23 | \$6.55 |
| Material Recording, Scheduling, Dispatching, and Distributing Workers | 435000 | 502 | \$8.06 | \$6.65 | \$7.35 | \$6.55 |
| Mathematical Science Occupations | 152000 | 12 | \$16.73 | \$14.41 | \$13.95 | \$12.56 |
| Media and Communication Equipment Workers | 274000 | 30 | \$9.42 | \$8.00 | \$8.38 | \$8.00 |
| Media and Communication Workers | 273000 | 109 | \$11.51 | \$7.35 | \$10.26 | \$7.25 |
| Metal Workers and Plastic Workers | 514000 | 99 | \$8.15 | \$6.90 | \$7.77 | \$6.85 |
| Motor Vehicle Operators | 533000 | 504 | \$7.84 | \$7.11 | \$7.26 | \$6.75 |
| Nursing, Psychiatric, and Home Health Aides | 311000 | 42 | \$9.05 | \$8.50 | \$8.65 | \$8.34 |
| Occupational Therapy and Physical Therapist <br> Assistants and Aides | 312000 | 12 | \$11.75 | \$8.87 | \$11.12 | \$7.13 |
| Operations Specialties Managers | 113000 | 512 | \$19.20 | \$17.34 | \$16.38 | \$14.56 |
| Other Construction and Related Workers | 474000 | 36 | \$15.91 | \$15.96 | \$12.40 | \$13.19 |
| Other Education, Training, and Library Occupations | 259000 | 230 | \$13.37 | \$9.57 | \$11.45 | \$8.01 |
| Other Food Preparation and Serving Related Workers | 359000 | 323 | \$7.55 | \$7.05 | \$7.24 | \$6.55 |
| Other Healthcare Practitioners and Technical Occupations | 299000 | 38 | \$13.01 | \$11.92 | \$11.77 | \$10.01 |
| Other Healthcare Support Occupations | 319000 | 171 | \$8.97 | \$7.26 | \$8.28 | \$7.09 |
| Other Installation, Maintenance, and Repair Occupations | 499000 | 709 | \$9.34 | \$7.75 | \$8.00 | \$7.00 |
| Other Management Occupations | 119000 | 788 | \$18.95 | \$16.97 | \$17.33 | \$14.83 |
| Other Office and Administrative Support Workers | 439000 | 395 | \$11.46 | \$9.92 | \$8.74 | \$7.05 |
| Other Personal Care and Service Workers | 399000 | 100 | \$11.10 | \$7.05 | \$10.05 | \$6.80 |
| Other Production Occupations | 519000 | 101 | \$8.16 | \$7.00 | \$7.80 | \$6.80 |

Table B1. SOC Minor Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Minor Title (SOC 3-digit title) | Minor Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage Rate Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Protective Service Workers | 339000 | 495 | \$7.58 | \$6.55 | \$7.10 | \$6.55 |
| Other Sales and Related Workers | 419000 | 52 | \$9.72 | \$7.50 | \$9.36 | \$6.55 |
| Other Teachers and Instructors | 253000 | 126 | \$13.70 | \$9.98 | \$12.29 | \$9.24 |
| Other Transportation Workers | 536000 | 135 | \$6.85 | \$6.55 | \$6.73 | \$6.55 |
| Personal Appearance Workers | 395000 | 89 | \$6.73 | \$6.55 | \$6.58 | \$6.55 |
| Physical Scientists | 192000 | 8 | \$18.22 | \$16.79 | \$12.79 | \$13.09 |
| Plant and System Operators | 518000 | 67 | \$13.19 | \$13.27 | \$10.21 | \$10.01 |
| Postsecondary Teachers | 251000 | 63 | \$26.69 | \$31.22 | \$20.16 | \$20.76 |
| Preschool, Primary, Secondary, and Special Education School Teachers | 252000 | 620 | \$19.28 | \$19.20 | \$17.12 | \$17.23 |
| Printing Workers | 515100 | 32 | \$7.69 | \$7.41 | \$7.05 | \$6.55 |
| Religious Workers | 212000 | 6 | \$10.30 | \$7.96 | \$8.37 | \$7.96 |
| Retail Sales Workers | 412000 | 693 | \$7.14 | \$6.58 | \$6.82 | \$6.55 |
| Sales Representatives, Services | 413000 | 107 | \$10.40 | \$9.04 | \$9.08 | \$7.50 |
| Sales Representatives, Wholesale and Manufacturing | 414000 | 354 | \$7.79 | \$7.20 | \$7.48 | \$7.00 |
| Secretaries and Administrative Assistants | 436000 | 545 | \$13.42 | \$11.65 | \$10.53 | \$9.09 |
| Social Scientists and Related Workers | 193000 | 19 | \$23.25 | \$22.90 | \$19.51 | \$19.23 |
| Supervisors of Building and Grounds Cleaning and Maintenance Workers | 371000 | 115 | \$13.37 | \$9.37 | \$11.70 | \$8.00 |
| Supervisors of Construction and Extraction Workers | 471000 | 38 | \$13.39 | \$9.19 | \$11.85 | \$8.00 |
| Supervisors of Farming, Fishing, and Forestry Workers | 451000 | 9 | \$17.13 | \$16.94 | \$13.17 | \$15.27 |
| Supervisors of Food Preparation and Serving Workers | 351000 | 319 | \$14.54 | \$9.87 | \$13.61 | \$9.04 |
| Supervisors of Installation, Maintenance, and Repair Workers | 491000 | 43 | \$15.12 | \$12.86 | \$13.36 | \$10.72 |
| Supervisors of Office and Administrative Support Workers | 431000 | 125 | \$16.83 | \$14.00 | \$14.54 | \$11.28 |
| Supervisors of Personal Care and Service Workers | 391000 | 262 | \$15.82 | \$17.23 | \$15.41 | \$17.00 |
| Supervisors of Production Workers | 511000 | 85 | \$12.26 | \$10.41 | \$10.67 | \$9.61 |
| Supervisors of Protective Service Workers | 331000 | 94 | \$20.00 | \$19.30 | \$14.17 | \$13.85 |
| Supervisors of Sales Workers | 411000 | 196 | \$9.58 | \$8.34 | \$8.89 | \$7.53 |
| Supervisors of Transportation and Material Moving Workers | 531000 | 52 | \$13.67 | \$11.20 | \$11.43 | \$8.50 |
| Textile, Apparel, and Furnishings Workers | 516000 | 117 | \$7.39 | \$7.25 | \$6.93 | \$6.55 |
| Top Executives | 111000 | 681 | \$25.25 | \$16.10 | \$22.64 | \$14.50 |

Table B1. SOC Minor Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rate include all applicable fringe benefits while Direct Hourly Wage Rate exclude fringe benefits. When N is less than $5, \mathrm{~N}$ and median are not shown for non-disclosure reason.

| Minor Title (SOC 3-digit title) | Minor Code | Hourly <br> Wage <br> Rate N | Hourly <br> Wage Rate Mean | Hourly Wage Rate Median | Direct Hourly Wage Rate Mean | Direct <br> Hourly <br> Wage Rate <br> Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tour and Travel Guides | 397000 | 197 | \$7.70 | \$6.68 | \$7.45 | \$6.55 |
| Vehicle and Mobile Equipment Mechanics, Installers, and Repairers | 493000 | 219 | \$8.66 | \$7.15 | \$8.06 | \$6.75 |
| Water Transportation Workers | 535000 | 65 | \$13.61 | \$12.84 | \$12.92 | \$12.50 |
| Woodworkers | 517000 |  | \$9.67 |  | \$9.17 |  |
| Grand Total (Overall) |  | 19,518 | \$12.38 | \$8.25 | \$10.87 | \$7.35 |

## Appendix C: SOC Major Titles, Hourly Wages, and Direct Hourly Wages

Table C1. SOC Major Titles, Hourly Wage Rates, and Direct Hourly Wages Rates: 2016 CNMI
Source: 2016 Prevailing Wage and Workforce Assessment Study
Notes: Hourly Wage Rates include all applicable fringe benefits while Direct Hourly Wage Rates exclude fringe benefits.

| Major Titles (SOC 2-digit title) | Major Code | Hourly <br> Wage <br> Rate $\mathbf{N}$ | Hourly <br> Wage <br> Rate <br> Mean | Hourly <br> Wage Rate <br> Median | Direct Hourly Wage Rate Mean | Direct Hourly Wage Rate Median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Architecture and Engineering Occupations | 170000 | 206 | \$16.45 | \$13.15 | \$14.03 | \$11.00 |
| Arts, Design, Entertainment, Sports, and Media Occupations | 270000 | 360 | \$14.24 | \$8.75 | \$12.20 | \$8.00 |
| Building and Grounds Cleaning and Maintenance Occupations | 370000 | 1,014 | \$8.12 | \$6.86 | \$7.43 | \$6.55 |
| Business and Financial Operations Occupations | 130000 | 779 | \$15.55 | \$13.23 | \$12.76 | \$10.63 |
| Community and Social Service Occupations | 210000 | 294 | \$14.60 | \$13.10 | \$10.67 | \$9.14 |
| Computer and Mathematical Occupations | 150000 | 193 | \$17.73 | \$16.00 | \$15.56 | \$13.74 |
| Construction and Extraction Occupations | 470000 | 1,329 | \$8.50 | \$6.88 | \$7.60 | \$6.60 |
| Education, Training, and Library Occupations | 250000 | 1,053 | \$17.79 | \$17.84 | \$15.43 | \$15.00 |
| Farming, Fishing, and Forestry Occupations | 450000 | 110 | \$11.37 | \$7.15 | \$8.35 | \$6.55 |
| Food Preparation and Serving Related Occupations | 350000 | 1,915 | \$8.62 | \$7.25 | \$8.07 | \$6.60 |
| Healthcare Practitioners and Technical Occupations | 290000 | 481 | \$23.89 | \$15.27 | \$23.08 | \$14.83 |
| Healthcare Support Occupations | 310000 | 225 | \$9.13 | \$8.00 | \$8.50 | \$7.50 |
| Installation, Maintenance, and Repair Occupations | 490000 | 1,046 | \$9.47 | \$7.65 | \$8.26 | \$7.00 |
| Legal Occupations | 230000 | 121 | \$30.86 | \$28.51 | \$25.71 | \$24.04 |
| Life, Physical, and Social Science Occupations | 190000 | 136 | \$18.42 | \$16.58 | \$13.04 | \$10.71 |
| Management Occupations | 110000 | 2,202 | \$20.57 | \$16.22 | \$18.41 | \$14.42 |
| Office and Administrative Support Occupations | 430000 | 2,935 | \$11.35 | \$8.99 | \$9.54 | \$7.55 |
| Personal Care and Service Occupations | 390000 | 1,054 | \$10.01 | \$7.35 | \$9.65 | \$7.25 |
| Production Occupations | 510000 | 658 | \$8.87 | \$7.38 | \$8.03 | \$6.85 |
| Protective Service Occupations | 330000 | 1,109 | \$12.08 | \$10.69 | \$9.11 | \$8.40 |
| Sales and Related Occupations | 410000 | 1,402 | \$7.99 | \$7.00 | \$7.54 | \$6.55 |
| Transportation and Material Moving Occupations | 530000 | 896 | \$8.84 | \$7.04 | \$8.20 | \$6.75 |
| Grand Total (Overall) |  | 19,518 | \$12.38 | \$8.25 | \$10.87 | \$7.35 |

Appendix D: Tabular Profile of 2016 Employers and Employees and the Result of the Employers' Selection Process for the Study

## Table D1. Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4 , 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees (W2s) | Count of Employers Cumulative | Total <br> Employees <br> Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees Cumulative Percentage | Number of Employers to be Surveyed | Number of Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Saipan | 1,943 | 29,415 | 1,943 | 29,415 | 100.0\% | 100.0\% | 1,252 | 1,252 |  |
| 2,829 | 1 | 2,829 | 1 | 2,829 | 0.1\% | 9.6\% | 1 | 1 | 1 |
| 1439 | 1 | 1,439 | 2 | 4,268 | 0.1\% | 14.5\% | 1 | 2 | 1 |
| 909 | 1 | 909 | 3 | 5,177 | 0.2\% | 17.6\% | 1 | 3 | 1 |
| 775 | 1 | 775 | 4 | 5,952 | 0.2\% | 20.2\% | 1 | 4 | 1 |
| 562 | 1 | 562 | 5 | 6,514 | 0.3\% | 22.1\% | 1 | 5 | 1 |
| 468 | 1 | 468 | 6 | 6,982 | 0.3\% | 23.7\% | 1 | 6 | 1 |
| 433 | 1 | 433 | 7 | 7,415 | 0.4\% | 25.2\% | 1 | 7 | 1 |
| 393 | 1 | 393 | 8 | 7,808 | 0.4\% | 26.5\% | 1 | 8 | 1 |
| 370 | 1 | 370 | 9 | 8,178 | 0.5\% | 27.8\% | 1 | 9 | 1 |
| 361 | 1 | 361 | 10 | 8,539 | 0.5\% | 29.0\% | 1 | 10 | 1 |
| 351 | 1 | 351 | 11 | 8,890 | 0.6\% | 30.2\% | 1 | 11 | 1 |
| 345 | 1 | 345 | 12 | 9,235 | 0.6\% | 31.4\% | 1 | 12 | 1 |
| 324 | 1 | 324 | 13 | 9,559 | 0.7\% | 32.5\% | 1 | 13 | 1 |
| 318 | 1 | 318 | 14 | 9,877 | 0.7\% | 33.6\% | 1 | 14 | 1 |
| 274 | 1 | 274 | 15 | 10,151 | 0.8\% | 34.5\% | 1 | 15 | 1 |
| 243 | 1 | 243 | 16 | 10,394 | 0.8\% | 35.3\% | 1 | 16 | 1 |
| 241 | 1 | 241 | 17 | 10,635 | 0.9\% | 36.2\% | 1 | 17 | 1 |
| 234 | 1 | 234 | 18 | 10,869 | 0.9\% | 37.0\% | 1 | 18 | 1 |
| 215 | 1 | 215 | 19 | 11,084 | 1.0\% | 37.7\% | 1 | 19 | 1 |
| 214 | 1 | 214 | 20 | 11,298 | 1.0\% | 38.4\% | 1 | 20 | 1 |
| 211 | 1 | 211 | 21 | 11,509 | 1.1\% | 39.1\% | 1 | 21 | 1 |
| 196 | 1 | 196 | 22 | 11,705 | 1.1\% | 39.8\% | 1 | 22 | 1 |
| 184 | 1 | 184 | 23 | 11,889 | 1.2\% | 40.4\% | 1 | 23 | 1 |
| 171 | 1 | 171 | 24 | 12,060 | 1.2\% | 41.0\% | 1 | 24 | 1 |
| 159 | 1 | 159 | 25 | 12,219 | 1.3\% | 41.5\% | 1 | 25 | 1 |
| 154 | 1 | 154 | 26 | 12,373 | 1.3\% | 42.1\% | 1 | 26 | 1 |
| 152 | 1 | 152 | 27 | 12,525 | 1.4\% | 42.6\% | 1 | 27 | 1 |
| 150 | 1 | 150 | 28 | 12,675 | 1.4\% | 43.1\% | 1 | 28 | 1 |
| 148 | 1 | 148 | 29 | 12,823 | 1.5\% | 43.6\% | 1 | 29 | 1 |
| 145 | 1 | 145 | 30 | 12,968 | 1.5\% | 44.1\% | 1 | 30 | 1 |

## Table D1. Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4, 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees (W2s) | Count of Employers Cumulative | Total Employees Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees <br> Cumulative <br> Percentage | Number of Employers to be Surveyed | Number of <br> Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 135 | 1 | 135 | 31 | 13,103 | 1.6\% | 44.5\% | 1 | 31 | 1 |
| 123 | 1 | 123 | 32 | 13,226 | 1.6\% | 45.0\% | 1 | 32 | 1 |
| 122 | 2 | 244 | 34 | 13,470 | 1.7\% | 45.8\% | 2 | 34 | 1 |
| 111 | 1 | 111 | 35 | 13,581 | 1.8\% | 46.2\% | 1 | 35 | 1 |
| 105 | 1 | 105 | 36 | 13,686 | 1.9\% | 46.5\% | 1 | 36 | 1 |
| 99 | 1 | 99 | 37 | 13,785 | 1.9\% | 46.9\% | 1 | 37 | 1 |
| 95 | 2 | 190 | 39 | 13,975 | 2.0\% | 47.5\% | 2 | 39 | 1 |
| 93 | 1 | 93 | 40 | 14,068 | 2.1\% | 47.8\% | 1 | 40 | 1 |
| 91 | 1 | 91 | 41 | 14,159 | 2.1\% | 48.1\% | 1 | 41 | 1 |
| 90 | 1 | 90 | 42 | 14,249 | 2.2\% | 48.4\% | 1 | 42 | 1 |
| 85 | 2 | 170 | 44 | 14,419 | 2.3\% | 49.0\% | 2 | 44 | 1 |
| 83 | 1 | 83 | 45 | 14,502 | 2.3\% | 49.3\% | 1 | 45 | 1 |
| 78 | 1 | 78 | 46 | 14,580 | 2.4\% | 49.6\% | 1 | 46 | 1 |
| 75 | 1 | 75 | 47 | 14,655 | 2.4\% | 49.8\% | 1 | 47 | 1 |
| 72 | 5 | 360 | 52 | 15,015 | 2.7\% | 51.0\% | 5 | 52 | 1 |
| 71 | 1 | 71 | 53 | 15,086 | 2.7\% | 51.3\% | 1 | 53 | 1 |
| 69 | 1 | 69 | 54 | 15,155 | 2.8\% | 51.5\% | 1 | 54 | 1 |
| 67 | 1 | 67 | 55 | 15,222 | 2.8\% | 51.7\% | 1 | 55 | 1 |
| 66 | 4 | 264 | 59 | 15,486 | 3.0\% | 52.6\% | 4 | 59 | 1 |
| 64 | 2 | 128 | 61 | 15,614 | 3.1\% | 53.1\% | 2 | 61 | 1 |
| 63 | 1 | 63 | 62 | 15,677 | 3.2\% | 53.3\% | 1 | 62 | 1 |
| 60 | 1 | 60 | 63 | 15,737 | 3.2\% | 53.5\% | 1 | 63 | 1 |
| 59 | 1 | 59 | 64 | 15,796 | 3.3\% | 53.7\% | 1 | 64 | 1 |
| 58 | 2 | 116 | 66 | 15,912 | 3.4\% | 54.1\% | 2 | 66 | 1 |
| 56 | 3 | 168 | 69 | 16,080 | 3.6\% | 54.7\% | 3 | 69 | 1 |
| 55 | 4 | 220 | 73 | 16,300 | 3.8\% | 55.4\% | 4 | 73 | 1 |
| 54 | 2 | 108 | 75 | 16,408 | 3.9\% | 55.8\% | 2 | 75 | 1 |
| 52 | 4 | 208 | 79 | 16,616 | 4.1\% | 56.5\% | 4 | 79 | 1 |
| 51 | 2 | 102 | 81 | 16,718 | 4.2\% | 56.8\% | 2 | 81 | 1 |
| 50 | 2 | 100 | 83 | 16,818 | 4.3\% | 57.2\% | 2 | 83 | 1 |
| 48 | 2 | 96 | 85 | 16,914 | 4.4\% | 57.5\% | 2 | 85 | 1 |

## Table D1. Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4, 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees (W2s) | Count of Employers Cumulative | Total Employees Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees Cumulative Percentage | Number of Employers to be Surveyed | Number of Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 47 | 1 | 47 | 86 | 16,961 | 4.4\% | 57.7\% | 1 | 86 | 1 |
| 45 | 1 | 45 | 87 | 17,006 | 4.5\% | 57.8\% | 1 | 87 | 1 |
| 44 | 2 | 88 | 89 | 17,094 | 4.6\% | 58.1\% | 2 | 89 | 1 |
| 43 | 1 | 43 | 90 | 17,137 | 4.6\% | 58.3\% | 1 | 90 | 1 |
| 42 | 2 | 84 | 92 | 17,221 | 4.7\% | 58.5\% | 2 | 92 | 1 |
| 41 | 5 | 205 | 97 | 17,426 | 5.0\% | 59.2\% | 5 | 97 | 1 |
| 40 | 4 | 160 | 101 | 17,586 | 5.2\% | 59.8\% | 4 | 101 | 1 |
| 39 | 4 | 156 | 105 | 17,742 | 5.4\% | 60.3\% | 4 | 105 | 1 |
| 38 | 4 | 152 | 109 | 17,894 | 5.6\% | 60.8\% | 4 | 109 | 1 |
| 37 | 2 | 74 | 111 | 17,968 | 5.7\% | 61.1\% | 2 | 111 | 1 |
| 36 | 5 | 180 | 116 | 18,148 | 6.0\% | 61.7\% | 5 | 116 | 1 |
| 35 | 5 | 175 | 121 | 18,323 | 6.2\% | 62.3\% | 5 | 121 | 1 |
| 34 | 2 | 68 | 123 | 18,391 | 6.3\% | 62.5\% | 2 | 123 | 1 |
| 33 | 8 | 264 | 131 | 18,655 | 6.7\% | 63.4\% | 8 | 131 | 1 |
| 32 | 3 | 96 | 134 | 18,751 | 6.9\% | 63.7\% | 3 | 134 | 1 |
| 31 | 6 | 186 | 140 | 18,937 | 7.2\% | 64.4\% | 6 | 140 | 1 |
| 30 | 9 | 270 | 149 | 19,207 | 7.7\% | 65.3\% | 9 | 149 | 1 |
| 29 | 6 | 174 | 155 | 19,381 | 8.0\% | 65.9\% | 6 | 155 | 1 |
| 28 | 7 | 196 | 162 | 19,577 | 8.3\% | 66.6\% | 7 | 162 | 1 |
| 27 | 8 | 216 | 170 | 19,793 | 8.7\% | 67.3\% | 8 | 170 | 1 |
| 26 | 7 | 182 | 177 | 19,975 | 9.1\% | 67.9\% | 7 | 177 | 1 |
| 25 | 8 | 200 | 185 | 20,175 | 9.5\% | 68.6\% | 8 | 185 | 1 |
| 24 | 7 | 168 | 192 | 20,343 | 9.9\% | 69.2\% | 7 | 192 | 1 |
| 23 | 13 | 299 | 205 | 20,642 | 10.6\% | 70.2\% | 13 | 205 | 1 |
| 22 | 9 | 198 | 214 | 20,840 | 11.0\% | 70.8\% | 9 | 214 | 1 |
| 21 | 11 | 231 | 225 | 21,071 | 11.6\% | 71.6\% | 11 | 225 | 1 |
| 20 | 13 | 260 | 238 | 21,331 | 12.2\% | 72.5\% | 13 | 238 | 1 |
| 19 | 13 | 247 | 251 | 21,578 | 12.9\% | 73.4\% | 13 | 251 | 1 |
| 18 | 17 | 306 | 268 | 21,884 | 13.8\% | 74.4\% | 17 | 268 | 1 |
| 17 | 21 | 357 | 289 | 22,241 | 14.9\% | 75.6\% | 21 | 289 | 1 |
| 16 | 20 | 320 | 309 | 22,561 | 15.9\% | 76.7\% | 20 | 309 | 1 |

## Table D1.Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4, 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees <br> (W2s) | Count of Employers Cumulative | Total Employees Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees Cumulative Percentage | Number of Employers to be Surveyed | Number of Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | 23 | 345 | 332 | 22,906 | 17.1\% | 77.9\% | 23 | 332 | 1 |
| 14 | 31 | 434 | 363 | 23,340 | 18.7\% | 79.3\% | 31 | 363 | 1 |
| 13 | 26 | 338 | 389 | 23,678 | 20.0\% | 80.5\% | 26 | 389 | 1 |
| 12 | 22 | 264 | 411 | 23,942 | 21.2\% | 81.4\% | 22 | 411 | 1 |
| 11 | 35 | 385 | 446 | 24,327 | 23.0\% | 82.7\% | 35 | 446 | 1 |
| 10 | 37 | 370 | 483 | 24,697 | 24.9\% | 84.0\% | 37 | 483 | 1 |
| 9 | 51 | 459 | 534 | 25,156 | 27.5\% | 85.5\% | 51 | 534 | 1 |
| 8 | 54 | 432 | 588 | 25,588 | 30.3\% | 87.0\% | 54 | 588 | 1 |
| 7 | 59 | 413 | 647 | 26,001 | 33.3\% | 88.4\% | 59 | 647 | 1 |
| 6 | 108 | 648 | 755 | 26,649 | 38.9\% | 90.6\% | 108 | 755 | 1 |
| 5 | 97 | 485 | 852 | 27,134 | 43.8\% | 92.2\% | 97 | 852 | 1 |
| 4 | 167 | 668 | 1,019 | 27,802 | 52.4\% | 94.5\% | 100 | 952 | 6.7 |
| 3 | 219 | 657 | 1,238 | 28,459 | 63.7\% | 96.7\% | 100 | 1,052 | 6.6 |
| 2 | 275 | 550 | 1,513 | 29,009 | 77.9\% | 98.6\% | 100 | 1,152 | 5.5 |
| 1 | 406 | 406 | 1,919 | 29,415 | 98.8\% | 100.0\% | 100 | 1,252 | 4.1 |
| 0 | 24 | 0 | 1,943 | 29,415 | 100.0\% | 100.0\% | 0 | 1,252 |  |
| Tinian | 80 | 1,779 | 80 | 1,779 | 100.0\% | 100.0\% | 80 | 80 |  |
| 698 | 1 | 698 | 1 | 698 | 1.3\% | 39.2\% | 1 | 1 | 1 |
| 173 | 1 | 173 | 2 | 871 | 2.5\% | 49.0\% | 1 | 2 | 1 |
| 115 | 1 | 115 | 3 | 986 | 3.8\% | 55.4\% | 1 | 3 | 1 |
| 90 | 1 | 90 | 4 | 1,076 | 5.0\% | 60.5\% | 1 | 4 | 1 |
| 71 | 1 | 71 | 5 | 1,147 | 6.3\% | 64.5\% | 1 | 5 | 1 |
| 51 | 1 | 51 | 6 | 1,198 | 7.5\% | 67.3\% | 1 | 6 | 1 |
| 47 | 1 | 47 | 7 | 1,245 | 8.8\% | 70.0\% | 1 | 7 | 1 |
| 43 | 1 | 43 | 8 | 1,288 | 10.0\% | 72.4\% | 1 | 8 | 1 |
| 36 | 1 | 36 | 9 | 1,324 | 11.3\% | 74.4\% | 1 | 9 | 1 |
| 32 | 1 | 32 | 10 | 1,356 | 12.5\% | 76.2\% | 1 | 10 | 1 |
| 30 | 1 | 30 | 11 | 1,386 | 13.8\% | 77.9\% | 1 | 11 | 1 |
| 29 | 1 | 29 | 12 | 1,415 | 15.0\% | 79.5\% | 1 | 12 | 1 |
| 25 | 1 | 25 | 13 | 1,440 | 16.3\% | 80.9\% | 1 | 13 | 1 |
| 23 | 1 | 23 | 14 | 1,463 | 17.5\% | 82.2\% | 1 | 14 | 1 |

## Table D1. Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4, 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees (W2s) | Count of Employers Cumulative | Total Employees Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees <br> Cumulative <br> Percentage | Number of Employers to be Surveyed | Number of <br> Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19 | 1 | 19 | 15 | 1,482 | 18.8\% | 83.3\% | 1 | 15 | 1 |
| 16 | 1 | 16 | 16 | 1,498 | 20.0\% | 84.2\% | 1 | 16 | 1 |
| 14 | 1 | 14 | 17 | 1,512 | 21.3\% | 85.0\% | 1 | 17 | 1 |
| 13 | 2 | 26 | 19 | 1,538 | 23.8\% | 86.5\% | 2 | 19 | 1 |
| 12 | 1 | 12 | 20 | 1,550 | 25.0\% | 87.1\% | 1 | 20 | 1 |
| 11 | 2 | 22 | 22 | 1,572 | 27.5\% | 88.4\% | 2 | 22 | 1 |
| 10 | 2 | 20 | 24 | 1,592 | 30.0\% | 89.5\% | 2 | 24 | 1 |
| 9 | 3 | 27 | 27 | 1,619 | 33.8\% | 91.0\% | 3 | 27 | 1 |
| 7 | 4 | 28 | 31 | 1,647 | 38.8\% | 92.6\% | 4 | 31 | 1 |
| 6 | 5 | 30 | 36 | 1,677 | 45.0\% | 94.3\% | 5 | 36 | 1 |
| 5 | 3 | 15 | 39 | 1,692 | 48.8\% | 95.1\% | 3 | 39 | 1 |
| 4 | 8 | 32 | 47 | 1,724 | 58.8\% | 96.9\% | 8 | 47 | 1 |
| 3 | 7 | 21 | 54 | 1,745 | 67.5\% | 98.1\% | 7 | 54 | 1 |
| 2 | 8 | 16 | 62 | 1,761 | 77.5\% | 99.0\% | 8 | 62 | 1 |
| 1 | 18 | 18 | 80 | 1,779 | 100.0\% | 100.0\% | 18 | 80 | 1 |
| Rota | 57 | 346 | 57 | 346 | 100.0\% | 100.0\% | 57 | 57 |  |
| 30 | 1 | 30 | 1 | 30 | 1.8\% | 8.7\% | 1 | 1 | 1 |
| 27 | 2 | 54 | 3 | 84 | 5.3\% | 24.3\% | 2 | 3 | 1 |
| 22 | 1 | 22 | 4 | 106 | 7.0\% | 30.6\% | 1 | 4 | 1 |
| 20 | 1 | 20 | 5 | 126 | 8.8\% | 36.4\% | 1 | 5 | 1 |
| 16 | 1 | 16 | 6 | 142 | 10.5\% | 41.0\% | 1 | 6 | 1 |
| 14 | 1 | 14 | 7 | 156 | 12.3\% | 45.1\% | 1 | 7 | 1 |
| 13 | 1 | 13 | 8 | 169 | 14.0\% | 48.8\% | 1 | 8 | 1 |
| 12 | 1 | 12 | 9 | 181 | 15.8\% | 52.3\% | 1 | 9 | 1 |
| 11 | 2 | 22 | 11 | 203 | 19.3\% | 58.7\% | 2 | 11 | 1 |
| 9 | 1 | 9 | 12 | 212 | 21.1\% | 61.3\% | 1 | 12 | 1 |
| 7 | 4 | 28 | 16 | 240 | 28.1\% | 69.4\% | 4 | 16 | 1 |
| 6 | 3 | 18 | 19 | 258 | 33.3\% | 74.6\% | 3 | 19 | 1 |
| 5 | 3 | 15 | 22 | 273 | 38.6\% | 78.9\% | 3 | 22 | 1 |
| 4 | 7 | 28 | 29 | 301 | 50.9\% | 87.0\% | 7 | 29 | 1 |
| 3 | 4 | 12 | 33 | 313 | 57.9\% | 90.5\% | 4 | 33 | 1 |

## Table D1. Tabular Profile of 2016 Employers and Employees and the Result of Employers' Selection Process for the Survey

Source: CNMI Department of Finance
Notes: A total of 1,601 were selected for the Study. All employers in Tinian (80) and Rota (57) were included. In Saipan, all employers with 5 or more employees (852) and 100 each randomly selected from each of the employer groups with 4, 3,2 , or 1 employees--a total of 400--were included. Also, not shown in this table, were 200 employers randomly selected as alternates for the 400 randomly selected in Saipan. Six employers from Guam and 6 unknown location with 5 or more employees were also selected.

| Island/ <br> Employee <br> Group | Count of Employers (Frequency) | Total Employees (W2s) | Count of Employers Cumulative | Total Employees Cumulative | Count of Employers Cumulative Percentage | Total <br> Employees Cumulative Percentage | Number of Employers to be Surveyed | Number of Employers to be Surveyed Cumulative | Employee Weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 9 | 18 | 42 | 331 | 73.7\% | 95.7\% | 9 | 42 | 1 |
| 1 | 15 | 15 | 57 | 346 | 100.0\% | 100.0\% | 15 | 57 | 1 |
| Guam | 9 | 184 | 9 | 184 | 100.0\% | 100.0\% | 6 | 6 |  |
| 58 | 1 | 58 | 1 | 58 | 11.1\% | 31.5\% | 1 | 1 | 1 |
| 55 | 1 | 55 | 2 | 113 | 22.2\% | 61.4\% | 1 | 2 | 1 |
| 21 | 1 | 21 | 3 | 134 | 33.3\% | 72.8\% | 1 | 3 | 1 |
| 18 | 1 | 18 | 4 | 152 | 44.4\% | 82.6\% | 1 | 4 | 1 |
| 15 | 1 | 15 | 5 | 167 | 55.6\% | 90.8\% | 1 | 5 | 1 |
| 10 | 1 | 10 | 6 | 177 | 66.7\% | 96.2\% | 1 | 6 | 1 |
| 4 | 1 | 4 | 7 | 181 | 77.8\% | 98.4\% | 0 | 6 |  |
| 2 | 1 | 2 | 8 | 183 | 88.9\% | 99.5\% | 0 | 6 |  |
| 1 | 1 | 1 | 9 | 184 | 100.0\% | 100.0\% | 0 | 6 |  |
| Unknown | 57 | 337 | 57 | 337 | 100.0\% | 100.0\% | 6 | 6 |  |
| 126 | 1 | 126 | 1 | 126 | 1.8\% | 37.4\% | 1 | 1 | 1 |
| 91 | 1 | 91 | 2 | 217 | 3.5\% | 64.4\% | 1 | 2 | 1 |
| 14 | 1 | 14 | 3 | 231 | 5.3\% | 68.5\% | 1 | 3 | 1 |
| 12 | 1 | 12 | 4 | 243 | 7.0\% | 72.1\% | 1 | 4 | 1 |
| 9 | 1 | 9 | 5 | 252 | 8.8\% | 74.8\% | 1 | 5 | 1 |
| 8 | 2 | 16 | 7 | 268 | 12.3\% | 79.5\% | 1 | 6 | 1 |
| 4 | 1 | 4 | 8 | 272 | 14.0\% | 80.7\% | 0 | 6 |  |
| 3 | 6 | 18 | 14 | 290 | 24.6\% | 86.1\% | 0 | 6 |  |
| 2 | 7 | 14 | 21 | 304 | 36.8\% | 90.2\% | 0 | 6 |  |
| 1 | 33 | 33 | 54 | 337 | 94.7\% | 100.0\% | 0 | 6 |  |
| 0 | 3 | 0 | 57 | 337 | 100.0\% | 100.0\% | 0 | 6 |  |
| Grand Total | 2,146 | 32,061 | 2,146 | 32,061 |  |  | 1,401 | 1,401 |  |

## ApPENDIX E: THE STUDY QUESTIONNAIRE



## Business Information

Please verify your firm's basic information with us: the official name of your establishment or company, the island and village location where you conduct your business, contact person, phone number(s), email, "Doing Business As" (DBA) names, NAICS, and business activity descriptions.


## Employee Information Form



## Employee Information Form



